AUTODESK. UNIVERSITY

The One AutoCAD Experience: Learn How to Make the Most of Your AutoCAD

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Product Manager, AutoCAD mobile app

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Safe Harbor

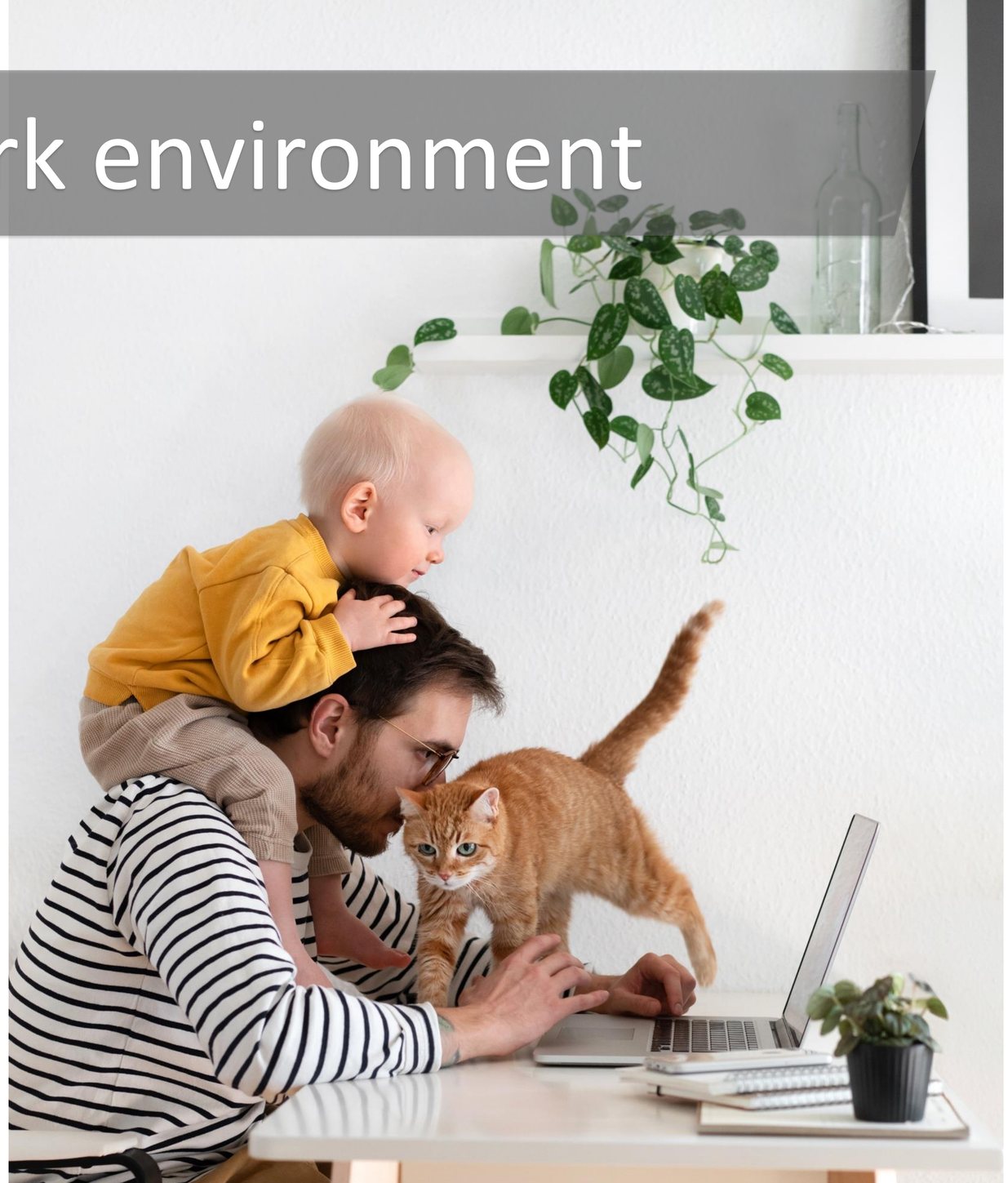
Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the first fiscal quarter and fiscal year 2020; our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management's current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain ARR, ARPS, subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures

These presentations include certain non-GAAP financial measures. Please see the section entitled "Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures" in the Appendices attached to the presentations for an explanation of management's use of these measures and a reconciliation of the most directly comparable GAAP financial measures.

The changing work environment



The AEC industry

Cloud – a necessity

NEW
NORMAL

Collaboration via the Cloud

Structural Engineer

“Now *this* happened, and we've been forced to [transition to cloud], and we're finding benefits every day. It actually helped us… I've been pleasantly surprised.”

CAD Manager

“Now that I'm starting to work on BIM 360 projects and set them up myself, it's everything I wanted in terms of control and permissions. So, maybe the cloud isn't all I thought it was. It's better than I thought it was”

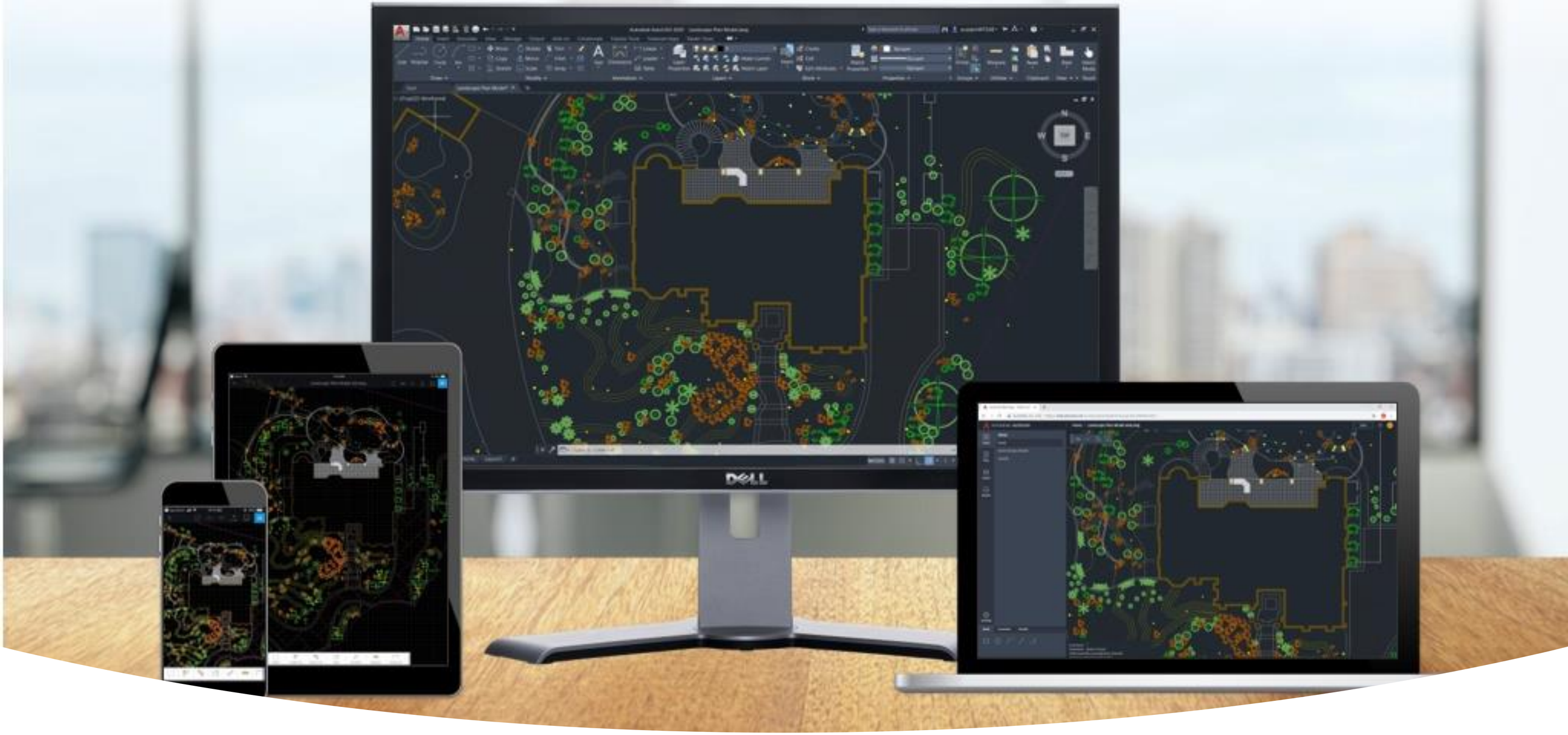
MEP designer

“Since the pandemic started, [cloud collaboration tools have] become the platform of communication.”

