Session ID: 323830

The Intelligence Behind Intelligent Help

UHM team

November 2019



About this presentation

We may make statements regarding planned or future development efforts for our existing or new products and services. These statements are not intended to be a promise or guarantee of future availability of products, services or features but merely reflect our current plans and based on factors currently known to us. These planned and future development efforts may change without notice. Purchasing decisions should not be made based upon reliance on these statements.

These statements are being made as of today and we assume no obligation to update these forward-looking statements to reflect events that occur or circumstances that exist or change after the date on which they were made. If this presentation is reviewed after this date, these statements may no longer contain current or accurate information.

The Intelligence Behind Intelligent Help

What's your familiarity with AI?

- I don't know much about it
- I work with it
- I'm an expert in it

The Intelligence Behind Intelligent Help

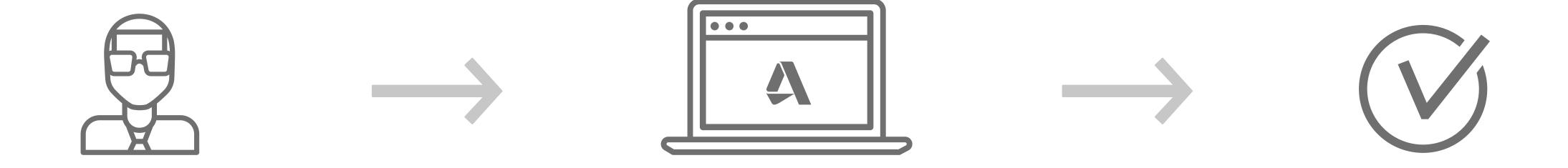
- PROBLEMS
- SOLUTION
- HOW WE GOT HERE
- WHAT'S NEXT

Problems with help today

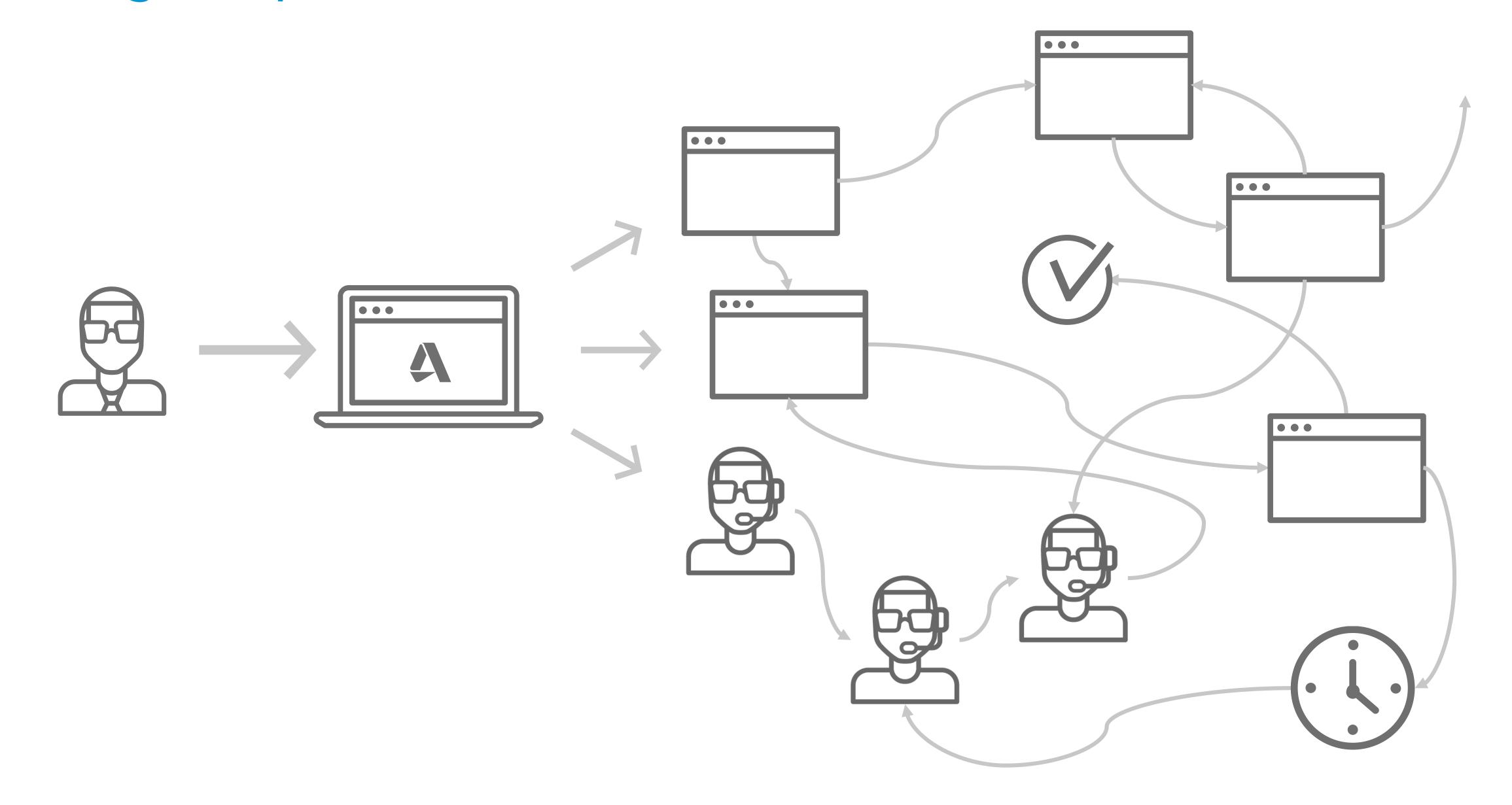
Joe Travis



Finding help: what you want

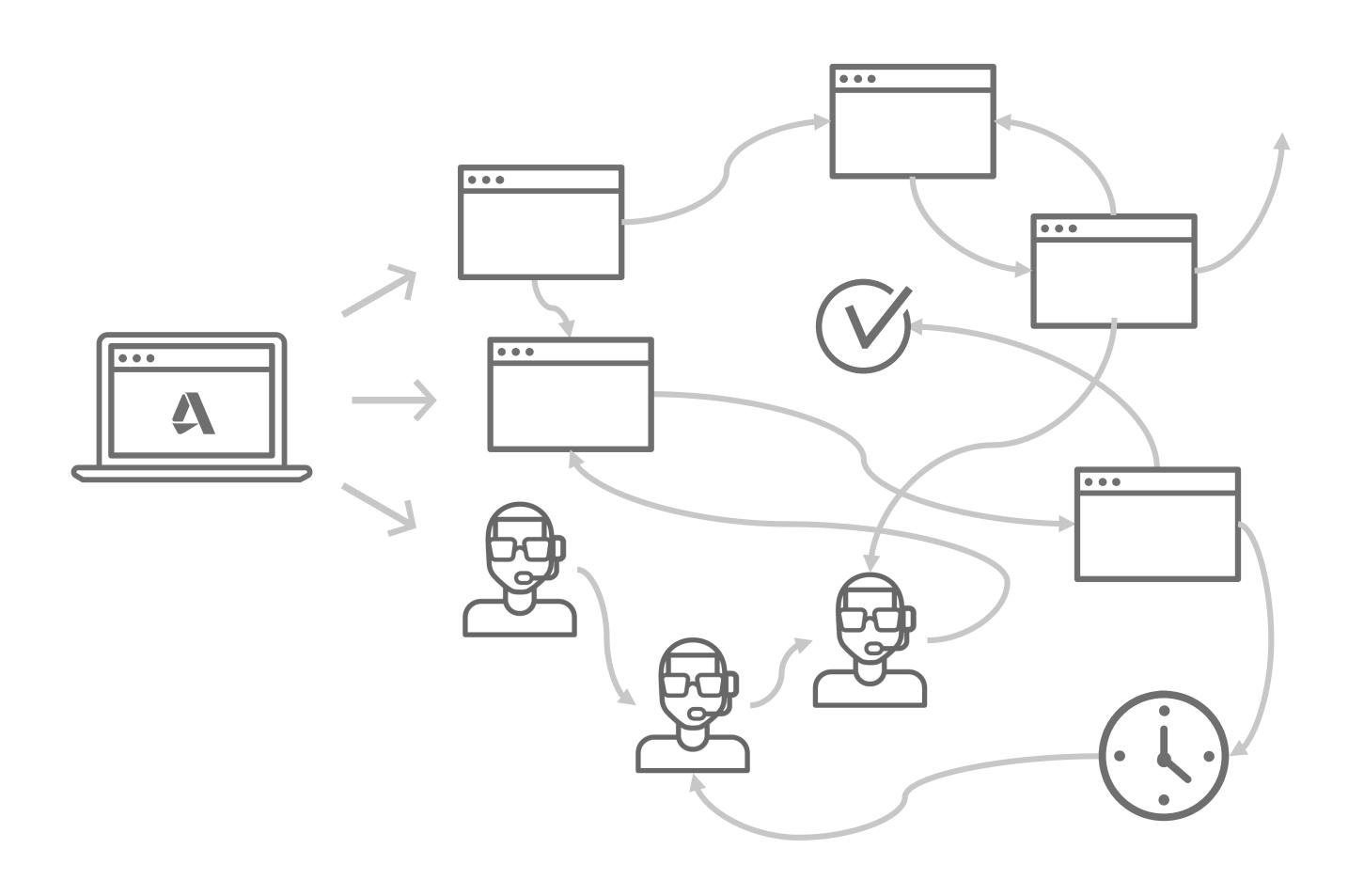


Finding help: what it often feels like



Problems with finding help today

- No consistent way of finding help on Autodesk web sites
- Too many help options to choose from without good distinction
- Complex pathways and loops to get to the right human agent
- Pass from agent to agent



What we heard from you

Extremely **confusing**website – getting help
was impossible

Asking for help should be easier instead than what it is today

Provide a support number or a **live chat** feature

Had to look in **too many places** to find
what I needed to
know

Make information about hobbyist use easier to find, **not hidden**

Better website and easier ways to **contact** customer service

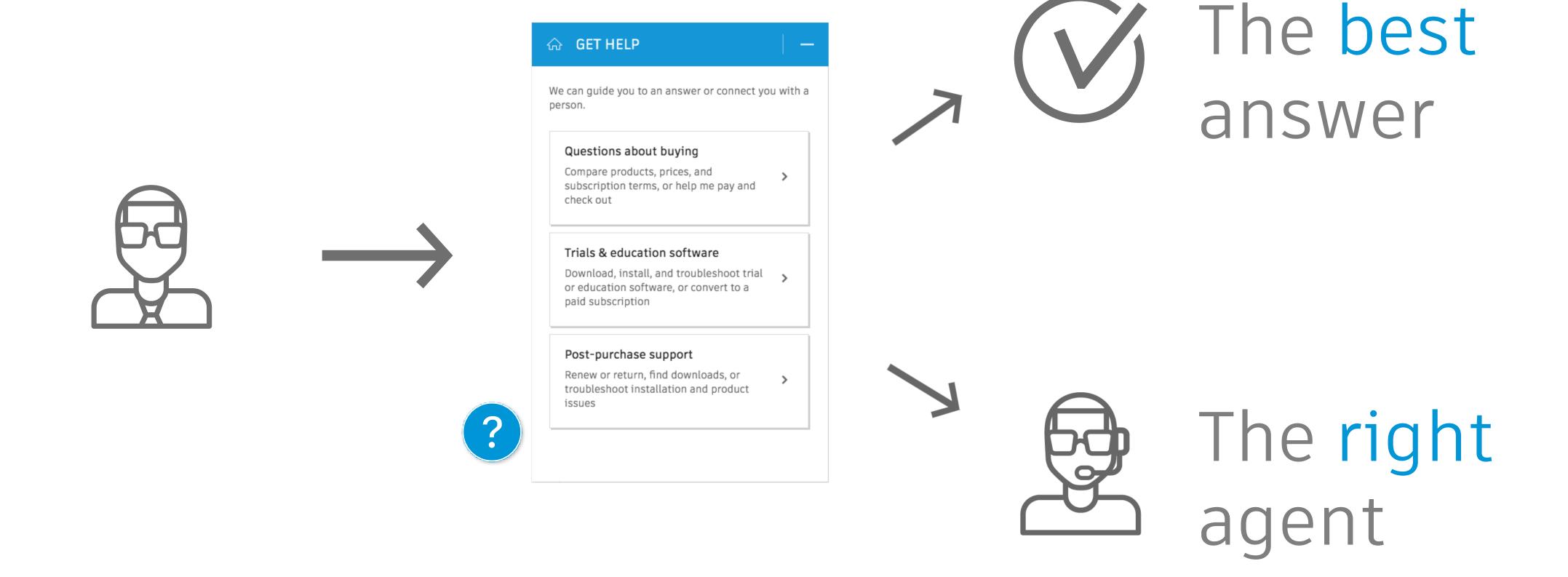


The solution: Universal Help

Shikha Chopra



Universal Help = intelligent help



What is Universal Help?

 Combines self help, machine help and human help to provide you with the right answer or the right agent with minimum effort

 Provides consistent access to help based on who you are and what you are doing

→ GET HELP

We can guide you to an answer or connect you with a person.

