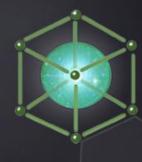


LANMAR SERVICES

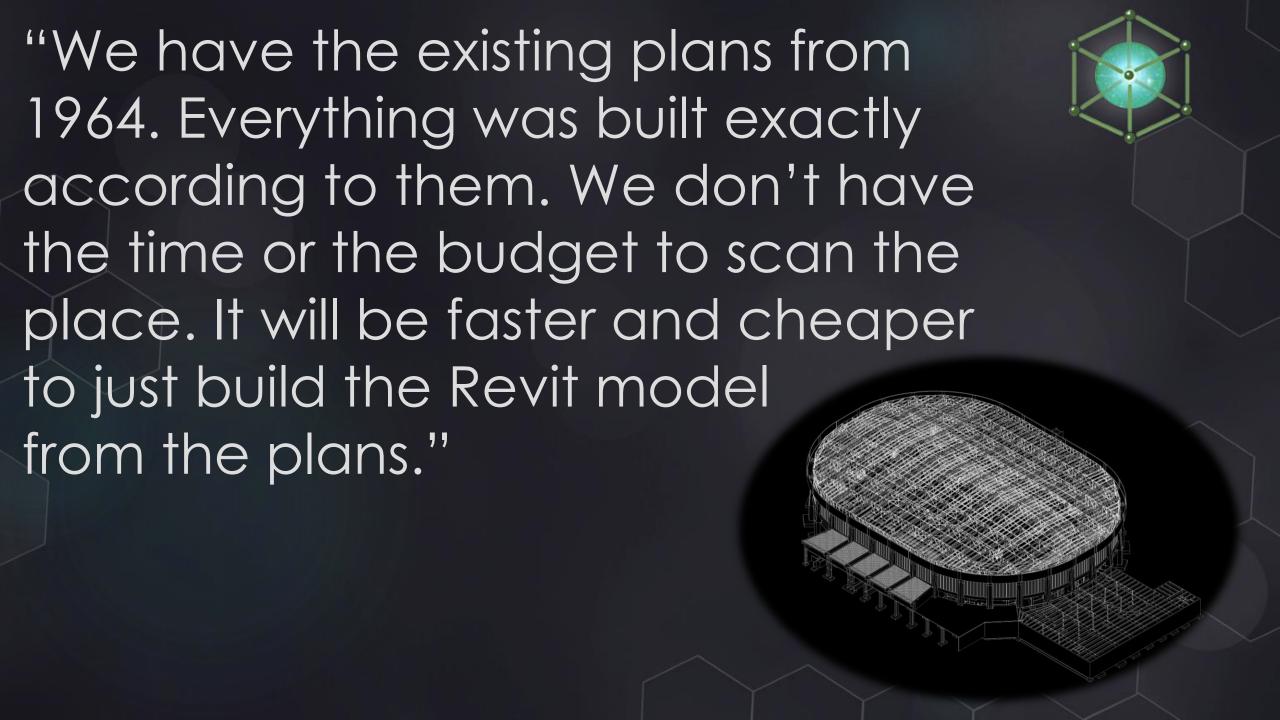
3D LASER SCANS TO READY TO USE BIM

BIM As-Builts from Plans vs 3D Laser Scans

Goal of discussion is to give you tools for talking to a potential new client



- Modeling from Plans vs Scans
- Phases of building design and construction
- Types of Clients and their needs
- Bidding tools



Small





Scanned in 1 day 1.5 weeks 1 modeler 70 Hours

Medium





Drawings and field Verification

6 Days in Field - 2 People 2nd trip ½ day – 1 person 8 weeks - 3 Modelers 460 hours+







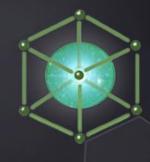
3 days scanning 3 weeks modeling - 1 person 160 hours



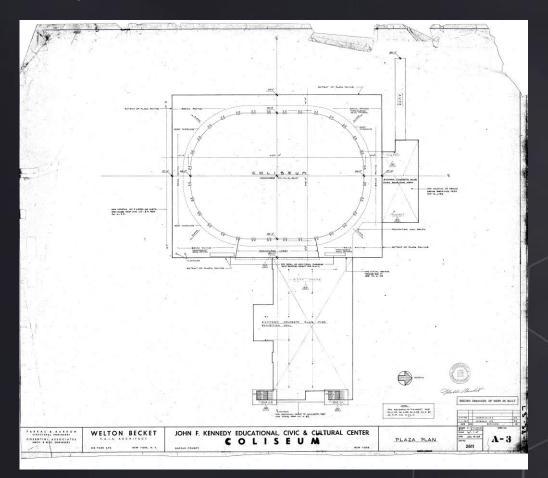
Field Time: Scanner vs Measuring

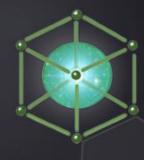
- Mechanical rooms are loud hot uncomfortable environments
 - ▶ 20 min scanning = 6 hours measuring
- ▶ Less time in field is greater convenience for clients
 - ► Less Disruption to occupied spaces
 - Less chance for contaminants of Operation rooms, Clean rooms, MFG...
 - Less need for security escorts