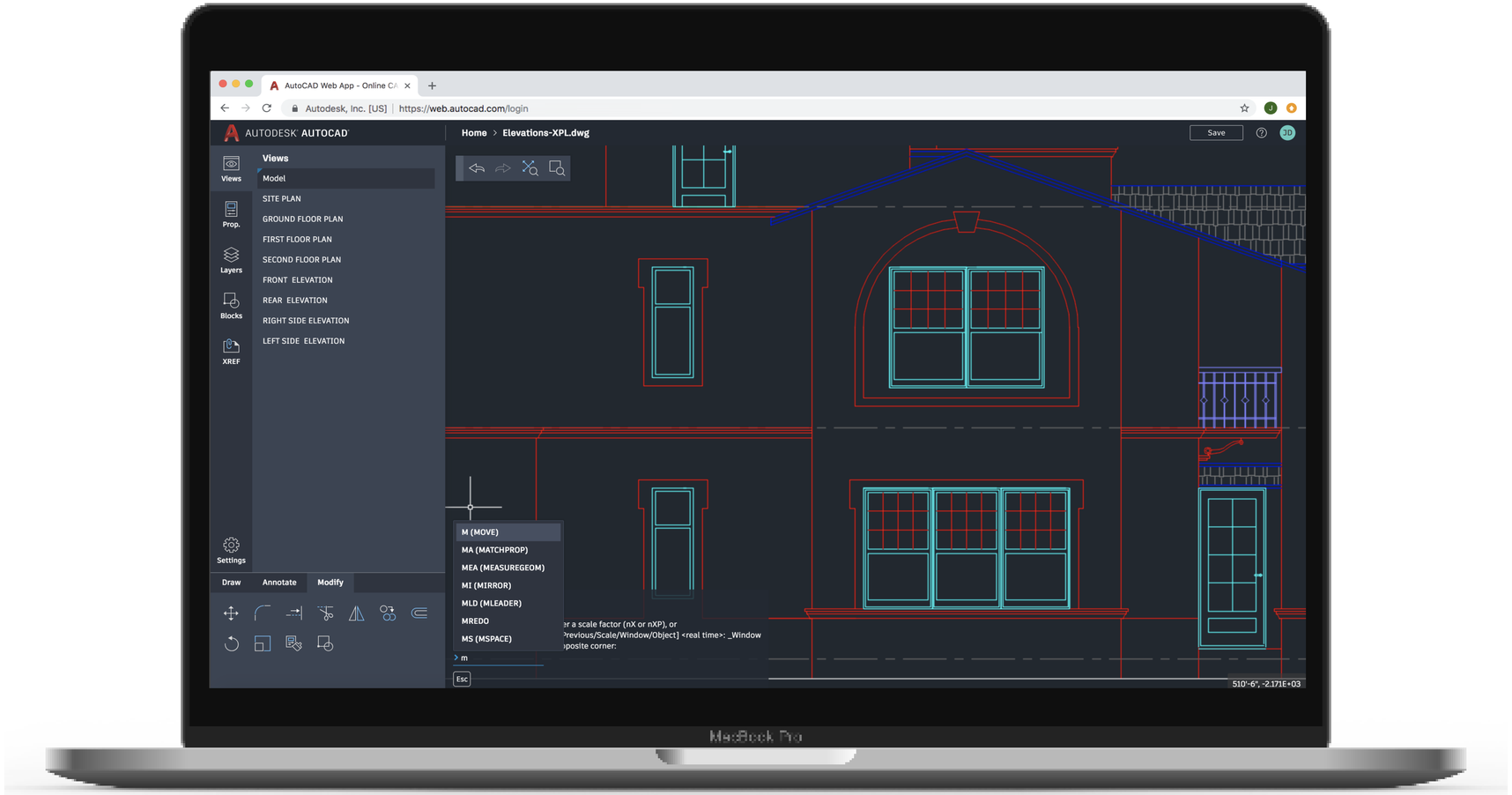
AUTODESK® AUTOCAD®
mobile app

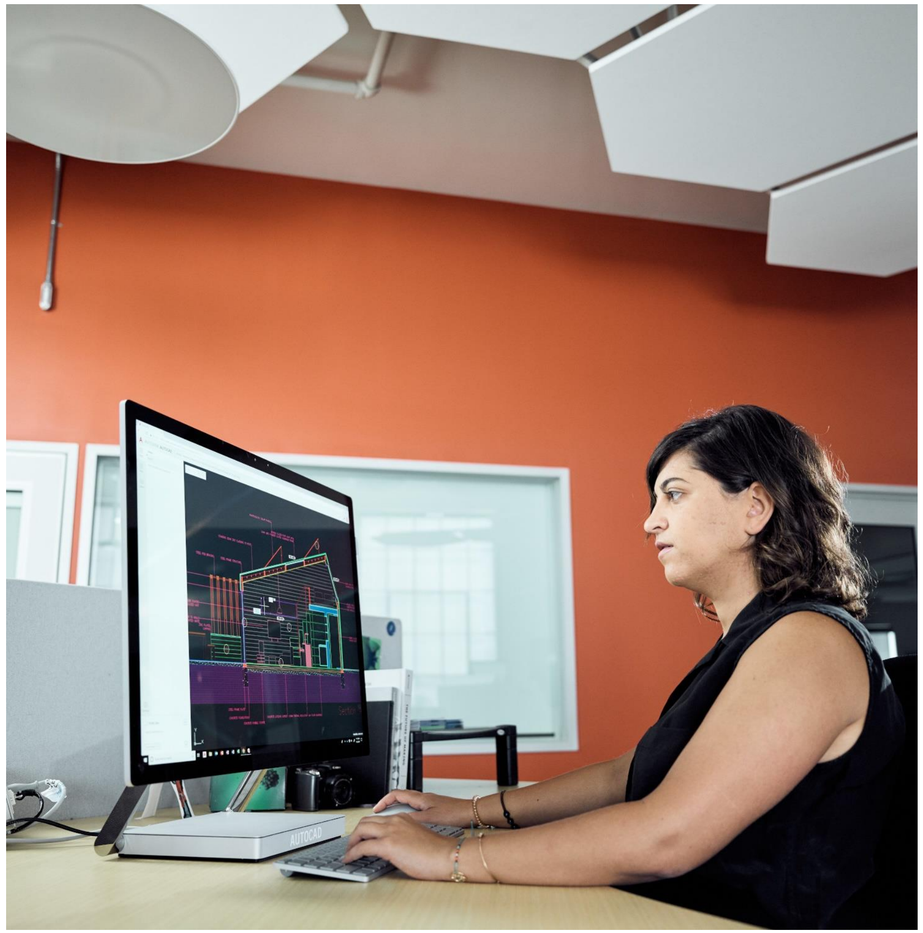
AUTOCAD®

AUTODESK® AUTOCAD®
web app



AutoCAD web app





Drafter

AutoCAD desktop user

- **Preparing for a design review**
- **Saves a drawing to cloud storage**
- **Sends a link to a Senior Architect via chat**

AutoCAD Web App - Online CA

web.autocad.com/bim360/b.70826065-e117-4d4d-bbd2-00c7ac73d0a2/sid/b.d1bc5923-1753-4df2-ba37-ea80192de177/folders/urn:adsk.wipprod:fs.folder:co.L3be1HbrQSquOcj5_8TaQQ