Questions about buying

Compare products, prices, and subscription terms, or help me pay and check out

Trials & education software

Download, install, and troubleshoot trial or education software, or convert to a paid subscription

Post-purchase support

Renew or return, find downloads, or troubleshoot installation and product issues



What we built

 Lightweight, guided help experience offering curated, contextual answers and built-in interactive workflows for help with buying, trying and troubleshooting Autodesk products

 Machine learning algorithms for better support issues classification and agent routing



We can guide you to an answer or connect you with a person.

Questions about buying

Compare products, prices, and subscription terms, or help me pay and check out

Trials & education software

Download, install, and troubleshoot trial or education software, or convert to a paid subscription

Post-purchase support

Renew or return, find downloads, or troubleshoot installation and product issues



Universal Help Demo



We can guide you to an answer or connect you with a person.

Questions about buying

Compare products, prices, and subscription terms, or help me pay and check out

Trials & education software

Download, install, and troubleshoot trial or education software, or convert to a paid subscription

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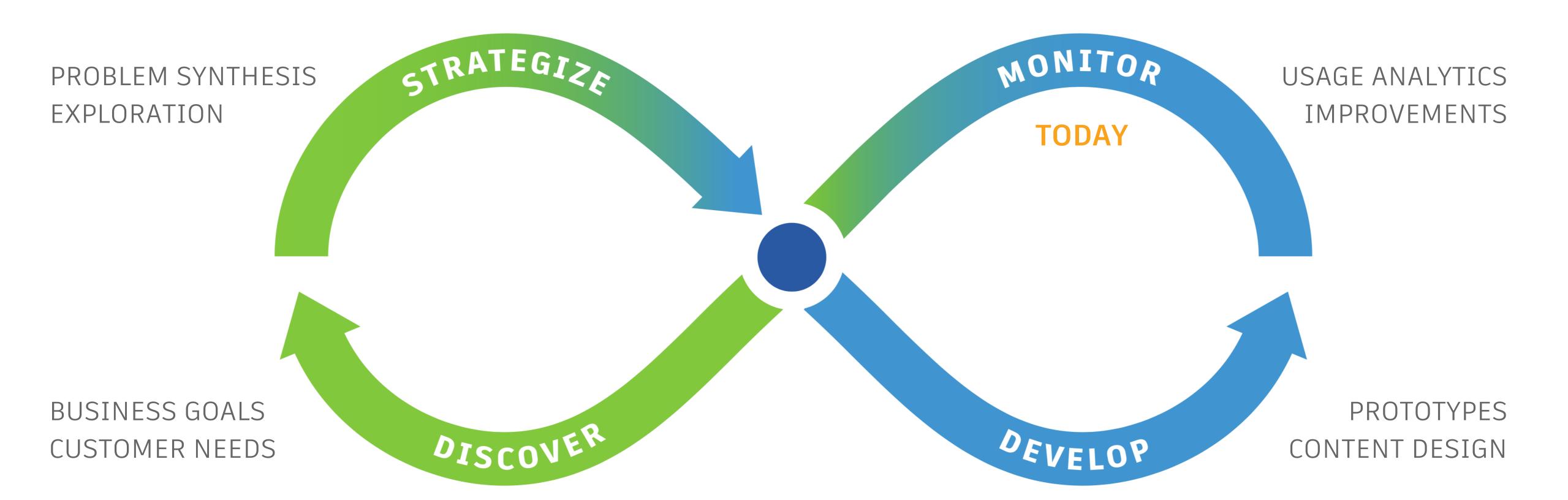
How we got here

Gayatri Patkar



Design Process

User-centered, iterative, collaborative



What you told us

Research findings

7 STUDIES

20+
COUNTRIES

1,163
PARTICIPANTS

- Make it easy to find help
- · Help you where you are on the website
- Offer a variety of convenient options in one place
- Offer solutions relevant to you
- Connect you to the right person quickly
- Don't make you repeat yourself

Industry benchmark study

I have a more favorable view of companies with navigable websites

72% AGREE

I expect collaboration so I don't repeat myself

69% AGREE

I start with online resources before contacting

56% AGREE

Core design principles

No unexpected turns

Don't get in your way

Use what we know about you

?

You can always "dial 0"

Don't get in your way

No endless loops

Keep you moving closer to the answer

Keep you on the same page



No unexpected turns

Know what you're getting into

Keep you informed

Fail gracefully



Use what we know about you

Leverage your profile info & location

Require sign-in only when it benefits you

Don't make you repeat yourself

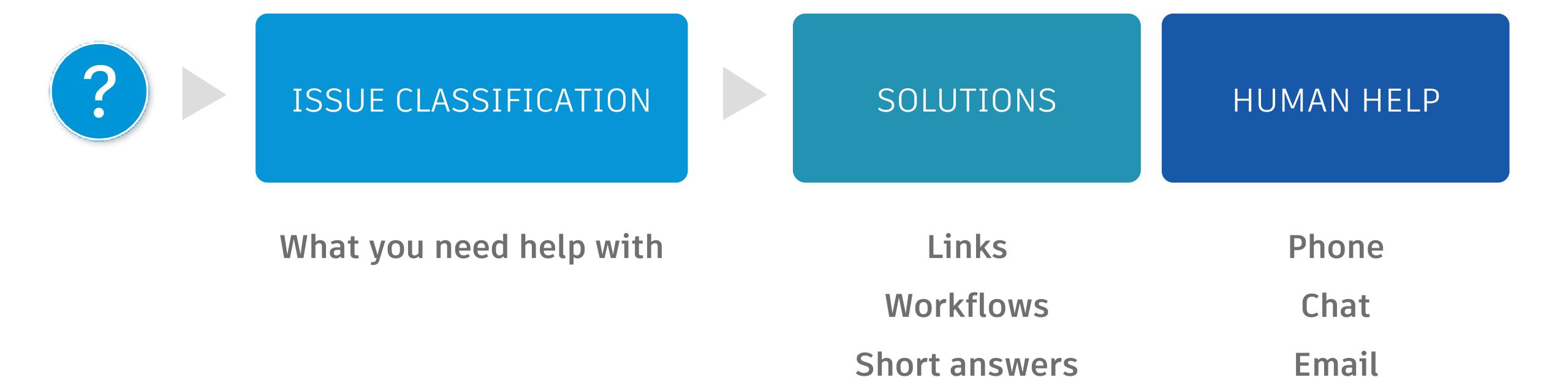


You can always "dial 0"