- Architectural
- Structural
- Mechanical
- ▶ Electrical
- ▶ Plumbing
- ▶ Civil

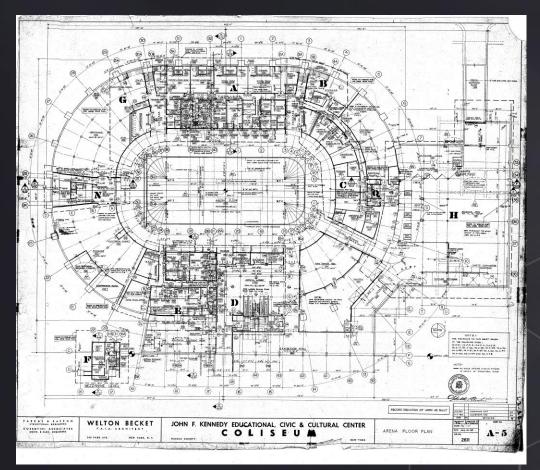


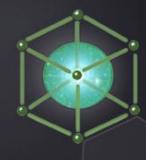
- Architectural
 - Site Plans
 - ▶ Floor Plans
 - Reflected Ceiling plans
 - Elevations
 - ► Multiple Schedules
 - Multiple Sections
 - Multiple Details
 - Specifications
- Structural
- Mechanical
- Electrical
- Plumbing
- Civil



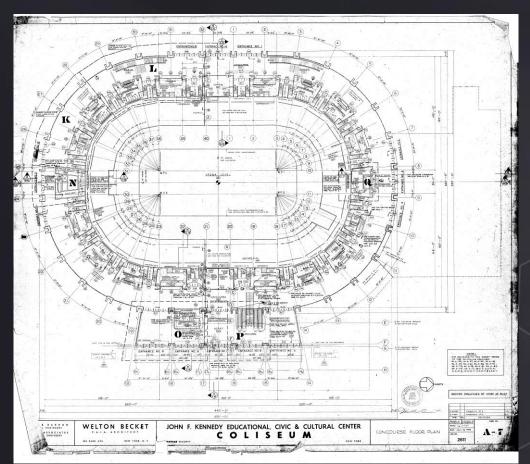


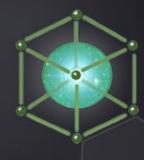
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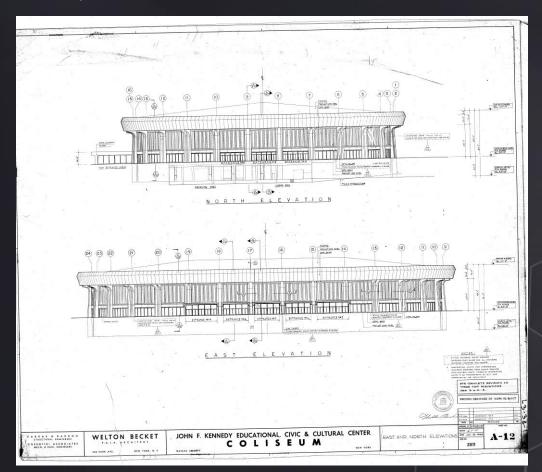
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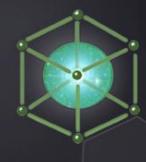




When someone suggest they should use existing plans to build a computer model and scanning isn't necessary – What is required?