Paused

AUTODESK AUTOCAD

Autodesk Docs > 400 Beale > Documents > Natia

AutoCAD Web & Mobile

Autodesk Docs

400 Beale

+ Connect projects

Google Drive

Add storage provider

box

Upload | New Folder | New Drawing | Autodesk Docs account

File Type	Name	Date Modified	Size	Owner	Shared
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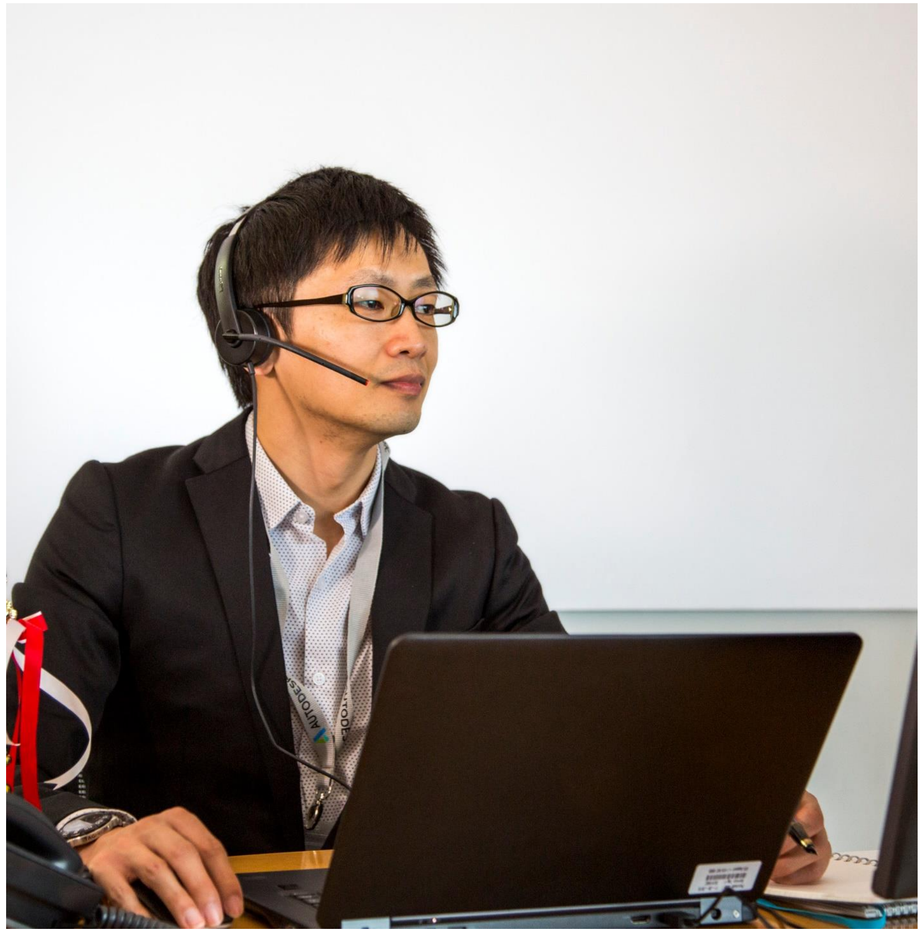
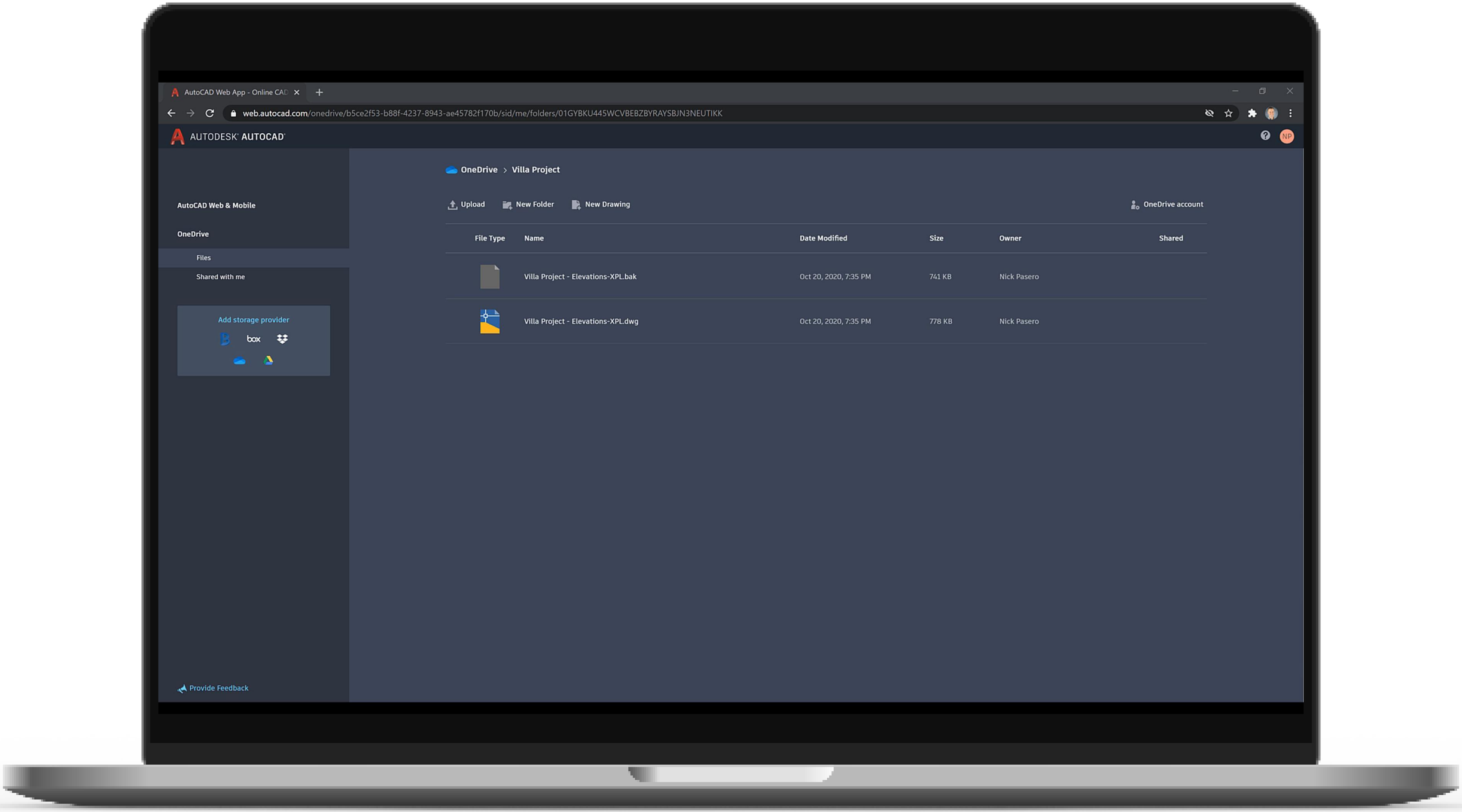


Senior Architect

AutoCAD web app user

- **Does not have AutoCAD installed on his laptop**
- **Receives the file from the Drafter**
- **Edits the file using the AutoCAD web app**


AutoCAD Web App - Online CAD
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AUTODESK AUTOCAD
NP
AutoCAD Web & Mobile
OneDrive
Files
Shared with me
Add storage provider
box
Provide Feedback
OneDrive > Villa Project
Upload
New Folder
New Drawing
OneDrive account
File Type
Name
Date Modified
Size
Owner
Shared
Villa Project - Elevations-XPL.bak
Oct 20, 2020, 7:35 PM
741 KB
Nick Pasero
Villa Project - Elevations-XPL.dwg
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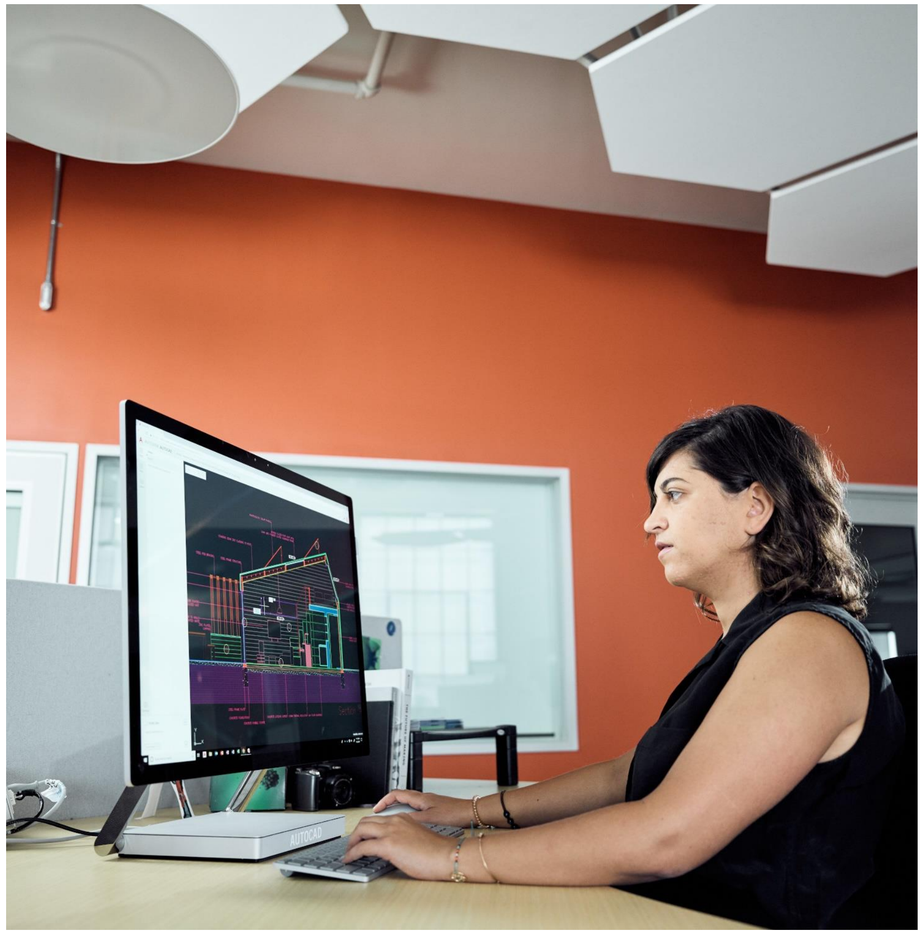
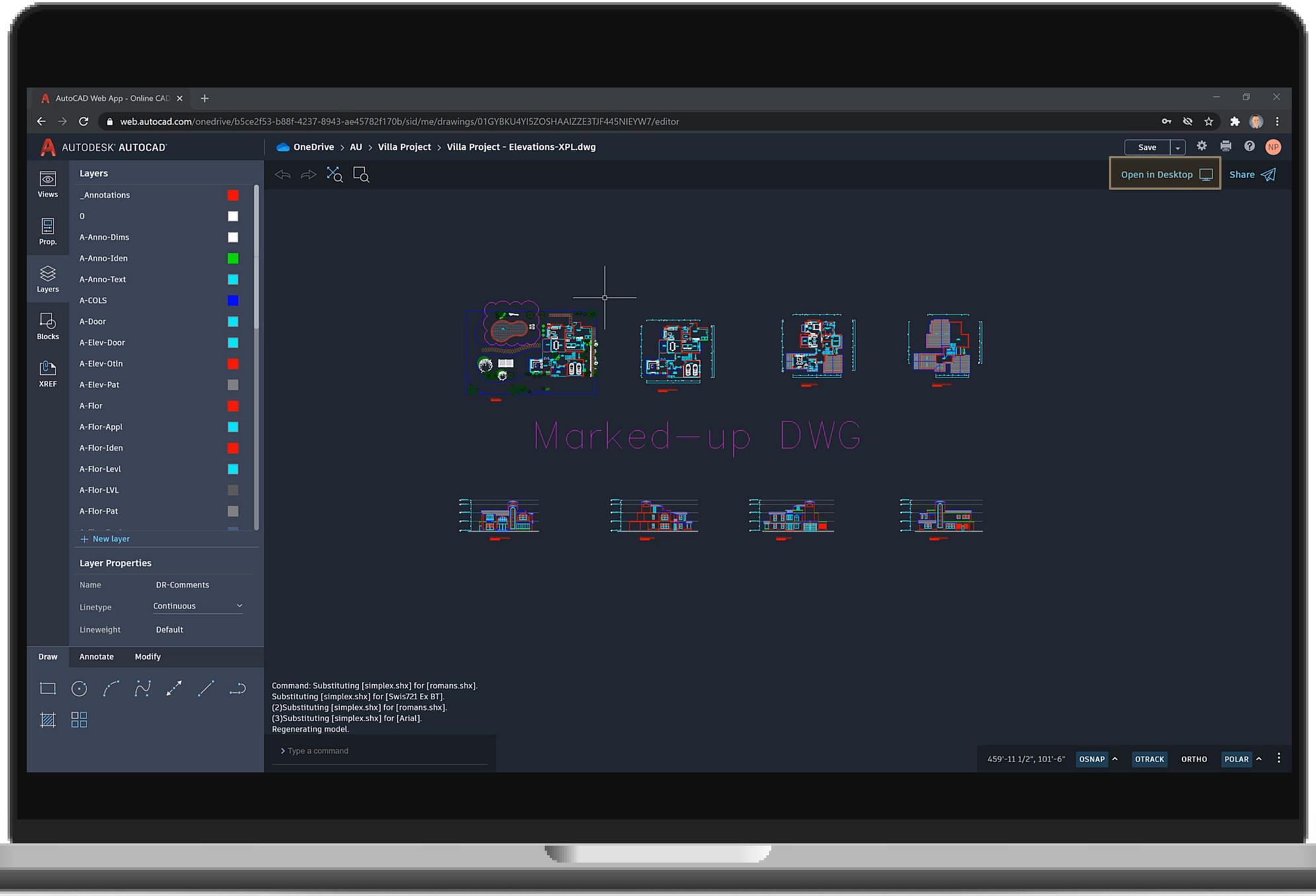
Nick Pasero



