



# Implementing 3d laser scanning workflows in a small civil engineering firm

Richard Grady

President, Grady Consulting, LLC



# Class Summary

- Grady Consulting is a small civil engineering company based in New England with special expertise in designing septic systems, including septic modifications and repairs, mostly for residential clients. In 2010, we added a Leica ScanStation C10 and Leica HDS software to our tool kit, plugging these tools directly into our septic system engineering process. This presentation will describe our field and office workflows as well as project benefits of using laser scanning for our everyday projects. Topics also include scanning capability as part of the company's service offering, activities to expand the company's services to new applications, and specific job examples.

# Learning Objectives

At the end of this class, you will be able to:

- Decide whether 3d laser scanning is right for your firm,
- Decide whether purchasing or partnering with an outside provider is more beneficial,
- Avoid some of our implementation issues, and
- Understand the correlation between the Leica HDS software and AutoCAD



# GRADY CONSULTING, L.L.C.

71 Evergreen Street, Kingston, MA 02364

(781) 585-2300

[www.GradyConsulting.com](http://www.GradyConsulting.com)

- Family owned & operated professional civil engineering company serving Eastern Massachusetts since 1998
- Civil Engineering Solutions
  - Site development
  - Construction
  - Septic system plans
  - Title V inspections
  - Commercial site plans and subdivision design

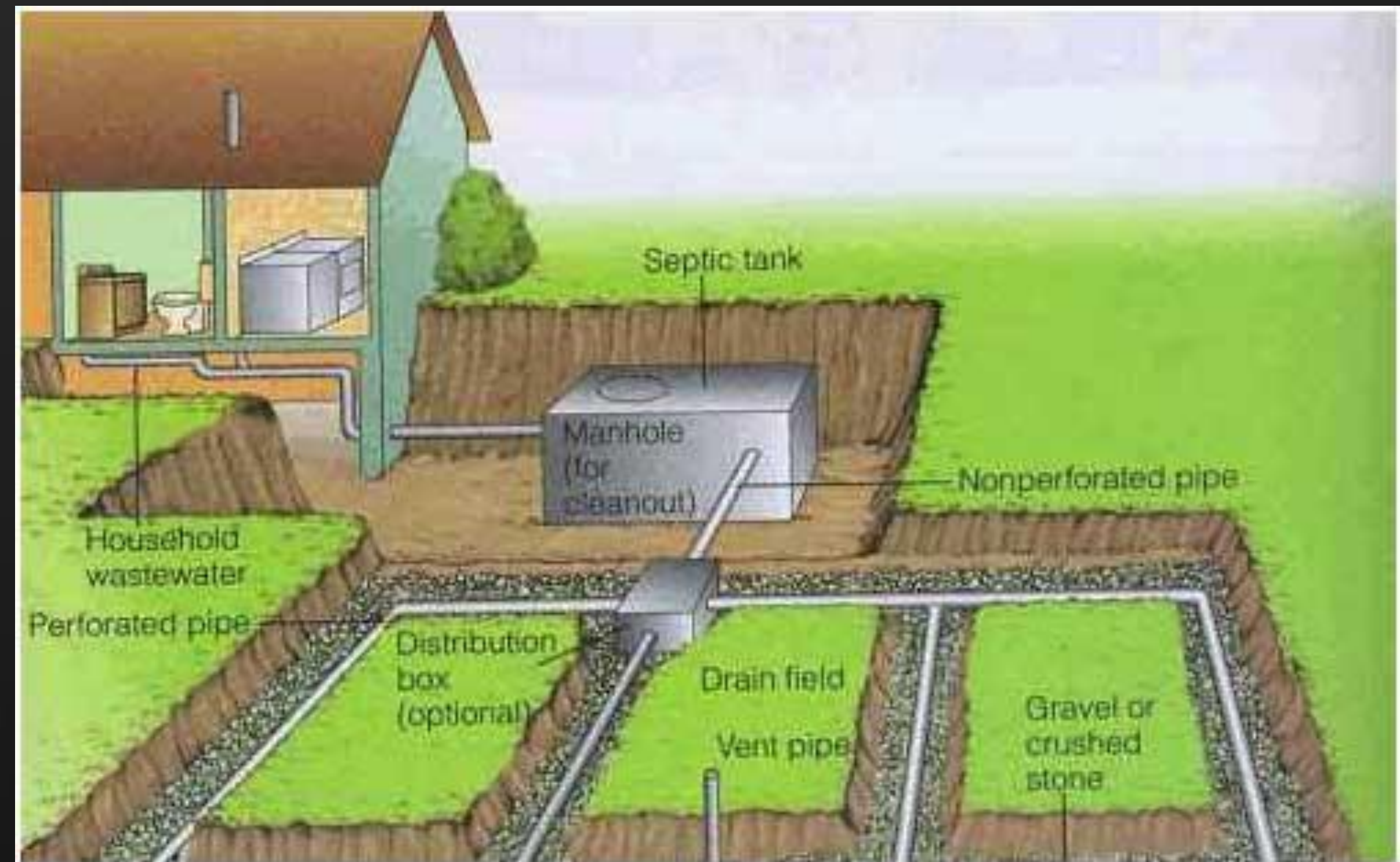




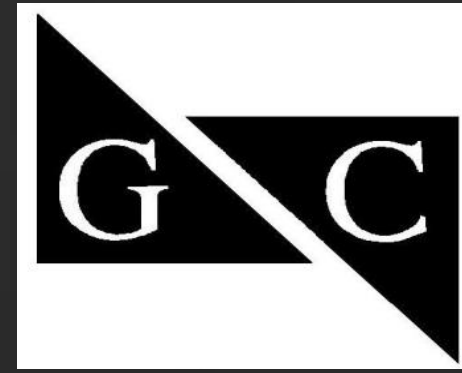
# What Is A Septic System?

On-site sewage disposal system where no municipal sewer system is available.

- Septic tank for solids removal
- Distribution Box
- Leaching Facility



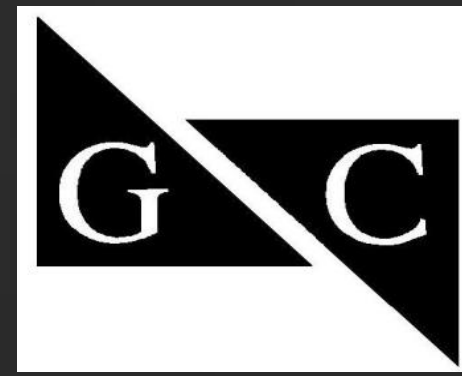




# Typical Residential Septic System Upgrade Design





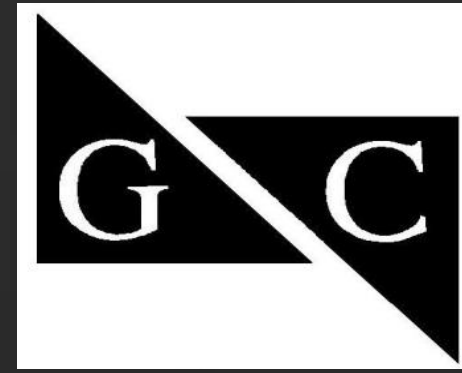


# Soils Testing

- Permeability (perc rate)
- Groundwater determination







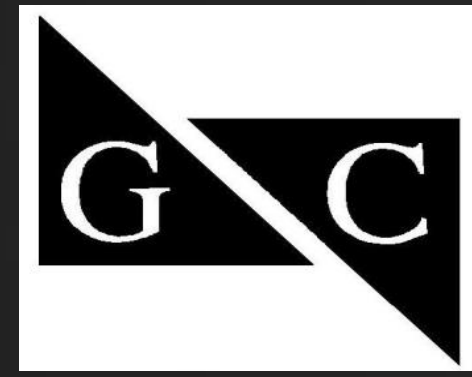
# Survey







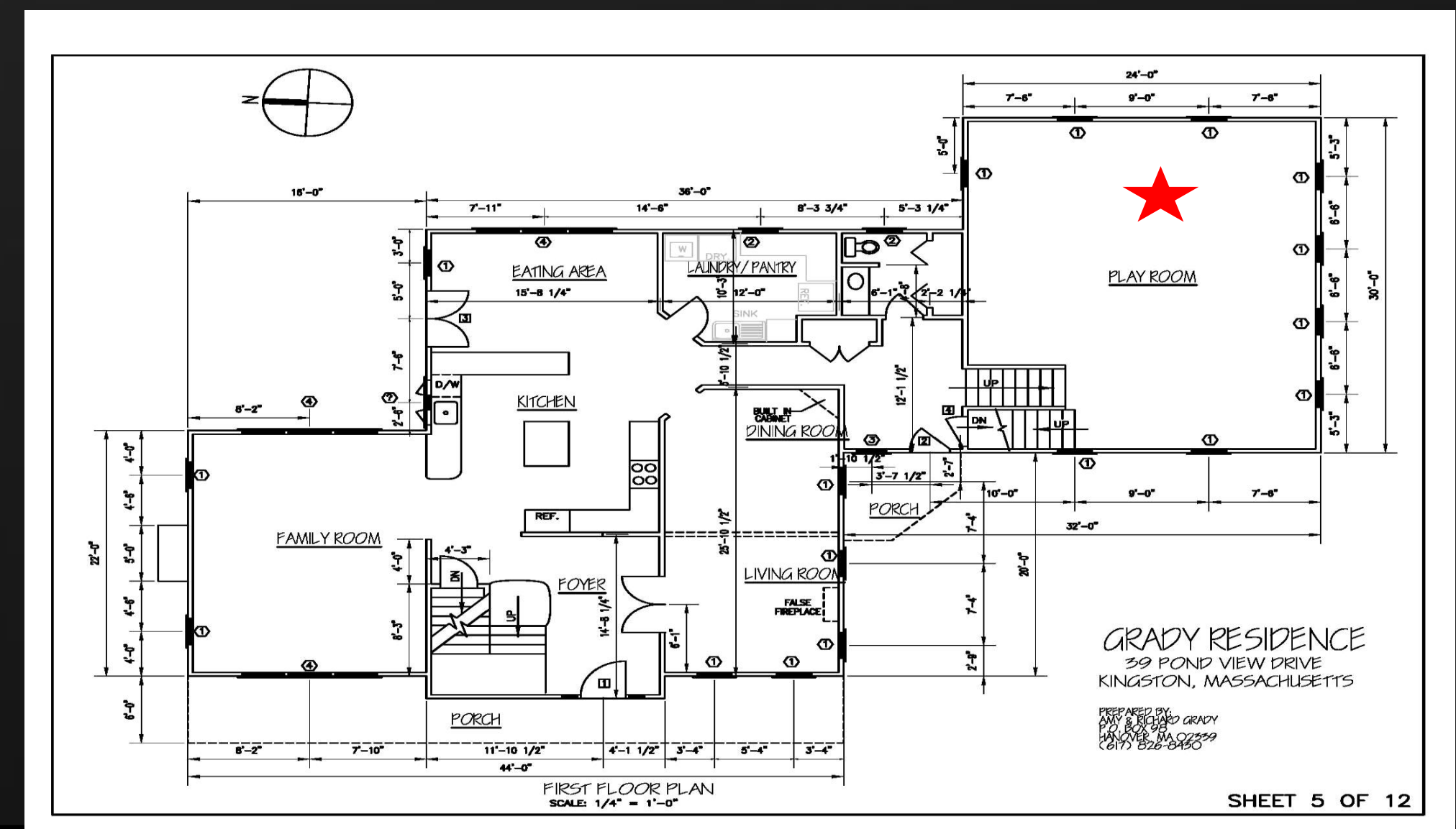




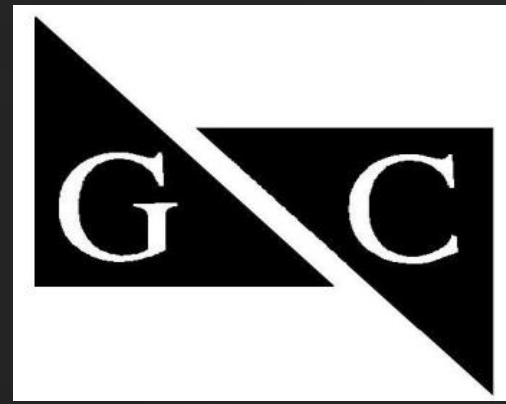
# GRADY CONSULTING, L.L.C.

## 1998

- Rick & Kevin
- AutoCad R14 with Eagle Point
- Total Station & Data Collector
- Set up office in “Playroom”★
- Primary focus on septic system design







# GRADY CONSULTING, L.L.C.

## 1999

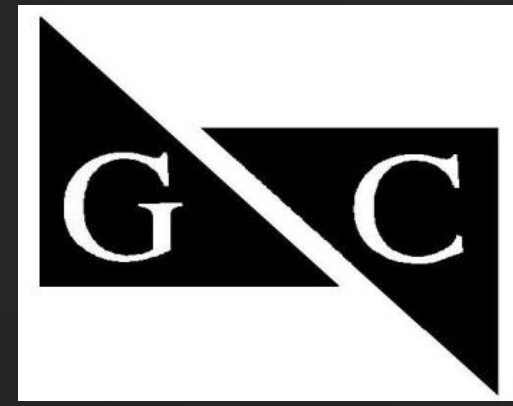
- Added 1st full time employee.
- Various coop student engineers.
- Started diversifying services, larger projects with septic system design still primary focus.

## 2002

- Darren joined company.
- Steady business growth continued.







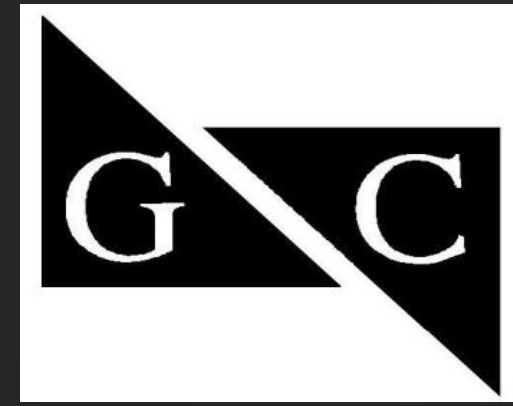
GRADY CONSULTING, L.L.C.

2004

- Wife wanted to move and agreed to keep office over garage with pretty good view...







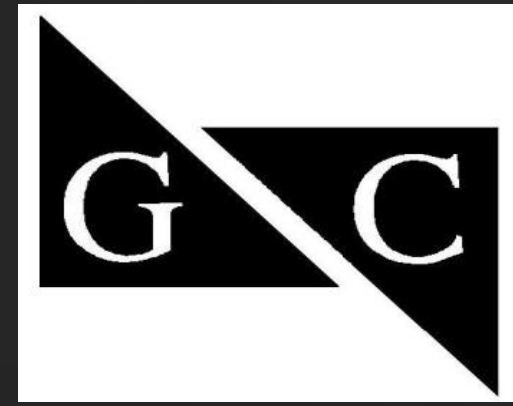
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2004

- Enabled purchase of property in Kingston center.







# GRADY CONSULTING, L.L.C.

## 2006

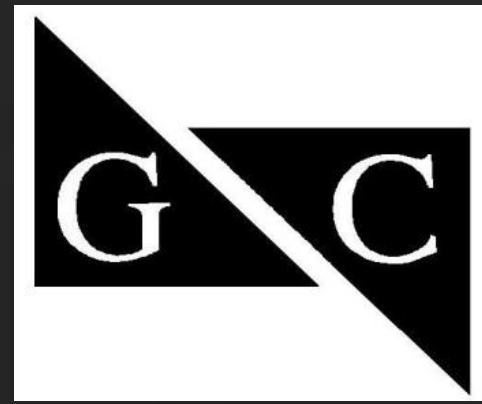
- Added second full time employee (bad timing...laid off end of year)
- Hmm...something is different...
- *Things seem to be slowing a bit.*



## 2008

- Let's build an office while things are slow this winter.
- Opened September, 2008 - Added full time employee.





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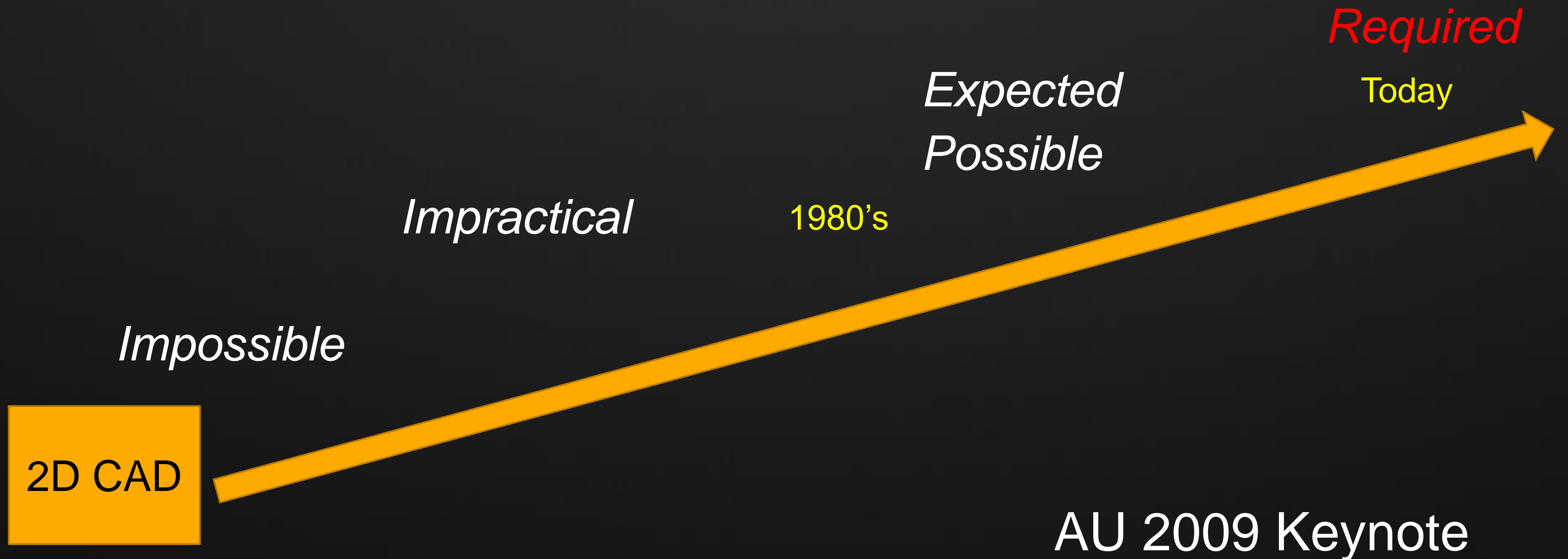
2009

- Ok...maybe we misjudged the bottom.
- Are we really pricing our septic upgrades at 2000 prices, losing more on price and running over budget, too?
- Primary focus on septic system design.
- Stop watching the news - Let's examine processes, equipment, software, company structure. (Can we do anything differently?)
- Autodesk University 2009.  
(Rick, Kevin, Darren)



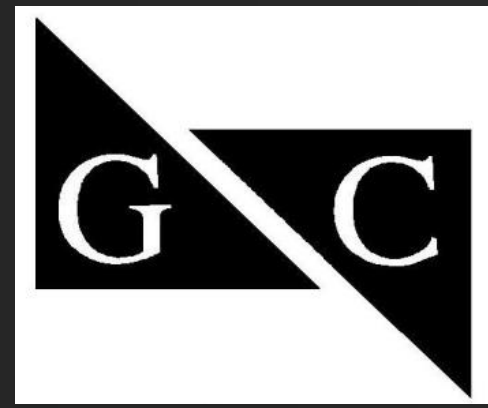


# Five Phases of Technology



AU 2009 Keynote





GRADY CONSULTING, L.L.C.

