

Have an Enterprise Business Agreement? Learn How to Capitalize On Your AutoCAD Cloud Usage

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How much \$ was
spent on rework
in 2018?

\$538 Billion

has been spent on Rework in 2018



On a
project
scheduled
to last
2 years

On
average,
72 days
will be added
due to rework

Poor communication



Poor access to project data



= \$31.3 billion of rework costs in 2018 in the US market

Did you know

Construction professionals are spending 14+ hours each week on suboptimal activities:



Looking for
project data



Resolving
conflicts



Unnecessary
mistakes & delays

This means that only 3 days per week are effectively being used for productive tasks!



Maayan Gottlieb

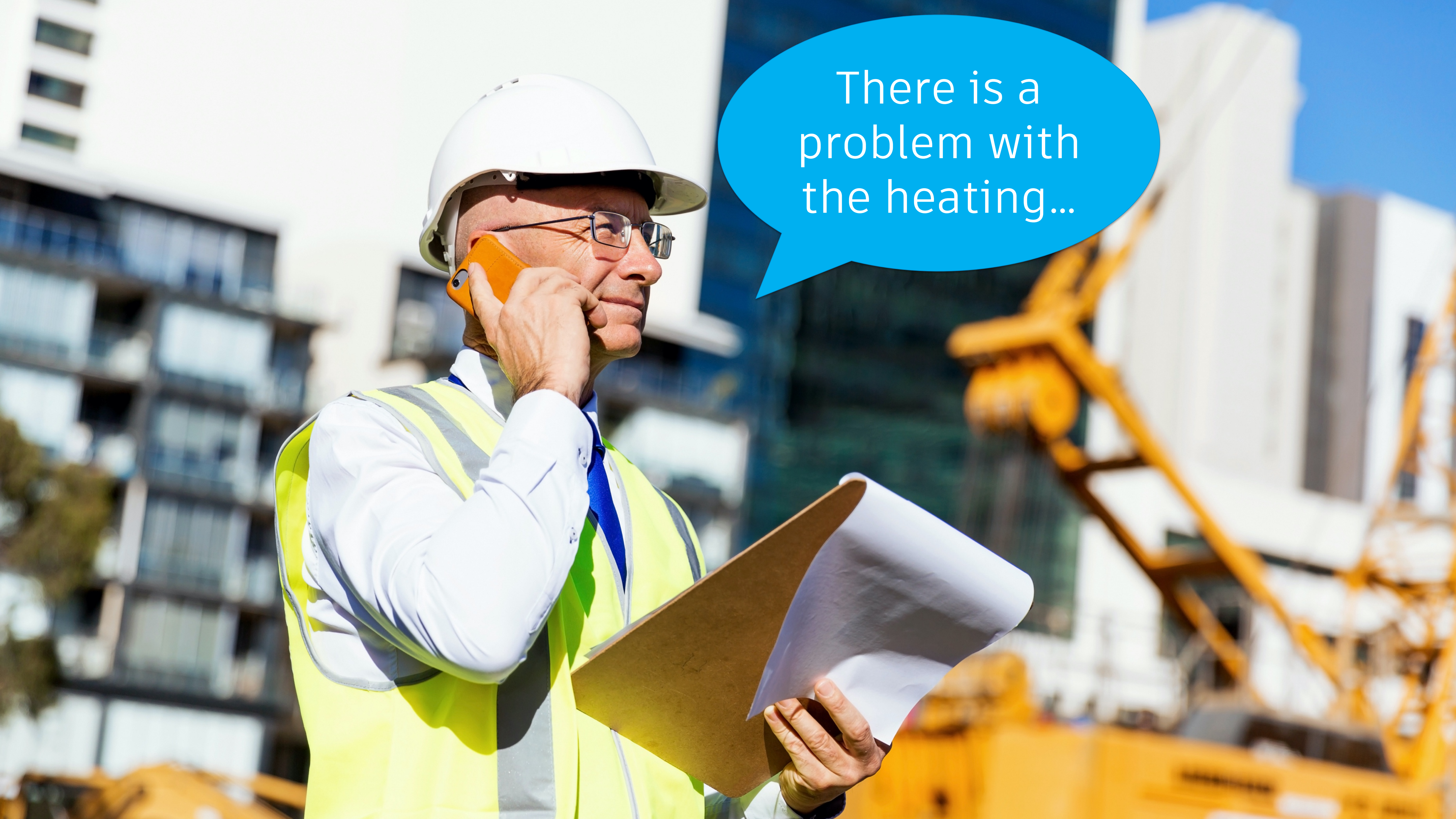
Principal Product Manager, AutoCAD
Autodesk