Human help is always an option

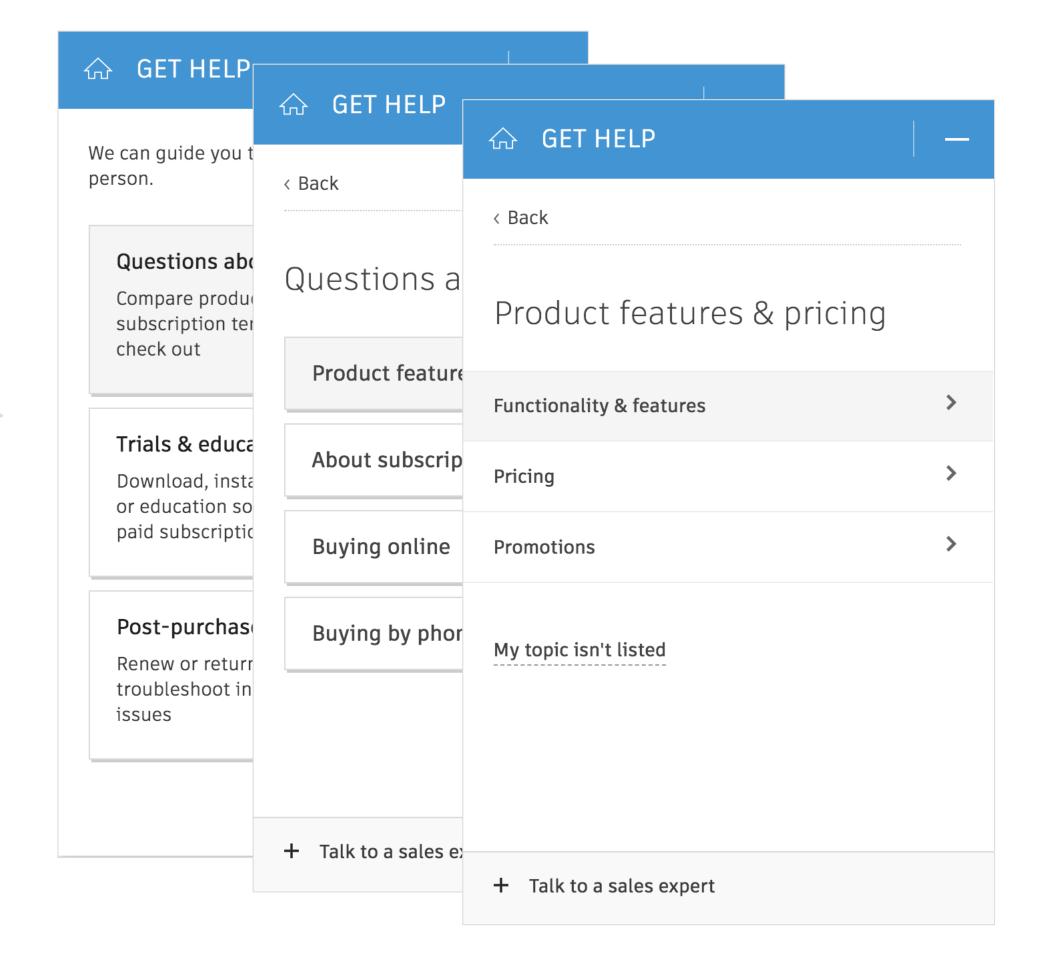
Get to the right agent first time

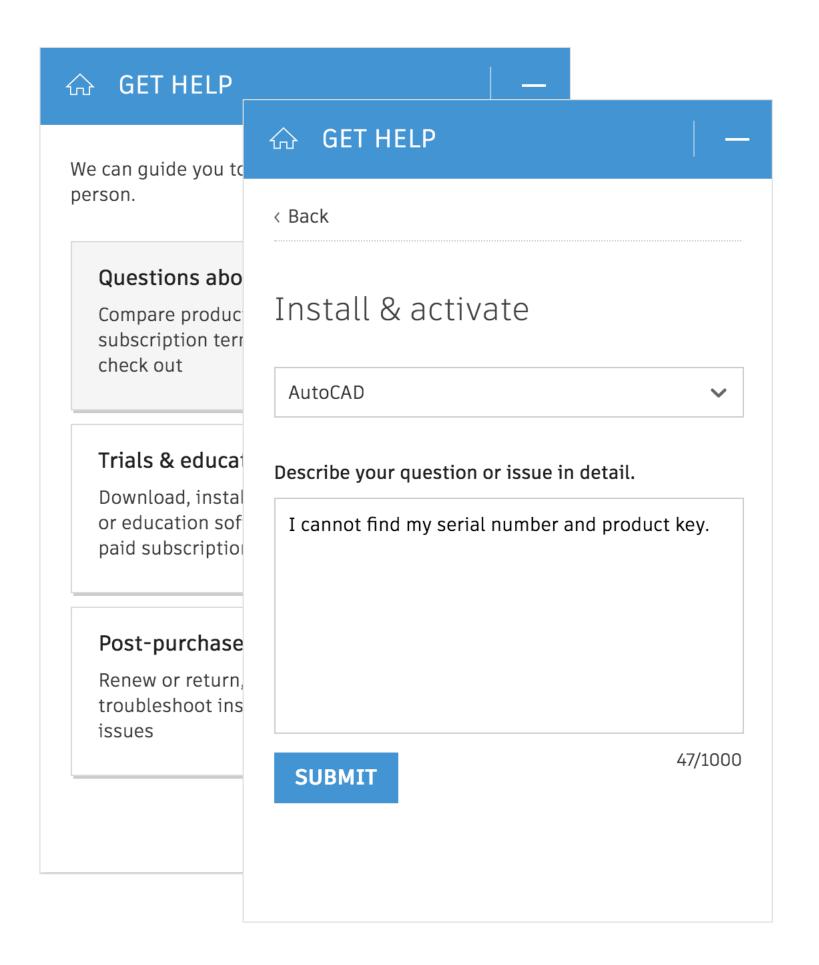




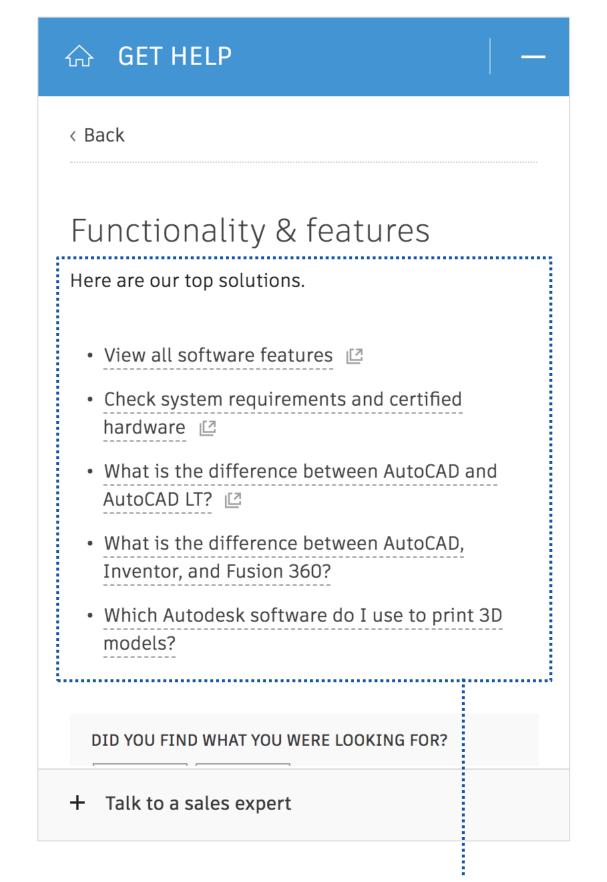
Issue classification

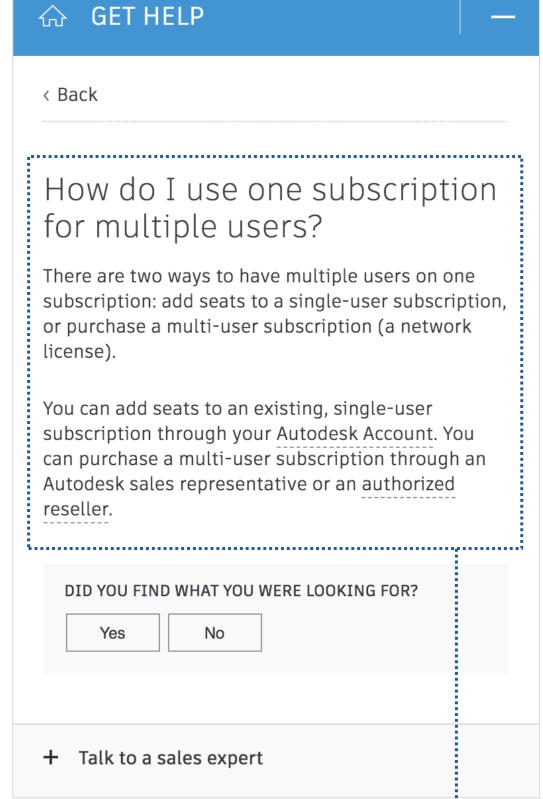


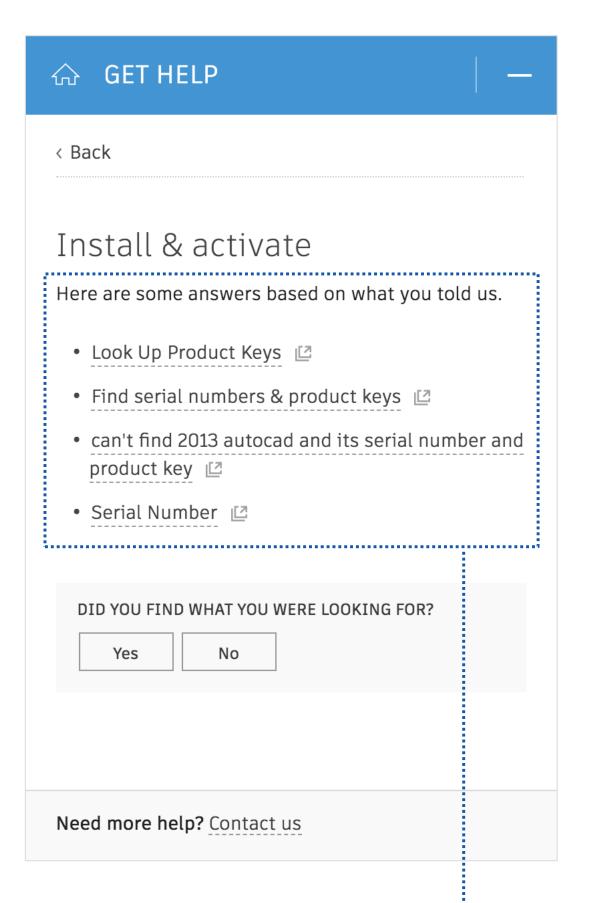


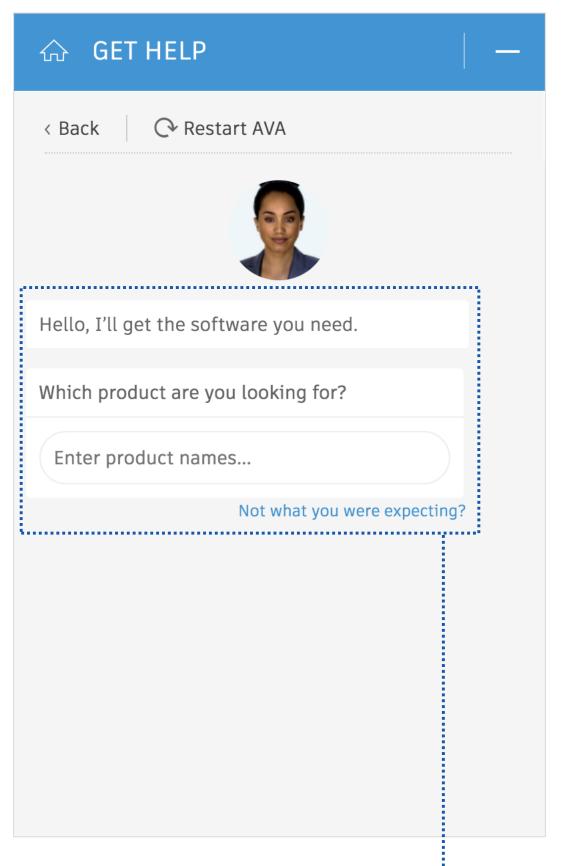


Solutions









CURATED LINKS

SHORT ANSWERS

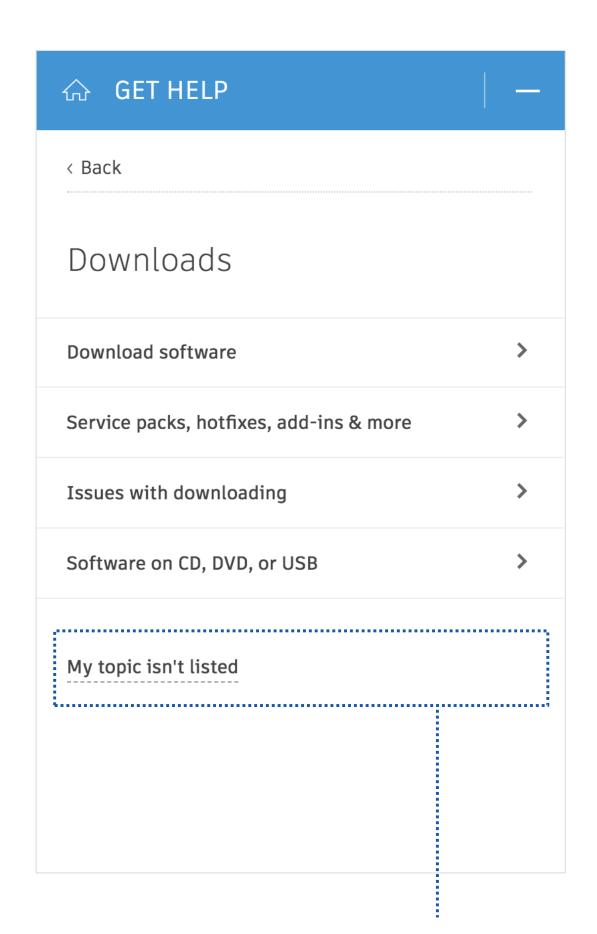
INTELLIGENT LINKS

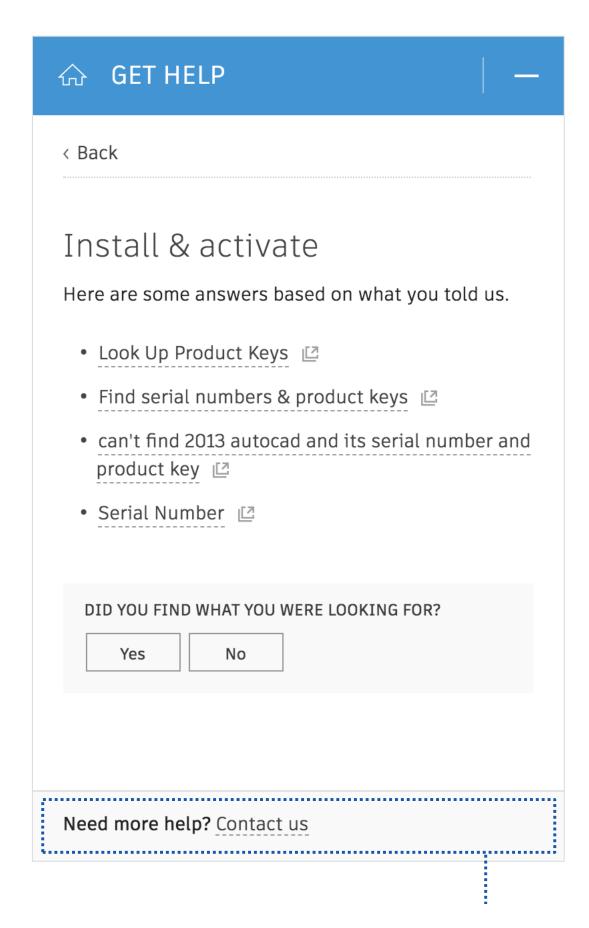
GUIDED WORKFLOWS

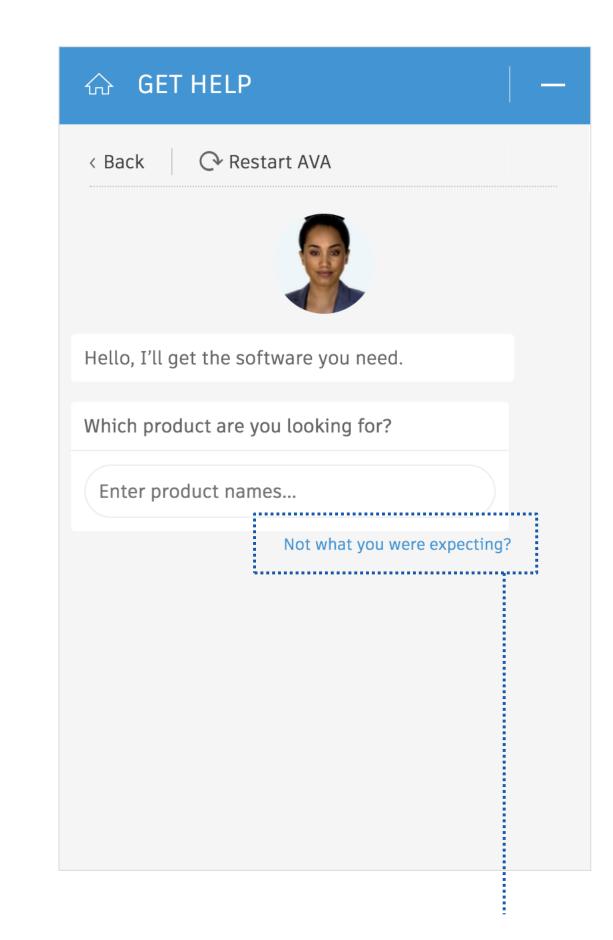




Ways out







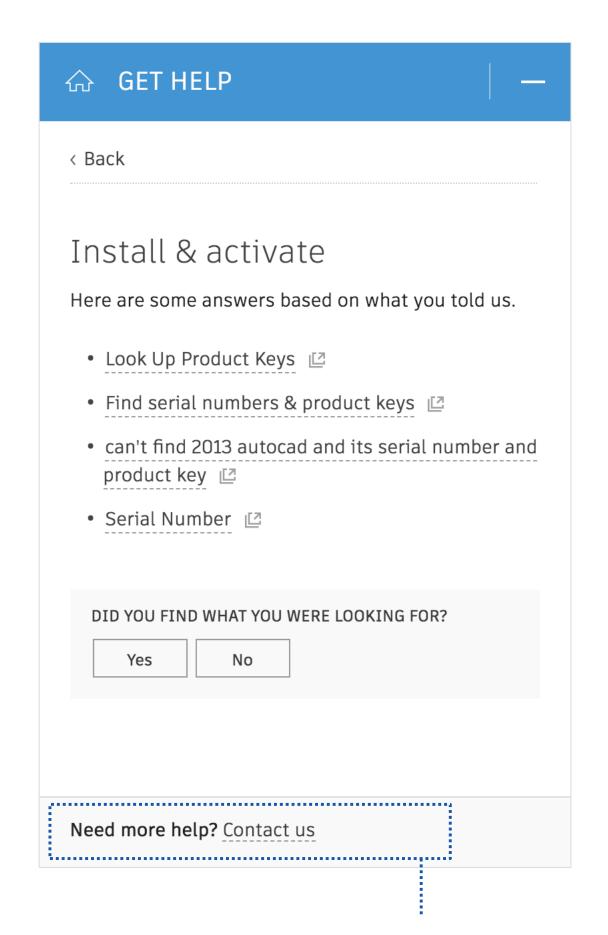


FROM TOPICS

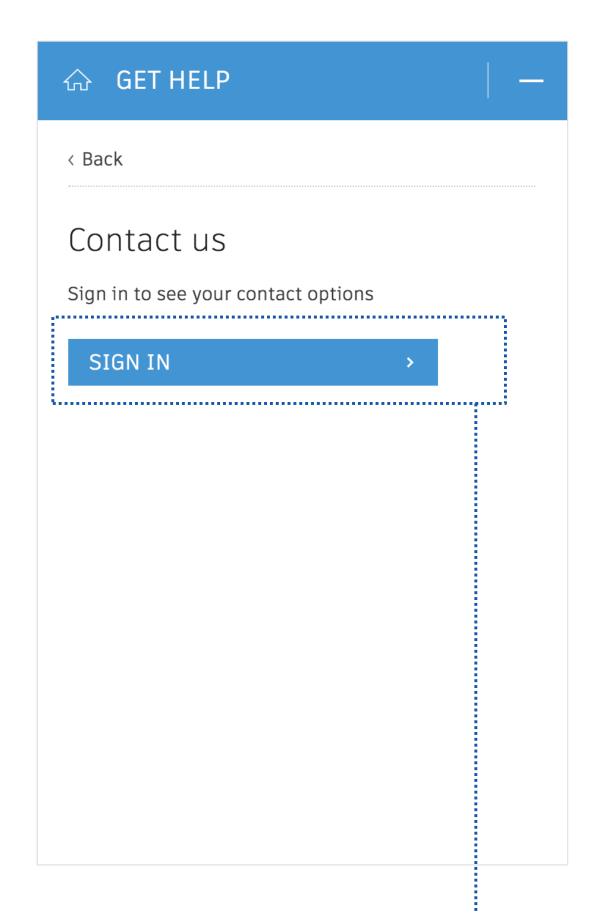
FROM SOLUTIONS