Drafter

AutoCAD desktop user

- **Opens the file in the AutoCAD web app**
- **Sees feedback from the Senior Architect**
- **Uses “Open in Desktop”**


AutoCAD Web App - Online CAD
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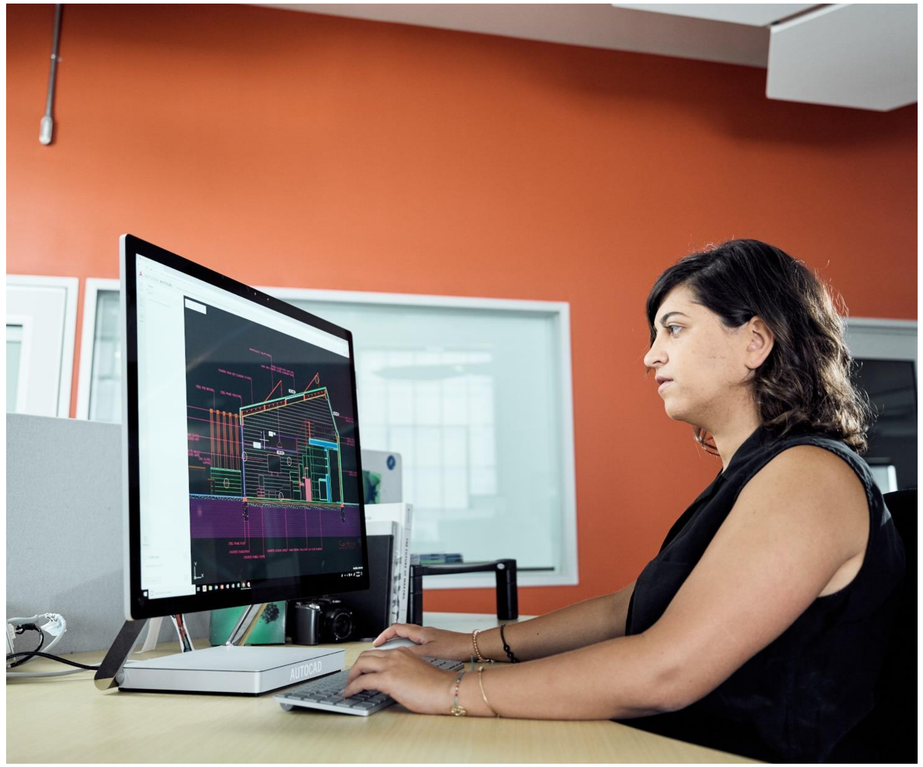
AUTODESK AUTOCAD
OneDrive > AU > Villa Project > Villa Project - Elevations-XPL.dwg
Save
Open in Desktop
Share
Views
Prop.
Layers
Blocks
XREF
Layers
_Annotations
0
A-Anno-Dims
A-Anno-Iden
A-Anno-Text
A-COLS
A-Door
A-Elev-Door
A-Elev-Otln
A-Elev-Pat
A-Flor
A-Flor-Appl
A-Flor-Iden
A-Flor-Levl
A-Flor-LVL
A-Flor-Pat
New layer
Layer Properties
Name
DR-Comments
Linetype
Continuous
Lineweight
Default
Draw
Annotate
Modify
Marked-up DWG
Command: Substituting [simplex.shx] for [romans.shx].
Substituting [simplex.shx] for [Swis721 Ex BT].
(2)Substituting [simplex.shx] for [romans.shx].
(3)Substituting [simplex.shx] for [Arial].
Regenerating model.
Type a command
459'-11 1/2", 101'-6"
OSNAP
OTRACK
ORTHO
POLAR