Eduard Mitelman

Director, AutoCAD
Autodesk




A middle-aged man with glasses, wearing a white hard hat, a white shirt, a blue tie, and a high-visibility yellow safety vest, is talking on an orange mobile phone. He is holding a large sheet of paper or a blueprint. The background shows a construction site with a yellow crane and modern buildings under a clear blue sky.

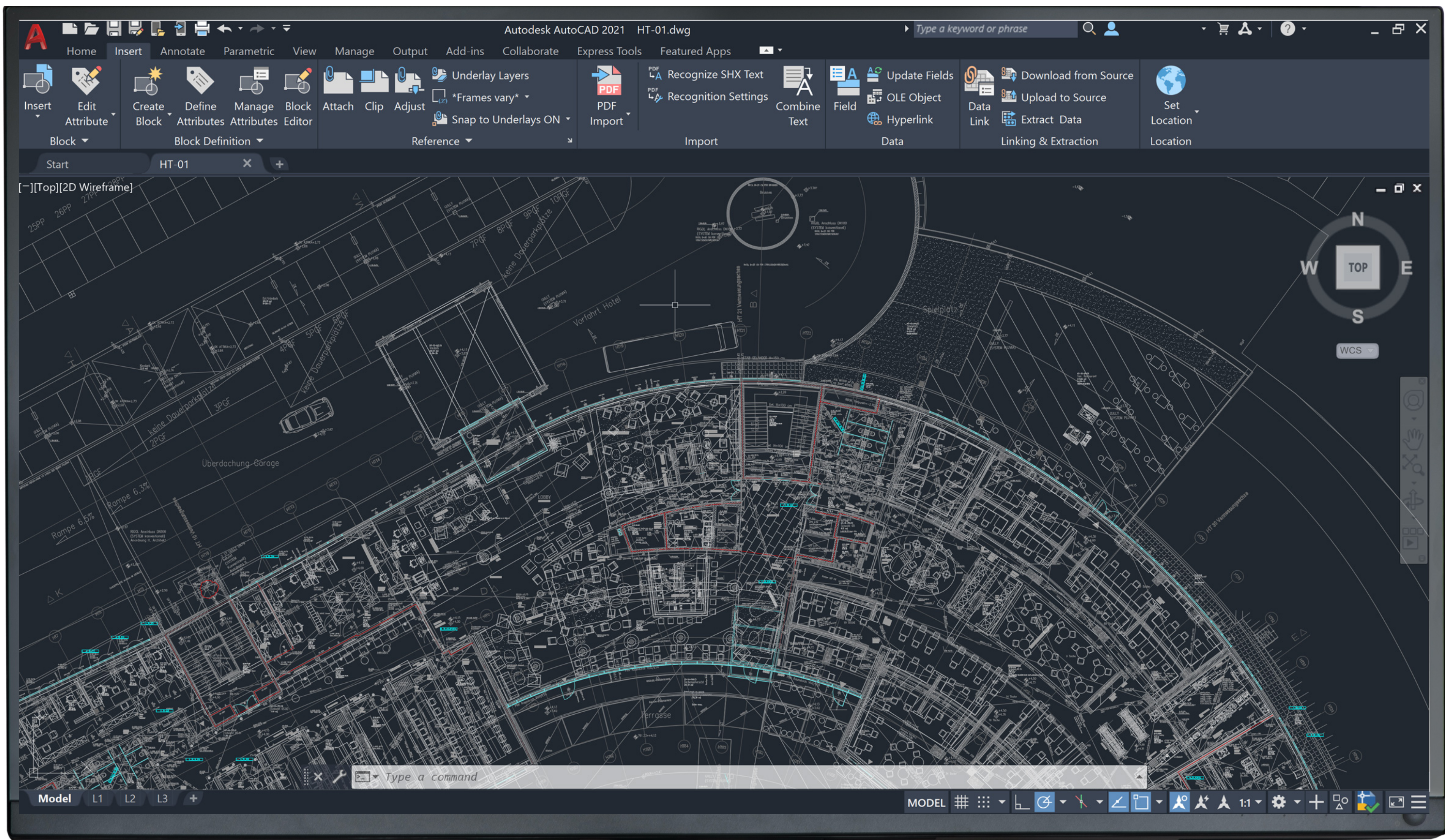
There is a
problem with
the heating...