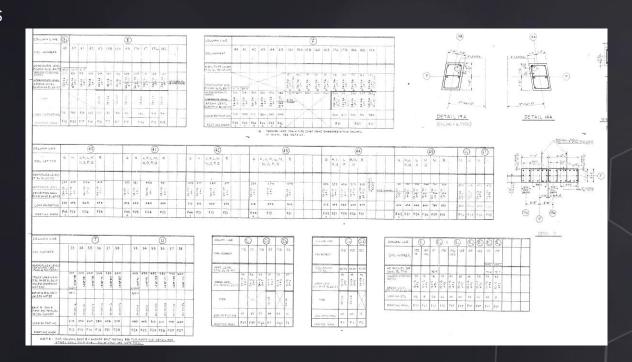
- Site Plans
- ▶ Floor Plans
- Reflected Ceiling plans
- **Elevations**
- Multiple Schedules
- Multiple Sections
- Multiple Details
- Specifications
- Structural
- Mechanical
- Electrical
- Plumbing
- Civil

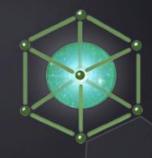




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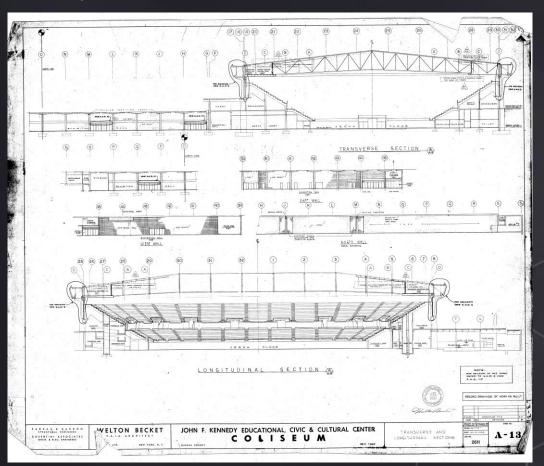
- ▶ Site Plans
- ▶ Floor Plans
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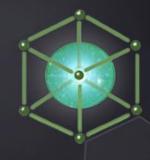




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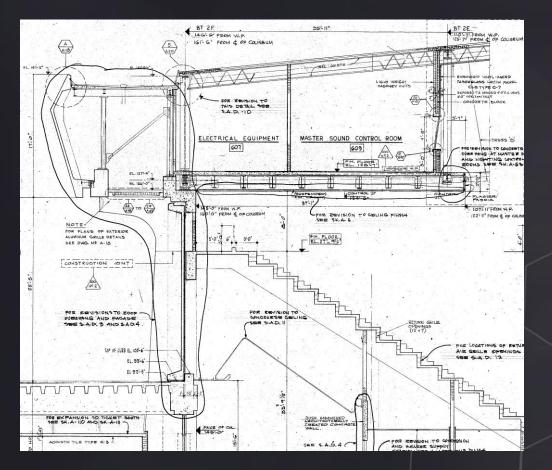
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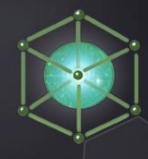


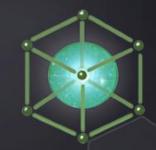


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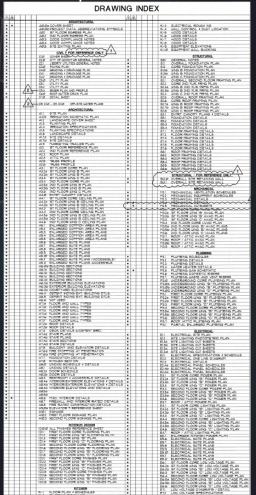




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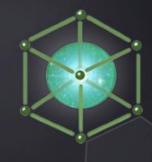
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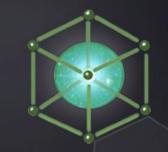


Often Hundreds of pages of documents to flip through and digest. To Reference. A constant flipping back and forth to figure out a complex building. It is very time consuming.



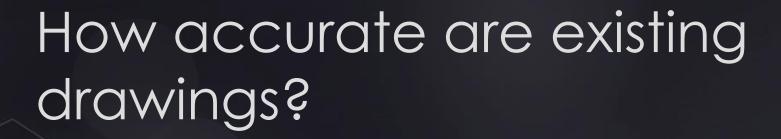


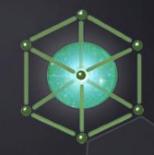
When someone suggest they should use existing plans to build a computer model and scanning isn't necessary – What is required?



Where are the Change Orders and Shop Drawings???

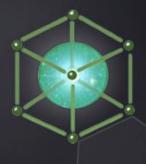
Sheets will often go missing, fade, torn off, or be badly stained.





- Design Drawings Typically have many inaccuracies. Many changes are made in the field during construction of any project.
 - Clients increase and decrease budgets and scope during construction.
 - Contractors have to respond to existing conditions and any uncoordinated issues in drawings.
 - ▶ Some contractors try to out smart the design team...They have SAS...Stupid Architect Syndrome.
 - ► CAD vs Tape Measure The perfect virtual design in CAD is precise, however when laying out things in construction with a tape measure and real materials things grow, shrink, and move
 - ▶ Design Drawings DO NOT EQUAL shop drawings.