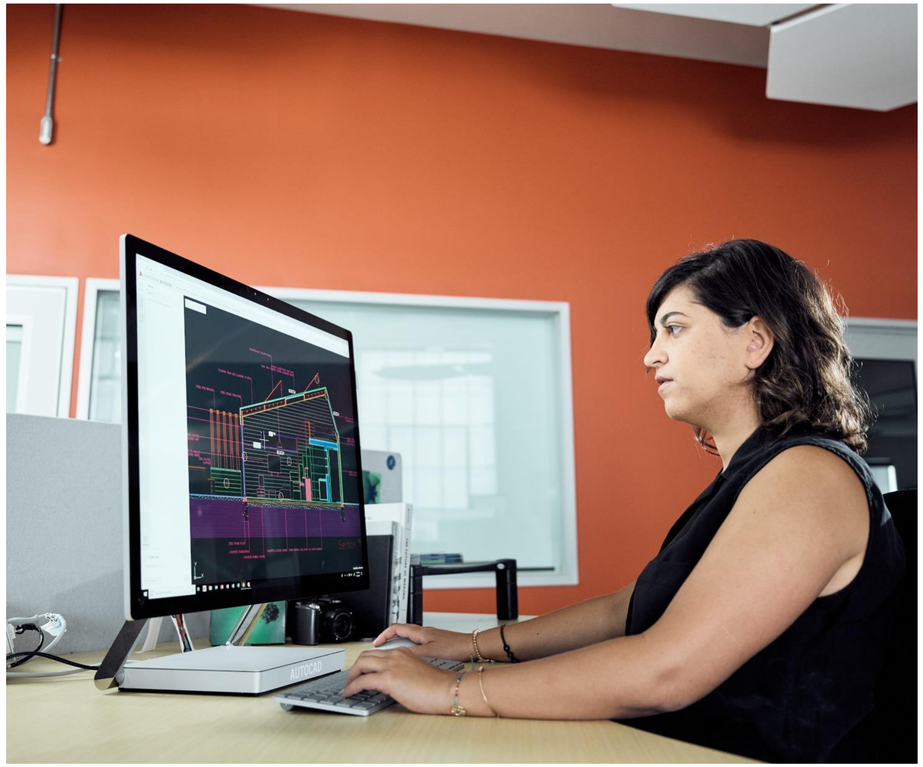
Collaboration with the AutoCAD web app



Drafter

Reviewer

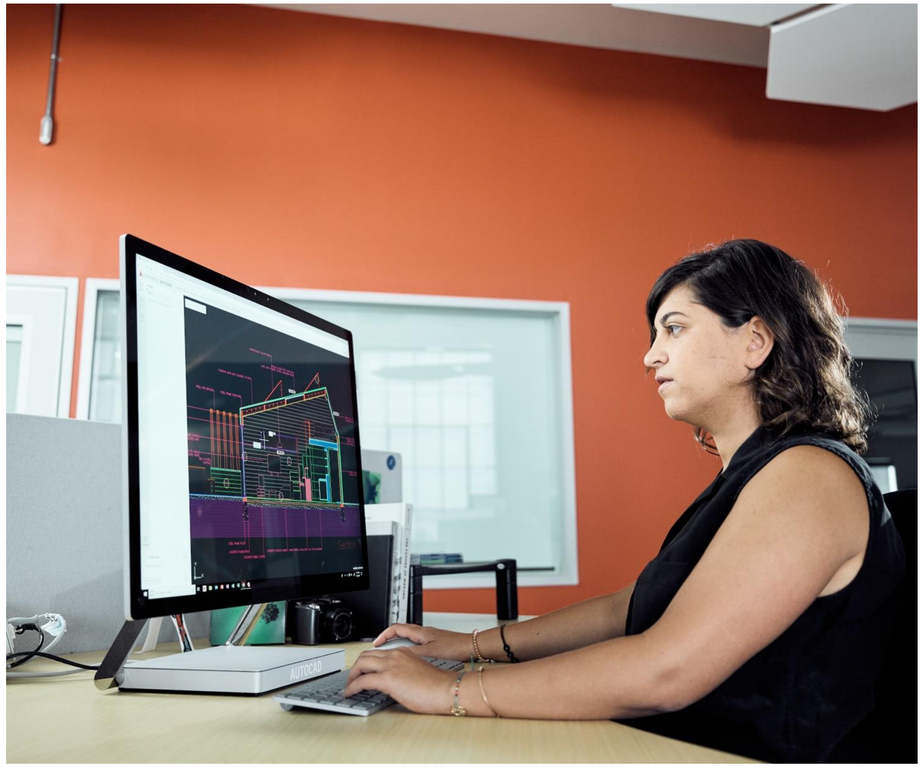
Collaboration with the AutoCAD web app



Architect

Collaborator

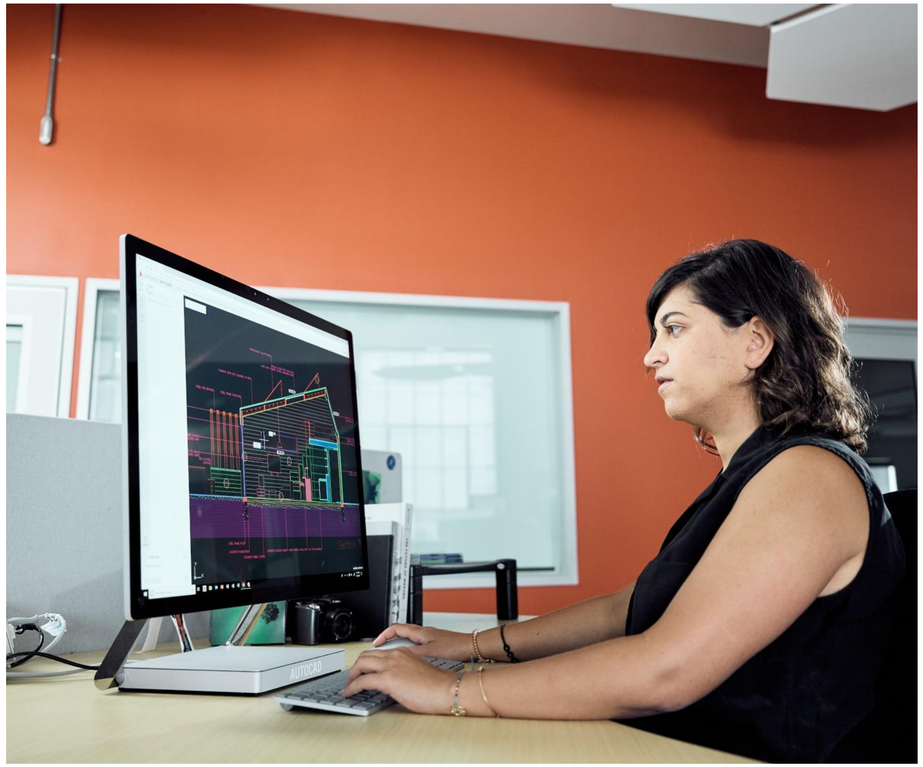
Collaboration with the AutoCAD web app



Engineer

Detailer