I wish I could
write it down on
the drawing...



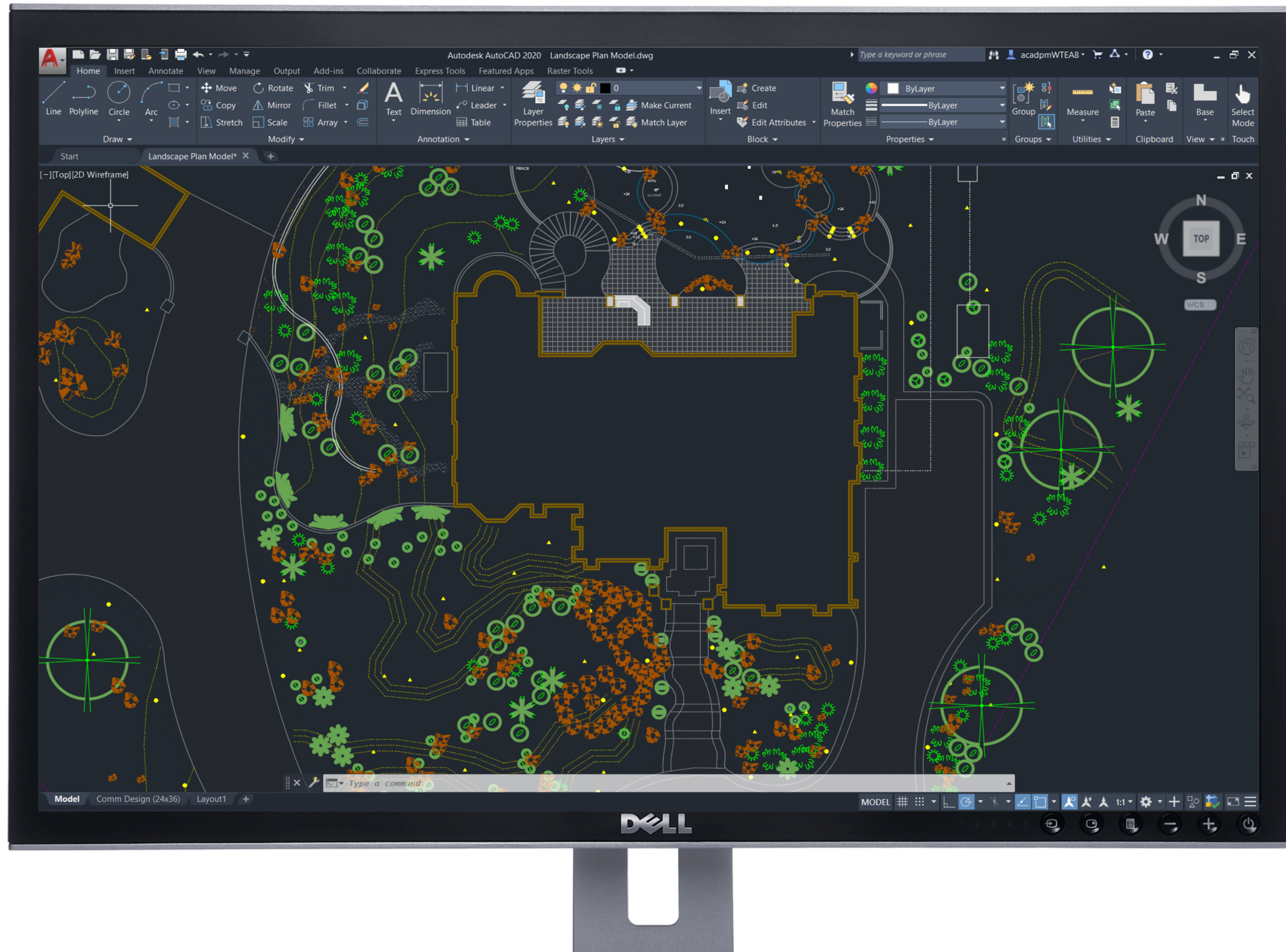
Oh @\$&#!
Can't believe I
worked on an old
version for 2 hours
now...