## 2010 - Jumping in the Deep End

- Installed Autocad Civil 3d 2009.
- Upgraded workstations.
- Wrestling with decisions...

**Would Scanner ...**

**...improve efficiency?**

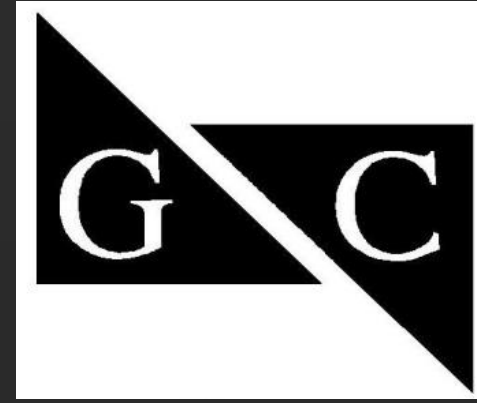
**...help us diversify?**

**...present new opportunities?**

- Purchase Leica C-10.
- *(What do you mean it's sitting in Europe because of the volcanoes?)*
- Hired another full time employee in fall.





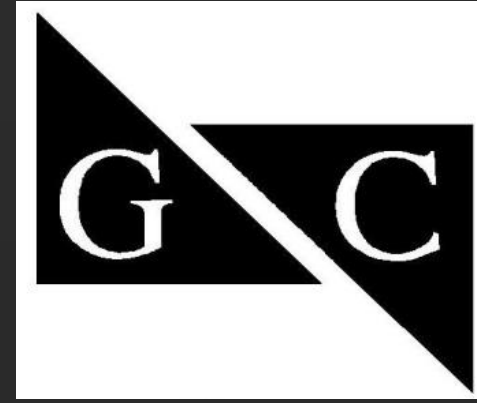


# Typical Septic Upgrade Plans

Old Workflow = 24 Man Hours







# Typical Septic Upgrade Plans

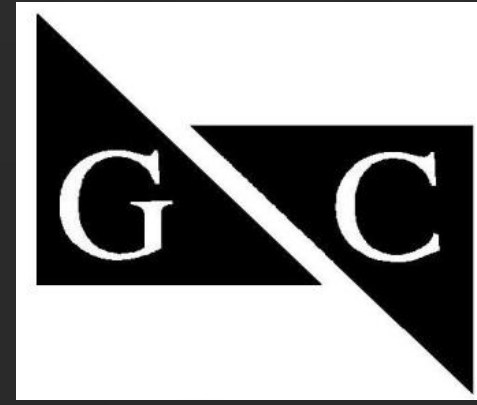
Old Workflow = 24 Man Hours



New Workflow = 21 Man Hours





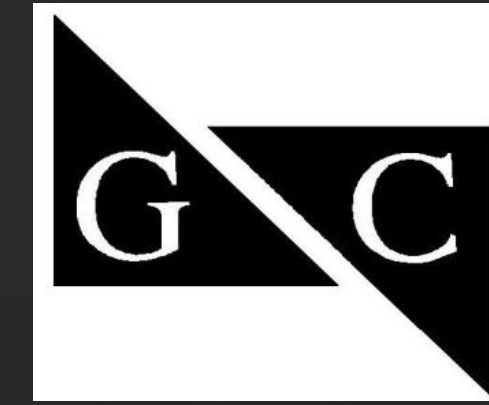


## Field Methodology

- Scan density → medium, with images (7-8 minutes/scan)
- Registration method = Targets (auto-add constraints)  
Seldom use common points registration
- Project accuracy: depends on proximity to required setbacks



# Office Methodology



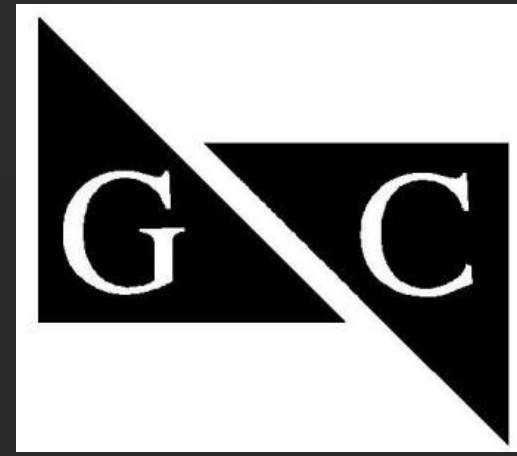
## Cyclone

- Create alignment (usually centerline street)
- Create sections (select start, end & spacing)
- Section manager (open each section along alignment)
- Virtual surveyor → pick points along section for random elevation points
- Export PNEZD file
- Separate point group for traverse (target locations)

## CloudWorx in AutoCAD Civil 3D

- Import PNEZD file as existing surface
- Align point cloud with horizontal and vertical control
- Digitize linework using CloudWorx
- Return to Cyclone for items needing more accurate location (building corners, fences, utility poles, trees) / better visibility
- Draft 2d siteplan

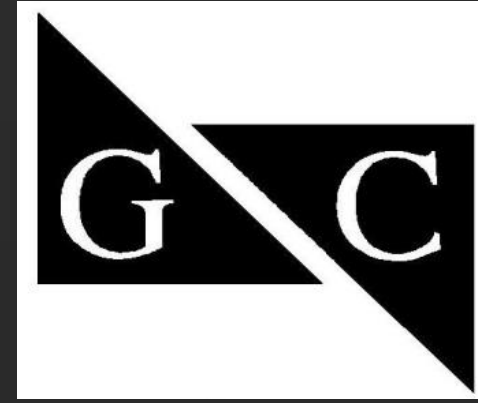




## Scanner Benefits For Septic Jobs

- 3+ hours x 100 jobs/year = 300+ hours saved
- Frees up 2<sup>nd</sup> crew member for other work
- More efficient to allow double booking on one day
- Able to take on jobs at greater distances without return trips

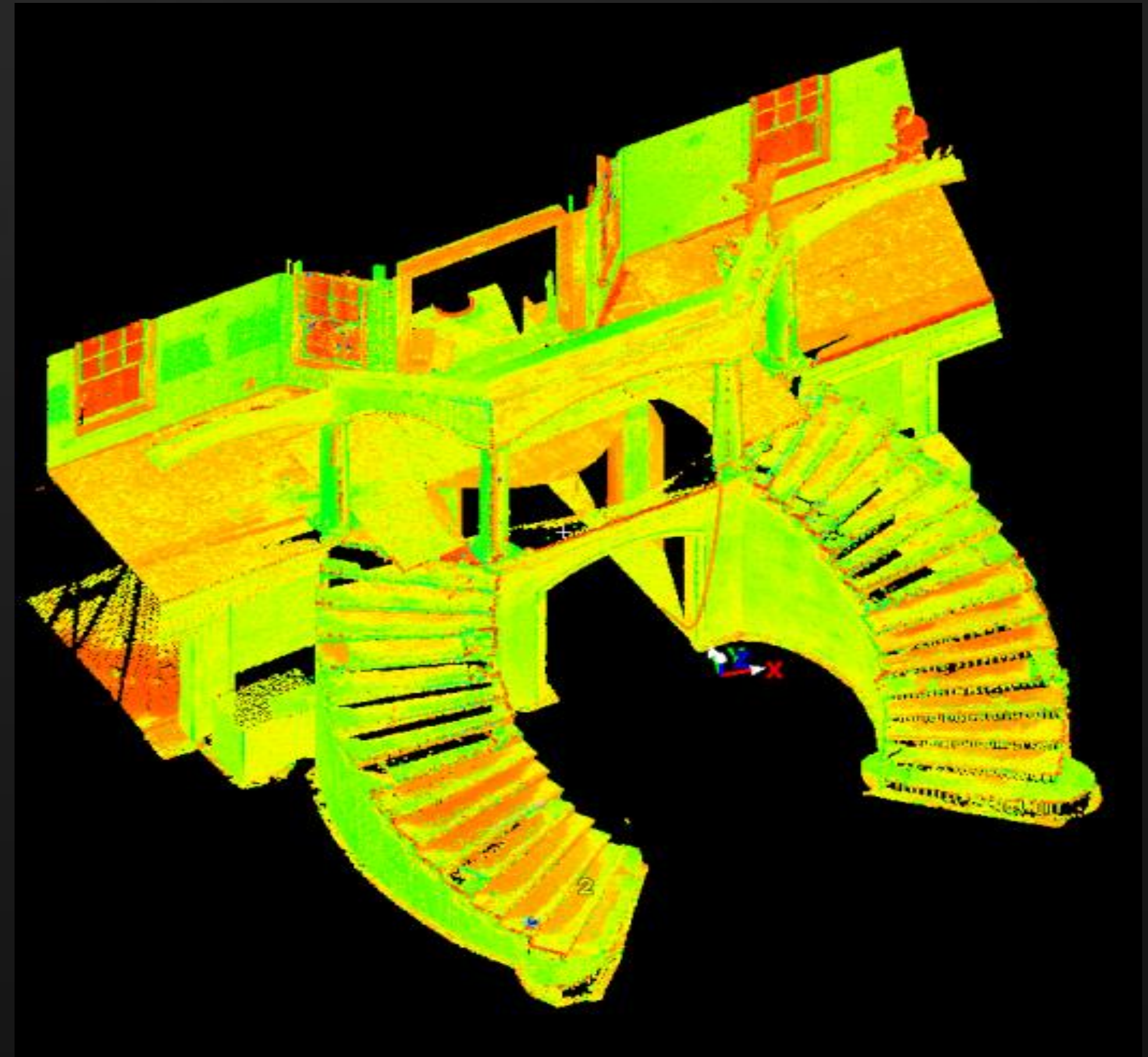




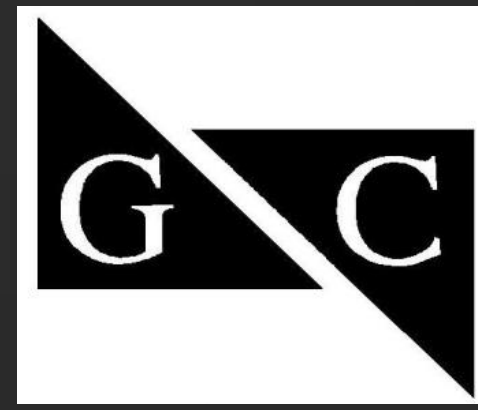
## Plus ... New Opportunities

I need to prefabricate railings (in MA) for a cast in place variable width twin spiral staircase in Naples, FL...  
can you scan it for me?

**Sure!**







## New Opportunities

“I need to do an existing conditions survey on Commercial Street in Provincetown...it's going to take my crew forever with the detail. So I looked into renting a scanner and it was suggested maybe I should partner with Grady.”

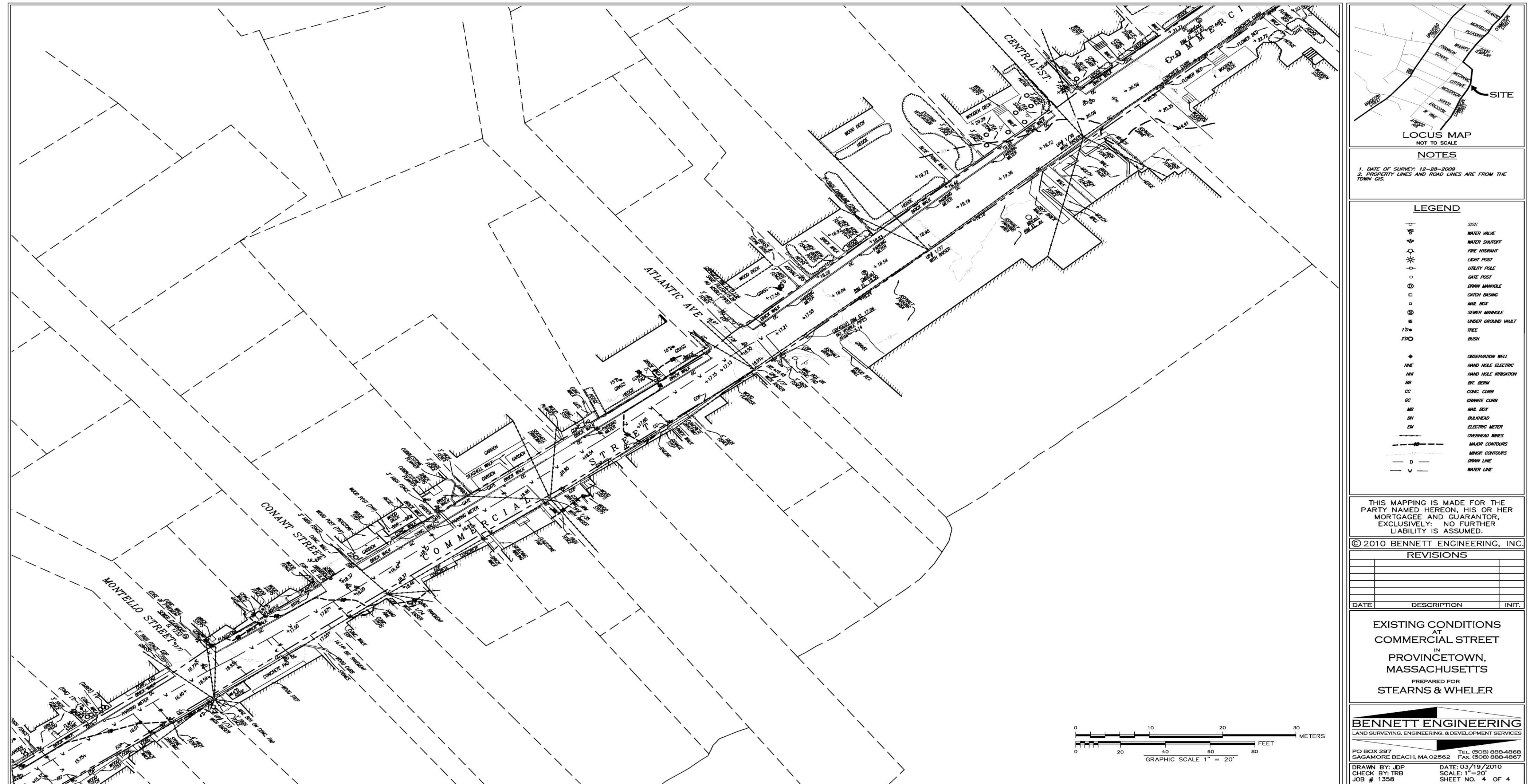
*(thanks Leica & MTS)*





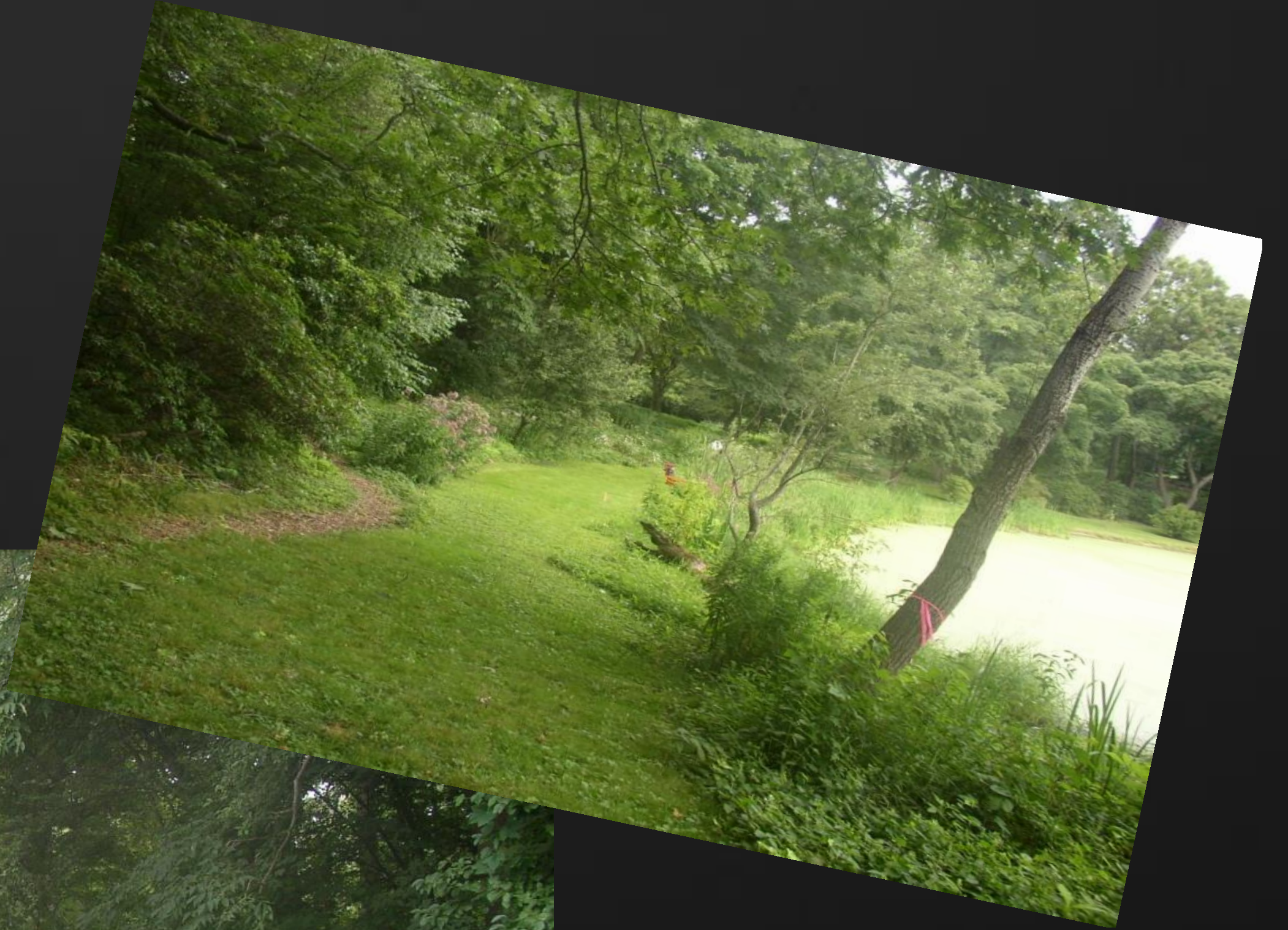
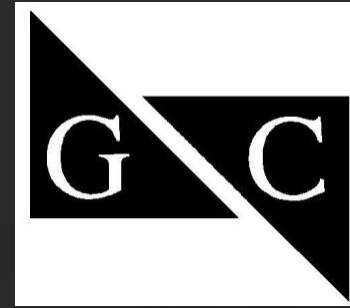