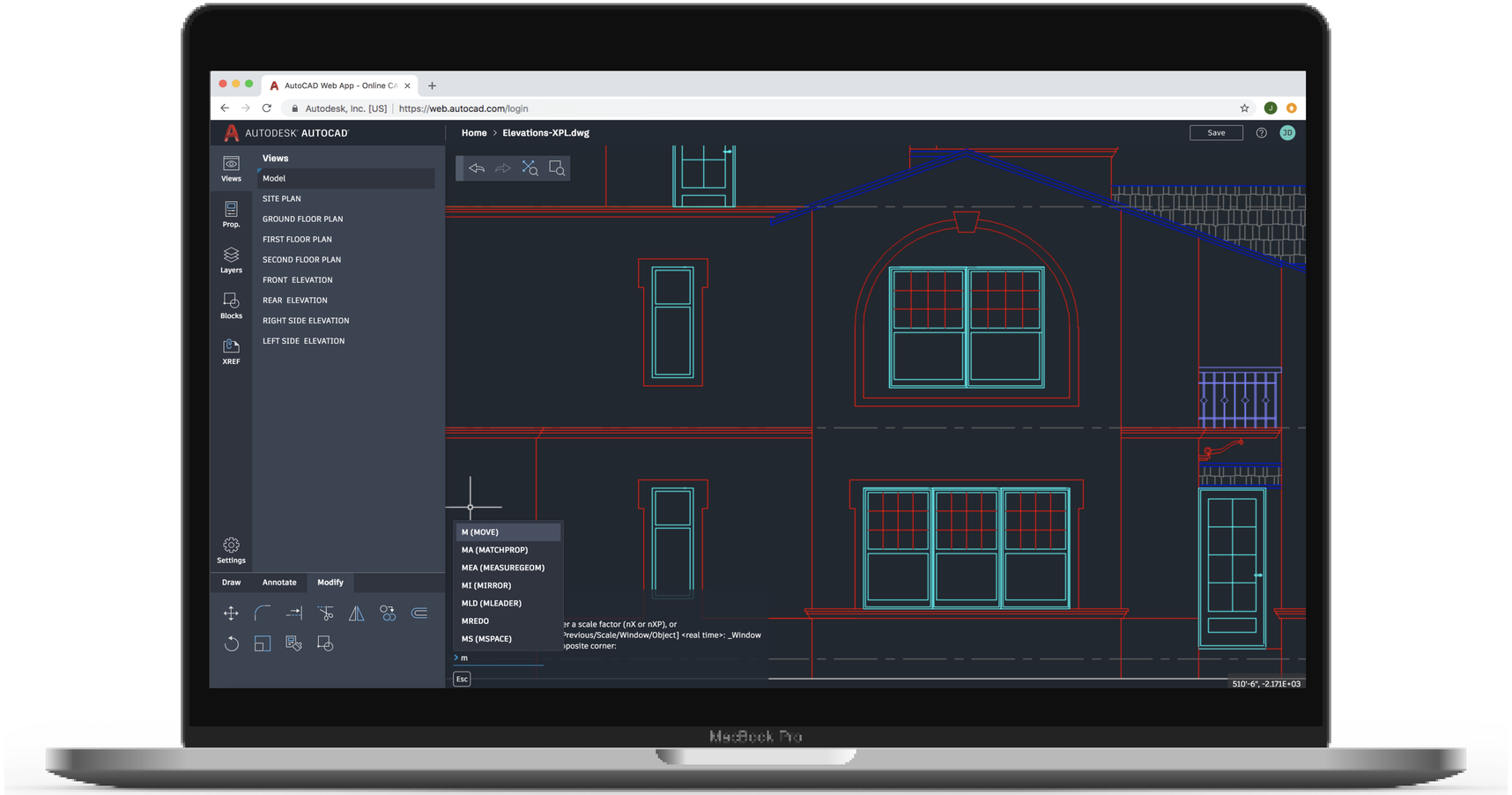
Collaboration with the AutoCAD web app



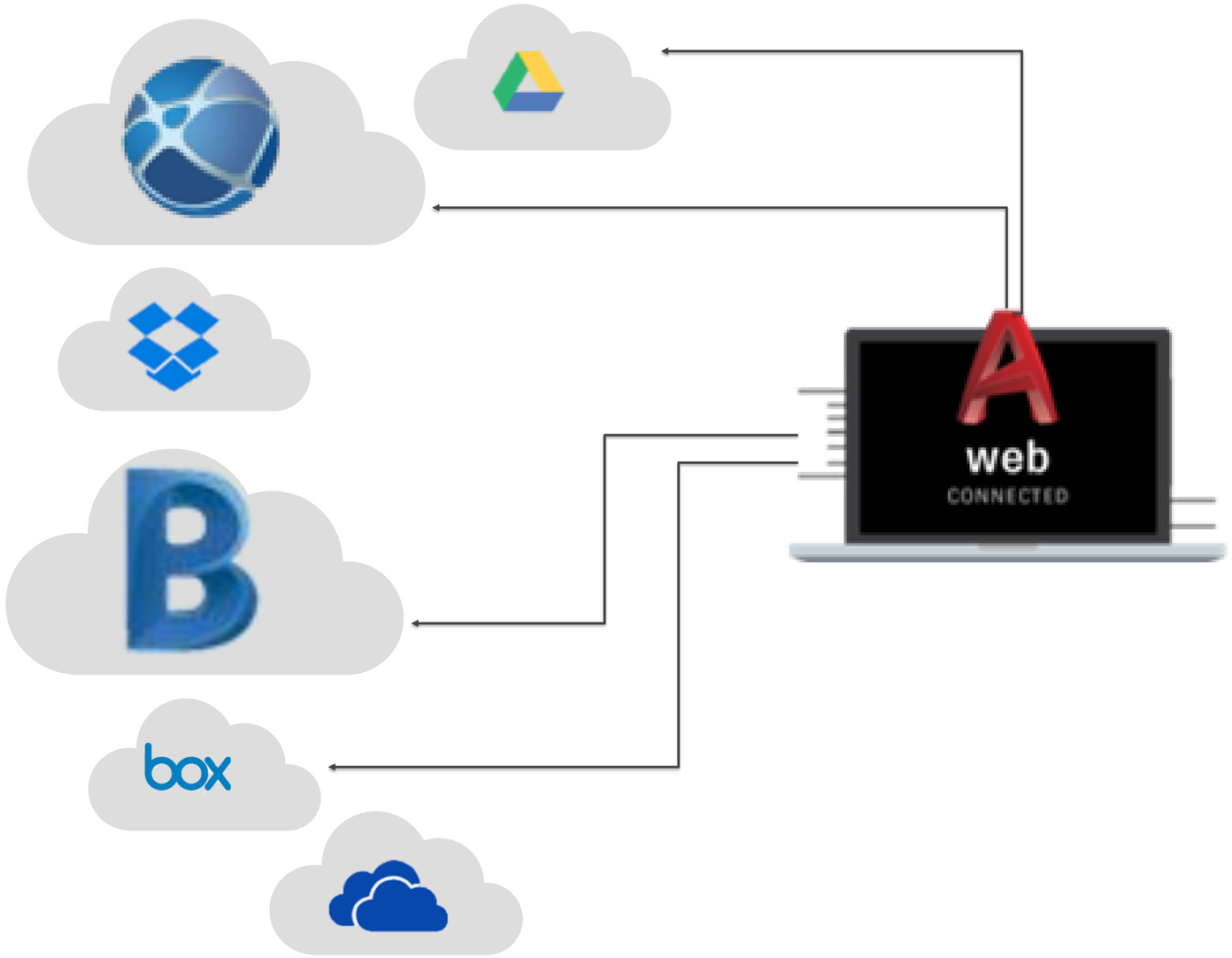
Student

Teacher

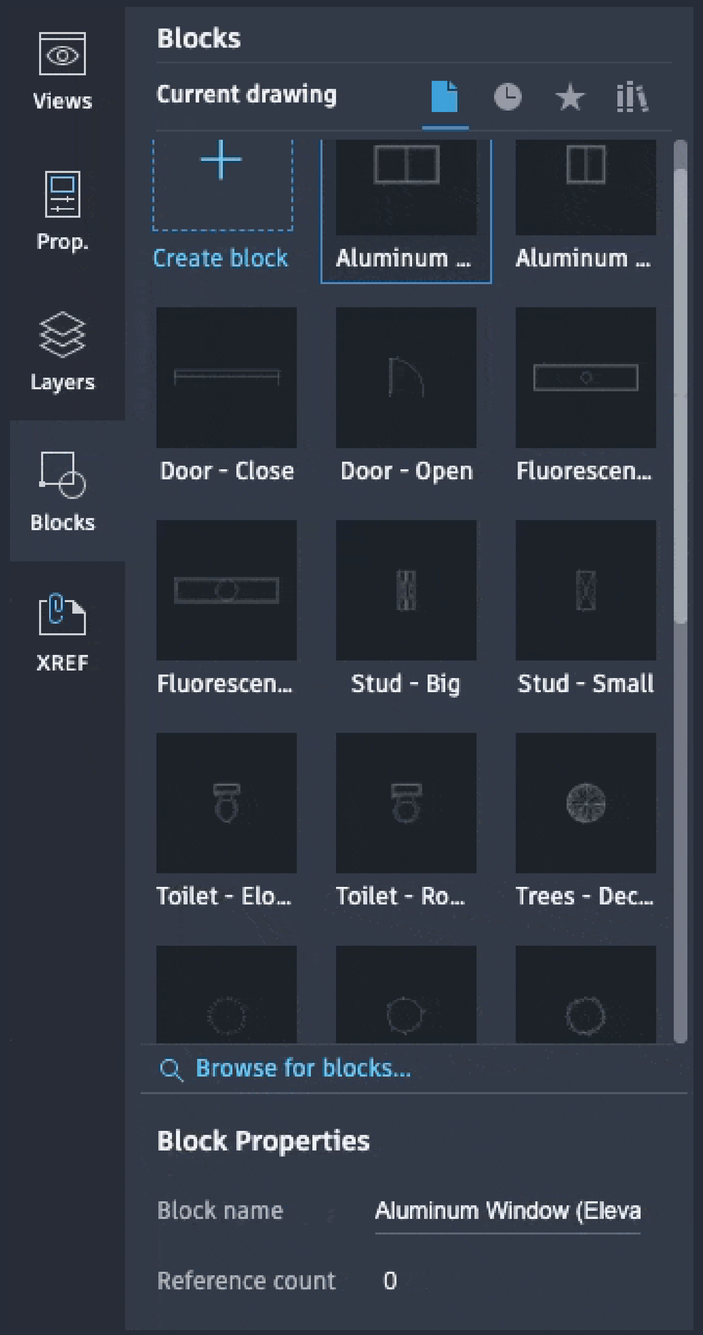
AutoCAD web app



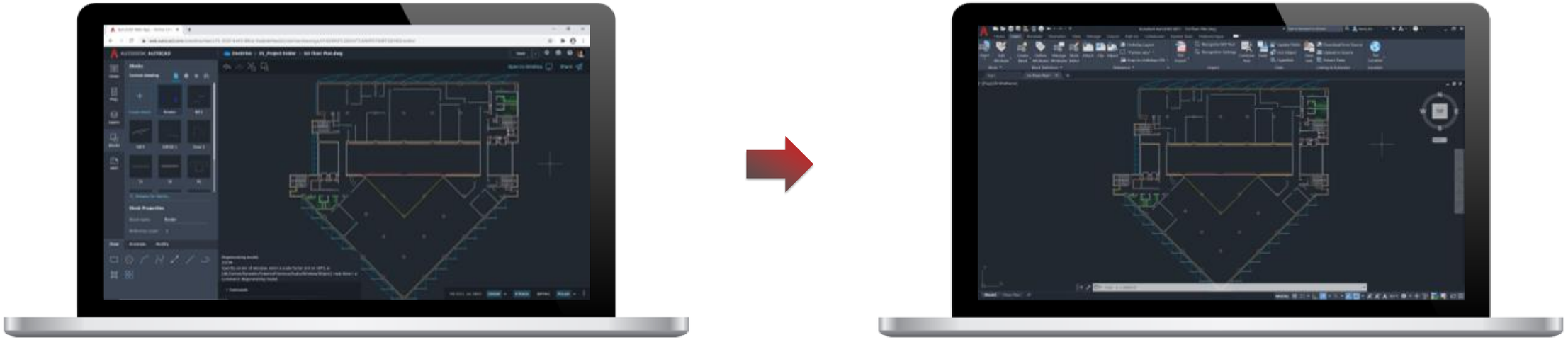
Connect to Autodesk Docs & BIM 360



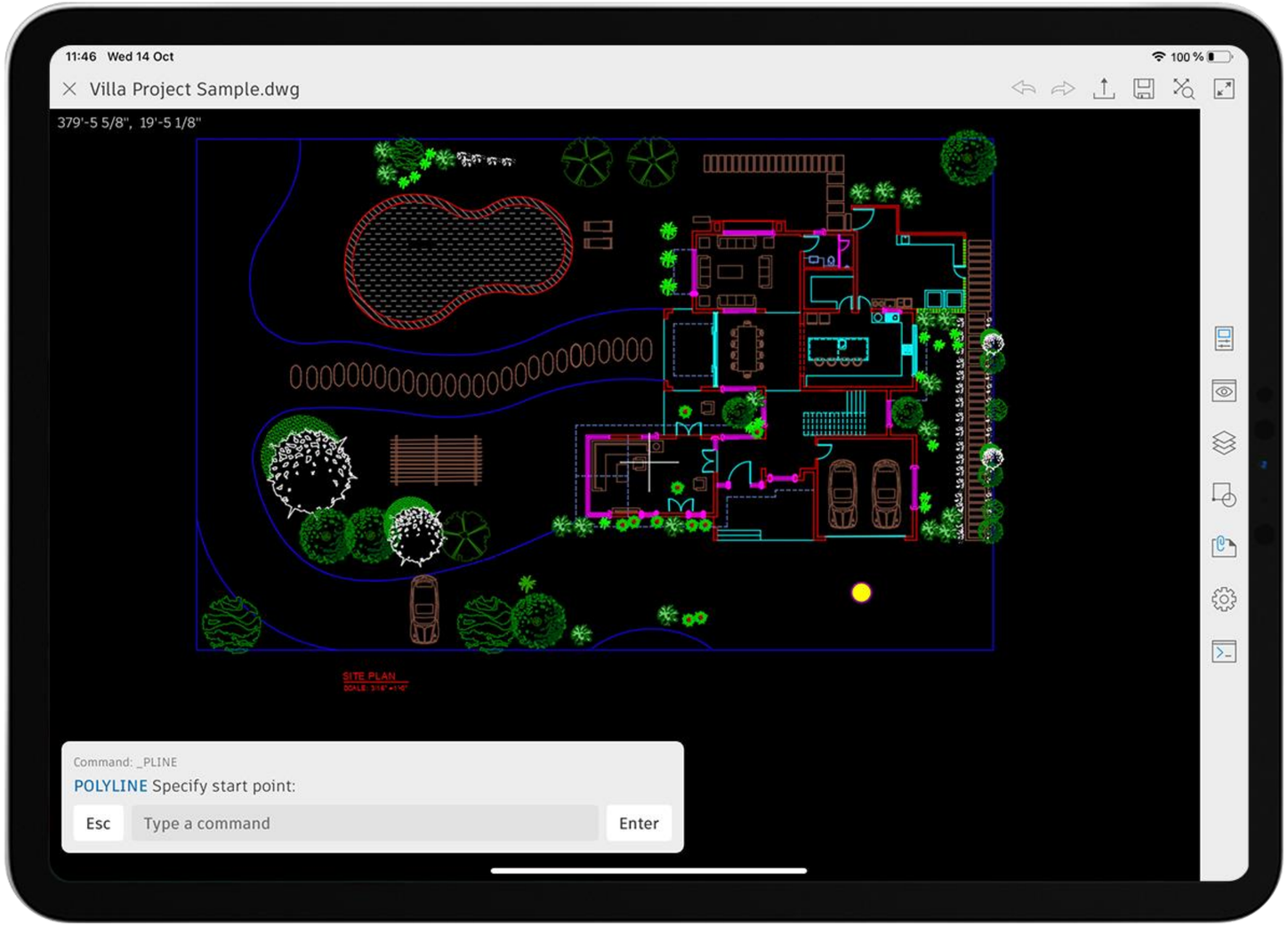