Multi-Platform AutoCAD

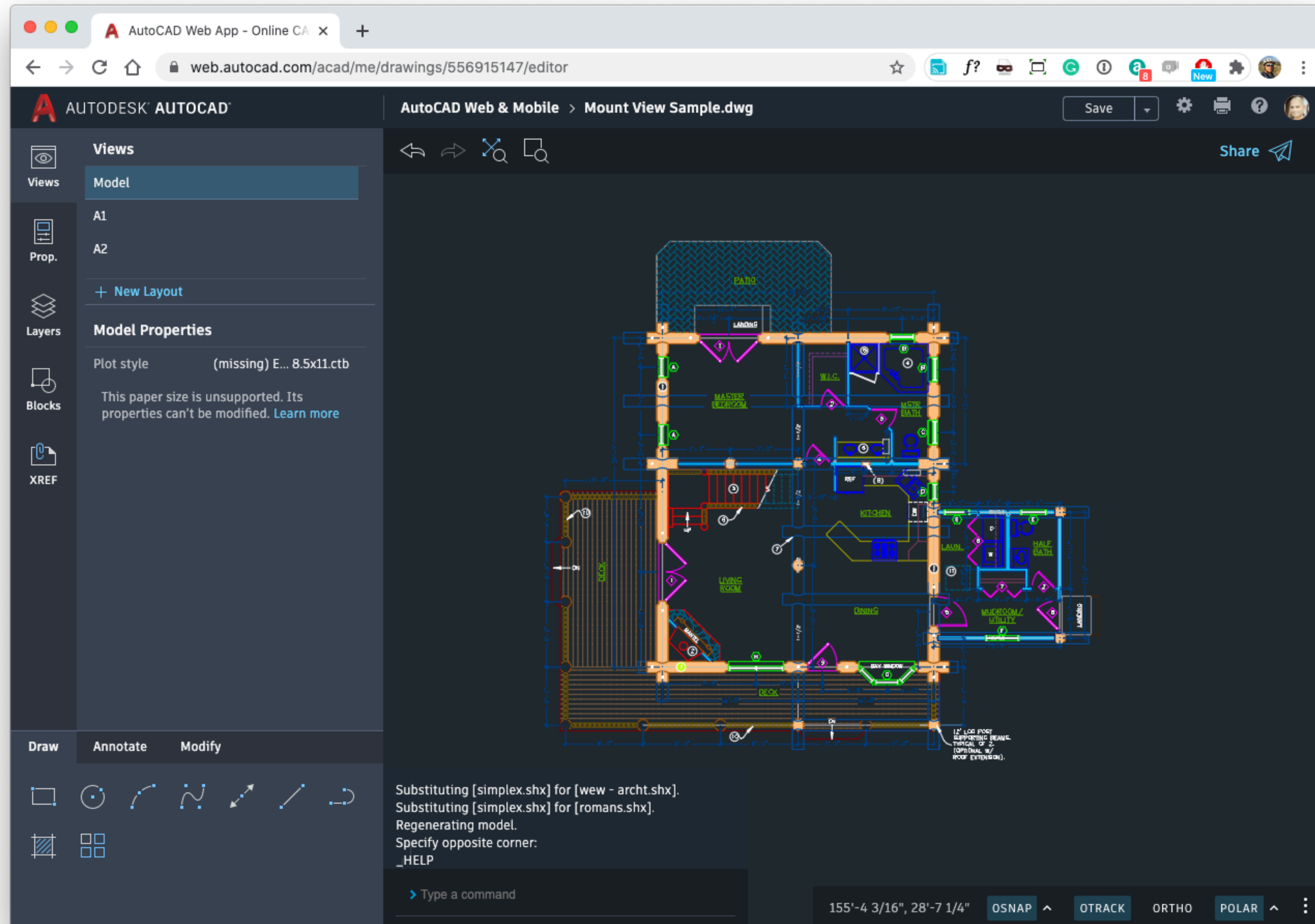


AutoCAD on Desktop