# Finished Product – 2D Existing Conditions Plan

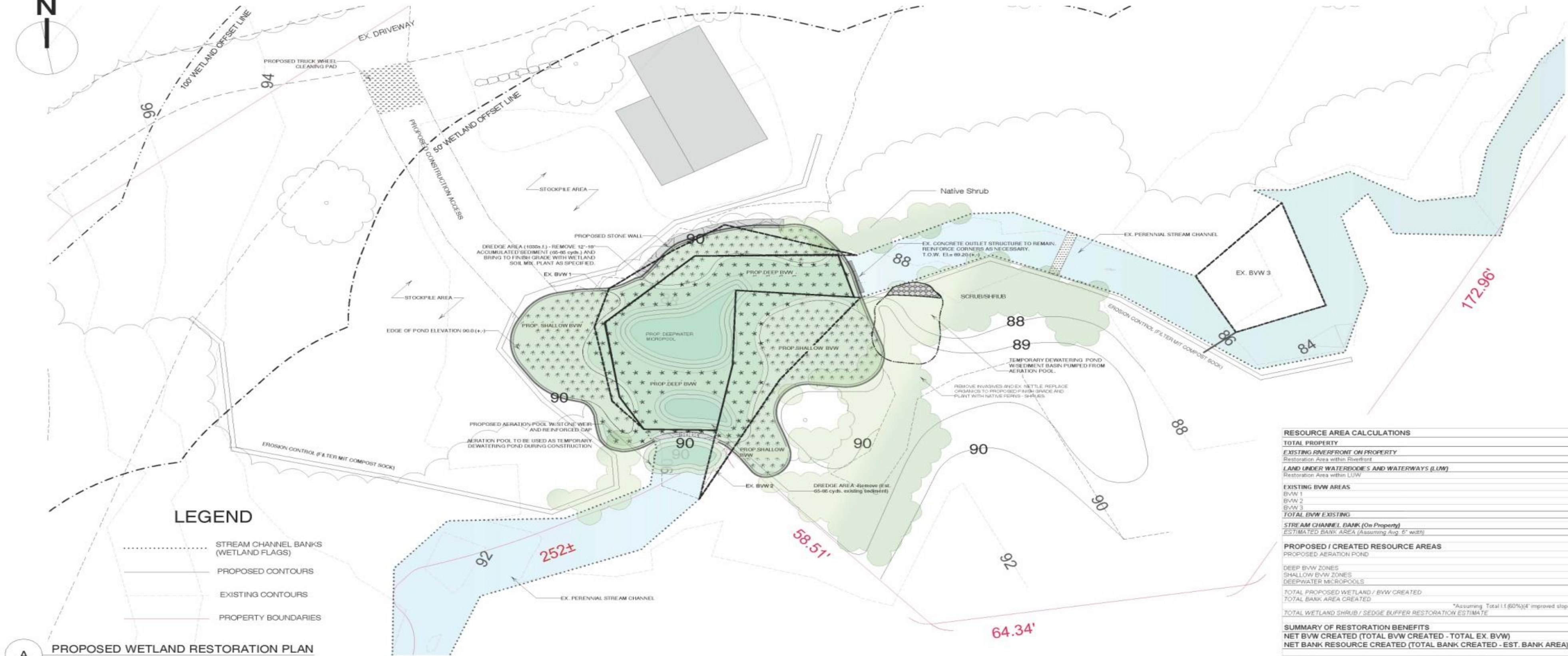




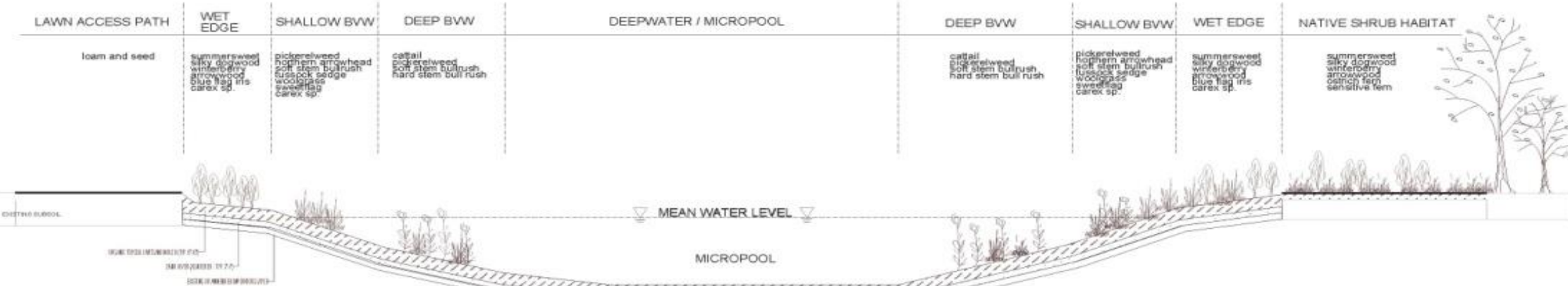
# Stream Restoration Project



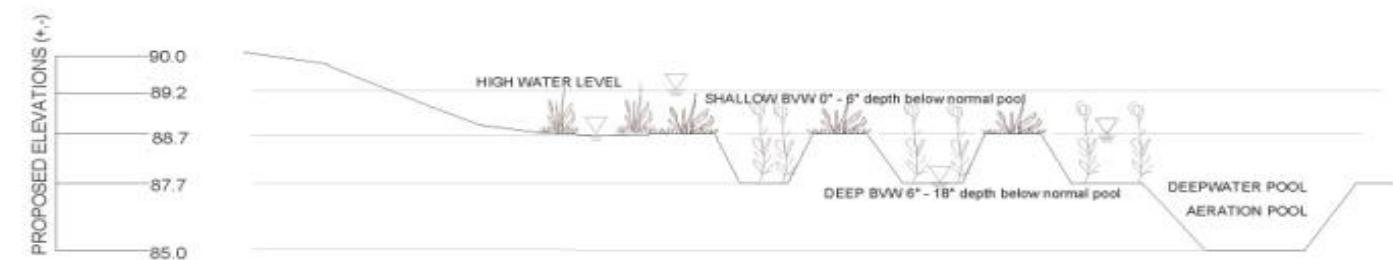




A  
PROPOSED WETLAND RESTORATION PLAN  
1" = 10'



B  
CONCEPTUAL WETLAND SECTION  
N.T.S.



C  
CONCEPTUAL WETLAND ELEVATION PROFILE  
N.T.S.

RESOURCE AREA CALCULATIONS		AREA (s.f.)	ACRES
TOTAL PROPERTY		136898.00	3.12
EXISTING RIVERFRONT ON PROPERTY		129841.00	2.96
Restoration Area within Riverfront		3952	
LAND UNDER WATERBODIES AND WATERWAYS (LIW)		2872.00	
Restoration Area within LIW		5072	
EXISTING BVW AREAS			
BVW 1		270	
BVW 2		433	
BVW 3		605	
TOTAL BVW EXISTING		1308	
STREAM CHANNEL BANK (On Property)		1067 I.F.	
ESTIMATED BANK AREA (Assuming Avg. 6" width)		533.5	
PROPOSED / CREATED RESOURCE AREAS			
PROPOSED AERATION POND		115	
DEEP BVW ZONES		1424	
SHALLOW BVW ZONES		826	
DEEPWATER MICROPOOLS		607	
TOTAL PROPOSED WETLAND / BVW CREATED		2872	
TOTAL BANK AREA CREATED		2561	
TOTAL WETLAND SHRUB / SEDGE BUFFER RESTORATION ESTIMATE		3500	
SUMMARY OF RESTORATION BENEFITS			
NET BVW CREATED (TOTAL BVW CREATED - TOTAL EX. BVW)		1664	
NET BANK RESOURCE CREATED (TOTAL BANK CREATED - EST. BANK AREA)		2027	

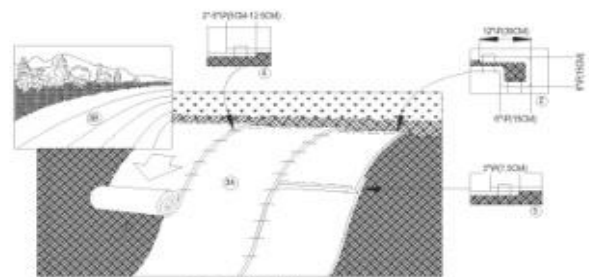
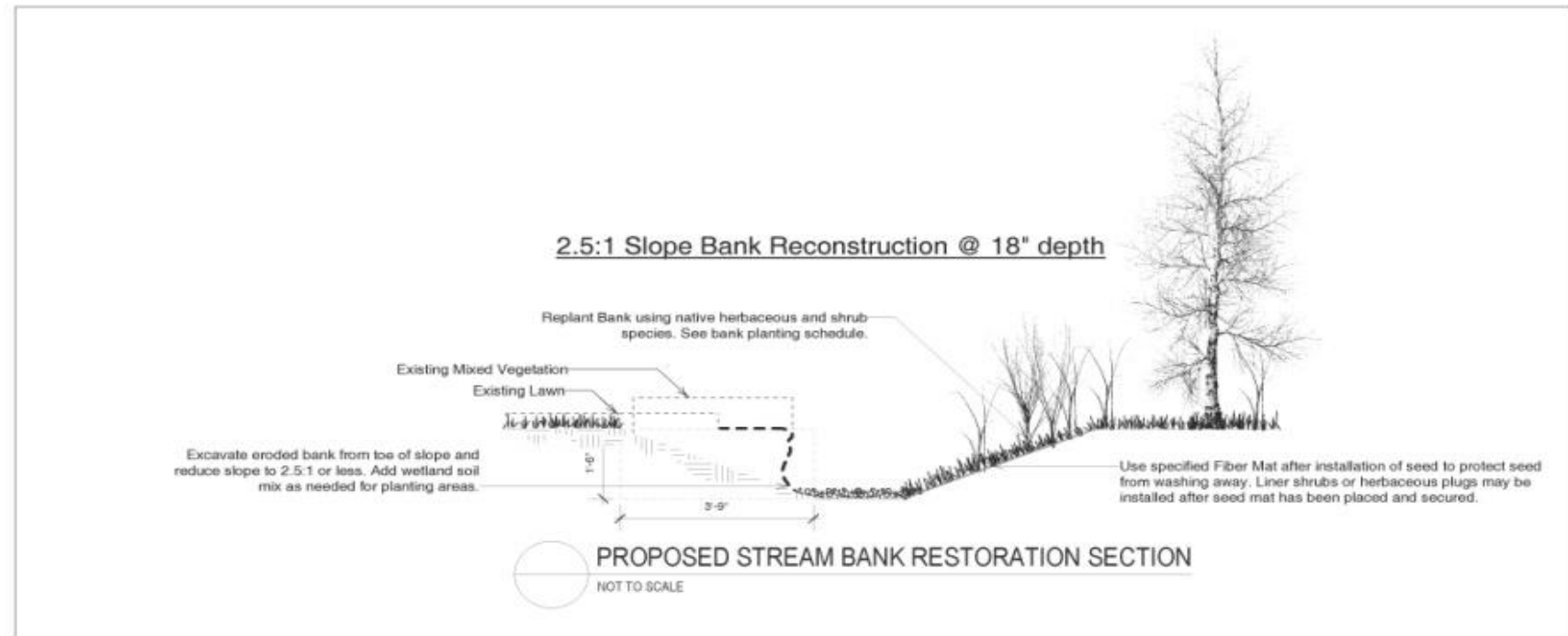
McCARTHY RESIDENCE - 88 COTTAGE STREET - BROOKLINE, MA  
DATE: 01-07-2011  
L1 - PROPOSED WETLAND/HABITAT RESTORATION CONCEPT PLAN  
SCALE: AS NOTED  
REVISIONS: 1-07-2011, DEP Comments, Limits of Work

HOWARD + GARDEN  
DESIGNS  
34 FARFAX STREET, WEST NEWTON, MA  
PH: 617-544-7209 / www.howardgardendesigns.com  
ECOTERRA  
Design & Consulting  
26 HILL STREET / MEDWAY, MA 02053  
PH: 508-429-6334 / www.ecoterradesign.com





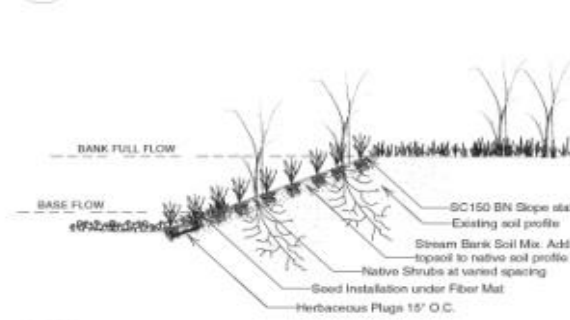




1. PREPARE SOIL BEFORE INSTALLING BLANKETS INCLUDING ANY NECESSARY APPLICATION OF LIME, FERTILIZER, AND SEED. SOIL SHOULD BE TRACKED WITH MACHINERY WHERE POSSIBLE TO ENHANCE SOIL STABILITY.
2. BEGIN AT THE TOP OF THE SLOPE BY ANCHORING THE BLANKET BLANKET TO THE TOP OF THE SLOPE WITH A 12" x 12" x 1/2" ANCHOR. THE ANCHOR SHOULD BE PLACED THROUGH THE BLANKET AND INTO THE SOIL. THE ANCHOR SHOULD BE PLACED THROUGH THE BLANKET AND INTO THE SOIL. THE ANCHOR SHOULD BE PLACED THROUGH THE BLANKET AND INTO THE SOIL.
3. UNROLL THE BLANKET DOWN THE SLOPE. THE BLANKET SHOULD BE PLACED THROUGH THE BLANKET AND INTO THE SOIL. THE BLANKET SHOULD BE PLACED THROUGH THE BLANKET AND INTO THE SOIL. THE BLANKET SHOULD BE PLACED THROUGH THE BLANKET AND INTO THE SOIL.
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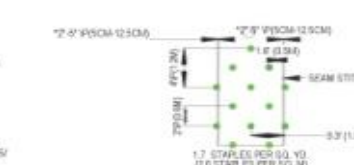
NOTES:  
1. INSTALLATION TO BE COMPLETED IN ACCORDANCE WITH MANUFACTURER'S SPECIFICATIONS.  
2. DO NOT SCALE DRAWINGS.  
3. IN LOOSE SOIL CONDITIONS THE USE OF STAPLES OR STAKE LENGTHS GREATER THAN 18" (18CM) MAY BE NECESSARY TO PROPERLY SECURE THE BLANKETS.