FROM VIRTUAL AGENT

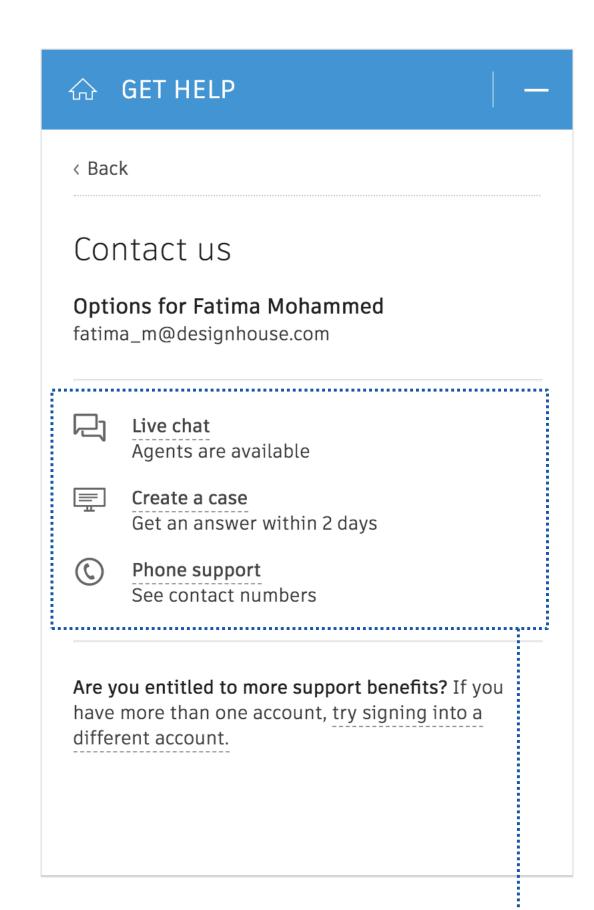
Variety of human help options







INTEGRATED SIGN-IN



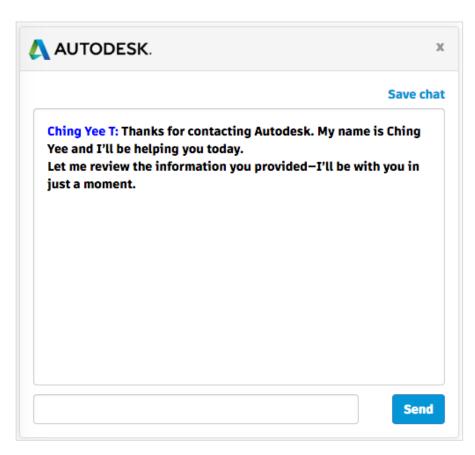


YOUR CONTACT OPTIONS

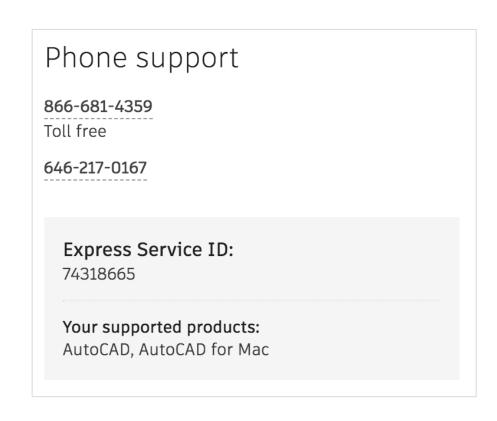


Relevant and in one place

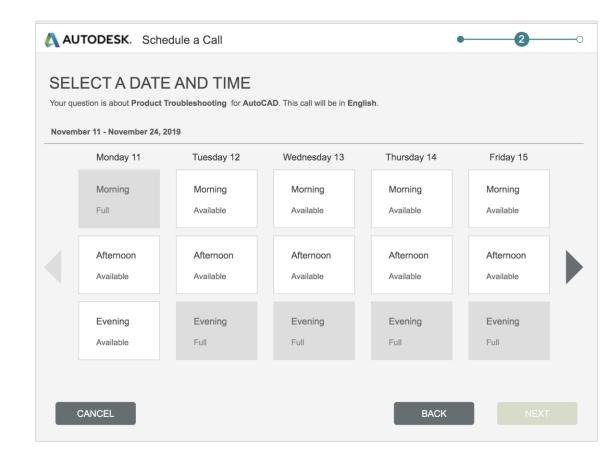




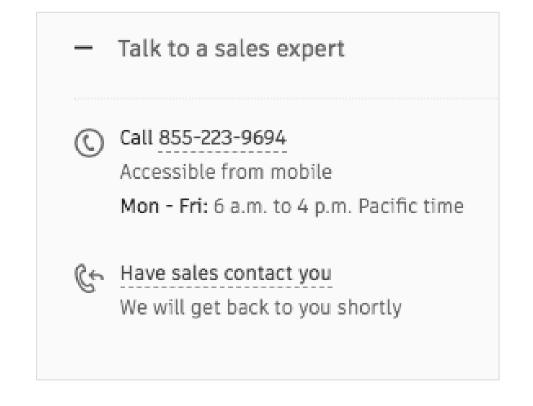
CHAT WITH SUPPORT



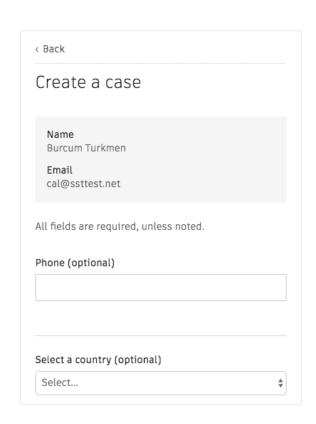
CALL SUPPORT



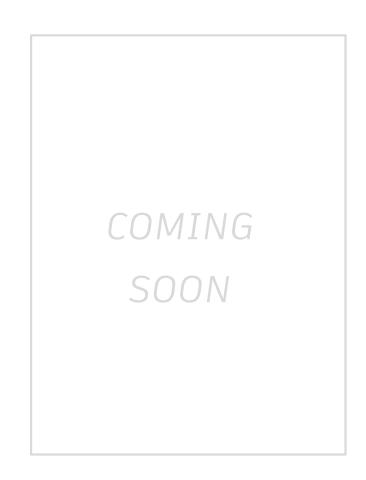
SCHEDULE A CALL



CALL SALES



EMAIL

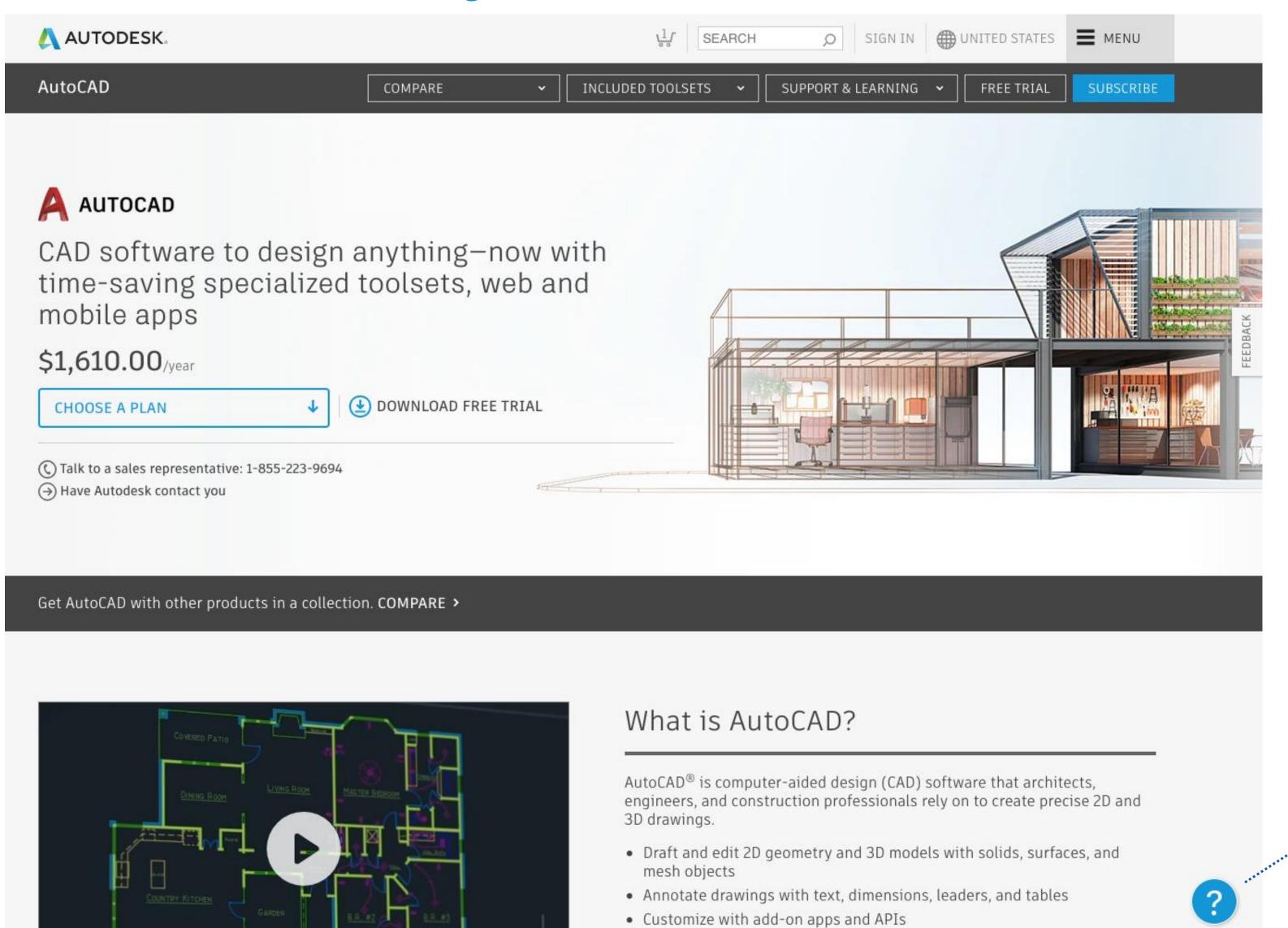


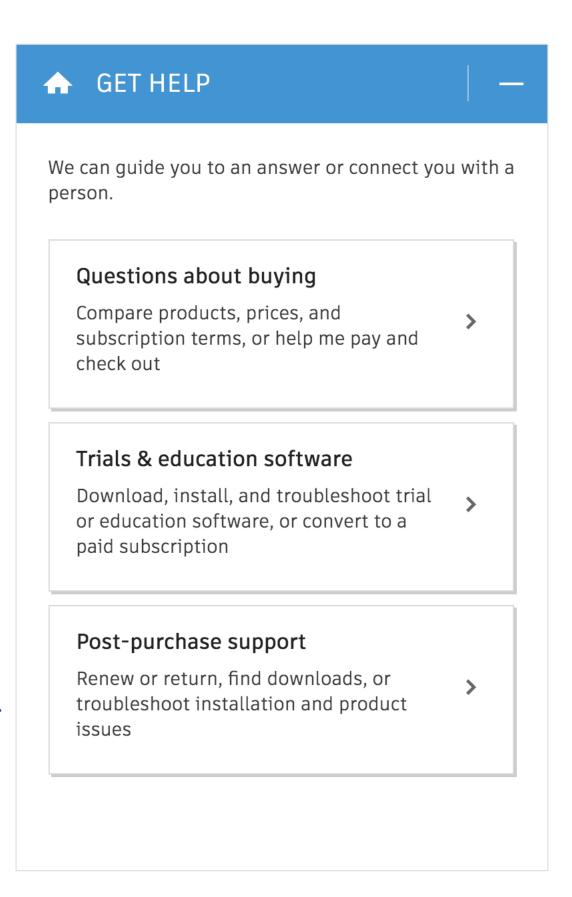
CALL BACK

COMING

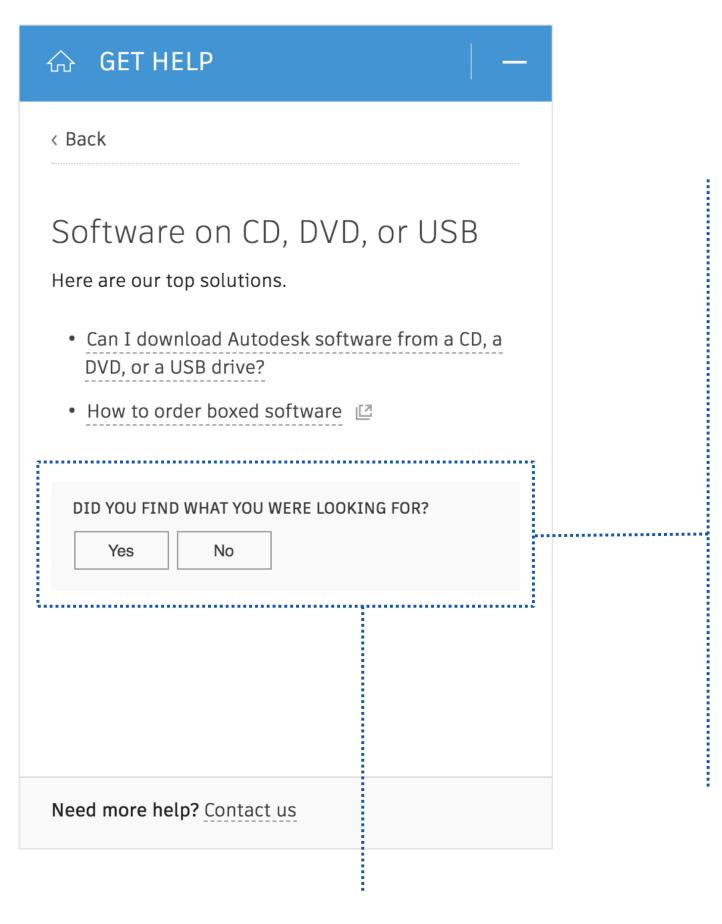
CHAT WITH SALES

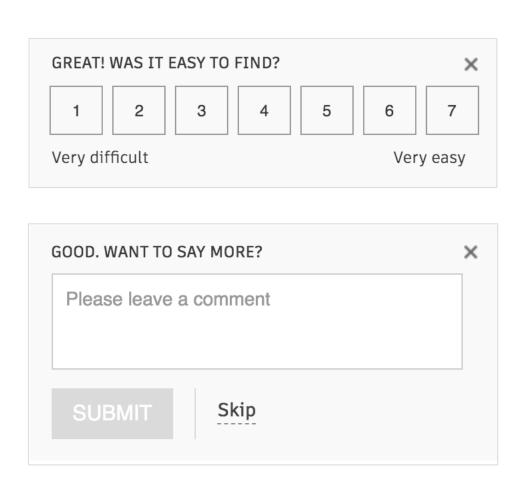