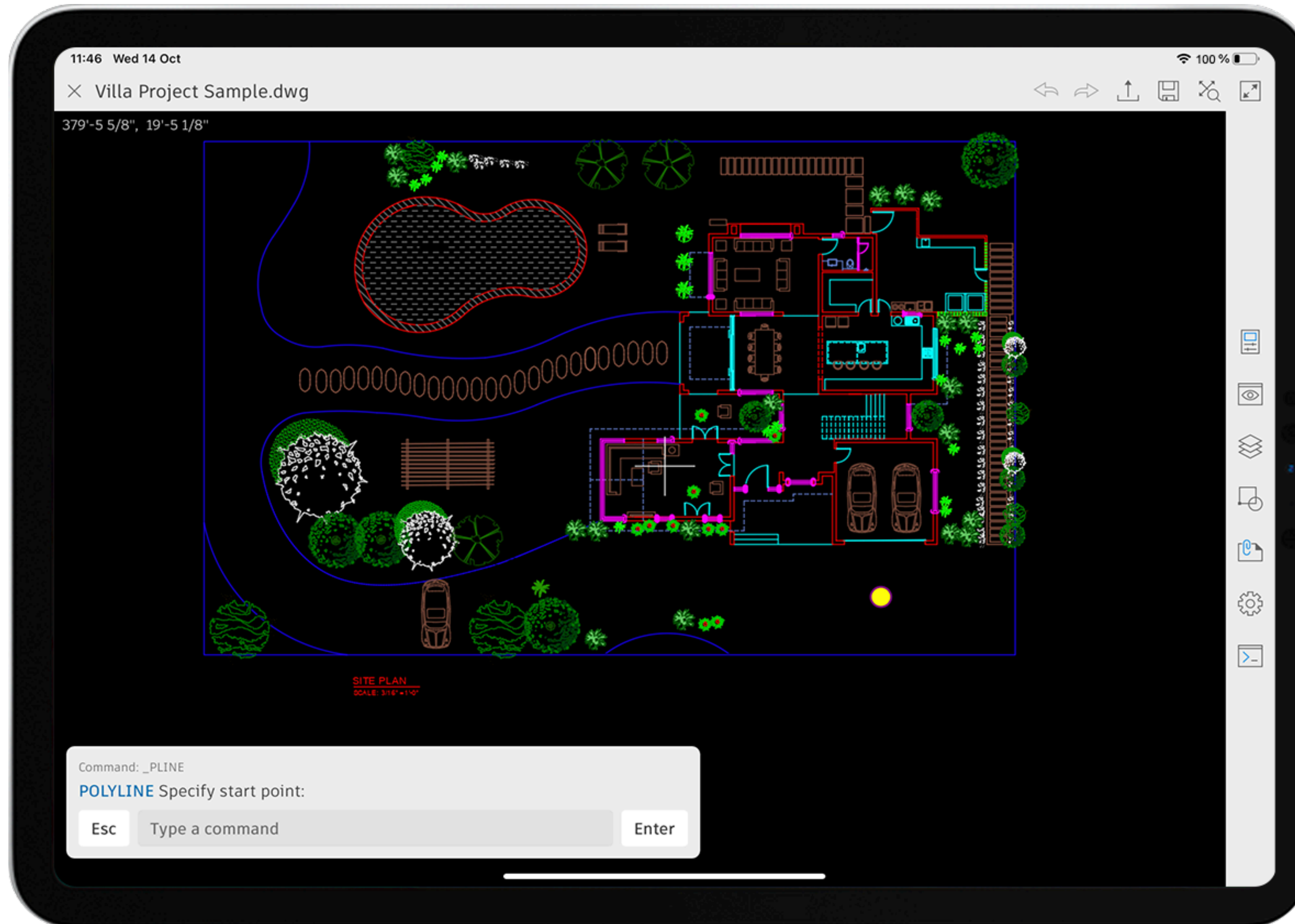
Powerhouse of
fidelity, functionality
and precision