**ROLLED EROSION CONTROL PRODUCT**  
(North American Green Products SC1000)



**STREAM BANK CROSS SECTION DETAIL**  
NOT TO SCALE

**STAPLE PATTERN GUIDE SLOPES 2:1**



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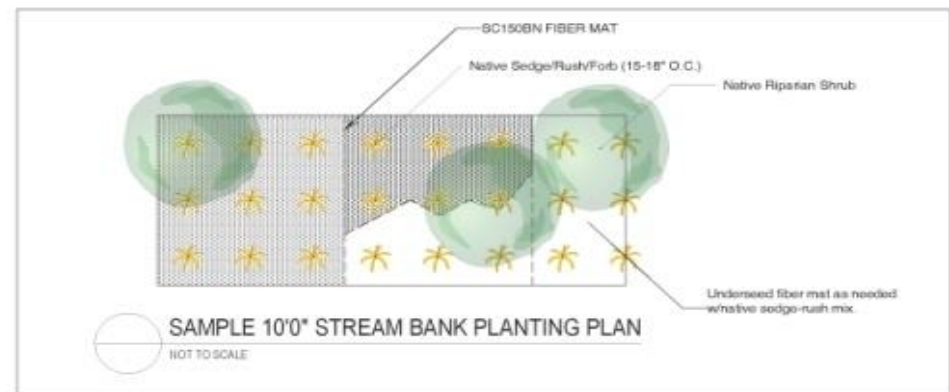
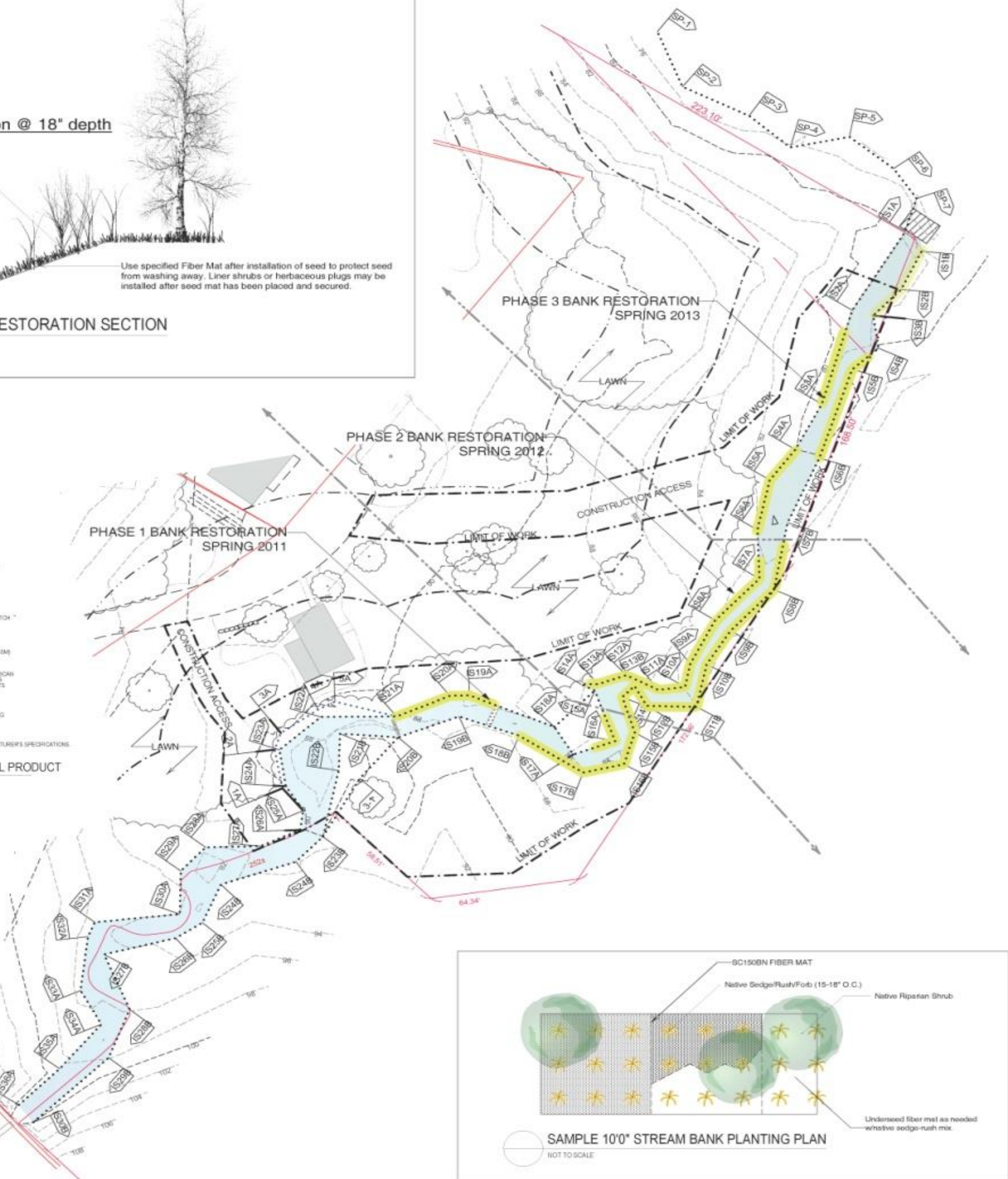
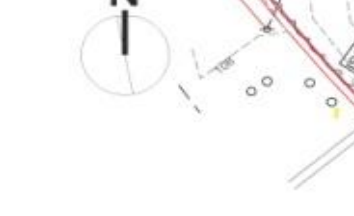
**ROLLED EROSION CONTROL PRODUCT**  
(North American Green Products SC1000)

**STAPLE PATTERN GUIDE**



**STREAM BANK CROSS SECTION DETAIL**  
NOT TO SCALE

**BANK RESTORATION CONSTRUCTION PHASING**  
SCALE: 1" = 30'0"



CONSTRUCTED WETLAND PLANTING SCHEDULE				
COMMON NAME	BOTANICAL NAME	SIZE	SPACING	WETLAND STATUS
<b>WET EDGE SHRUB SPECIES</b>				
Swamp Azalea	<i>Rhododendron viscosum</i>	18-24"	16" O.C.	OBL
Silky Dogwood	<i>Cornus amomum</i>	18-24"	16" O.C.	FACW
Red-osier Dogwood	<i>Cornus sericea</i>	18-24"	16" O.C.	FACW+
Winterberry	<i>Ilex verticillata</i>	18-24"	16" O.C.	FACW+
Sweet Pepperbush	<i>Clethra alnifolia</i>	18-24"	16" O.C.	FAC+
Inkberry	<i>Ilex glabra</i>	18-24"	16" O.C.	FACW-
Arrowwood	<i>Viburnum dentatum</i>	18-24"	16" O.C.	FACW-
American Cranberry	<i>Viburnum trilobum</i>	18-24"	16" O.C.	FACW
<b>WET EDGE HERBACEOUS SPECIES</b>				
Ostrich Fern	<i>Matteuccia struthiopteris</i>	2" plug	18"-24" O.C.	FACW
Royal Fern	<i>Osmunda regalis</i>	2" plug	18"-24" O.C.	OBL
Swamp Milkweed	<i>Asclepias incarnata</i>	2" plug	18"-24" O.C.	OBL
Fringed sedge	<i>Carex crinita</i>	2" plug	18"-24" O.C.	OBL
Hop sedge	<i>Carex lupulina</i>	2" plug / Seed	18"-24" O.C.	OBL
Tussock Sedge	<i>Carex stricta</i>	2" plug / Seed	18"-24" O.C.	OBL
Fox Sedge	<i>Carex vulpinoidea</i>	2" plug / Seed	18"-24" O.C.	OBL
Soft rush	<i>Juncus effusus</i>	2" plug / Seed	18"-24" O.C.	OBL
Joe-Pye Weed	<i>Eupatorium maculatum</i>	2" plug	18"-24" O.C.	FACW / FAC
Blue Flag Iris	<i>Iris versicolor</i>	2" plug	18"-24" O.C.	OBL
Turtlehead	<i>Chelone glabra</i>	2" plug	18"-24" O.C.	OBL
<b>SHALLOW BVW ZONE</b>				
Pickersweed	<i>Portulaca cordata</i>	2" plug	18"-24" O.C.	OBL
Northern Arrowhead	<i>Sagittaria latifolia</i>	2" plug	18"-24" O.C.	OBL
Soft Stem Bullrush	<i>Schoenoplectus tabernaemontani</i>	2" plug	18"-24" O.C.	OBL
Tussock Sedge	<i>Carex stricta</i>	2" plug	18"-24" O.C.	OBL
Sweetflag	<i>Acorus americanus</i>	2" plug	18"-24" O.C.	OBL
Carex spp.	<i>Carex spp.</i>	2" plug	18"-24" O.C.	OBL
<b>DEEP BVW ZONE</b>				
Cattail	<i>Typha latifolia</i>	2" plug	18"-24" O.C.	OBL
Pickersweed	<i>Portulaca cordata</i>	2" plug	18"-24" O.C.	OBL
Hard Stem Bullrush	<i>Schoenoplectus americanus</i>	2" plug	18"-24" O.C.	OBL
Soft Stem Bullrush	<i>Schoenoplectus tabernaemontani</i>	2" plug	18"-24" O.C.	OBL

SCRUB SHRUB WETLAND PLANTING SCHEDULE				
COMMON NAME	BOTANICAL NAME	SIZE	SPACING	WETLAND STATUS
<b>SHRUB SPECIES</b>				
Swamp Azalea	<i>Rhododendron viscosum</i>	18-24"	16" O.C.	OBL
Winterberry	<i>Ilex verticillata</i>	18-24"	16" O.C.	FACW+
Sweet Pepperbush	<i>Clethra alnifolia</i>	18-24"	16" O.C.	FAC+
Highbush Blueberry	<i>Vaccinium corymbosum</i>	18-24"	16" O.C.	FACW
Arrowwood	<i>Viburnum dentatum</i>	18-24"	16" O.C.	FACW-
American Cranberry	<i>Viburnum trilobum</i>	18-24"	16" O.C.	FACW
<b>HERBACEOUS SPECIES</b>				
Ostrich Fern	<i>Matteuccia struthiopteris</i>	2" plug	18"-24" O.C.	FACW
Royal Fern	<i>Osmunda regalis</i>	2" plug	18"-24" O.C.	OBL
Fox Sedge	<i>Carex vulpinoidea</i>	2" plug / Seed	18"-24" O.C.	OBL
Soft rush	<i>Juncus effusus</i>	2" plug / Seed	18"-24" O.C.	OBL
Short-toothed Mountain Mint	<i>Pycnanthemum muticum</i>	2" plug	18"-24" O.C.	FACW

STREAM BANK RESTORATION PLANTING SCHEDULE				
COMMON NAME	BOTANICAL NAME	SIZE	SPACING	WETLAND STATUS
<b>SHRUB SPECIES</b>				
Swamp Azalea	<i>Rhododendron viscosum</i>	18-24"	16" O.C.	OBL
Silky Dogwood	<i>Cornus amomum</i>	18-24"	16" O.C.	FACW
Red-osier Dogwood	<i>Cornus sericea</i>	18-24"	16" O.C.	FACW+
Winterberry	<i>Ilex verticillata</i>	18-24"	16" O.C.	FACW+
Sweet Pepperbush	<i>Clethra alnifolia</i>	18-24"	16" O.C.	FAC+
<b>HERBACEOUS SPECIES</b>				
Canada rush	<i>Juncus canadensis</i>	2" plug / Seed	15" O.C.	OBL
Soft rush	<i>Juncus effusus</i>	2" plug / Seed	15" O.C.	OBL
Fox Sedge	<i>Carex vulpinoidea</i>	2" plug / Seed	15" O.C.	OBL
Squarose Sedge	<i>Carex squarosa</i>	2" plug / Seed	15" O.C.	FACW
Many Leaved Bulrush	<i>Scirpus polyphyllus</i>	2" plug / Seed	15" O.C.	OBL
Green Bulrush	<i>Scirpus atrovirens</i>	2" plug / Seed	15" O.C.	OBL
Wool grass	<i>Scirpus cyperinus</i>	2" plug / Seed	15" O.C.	FACW+
Fringed sedge	<i>Carex crinita</i>	2" plug / Seed	15" O.C.	OBL
Hop sedge	<i>Carex lupulina</i>	2" plug / Seed	15" O.C.	OBL
Blue Flag Iris	<i>Iris versicolor</i>	2" plug	15" O.C.	OBL
Ostrich Fern	<i>Matteuccia struthiopteris</i>	2" plug	15" O.C.	FACW
Swamp Milkweed	<i>Asclepias incarnata</i>	2" plug	15" O.C.	OBL
Joe-Pye Weed	<i>Eupatorium maculatum</i>	2" plug	15" O.C.	FACW / FAC
Cardinal Flower	<i>Lobelia cardinalis</i>	2" plug	15" O.C.	FACW+
Turtlehead	<i>Chelone glabra</i>	2" plug	15" O.C.	OBL

**PLANTING SCHEDULES**

**McCARTHY RESIDENCE - 88 COTTAGE STREET - BROOKLINE, MA**

DATE: 01-07-2011

**L3 - STREAM BANK STABILIZATION PLAN / DETAILS**

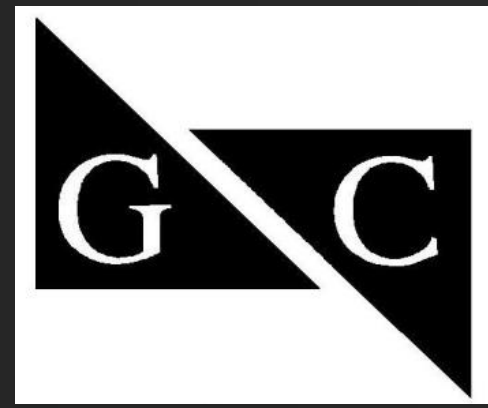
SCALE: AS NOTED

REVISIONS: 1-07-2011, DEP Comments, Limits of Work

**HOWARD GARDEN DESIGNS**  
34 FAIRFAX STREET / WEST NEWTON, MA  
PH: 617-244-7268 / www.howardgardendesigns.com

**ECOTERRA**  
DESIGN & CONSULTING  
26 HILL STREET / MEDWAY, MA 02053  
PH: 508-429-6334 / www.ecoterradesign.com





GRADY CONSULTING, L.L.C.

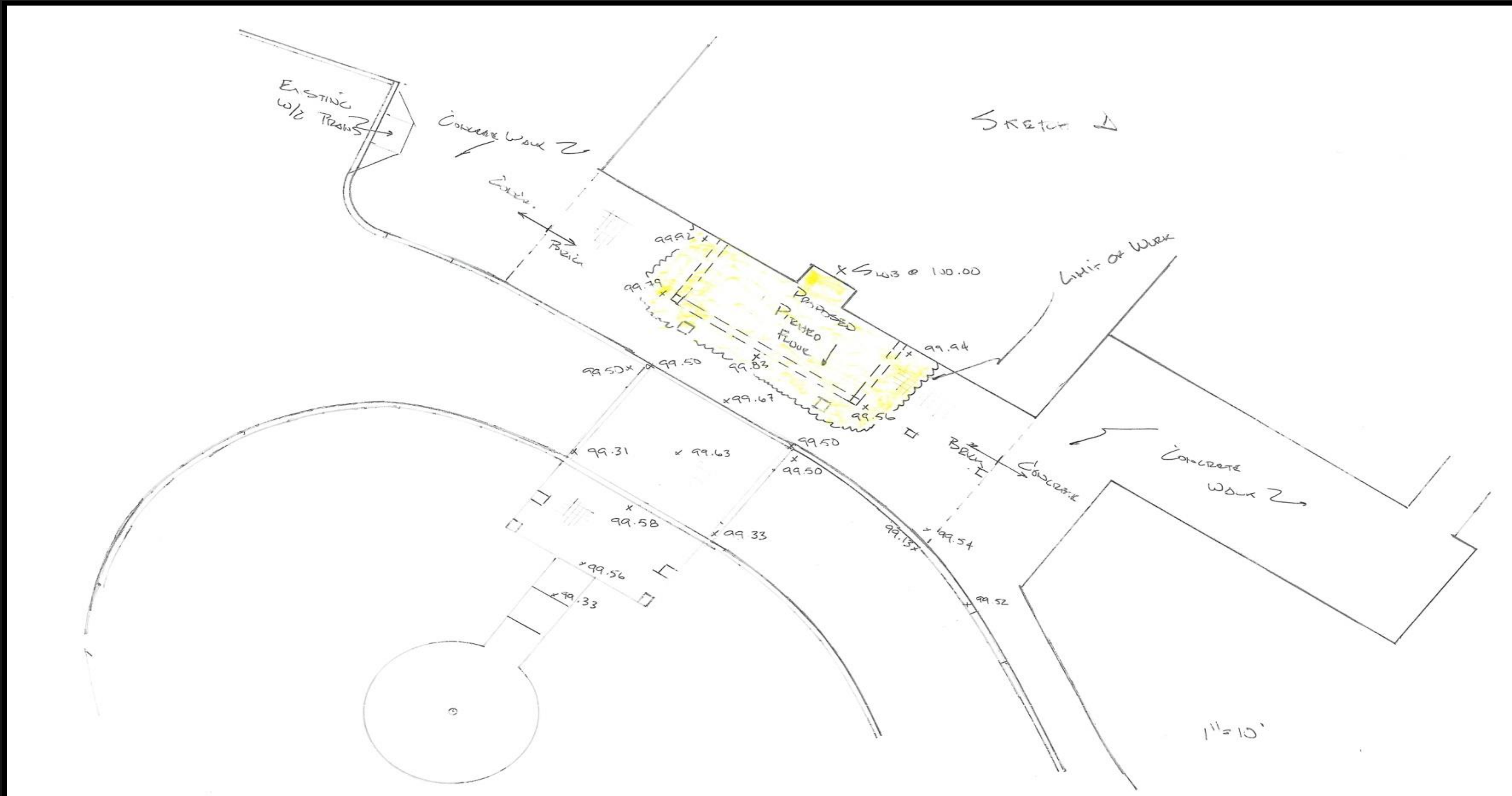
# The Village at Duxbury, Senior Living Facility



- 3D laser scanning of existing entry
- Detailed grading plans for driveway drop -off at existing portico, with curbing and handicap accessible walkways