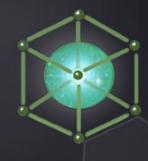
How accurate are existing drawings?



▶ Rounding errors in field verifying a space are usually far greater than errors in registration.

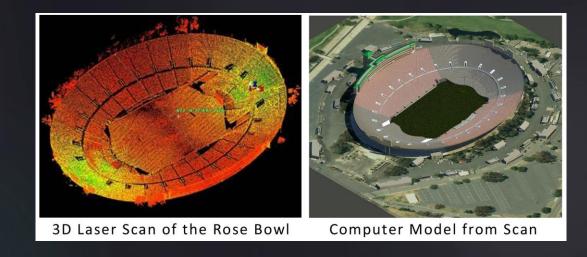


How accurate are existing drawings?

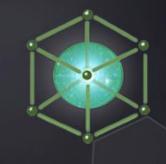


- ▶ Liability and Reputation are based on your final deliverable
 - ▶ Which would you want your company's models based on?
 - Drawings vs. Scanning

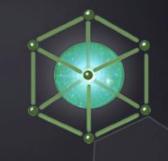
▶ In the field – Scanning vs Referring to Drawings with field verification using tape measure and camera.



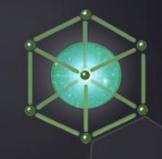
► Travel time extended for field verifying + multiple trips



- ▶ In the field Scanning vs Referring to Drawings with field verification using tape measure and camera.
- ► In the office review– Reading Hundreds of pages of documents vs registering a point cloud.



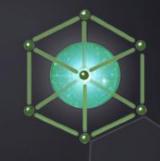
- ▶ In the field Scanning vs Referring to Drawings with field verification using tape measure and camera.
- ▶ In the office review– Reading Hundreds of pages of documents vs registering a point cloud.
- ► Modeling Referencing hundreds of pages on paper / pdf / cad vs tracing a single registered point cloud of the existing structure.
 - ▶ Having drawings is great additional info to a point cloud.
 - ▶ Should be used after Point cloud is exhausted.



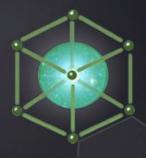
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The end result is approximately
3-5 times faster with a point
cloud and far greater accuracy.

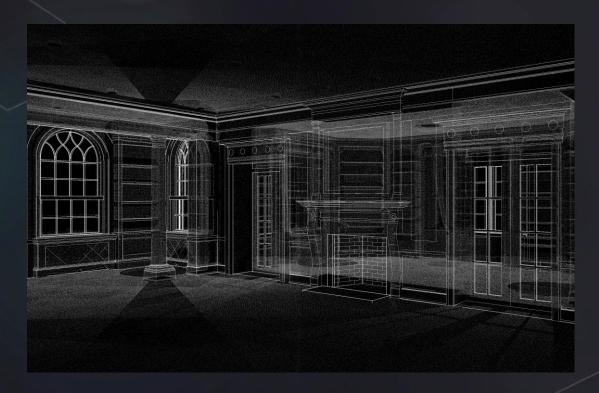




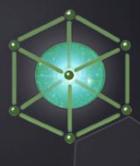
Time = Money



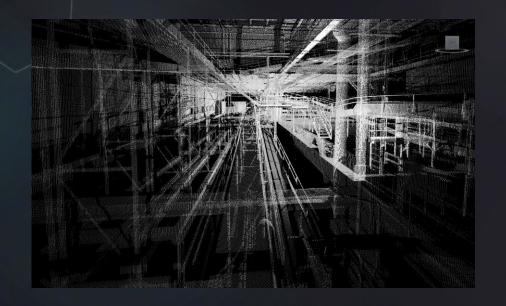
▶ 3D Scanning is Faster, more Accurate, and more Economical than any traditional methods of documenting buildings.

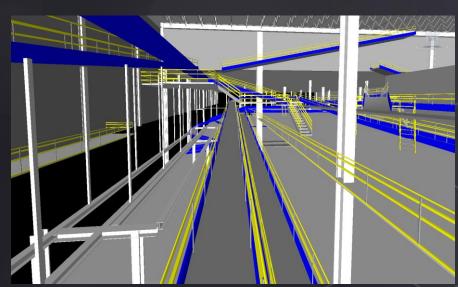


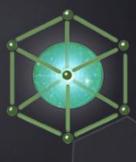




- Predesign creating a base model of existing
 - ► Architectural, Structural, Mechanical, Electrical, Plumbing, Civil