AutoCAD on Web



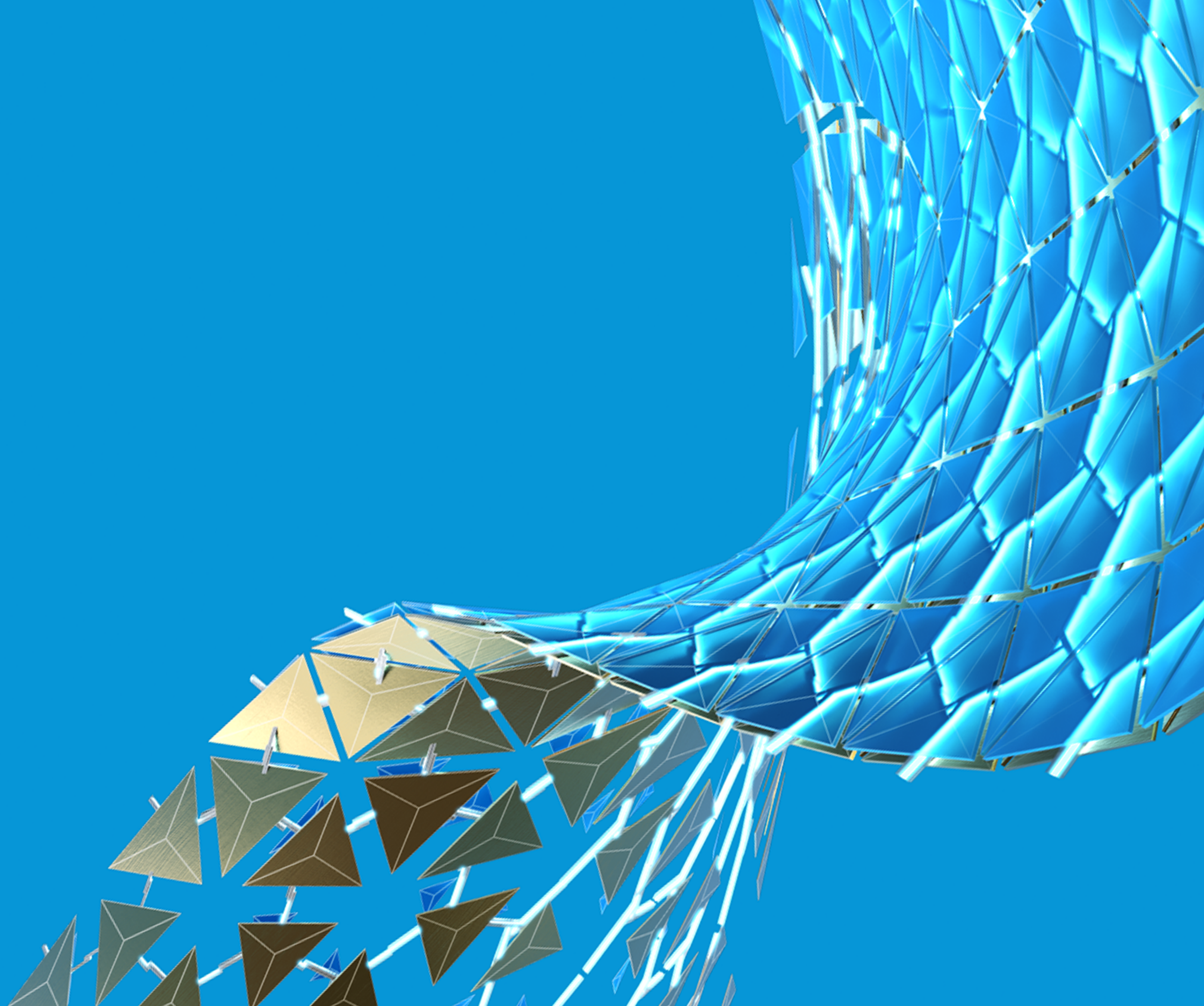
- Path to every dwg
- Collaborative workflows