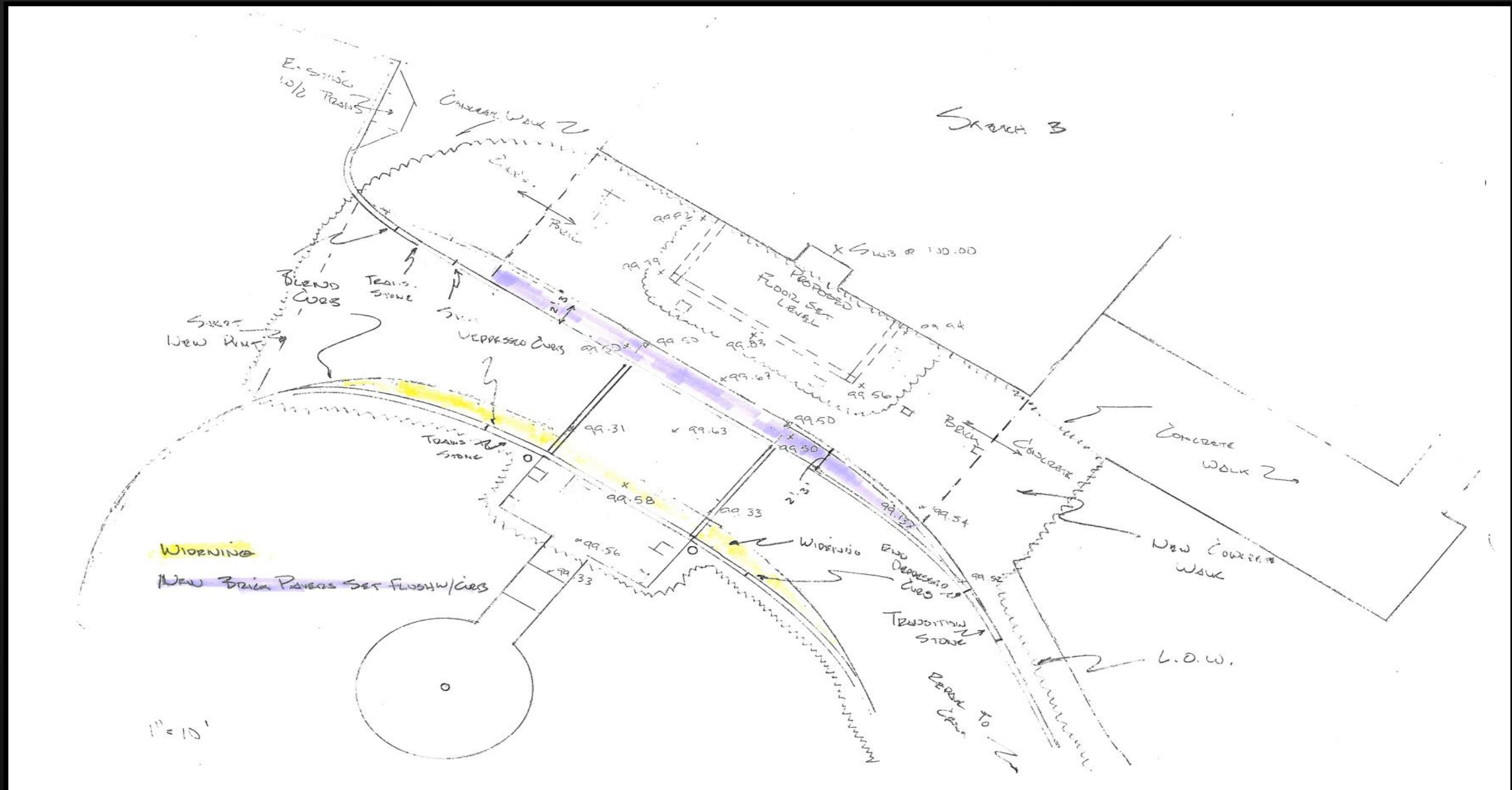


# Contractor Sketch - The Village at Duxbury





# Contractor Sketch - The Village at Duxbury







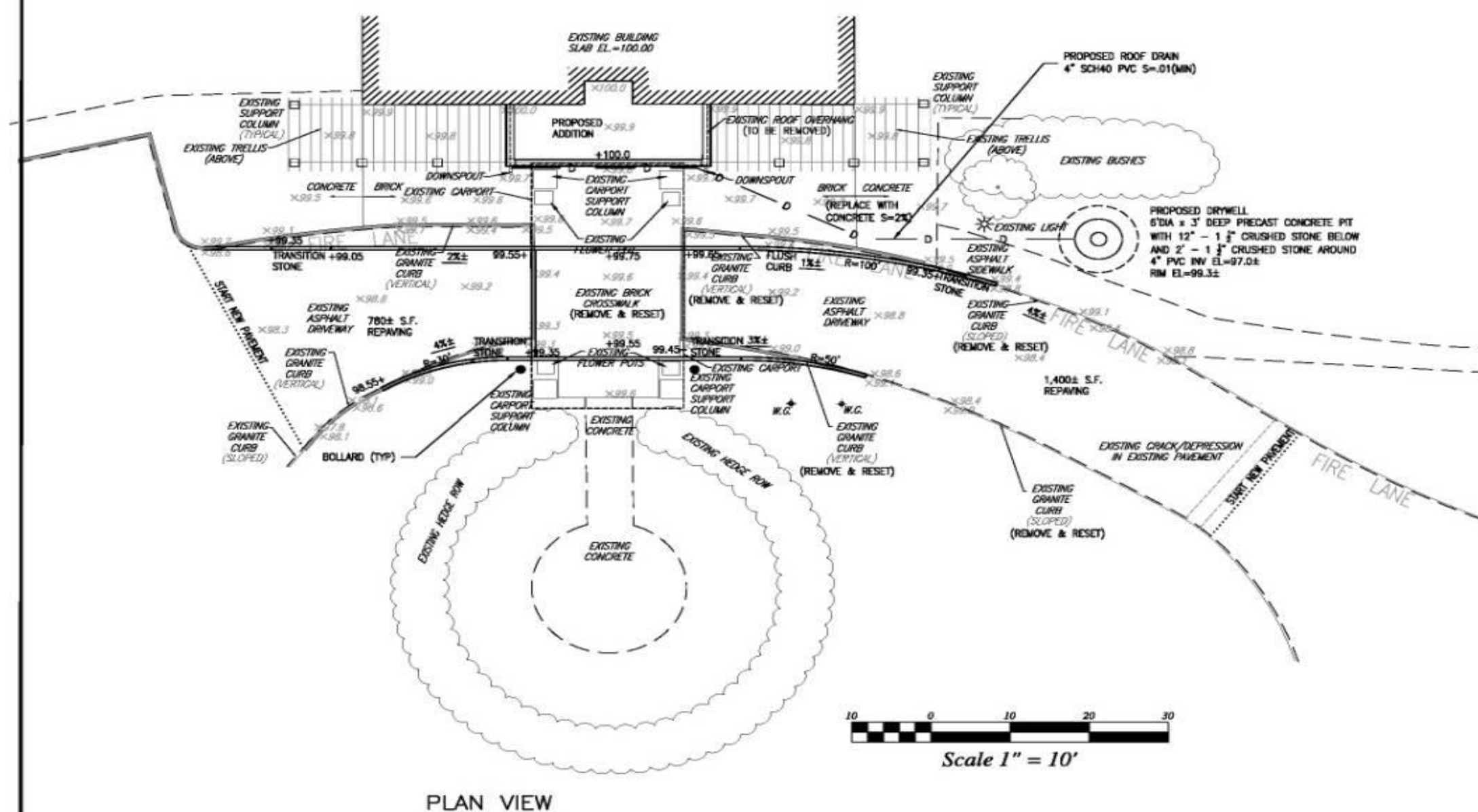
LASER SCANNER PHOTOGRAPH  
(SCANNING STATION #1)



LASER SCANNER PHOTOGRAPH  
(SCANNING STATION #2)



LASER SCANNER PHOTOGRAPH  
(SCANNING STATION #3)



LASER SCANNER POINT CLOUD IMAGE

**SITE PLAN**  
**VILLAGE AT DUXBURY**  
**290 KINGS TOWN WAY**  
**DUXBURY, MASSACHUSETTS**

APPLICANT  
SEALUND CORPORATION  
784 WASHINGTON STREET  
PEMBROKE, MA 02359

MAY 4, 2012  
SCALE: 1" = 5'  
JOB NO. 12-077



**GRADY CONSULTING, L.L.C.**  
71 Evergreen Street, Suite 1, Kingston, MA 02364  
Phone (781) 585-2300 Fax (781) 585-2378

SHEET 1 OF 1



# Marble House Newport, RI

- Grady Consulting partnered with CyArk to digitally preserve a national
  - historic landmark.





# Digital Repatriation: Marble House



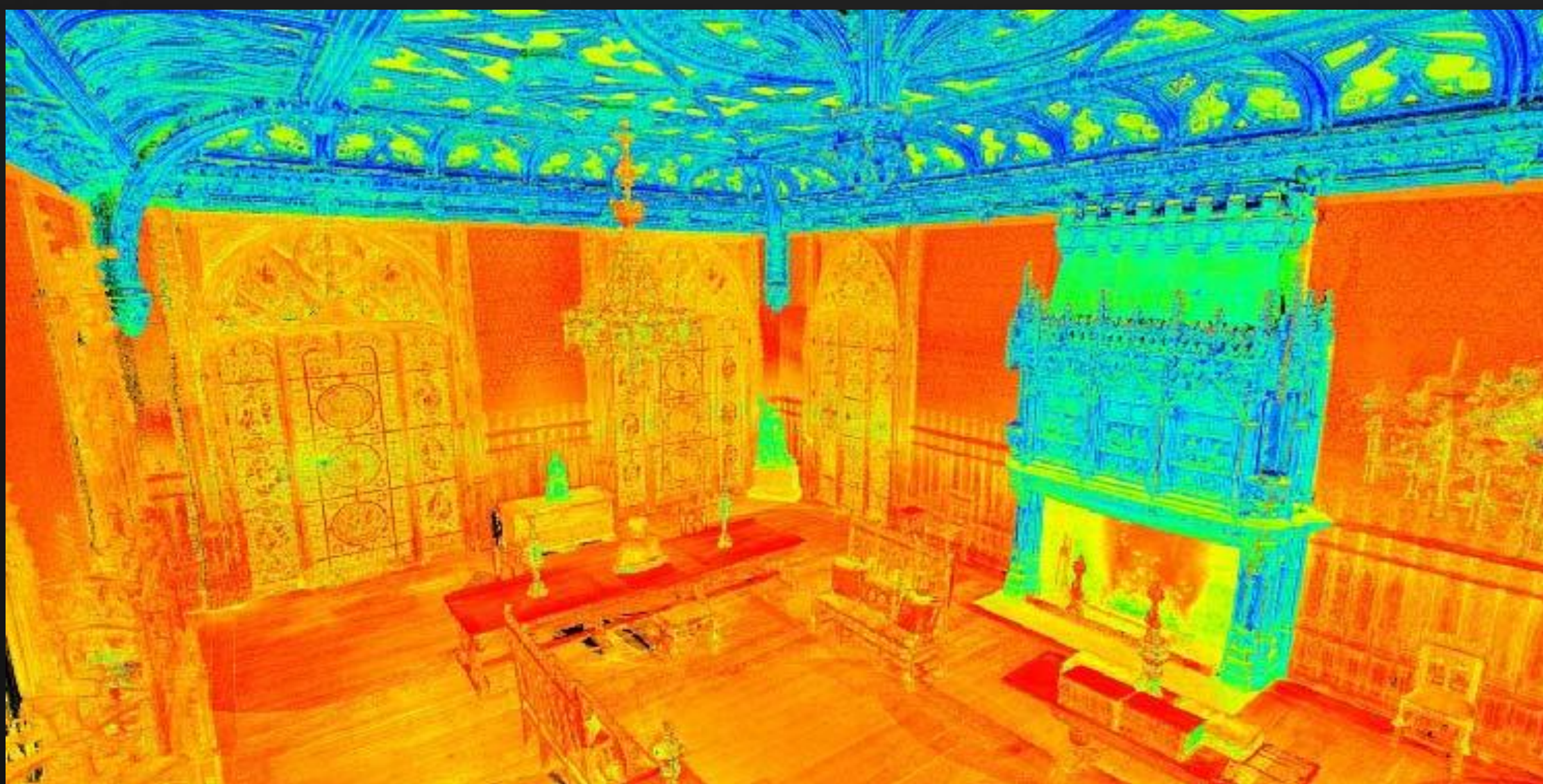














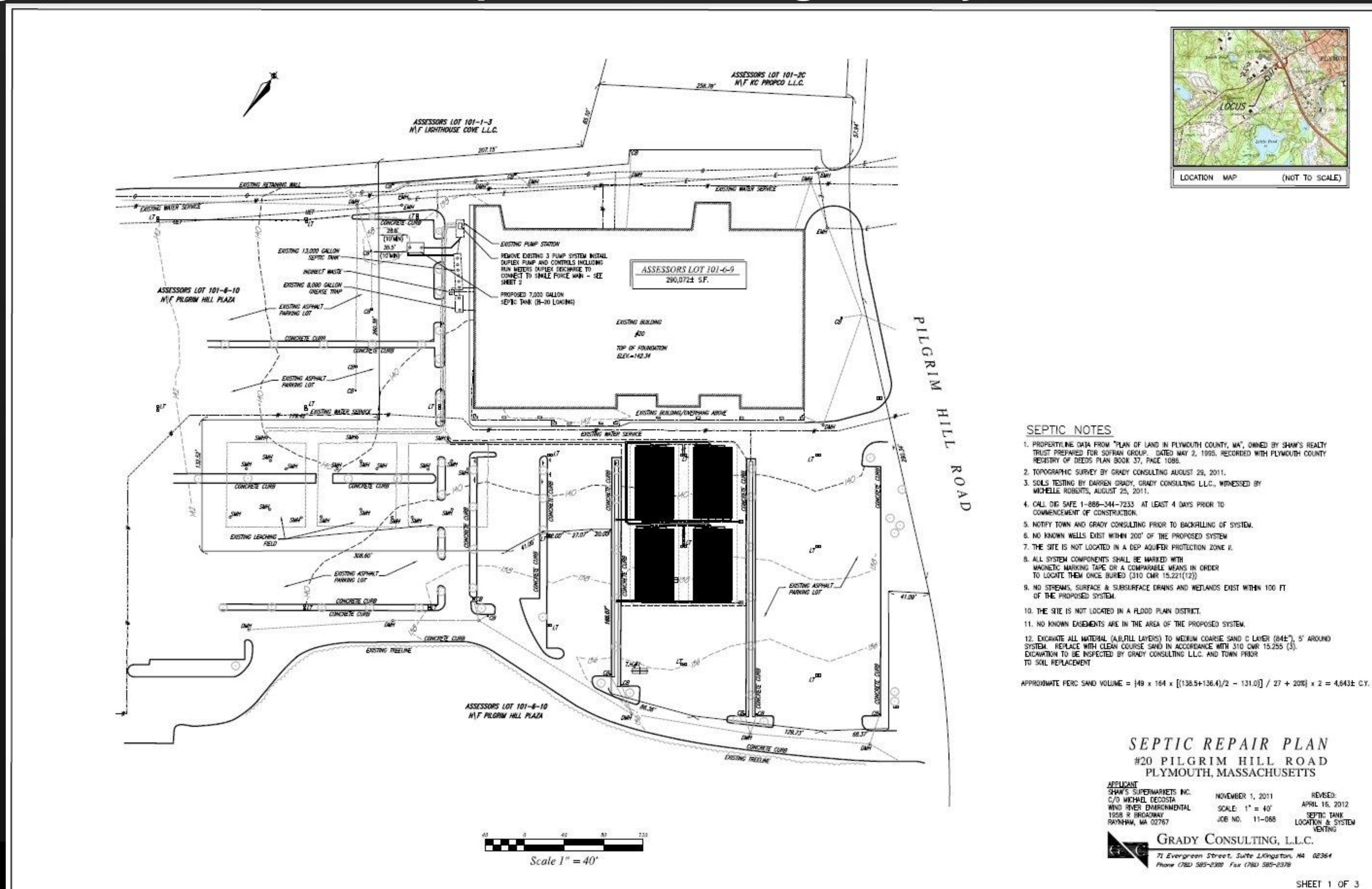
# Commercial Job – Plymouth, MA





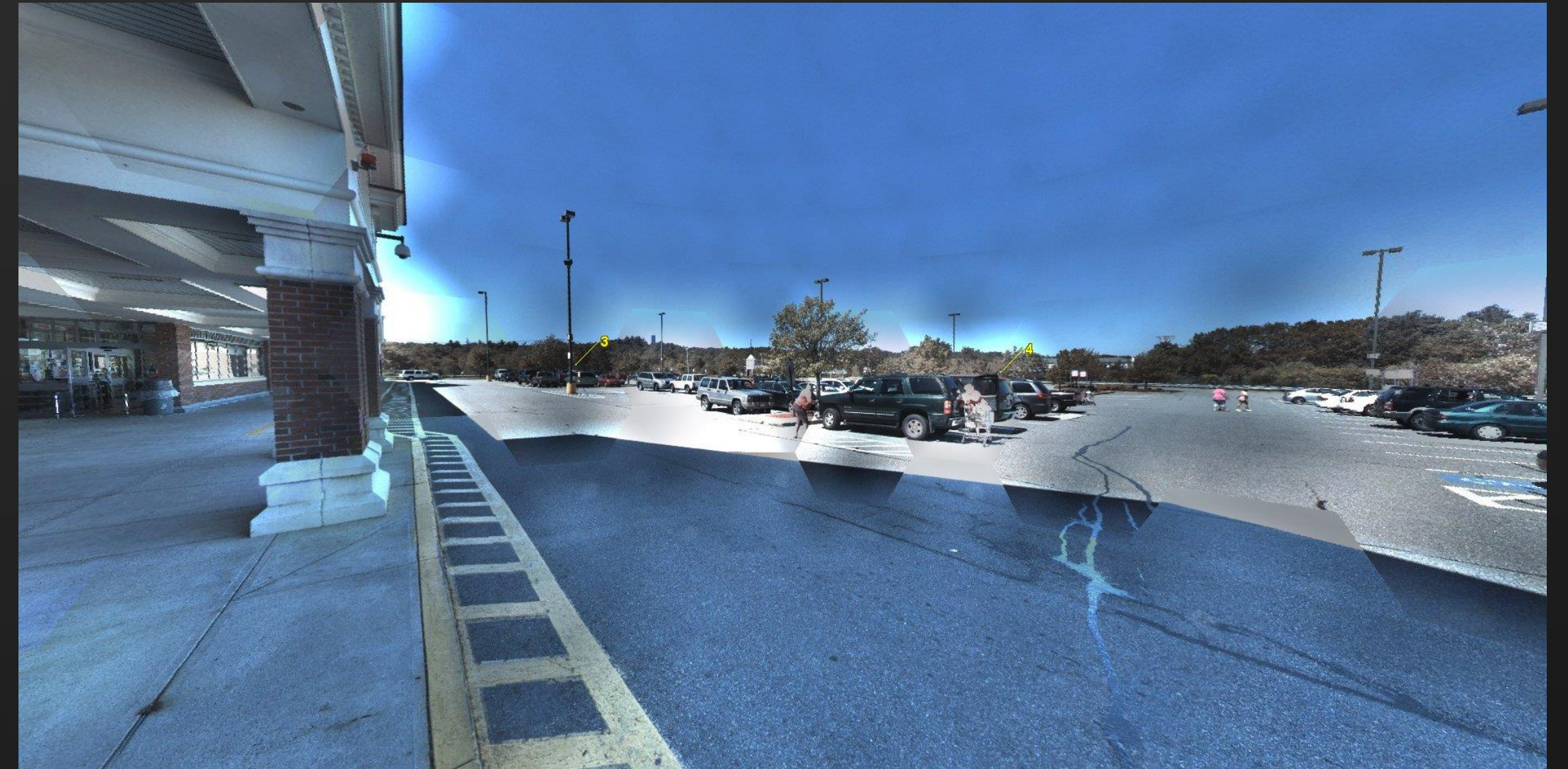
# Proposed Septic Plan

## Initial Design and Location of Proposed Leaching Facility





# Pre-Excavation



Photos taken from the onboard camera of the Leica C10 Scanner during the existing conditions survey. The photos show the location of the proposed leaching facility prior to excavation.



# Pre-Excavation

Existing conditions scans compiled of 4 different scan locations throughout the site.