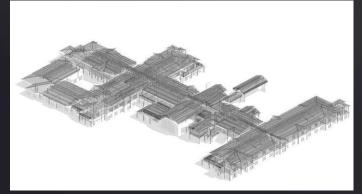


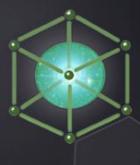




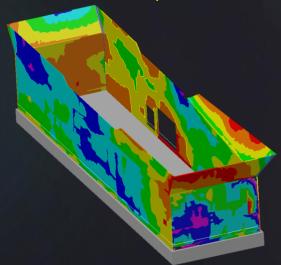
- Contractors
 - ▶ Coordination and Collision Detection
 - ► Field Verification for all trades Each trade normally sends someone for measuring. Scanning saves countless hours.

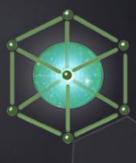




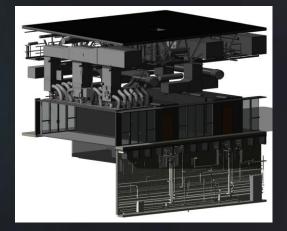


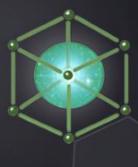
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 - ► Flatness of Concrete pours





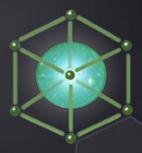
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 - ▶ Rough ins





- Contractors
 - Coordination and Collision Detection
 - Field Verification for all trades Each trade normally sends someone for measuring. Scanning saves countless hours.
 - ► Flatness of Concrete pours
 - Rough ins
 - ► Final As Builts

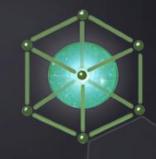
Types of Clients and their needs



- Architectural
- Engineers
- Contractors
- ▶ Historic Preservation
- Facility Managers Maintenance and multiple renovations
- Property Managers tracking assets – verify SF on Leases
- Fundraising
- Security Event Preparation Approach rehearsal



- ▶ Photos
- ▶ Old Plans



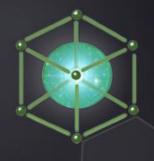


Price charts

Price per Square Feet			
1"	3x	6x	12x
2"	2x	4x	6x
4"	1x	2x	3x
	Warehouse	Office	Historic Preservation

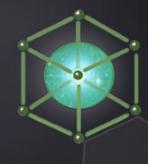


- 2. No 2 buildings are the same
- 3. Tracking your teams progress is crucial to getting an accurate chart

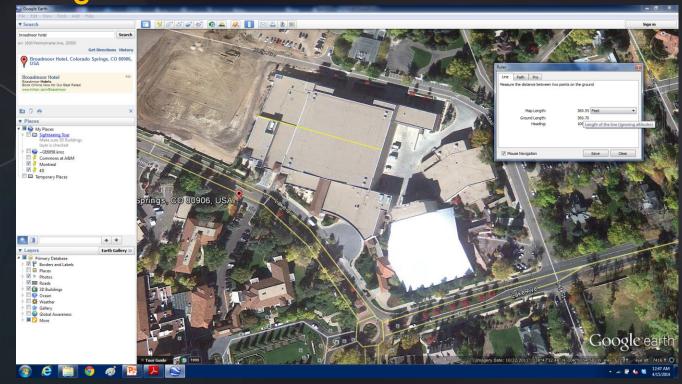


- ▶ Price charts
- ▶ Google Earth

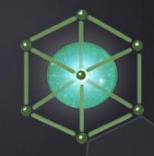




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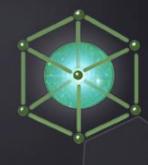
▶ Scan Maps



▶ Price charts

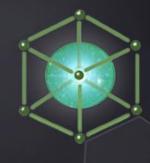
▶ Google Earth





- ▶ Price charts
- Google Earth
- Scan Maps



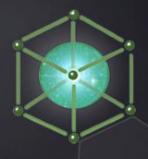




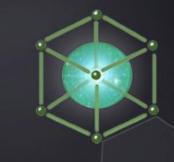


- Standard List of Questions
 - Security Needs or special requirements
 - ▶ Building type...Warehouse, Office, Factory
 - ► Size in SF if known
 - ▶ What will clients use your deliverable for?
 - ► Interior / Exterior / Roof?

Scanning isn't Perfect



- Never claim perfection. Scanning is just a better tape measure than we ever had in previous history.
- ▶ In buildings, there is no such thing as 100% Coverage.
- Modeling packages decimate
- Never Over promise You are cool enough AS IS.
- ▶ Few clients know what to ask for. It is YOUR JOB to understand their needs.



Thank you

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