The new Blocks Palette



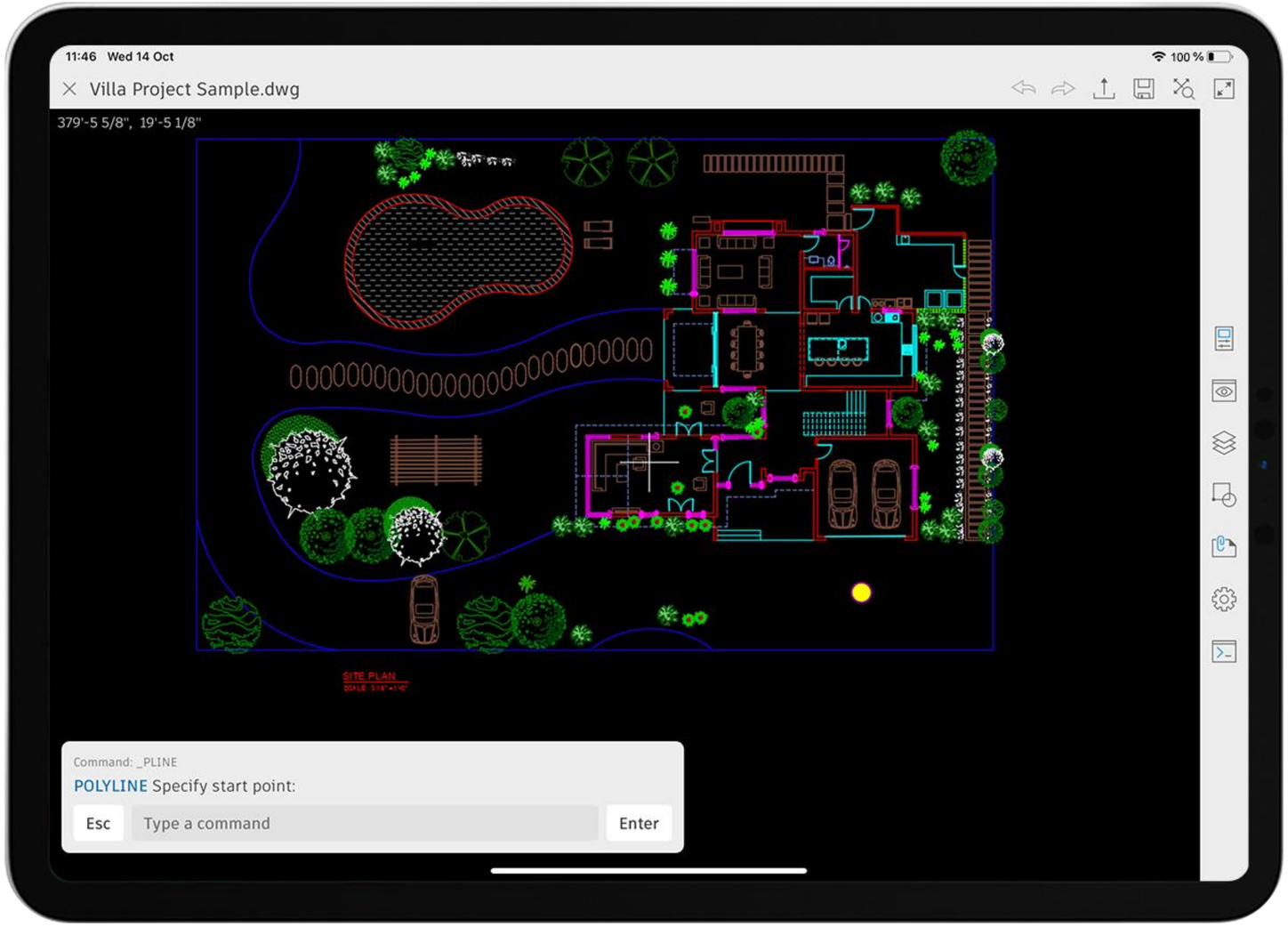
Open in Desktop



AutoCAD mobile app

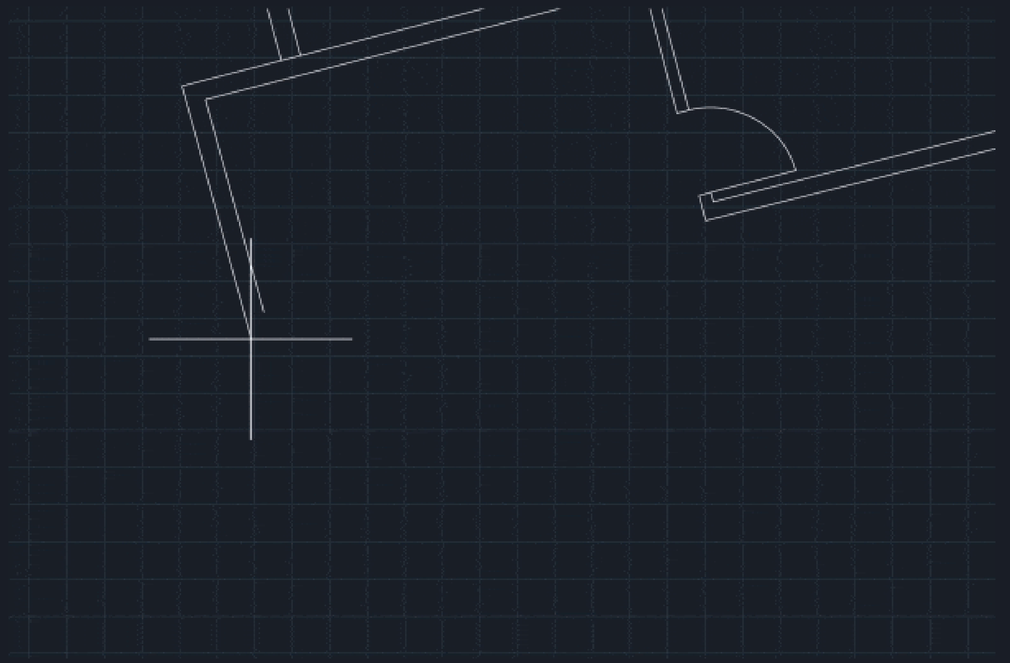


AutoCAD mobile app

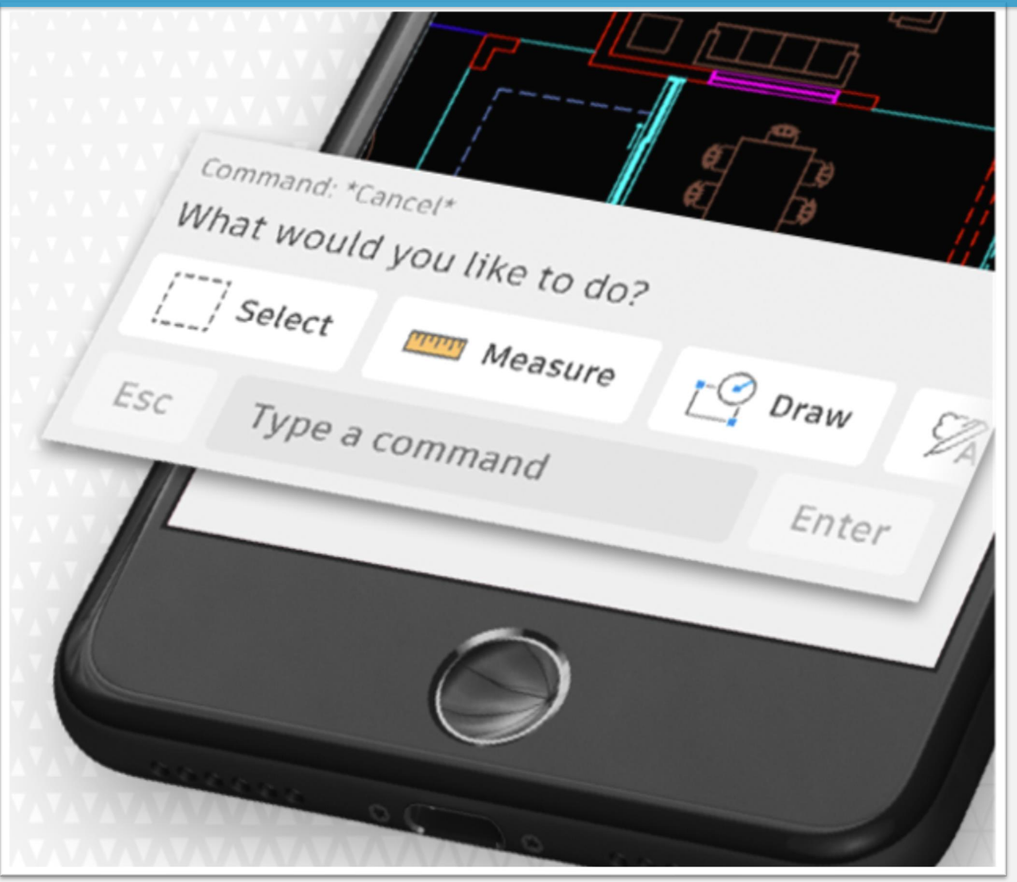


AutoCAD engine for iOS & soon for Android

Accurate editing with the AutoCAD crosshair