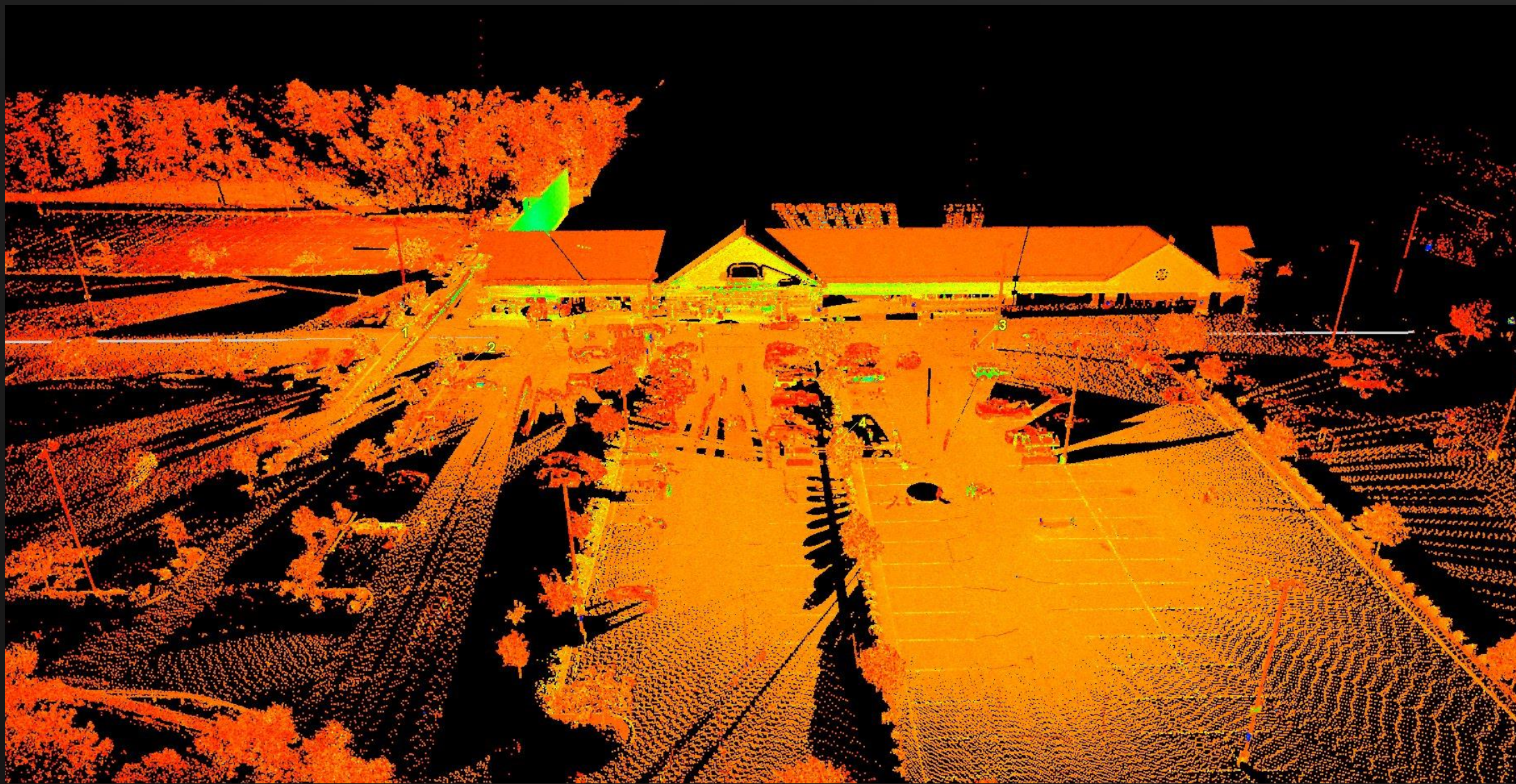


Image of point cloud before photos were applied.

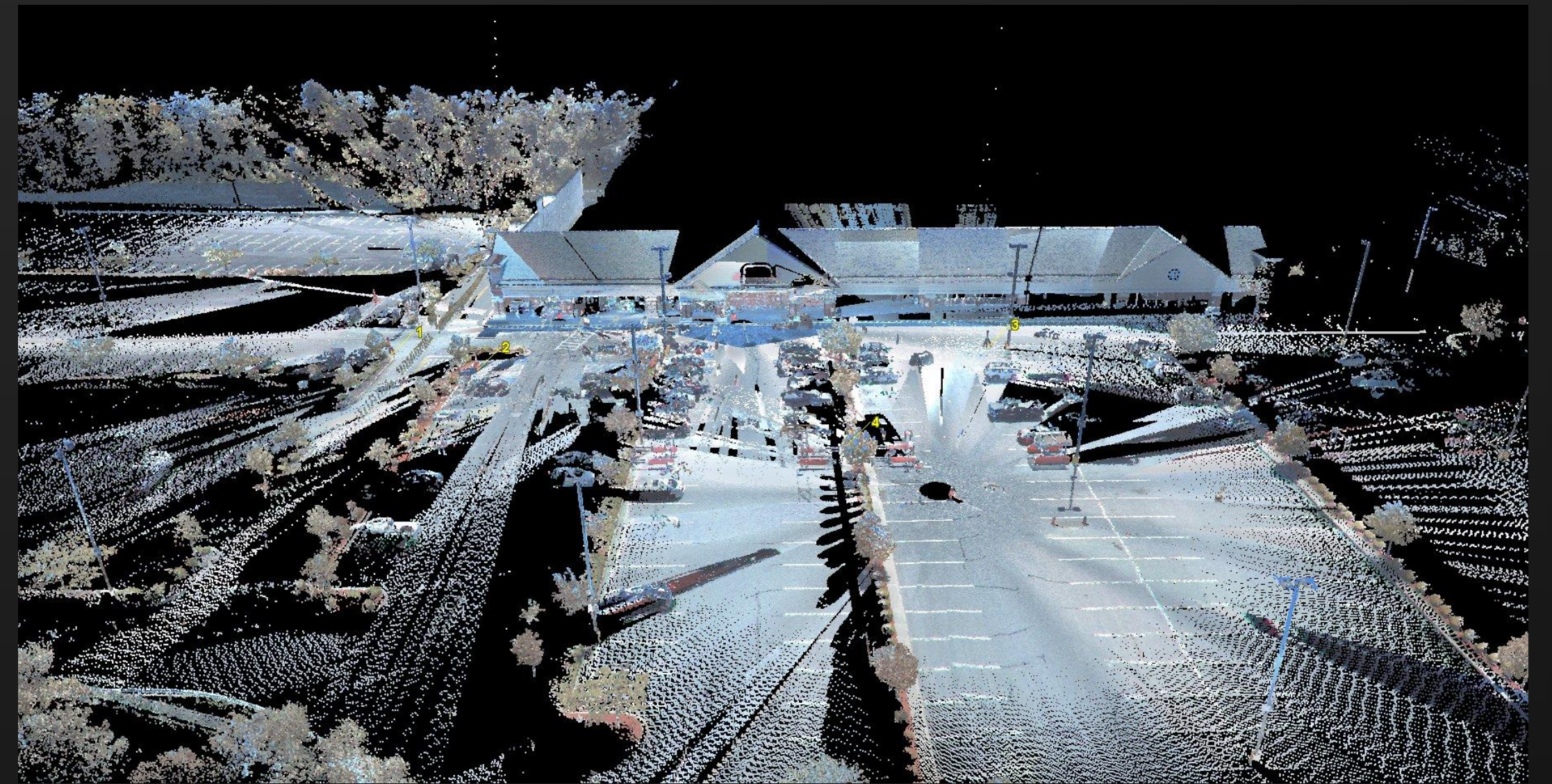
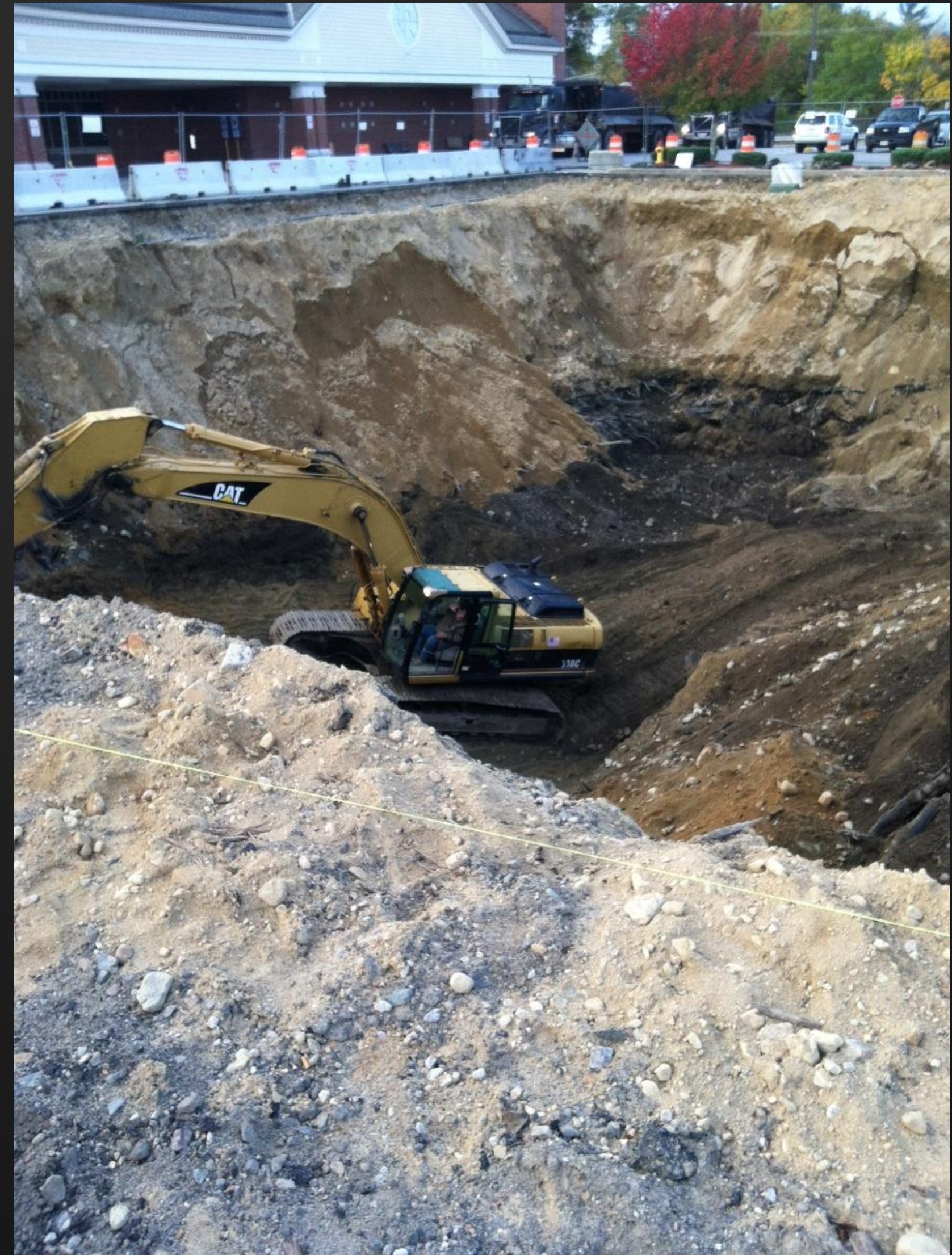


Image of point cloud after photos were applied.



# Excavation









# Excavation



Photograph.

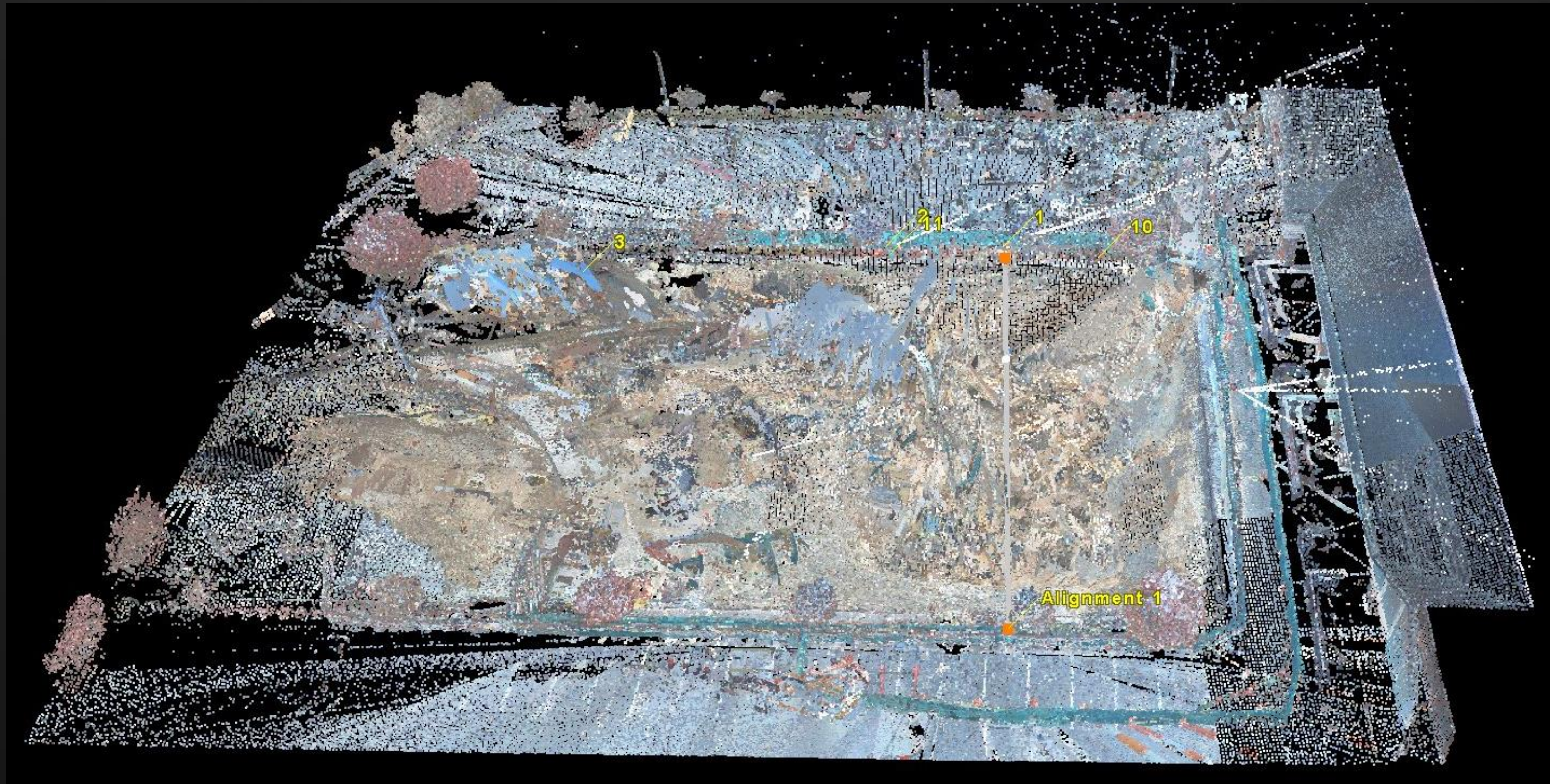


Photo of Scan.



# Processing Data Collected with the Leica C10 Scanner

## 1. Alignment

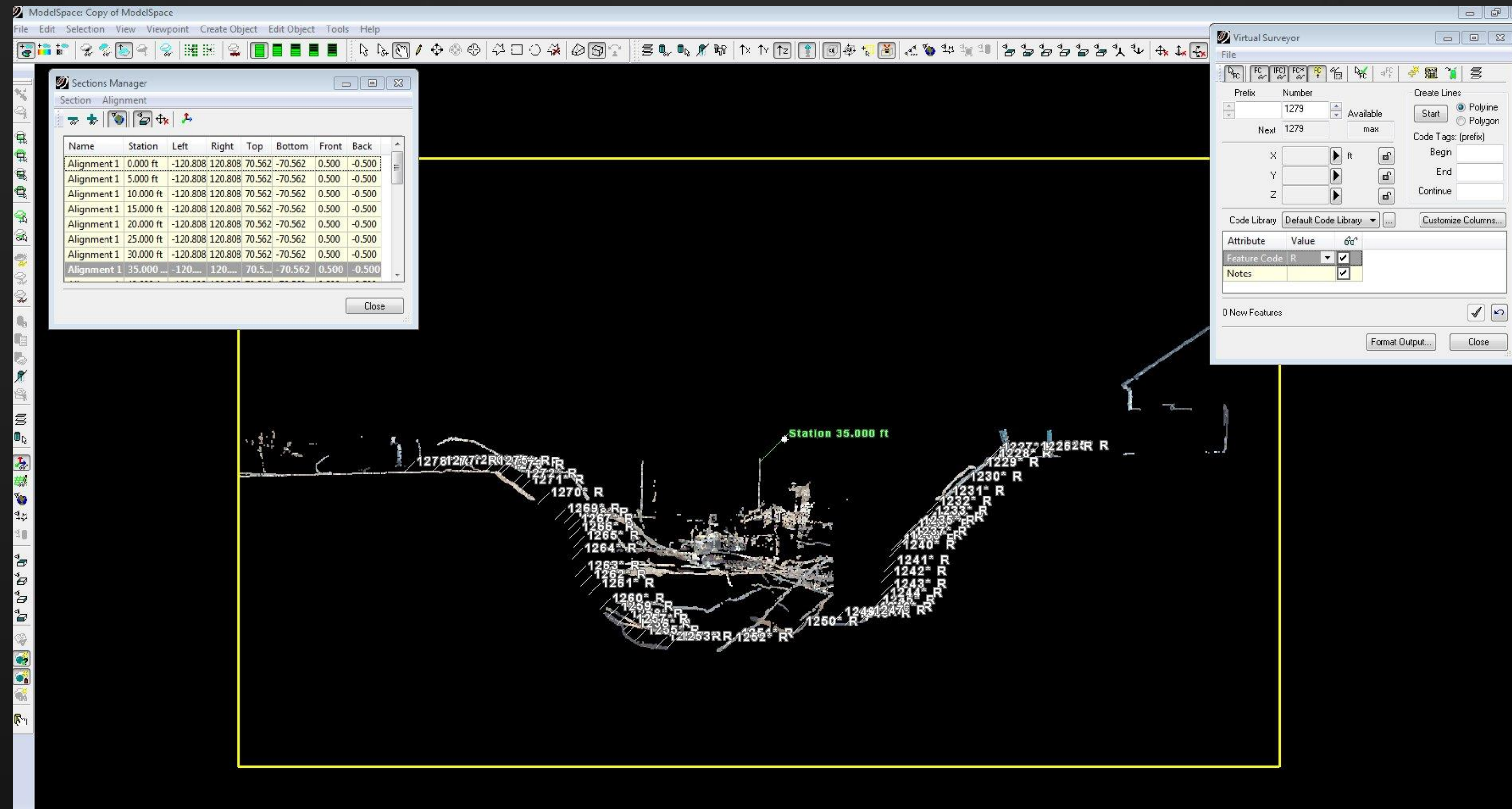


Created an alignment running parallel with the existing building through the middle of the excavation.  
The alignment was 130 feet long (approximately the length of the excavation).  
X-sections were created every 5 feet.