Where can you find Universal Help?



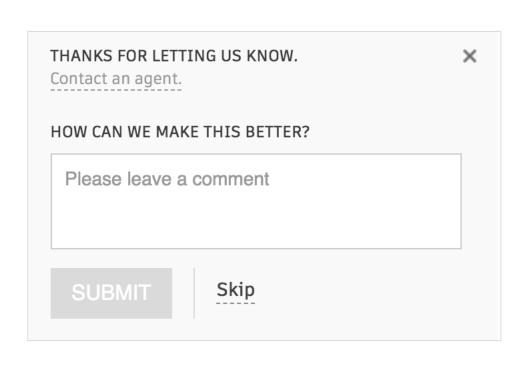


Tell us how it's working for you





YES



HELPFUL?

0

VO.

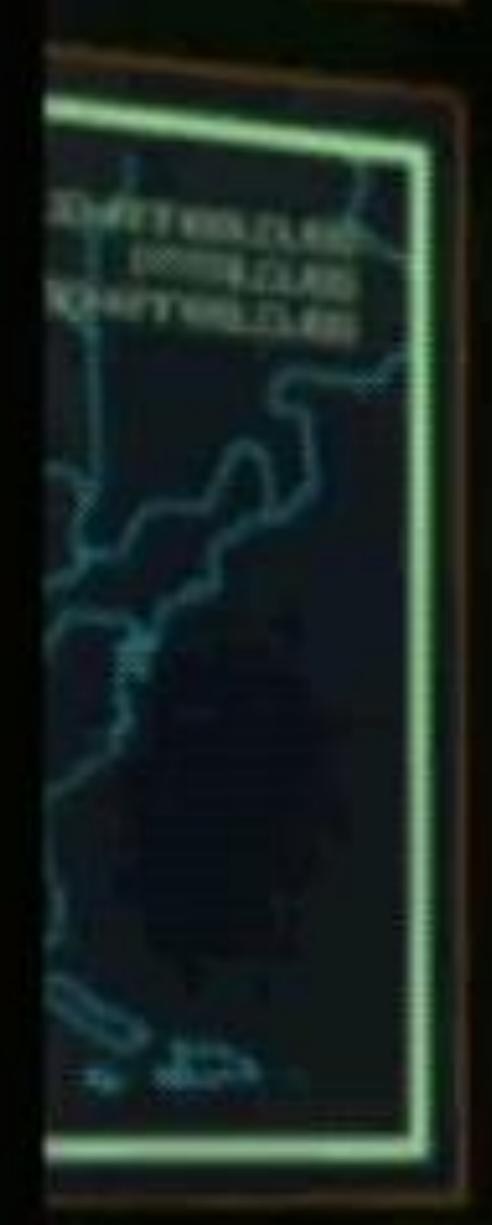
What customers like you are saying...

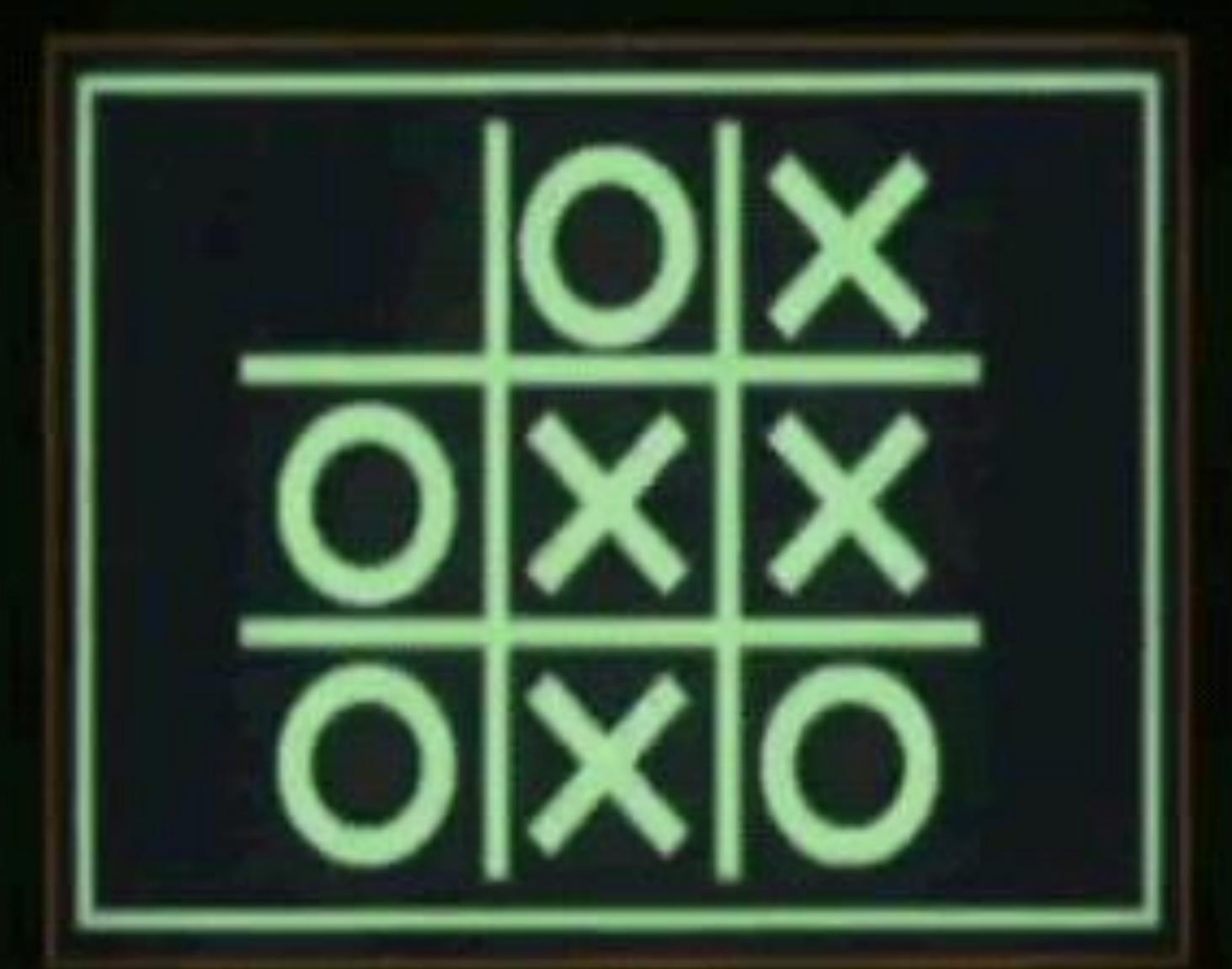
I really like how this is laid out...live chat, schedule a call, create a case...
because sometimes you have to go through menu, after menu, after menu and it just drives you crazy to do it.
This is actually very nice.

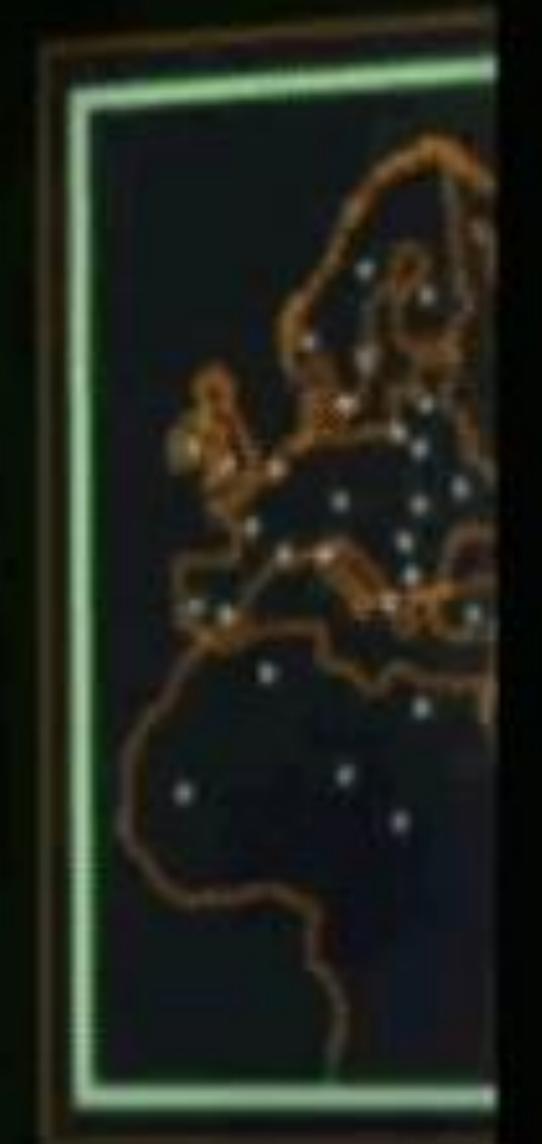
The [virtual agent] assistance for the download, that was really intuitive.

AI is everywhere









RESERVE OF THE PERSON NAMED IN

JAN. THE

anner:

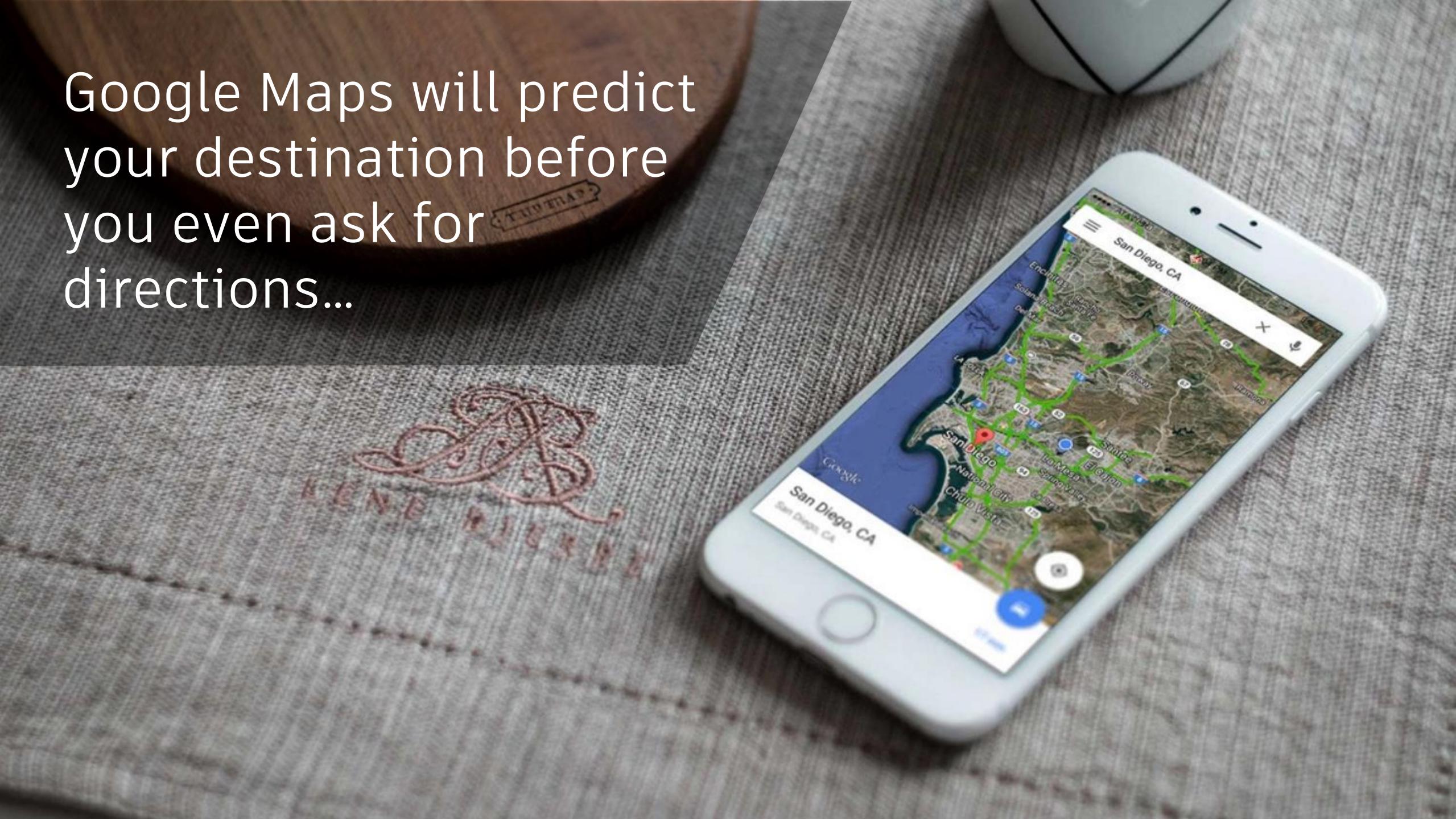
Hammir 1

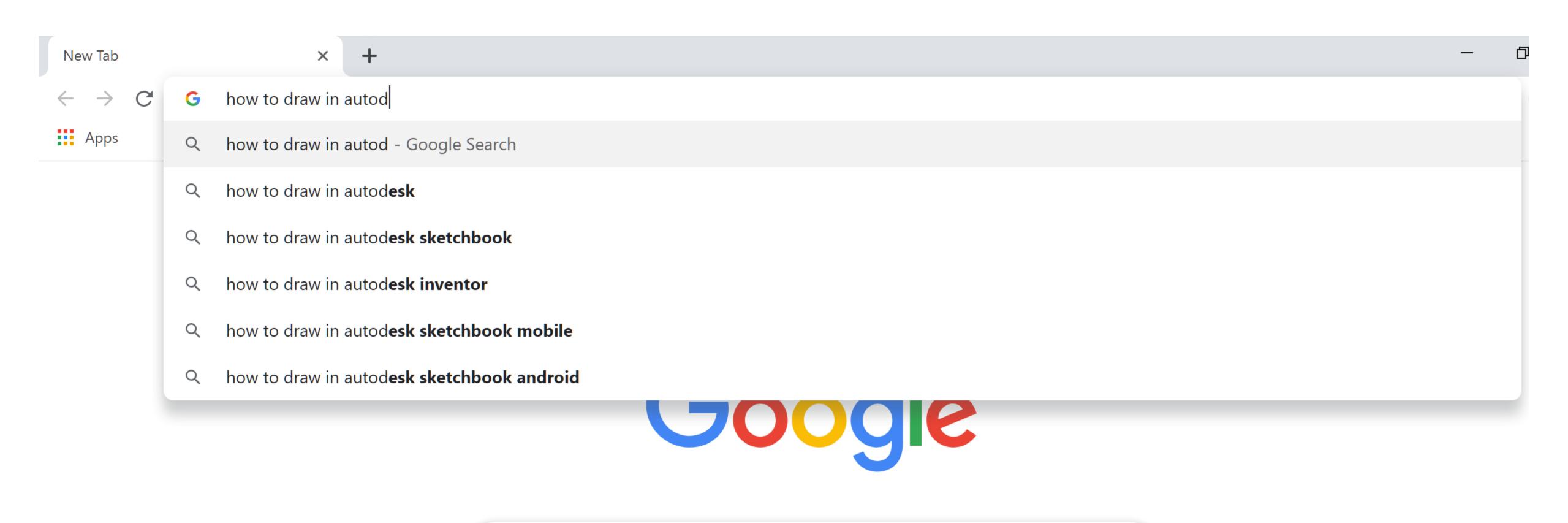
MIN OLAS

distribution is

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MARIORY





Q Search Google or type a URL

Frequently bought together



- This item: Acer Aspire C24-865-UA91 AIO Desktop, 23.8" Full HD, 8th Gen Intel Core i5-8250U, 8GB DDR4, 1TB HDD... \$599.99
- HP OfficeJet 3830 All-in-One Wireless Printer, HP Instant Ink & Amazon Dash Replenishment Ready... \$59.89
- ✓ HP 63 | 2 Ink Cartridges | Black, Tri-color | F6U61AN, F6U62AN \$45.89

Sponsored products related to this item



DELONGHI ESAM3300 Super Automatic Espresso/Coffee Machine **★★★☆☆** 1,262 \$529.99 **vprime**



HP Pavilion All-in-One 24xa0045xt Premium Home and Business AIO Desktop (Intel 8th... \$1,199.00



Total price: \$705.77

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Dell Inspiron 24 3000, All in One Desktop, 23.8 FHD Touchscreen Premium 2019 Comput...

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Apple iMac MC309LL/A 21.5-Inch 500GB HDD Desktop - (Renewed) ★★★☆☆ 110 \$296.51



Dell Optiplex Desktop Computer Package - Intel Quad Core i5 3.1GHz, 8GB RAM, 500GB ... \$239.97



2019 Dell Inspiron 24 3480 All-in-One AIO Desktop Computer 23.8" FHD IPS Touch Disp... \$899.00

What other items do customers buy after viewing this item?



Acer Aspire Z24-890-UA91 AIO Desktop, 23.8" Full HD, 9th Gen Intel Core i5-9400T, 12GB



\$749.99 **vprime**



Acer Aspire C24-865-ACi5NT AIO Desktop, 23.8" Full HD, 8th Gen Intel Core i5-8250U, 12GB



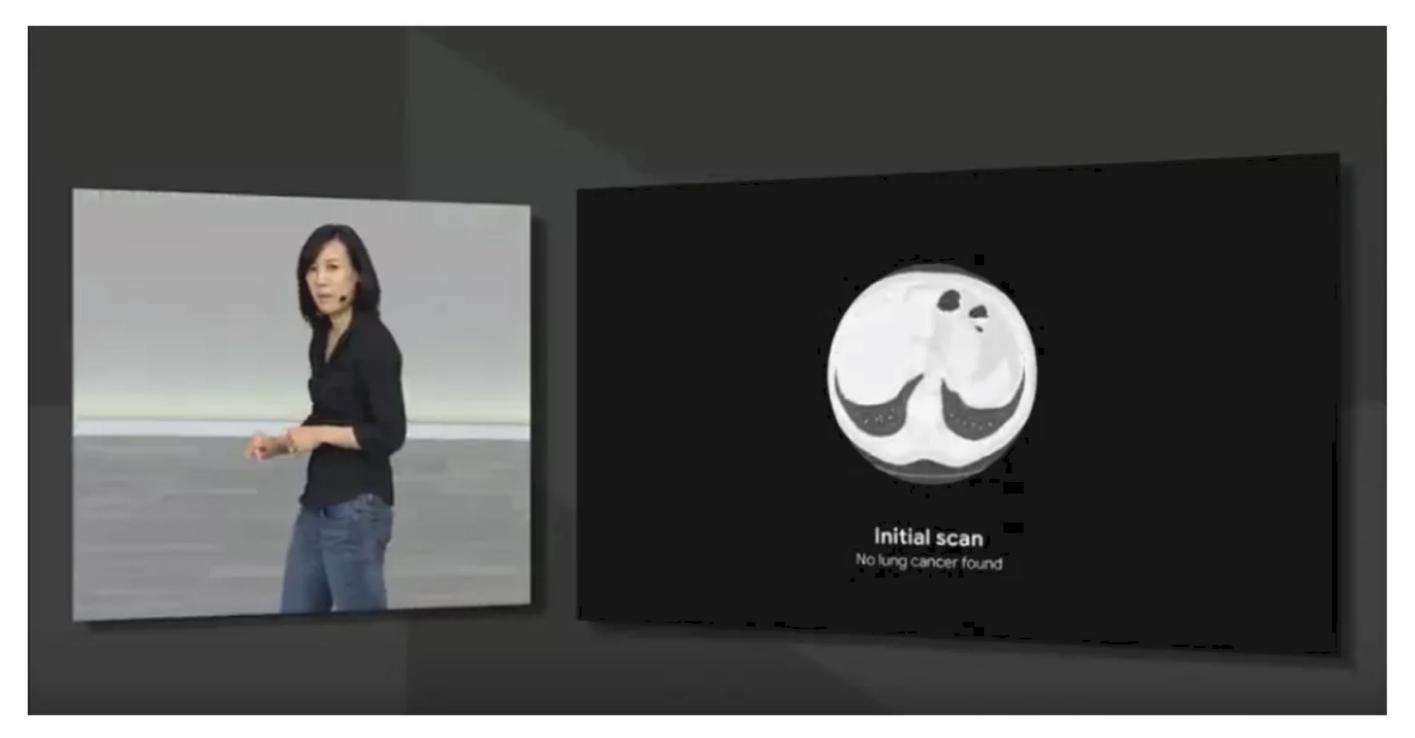


Google says its Al could detect early signs of cancer

Its technology could catch things missed by trained oncologists, the company says.

BY ABRAR AL-HEETI 💆 | MAY 7, 2019 12:25 PM PDT





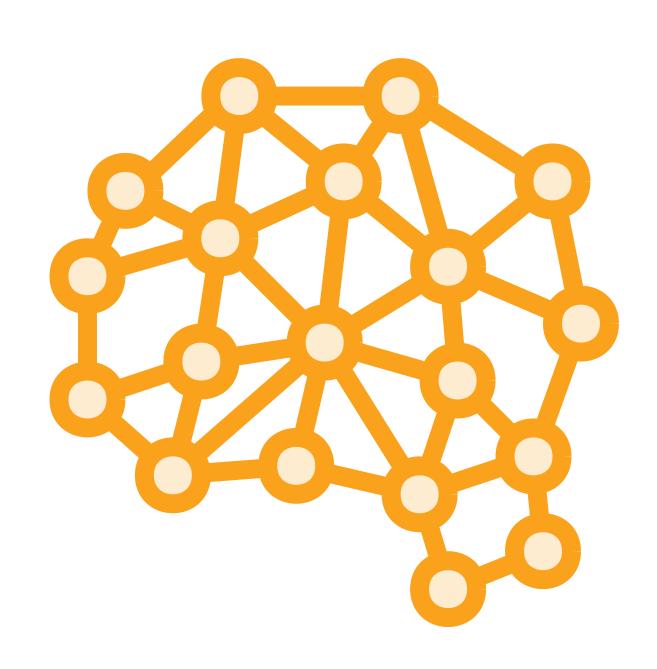
Google Product Manager Dr. Lily Peng said Google has trained a neural network to detect early signs of cancer.