AutoCAD on Mobile

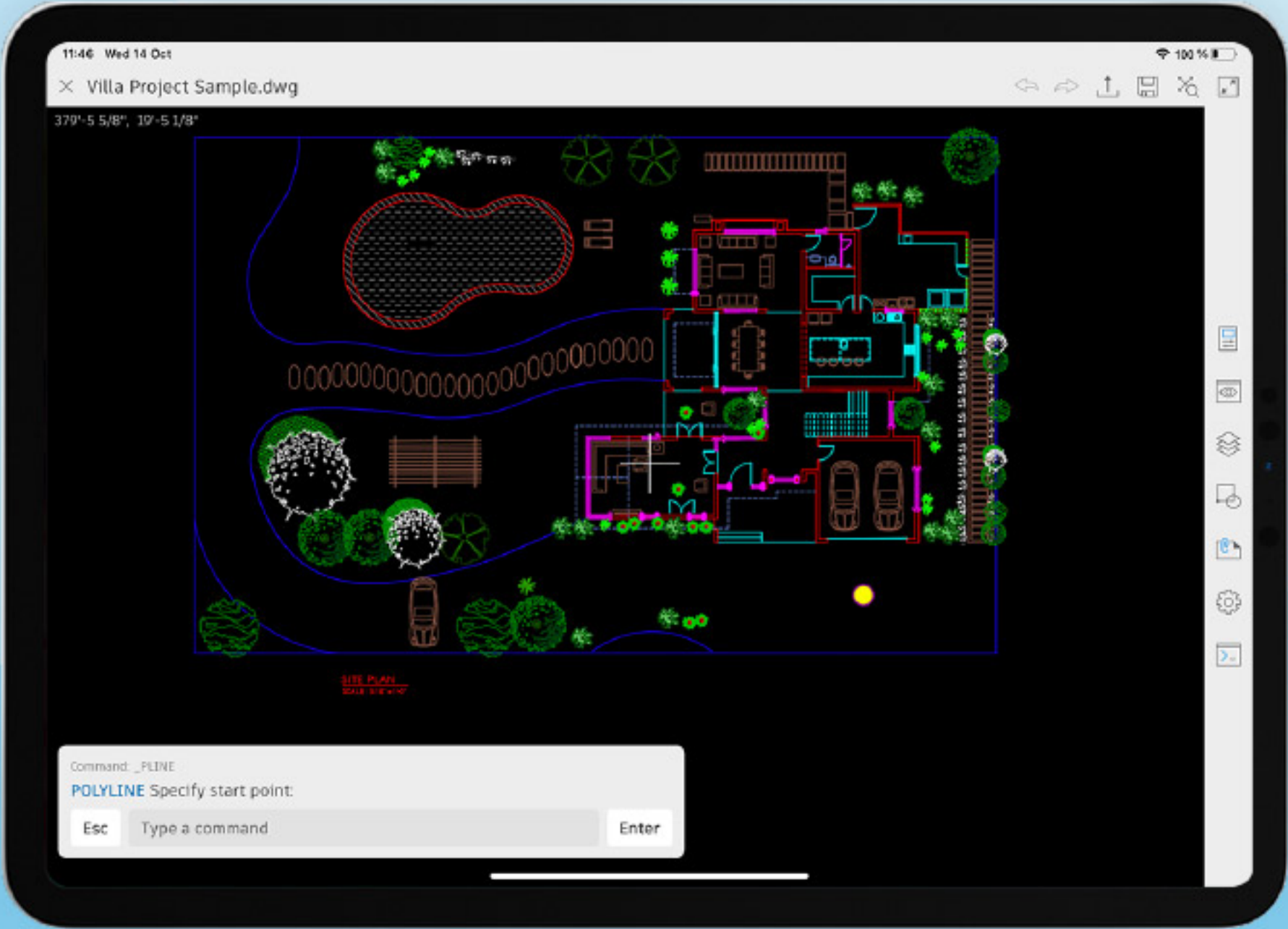


- Access to drawings away from your desk
- Make the most of your time in the field & in meetings
- Bring field knowledge into the drawing and share it

Demo



Supported
By
AutoCAD



Safe Harbor

Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the first fiscal quarter and fiscal year 2020; our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management's current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain ARR, ARPS, subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

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These presentations include certain non-GAAP financial measures. Please see the section entitled "Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures" in the Appendices attached to the presentations for an explanation of management's use of these measures and a reconciliation of the most directly comparable GAAP financial measures.



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Deployments