# Processing Data Collected with the Leica C10 Scanner

## 2. Virtual Survey

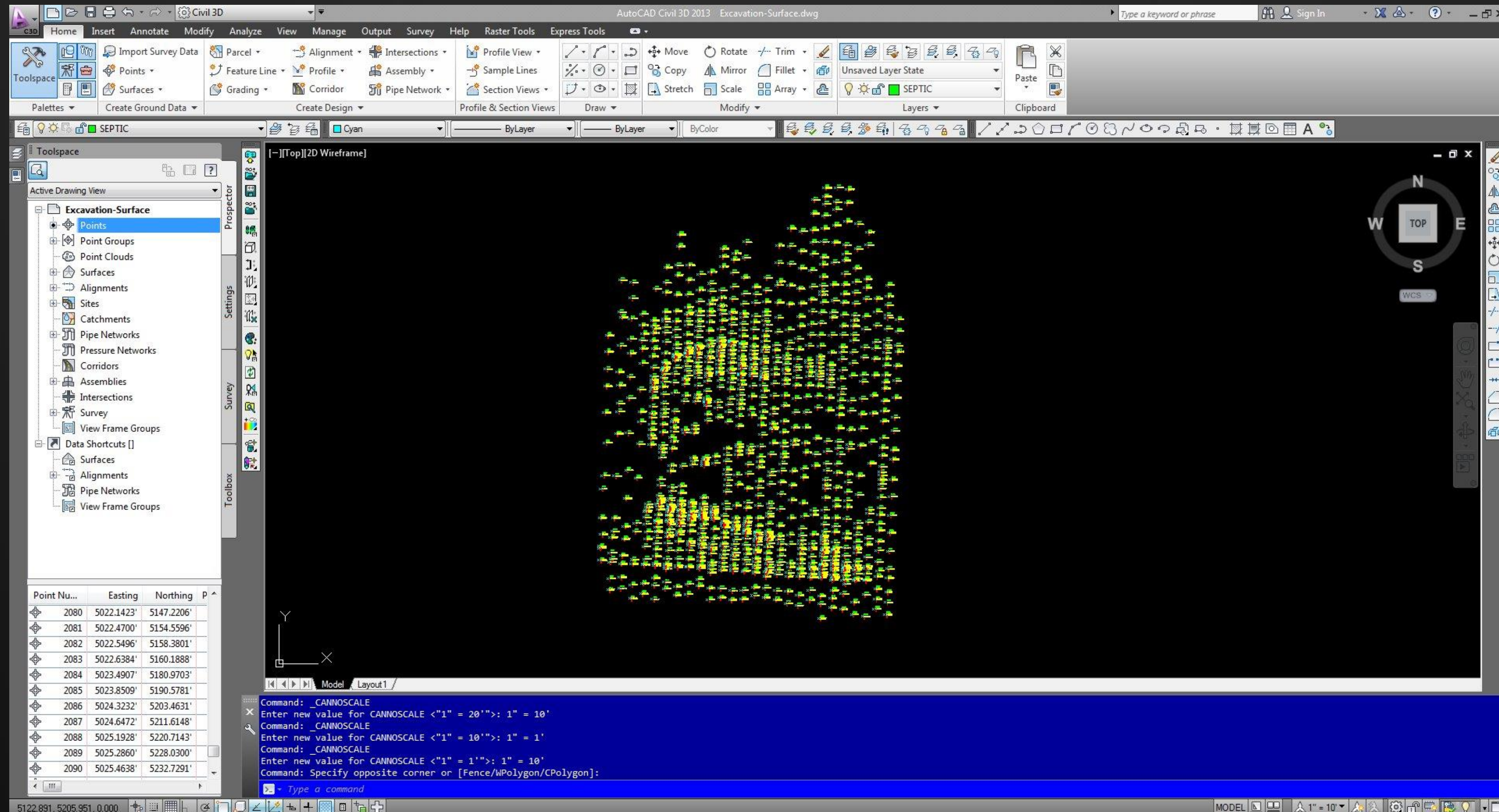


Using the virtual surveyor's tool in Cyclone, points are chosen directly from the point cloud. Bottom of excavation points are collected in each x-section of the alignment. Coordinate data is easily exported.



# Processing Data Collected with the Leica C10 Scanner

## 3. Import Points to AutoCAD

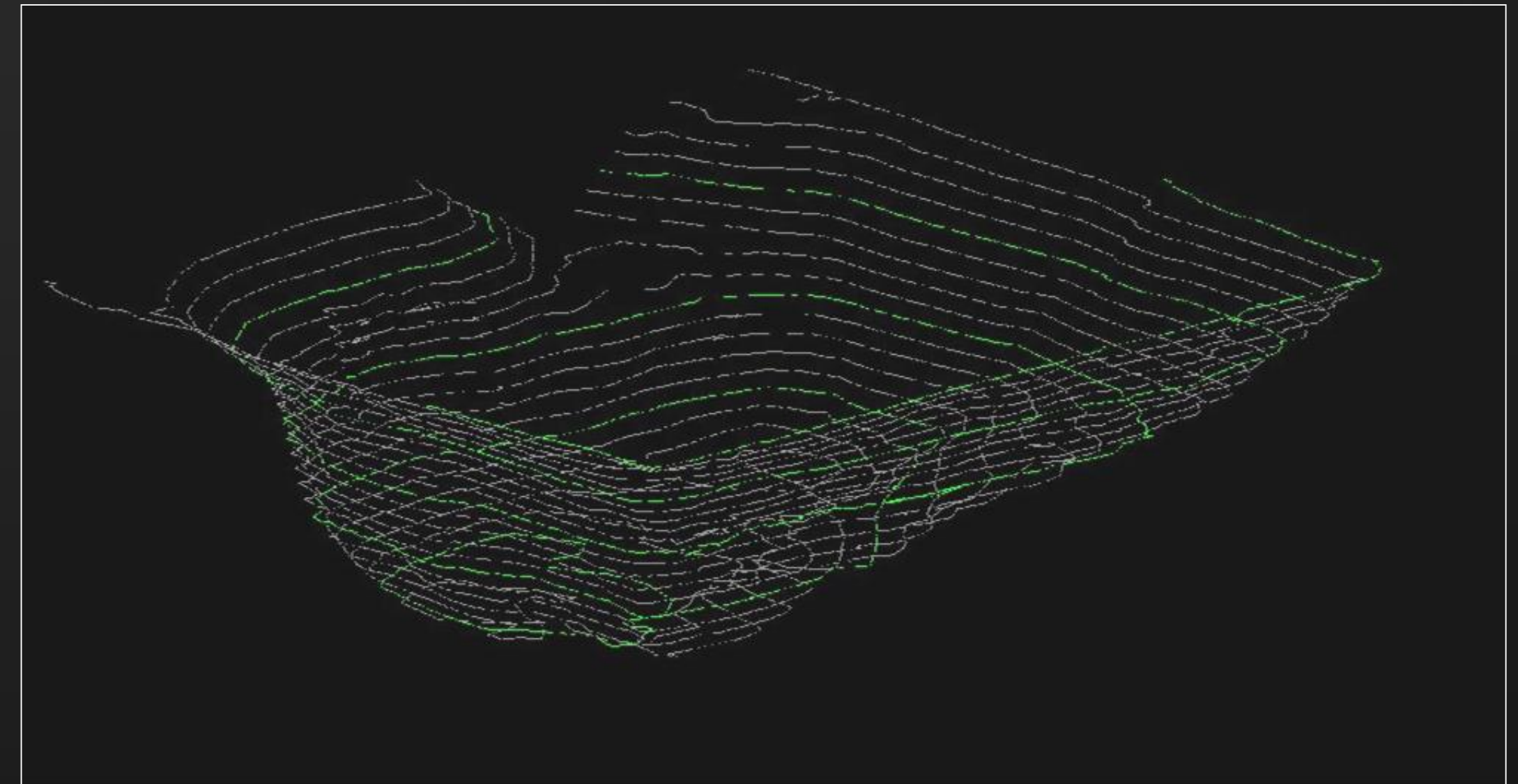
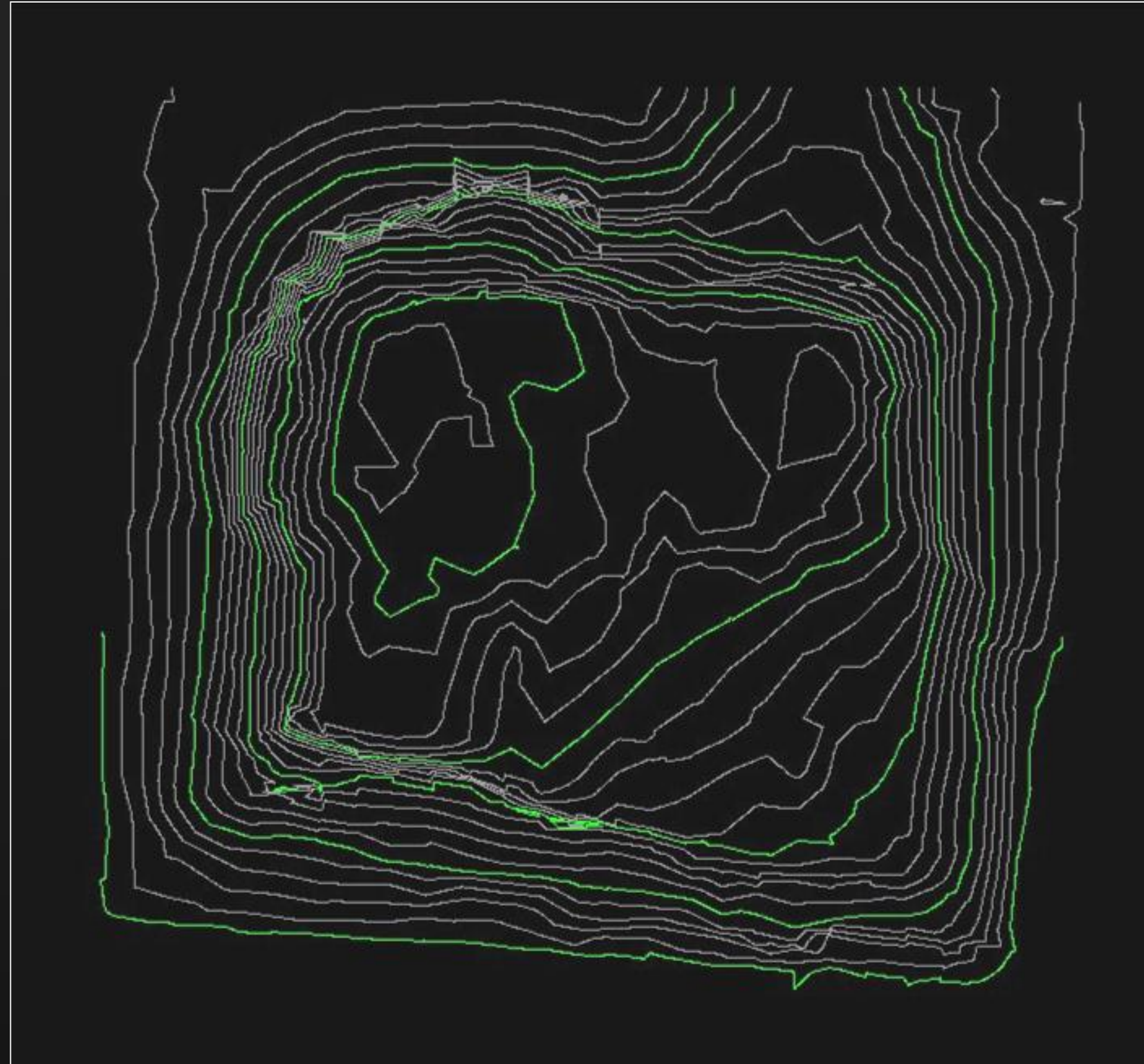


Points collected in Cyclone from the scan are imported into AutoCAD.



# Processing Data Collected with the Leica C10 Scanner

## 4. Surface

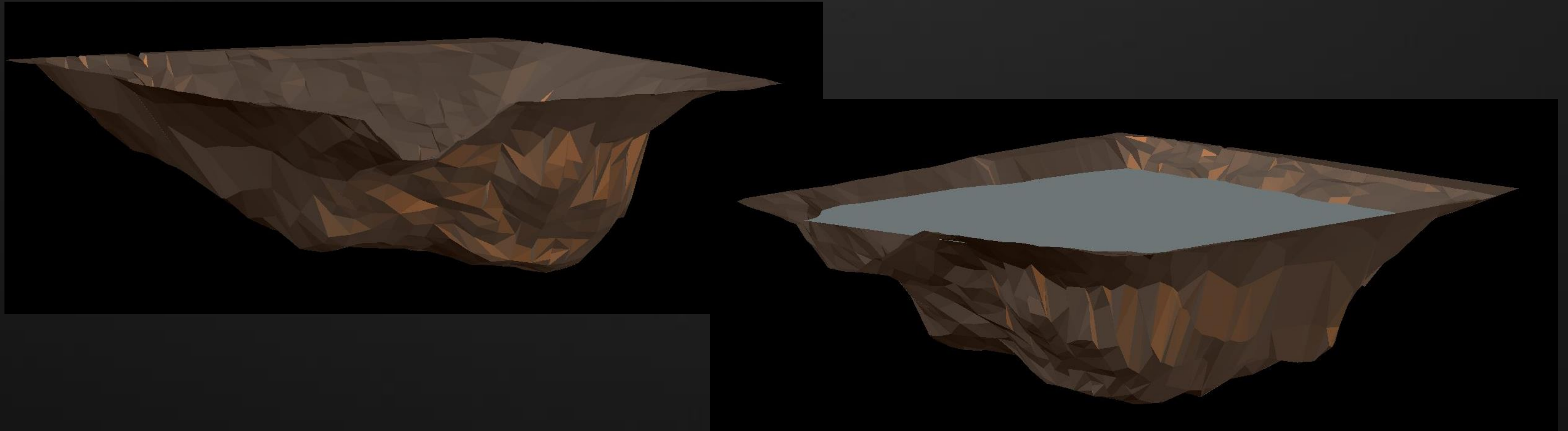


Using the virtual surveyor's tool in Cyclone, points are chosen directly from the point cloud. Bottom of excavation points are collected in each x-section of the alignment. Coordinate data is easily exported.



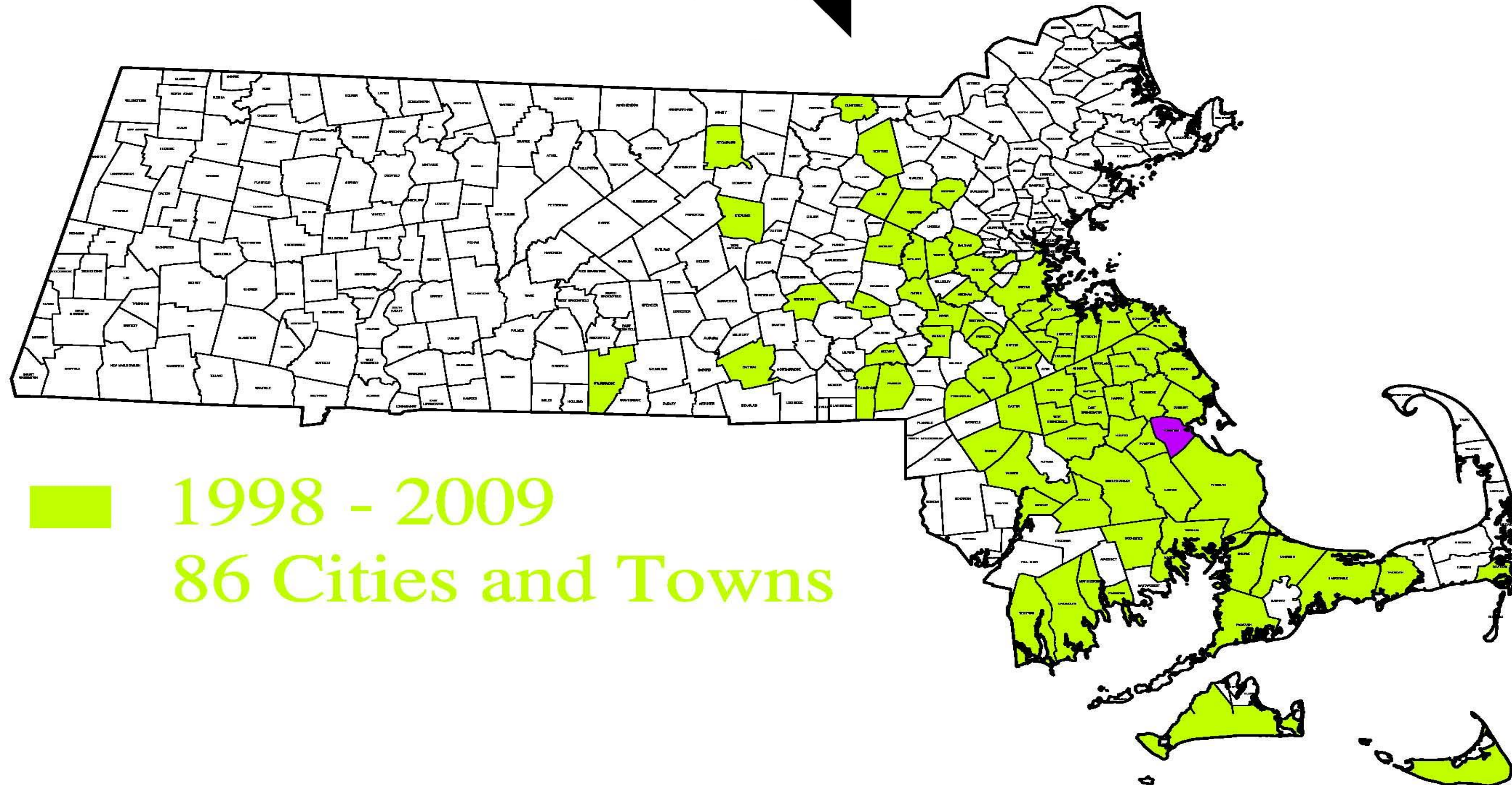
# Processing Data Collected with the Leica C10 Scanner