Screenshot by Abrar Al-Heeti/CNET



- Artificial Intelligence (AI) = getting computers to "think" more like people in various ways, like:
 - Speech recognition/natural language processing
 - Vision/perception
 - Learning/reasoning/planning
 - o "...anything that hasn't been done yet"

 Machine Learning (ML) = an approach to AI that lets computers "learn by example"



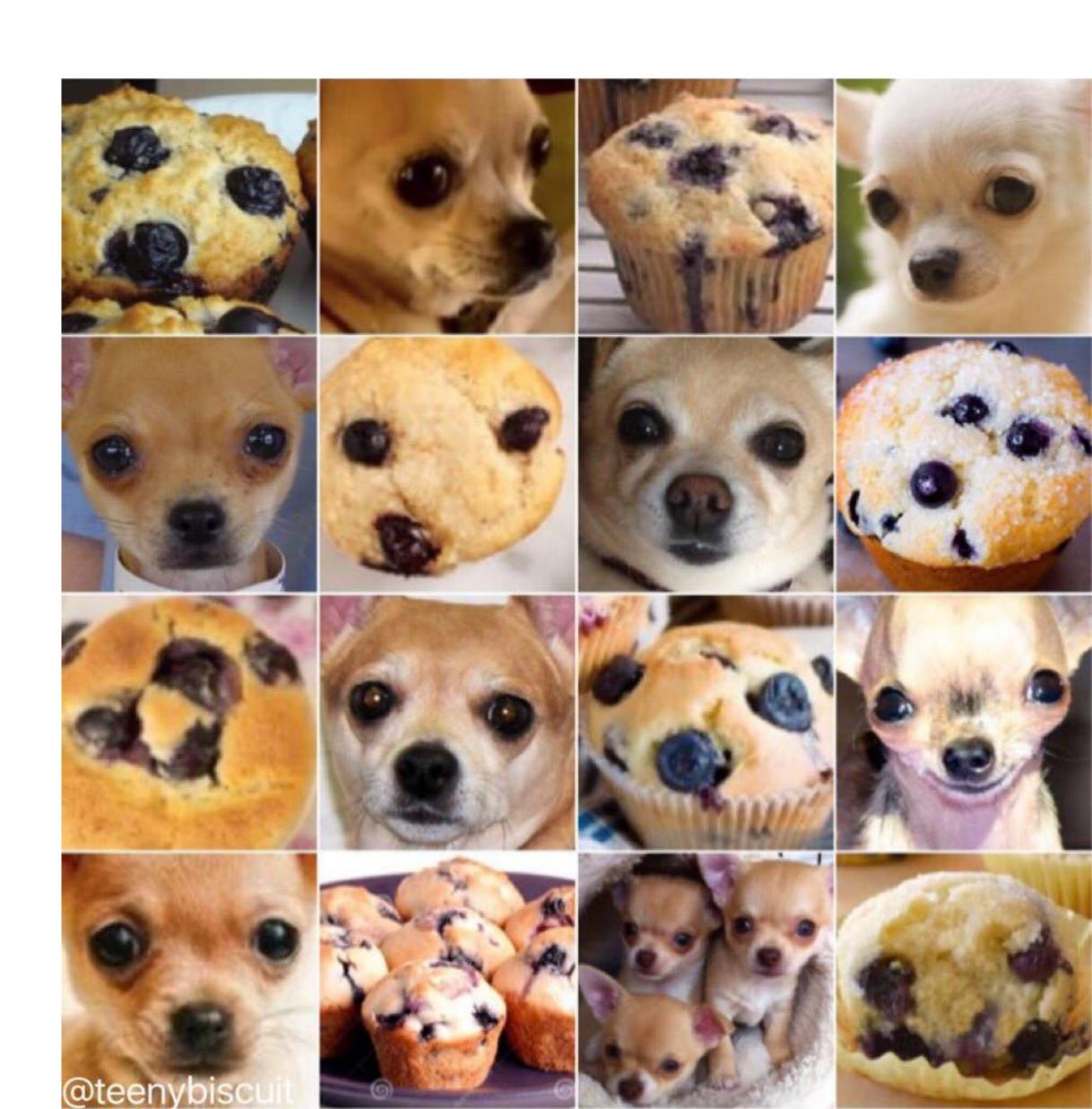
Machine Learning vs Classical Programming



Good when rules are easy

When rules are hard

"I can't describe it (rules), but I know it when I see it (answers)."

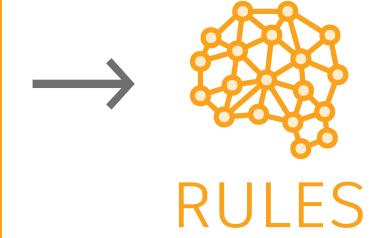


What is Machine Learning?



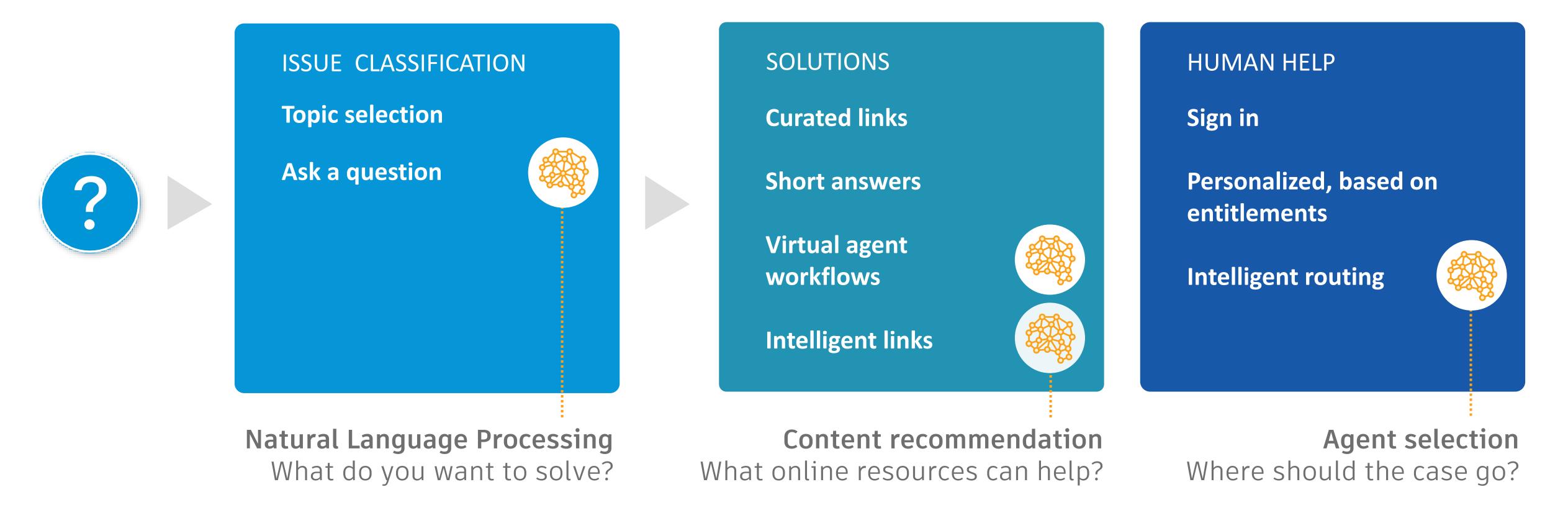


MACHINE LEARNING



Good when rules are hard, but you have a lot of data and answers

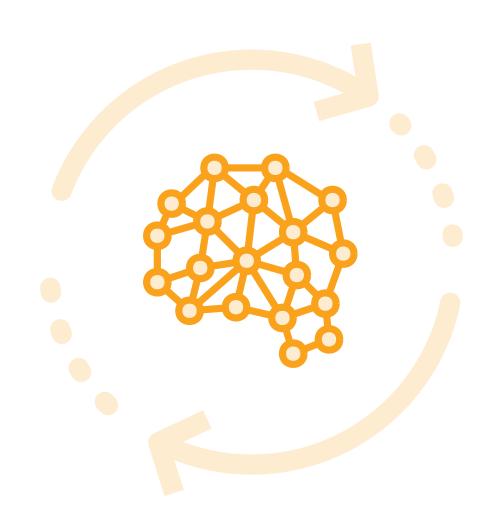
How Universal Help uses ML



CONTEXT - page when invoked, product usage, other customer info
TRAINING DATA - chat histories, email support, cases

How could we use ML in the future?

- Use more open text input (Natural Language Processing)
- Recognize user emotions (Sentiment Analysis)
- Take more of your situation/context into account
- Find solutions for problems we have not seen yet
- Predicting what you need help with before you ask a question



Universal Help today



Universal Help values



AVAILABLE

Customers save time by accessing support wherever they are instead of looking for it.



CONSISTENT

Provide consistent experiences, policy implementation and improvement opportunities.



CONTEXTUAL

Surface the right support options by knowing who the customer is and where the customer is at.



SMART

Understand customer's inquiry by natural language and know the best next action.



SELF-HELP

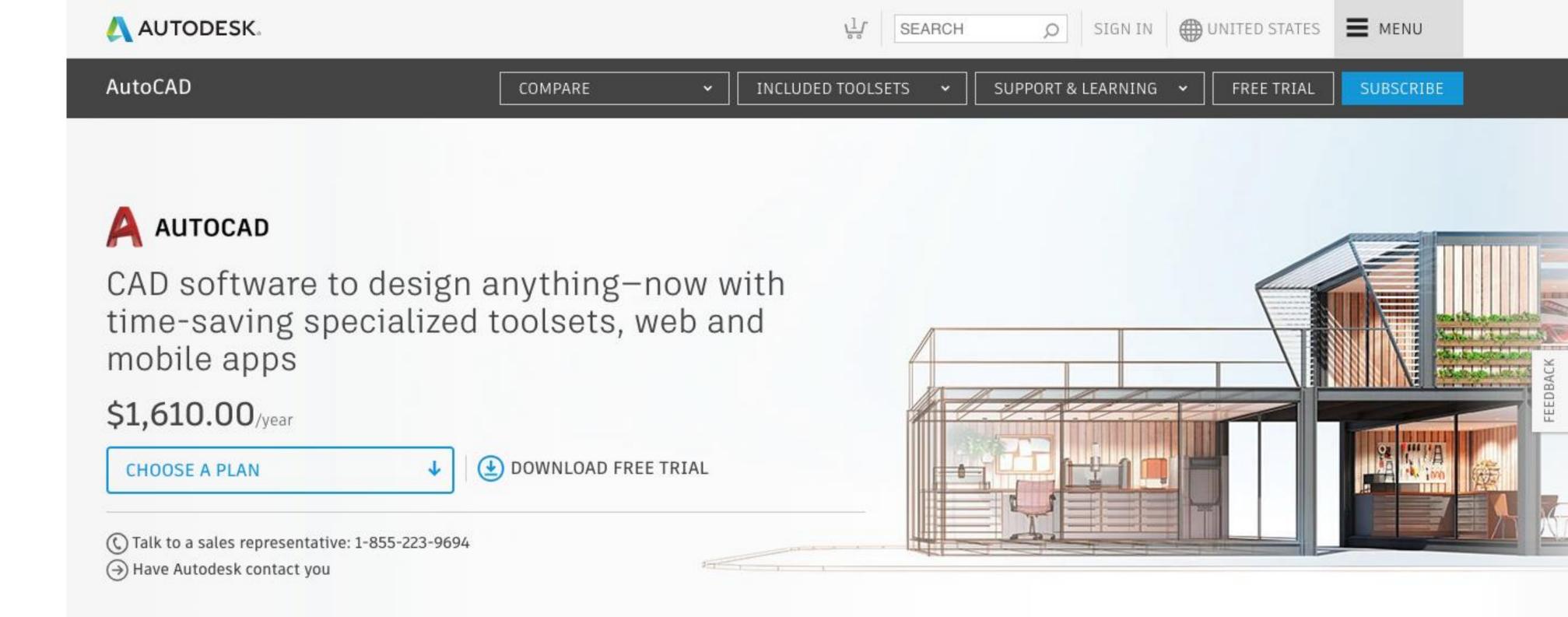
Provide purposely-build content, knowledgebase and self-service transactions.



HUMAN HELP

Options to chat with human, schedule a call and ask experts from community.

AutoCAD US & Germany



Get AutoCAD with other products in a collection. COMPARE >



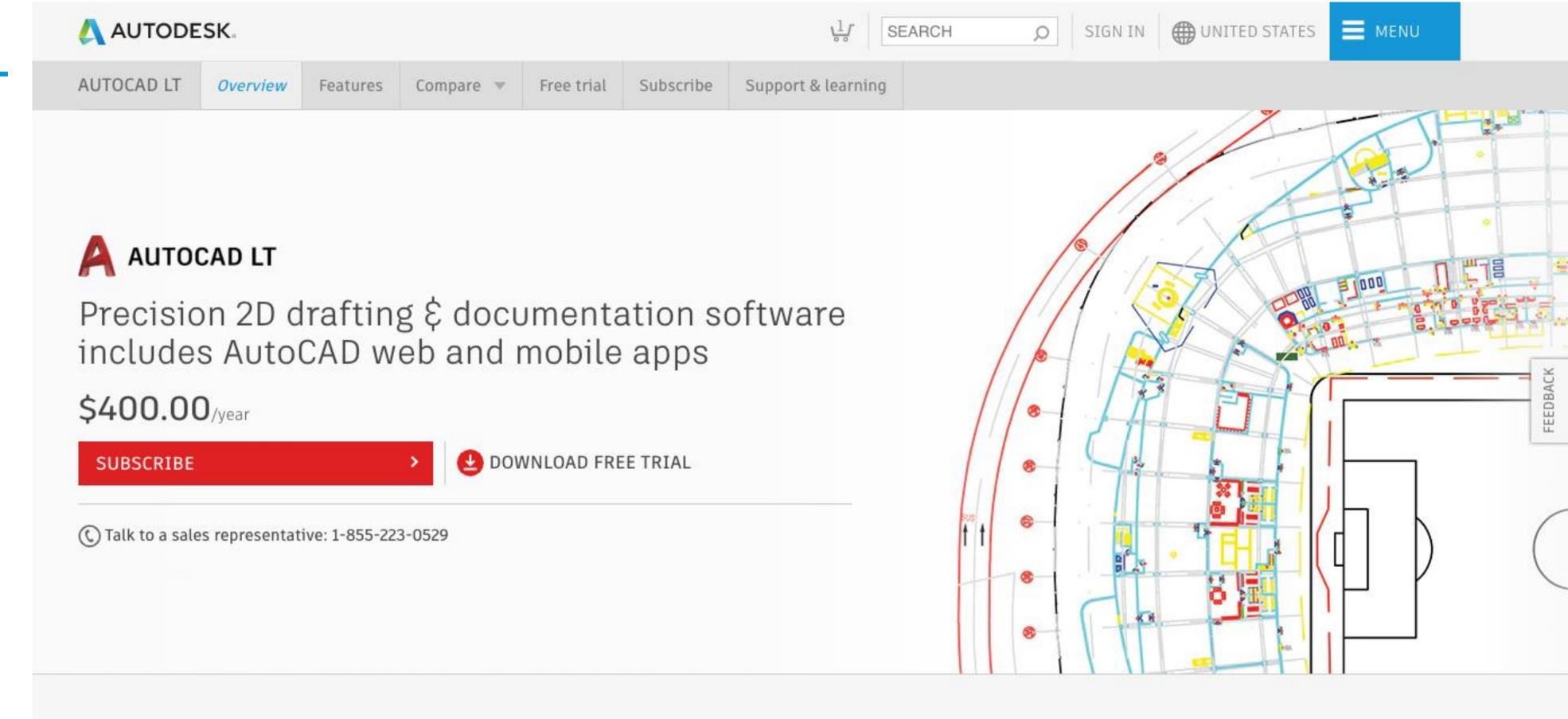
What is AutoCAD?