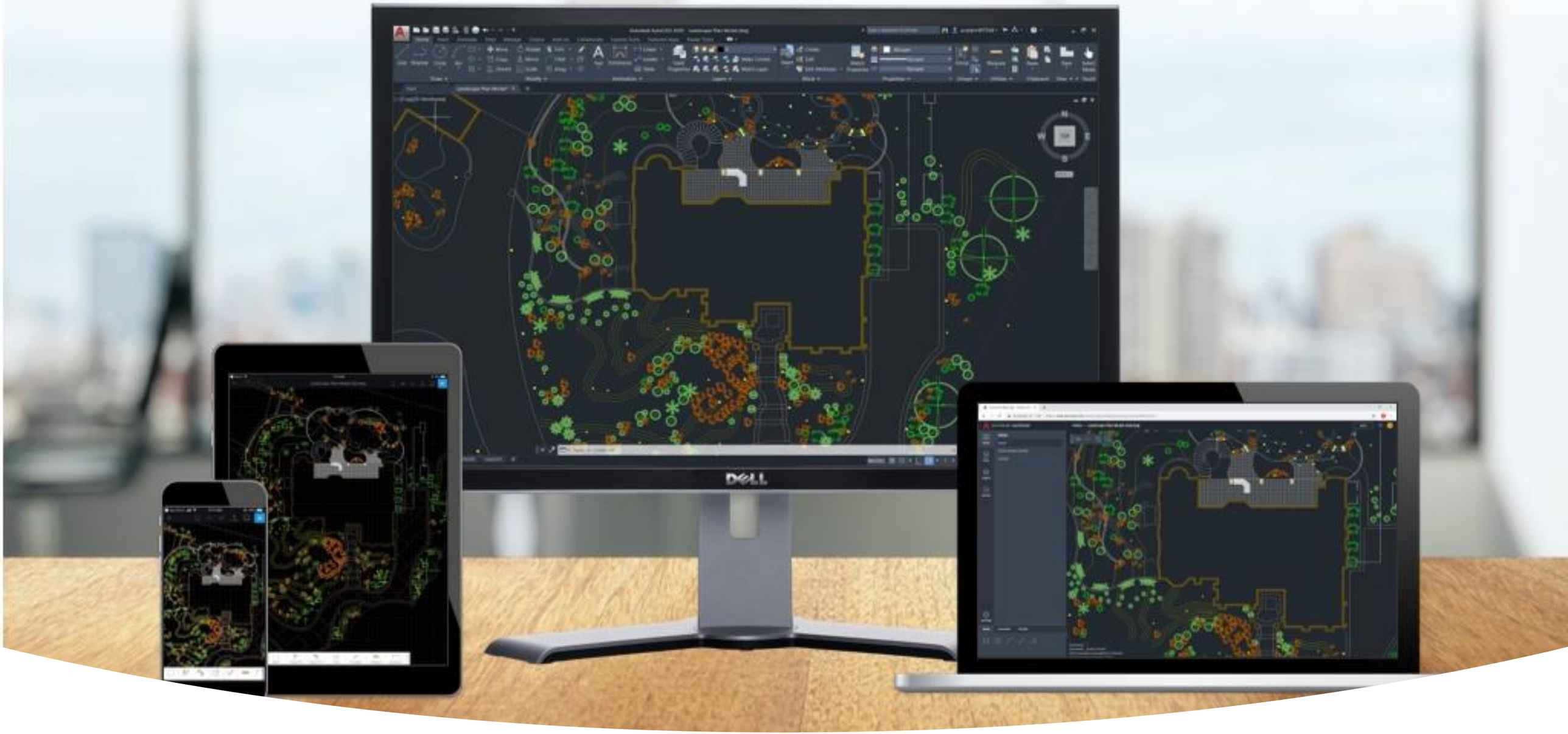
The AutoCAD command line on any device

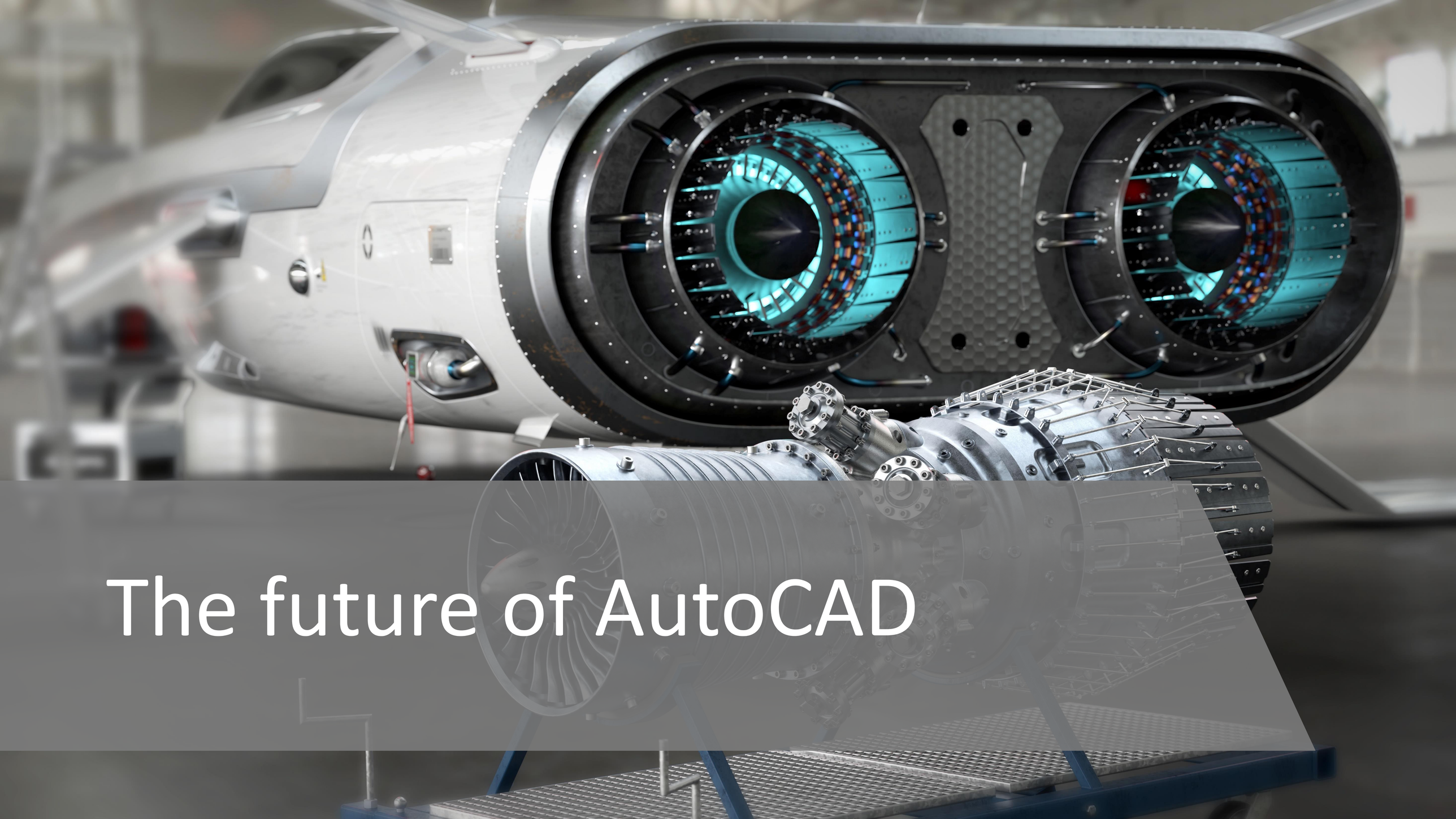


AUTODESK AUTOCAD
mobile app

AUTOCAD

AUTODESK AUTOCAD
web app





The future of AutoCAD

Thank you!

Natia Golan

Nick Pasero

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