## 5. Surface Volume



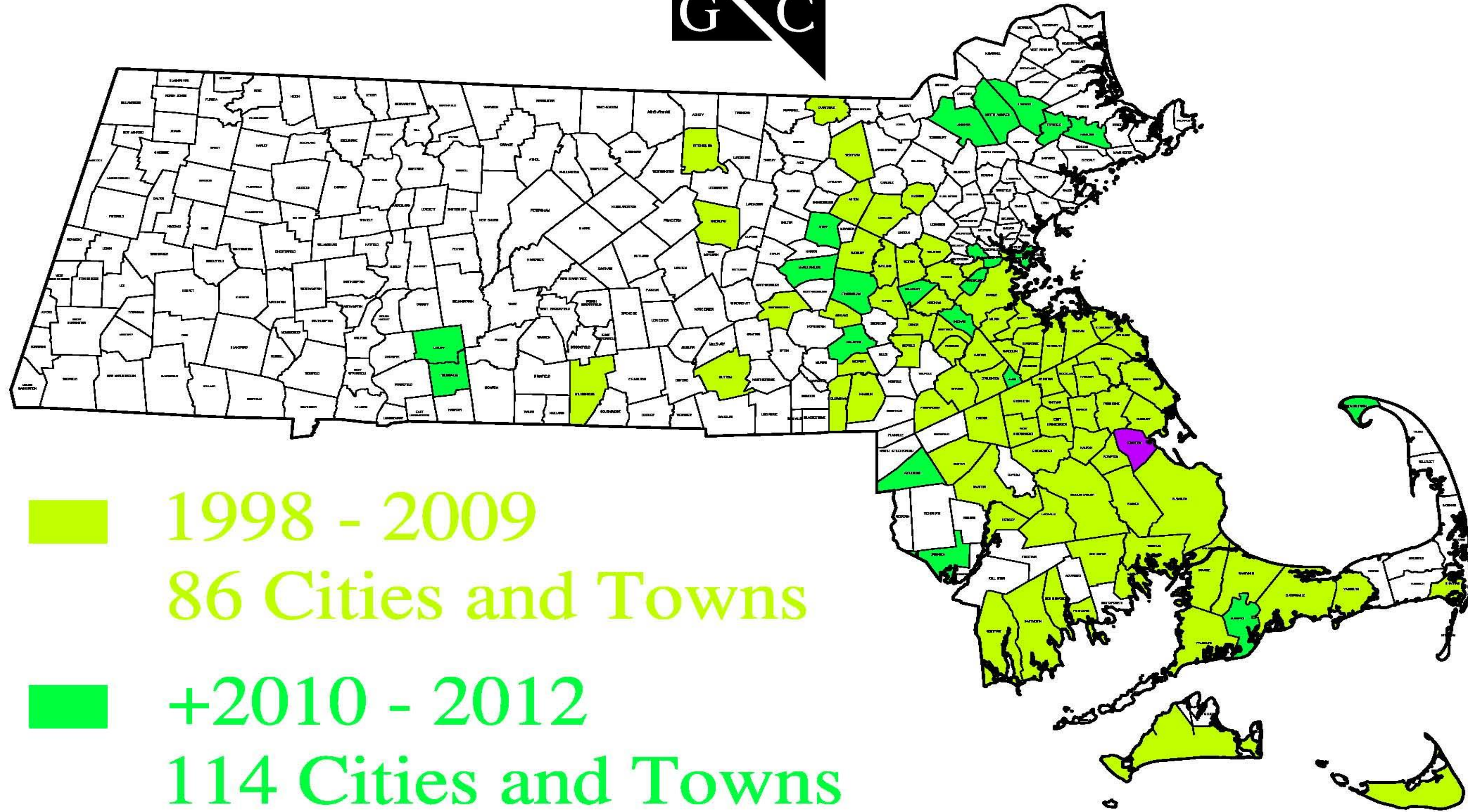
A volume surface is created by comparing the base surface (existing excavation surface) and the proposed top of sand.





1998 - 2009  
86 Cities and Towns

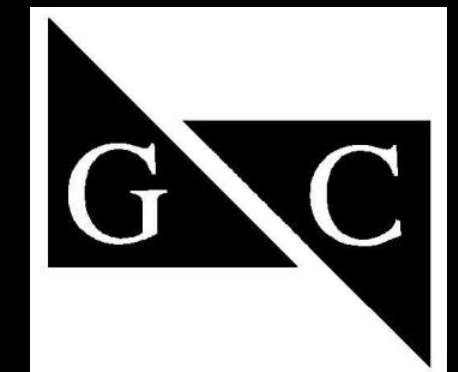
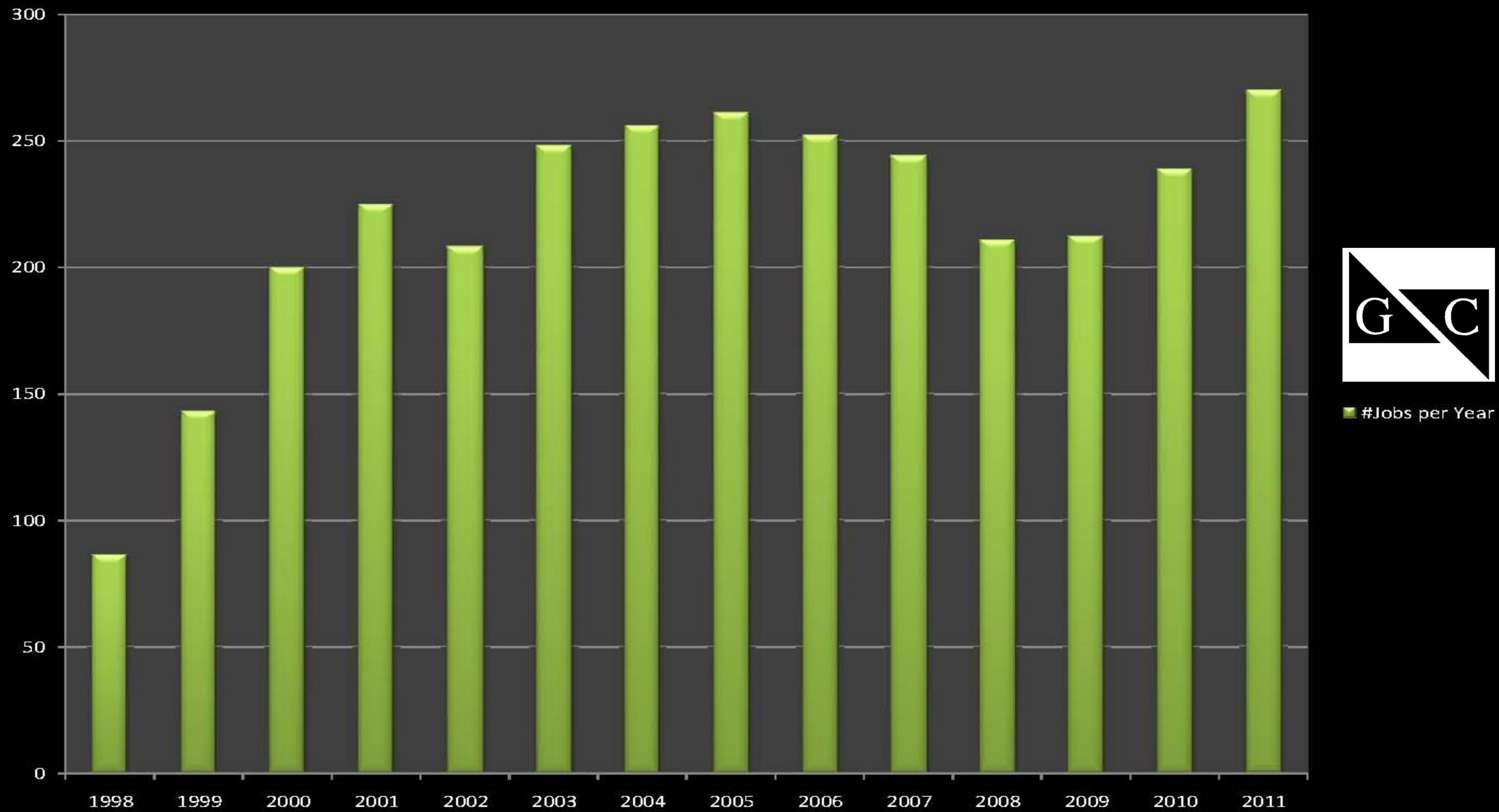




- 1998 - 2009  
86 Cities and Towns
- +2010 - 2012  
114 Cities and Towns  
(+32% Increase)



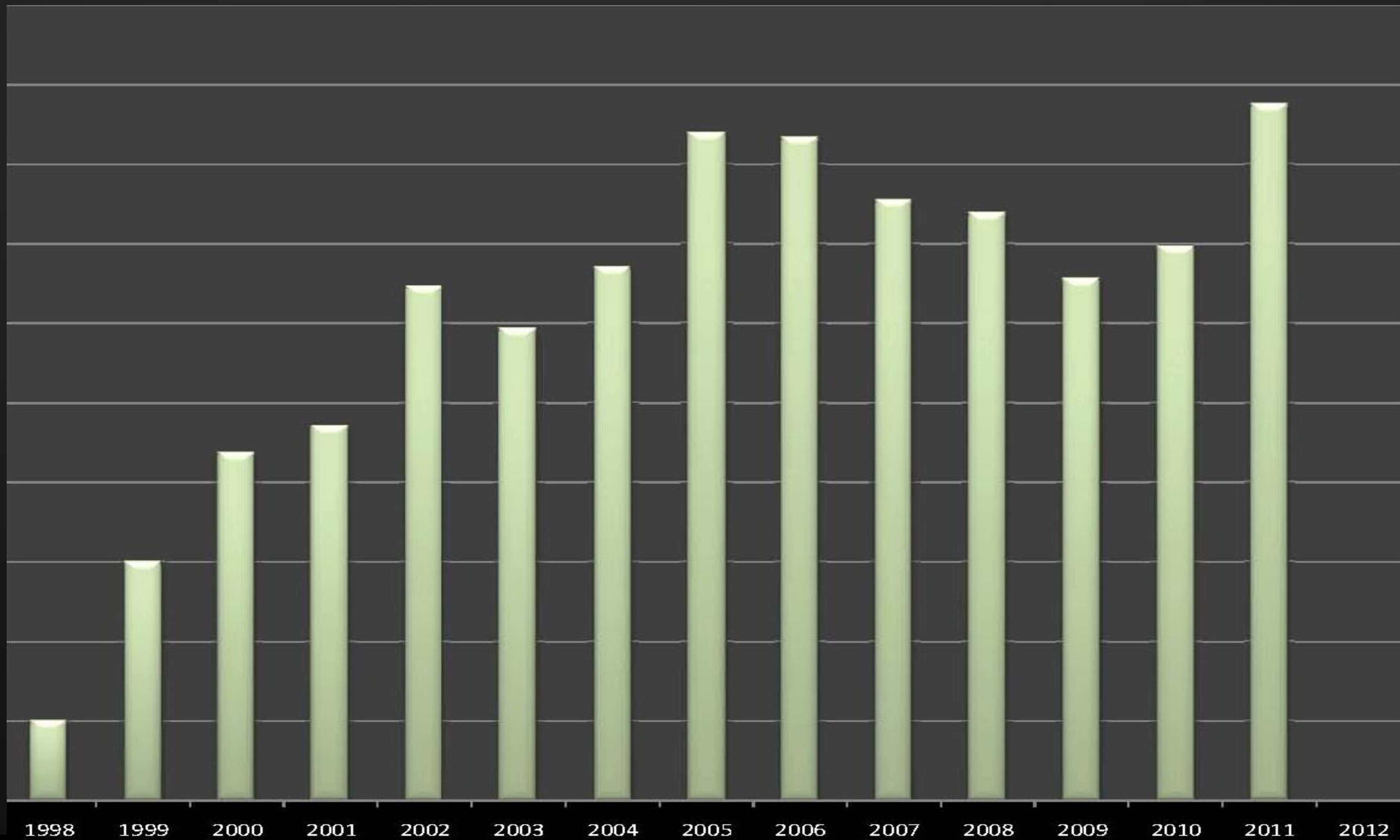
#Jobs per Year



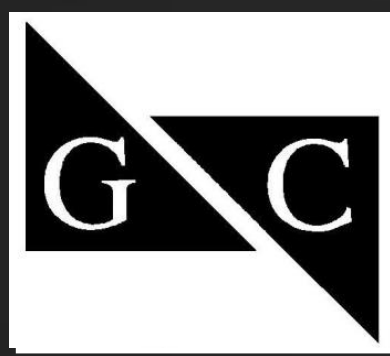
#Jobs per Year



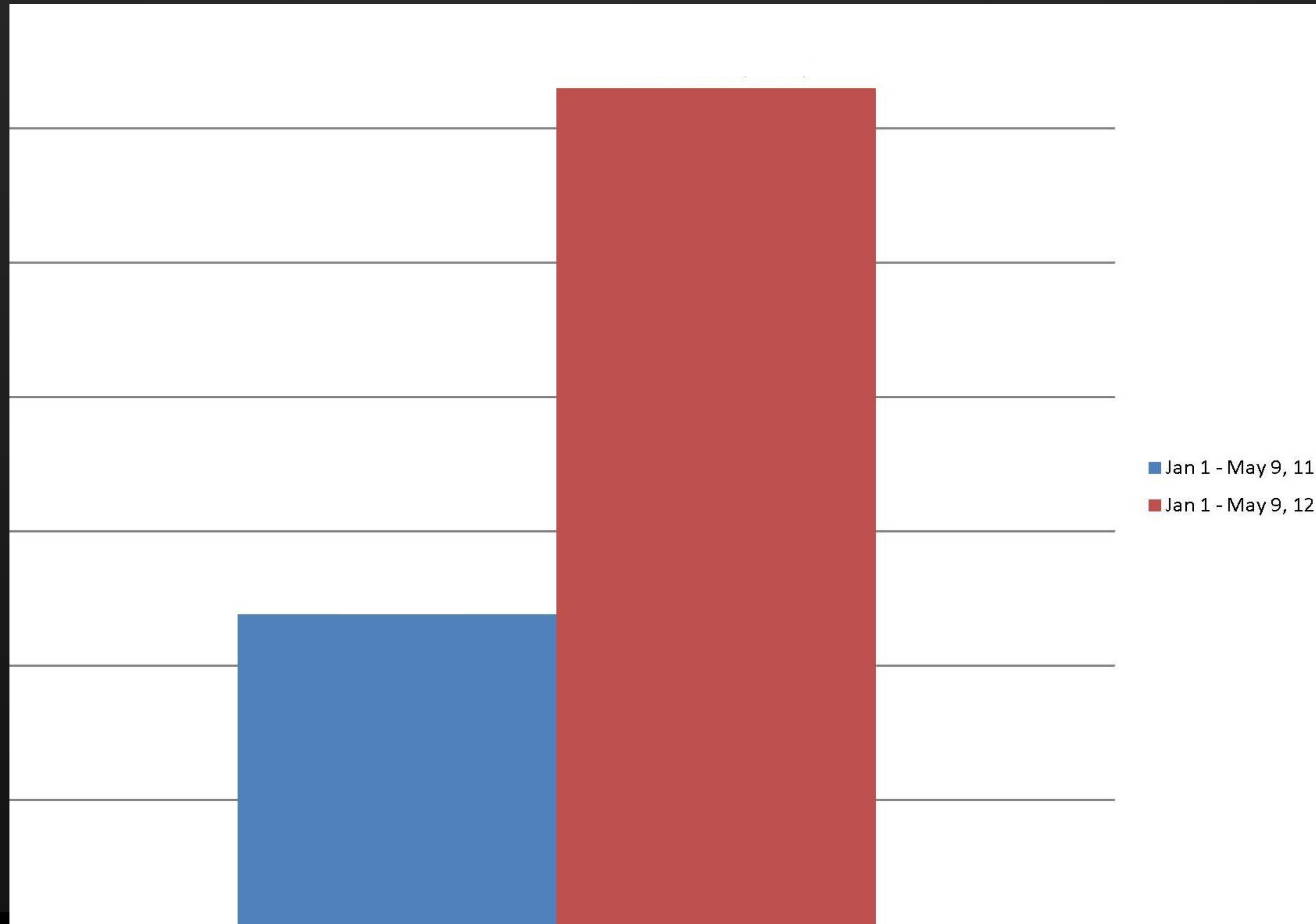
# Revenue



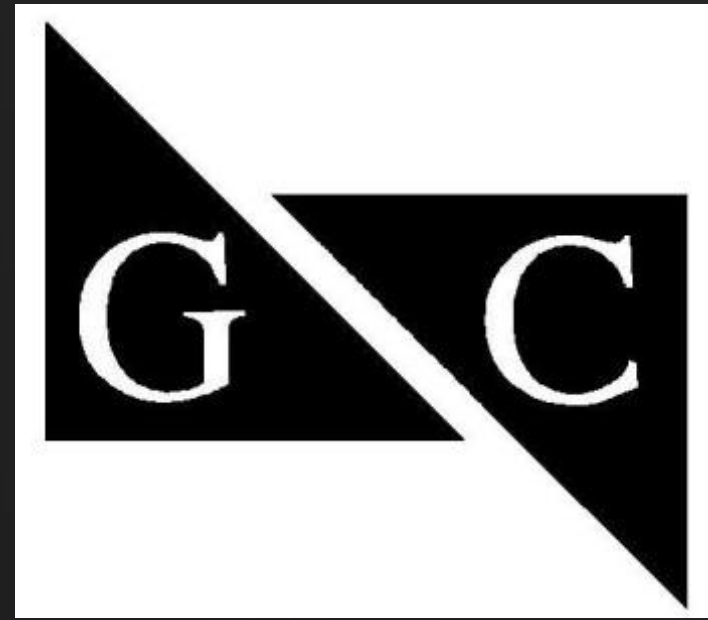




# Revenue YTD Comparison







# GRADY CONSULTING, L.L.C.

Richard Grady, President

[www.GradyConsulting.com](http://www.GradyConsulting.com)

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*Thank you!*