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Token Usage Summary

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Token Adjustments

Cloud Services Usage

Cloud Services Usage By User

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Terms of Use

Privacy Settings

Products Versions Servers Users More

Year 2 (Apr 2020 - Apr 2021) Filters

Products used

14

Tokens used

141.8K

141,750 Tokens used

Unique users

104

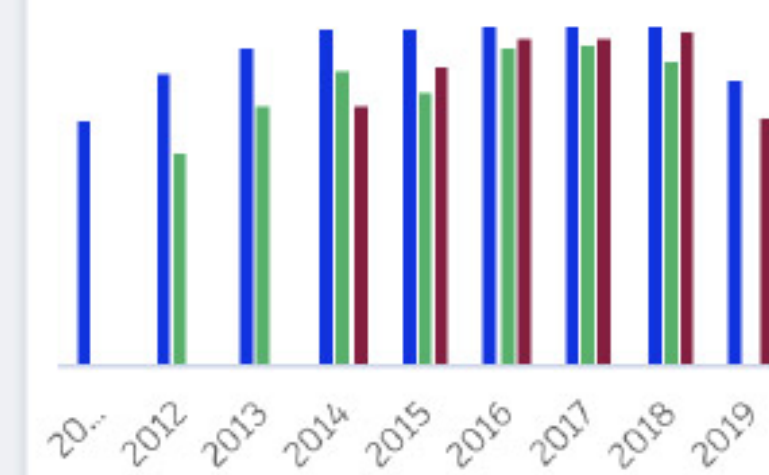


Usage By Versions

Top Products

Users Hours

AutoCAD
AutoCAD Mechanical
AutoCAD Civil 3D



Product name	Tokens used↓	Percentage	Unique users	Use count	Hours used
AutoCAD	41,634	29.4% <div></div>	100	6,939	60,981.7
AutoCAD Web & Mobile Apps	5,404	7% <div></div>	40	500	25,225.9
AutoCAD Civil 3D	19,332	13.6% <div></div>	100	2,148	16,859.4



Join our pilot



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AutoCAD at Autodesk University



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