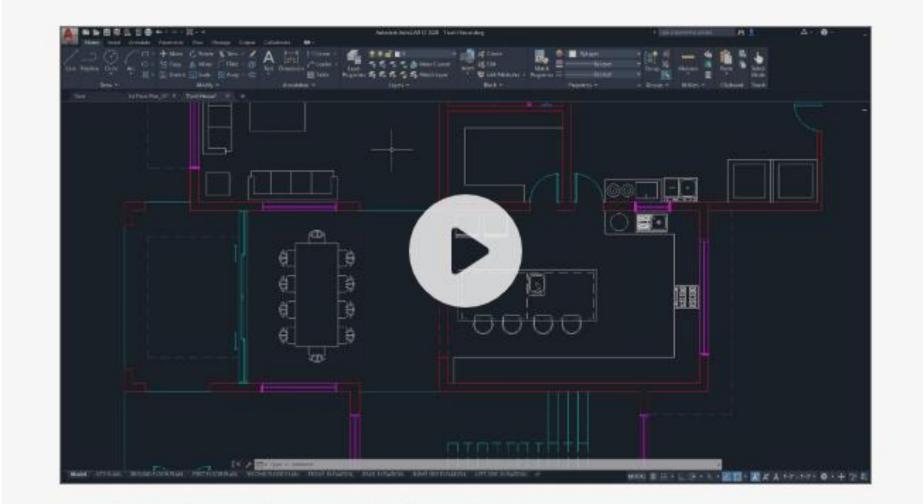
AutoCAD® is computer-aided design (CAD) software that architects, engineers, and construction professionals rely on to create precise 2D and 3D drawings.

- Draft and edit 2D geometry and 3D models with solids, surfaces, and mesh objects
- Annotate drawings with text, dimensions, leaders, and tables
- Customize with add-on apps and APIs

AutoCAD LT

US & Germany





Create precise 2D drawings with easyto-use drafting tools

AutoCAD LT® is computer-aided design (CAD) software that architects, engineers, construction professionals, and designers rely on to produce 2D drawings and documentation.

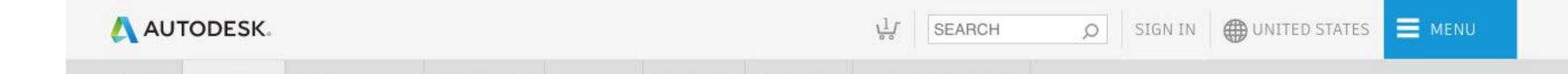
- · Design, draft, and document with 2D geometry
- · Access a comprehensive set of editing, design, and annotation tools
- · Work quickly in an intuitive user interface

See all features



Revit

US & Germany



Subscribe

Support & learning

Free trial

REVIT

REVIT

Multidisciplinary BIM software for higher quality, coordinated designs

What's new

\$2,310.00/year

Overview

Industries w



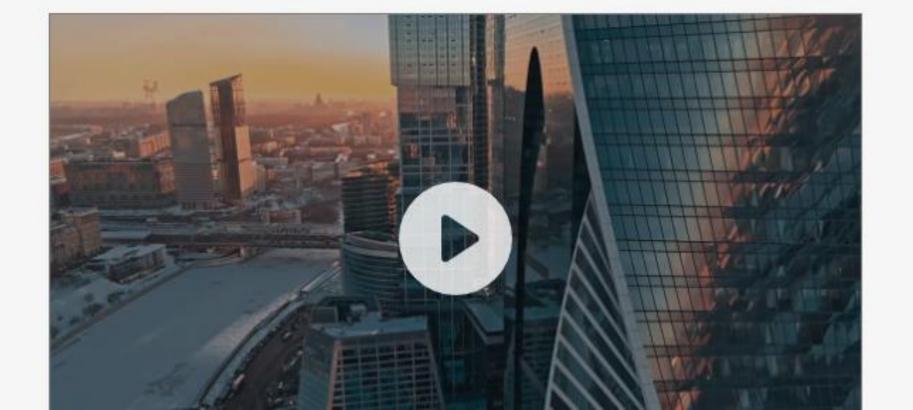


Features

- C Talk to a sales representative: 1-844-726-1539
- → Have Autodesk contact you



Get Revit + AutoCAD + Navisworks in a collection. COMPARE >



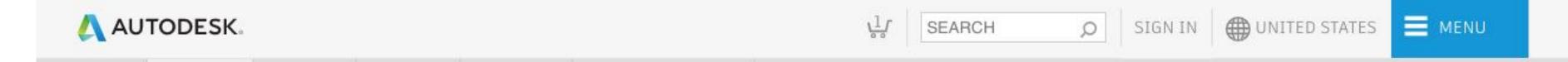
Efficiently and accurately capture design intent in 3D

Use Revit® software to produce consistent, coordinated, and complete model-based building designs and documentation.

- Automatically update floor plans, elevations, sections, and 3D views.
- Use 3D visualizations to see a building before it's built.

What's new in 2020

Maya US & Germany



Support & learning

MAYA

MAYA

3D computer animation, modeling, simulation, and rendering software

Subscribe

\$1,545.00/year

Overview

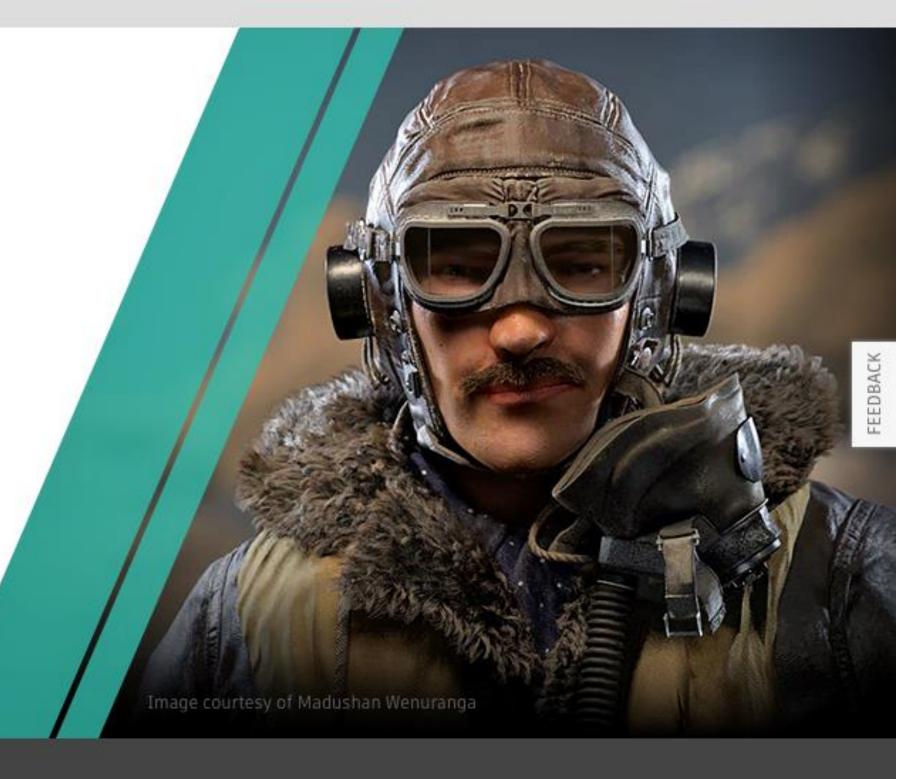
Features

Free trial

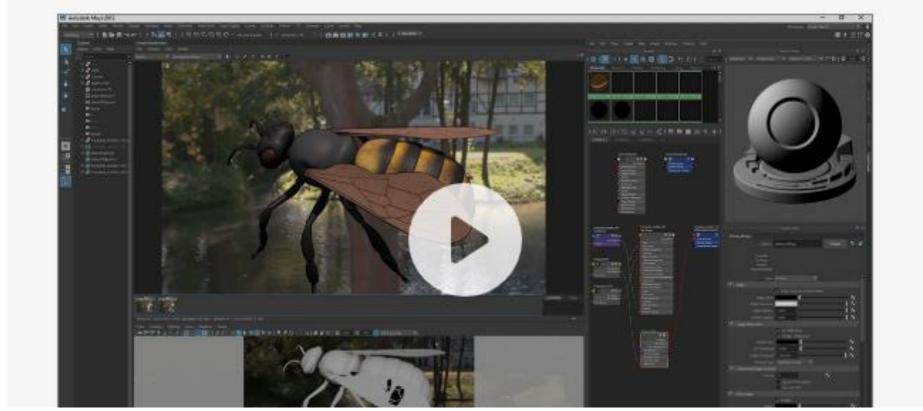
SUBSCRIBE



- C Talk to a sales representative: 1-833-570-5778
- → Have Autodesk contact you

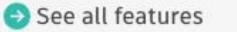


Get Maya in the Media & Entertainment Collection. COMPARE >



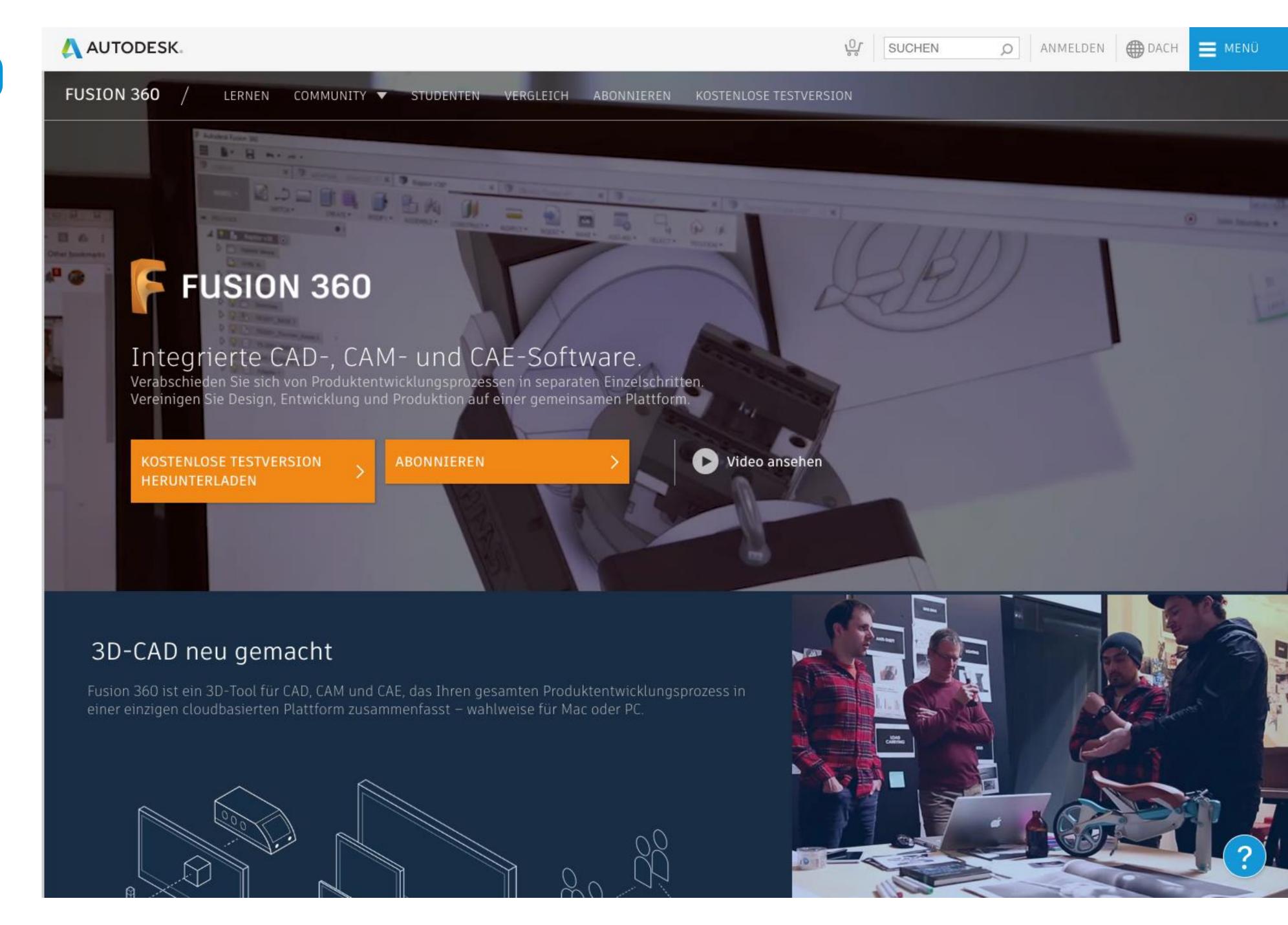
Create expansive worlds, complex characters, and dazzling effects

- · Bring believable characters to life with engaging animation tools.
- Shape 3D objects and scenes with intuitive modeling tools in Maya® software.
- Create realistic effects—from explosions to cloth simulation.



Fusion 360

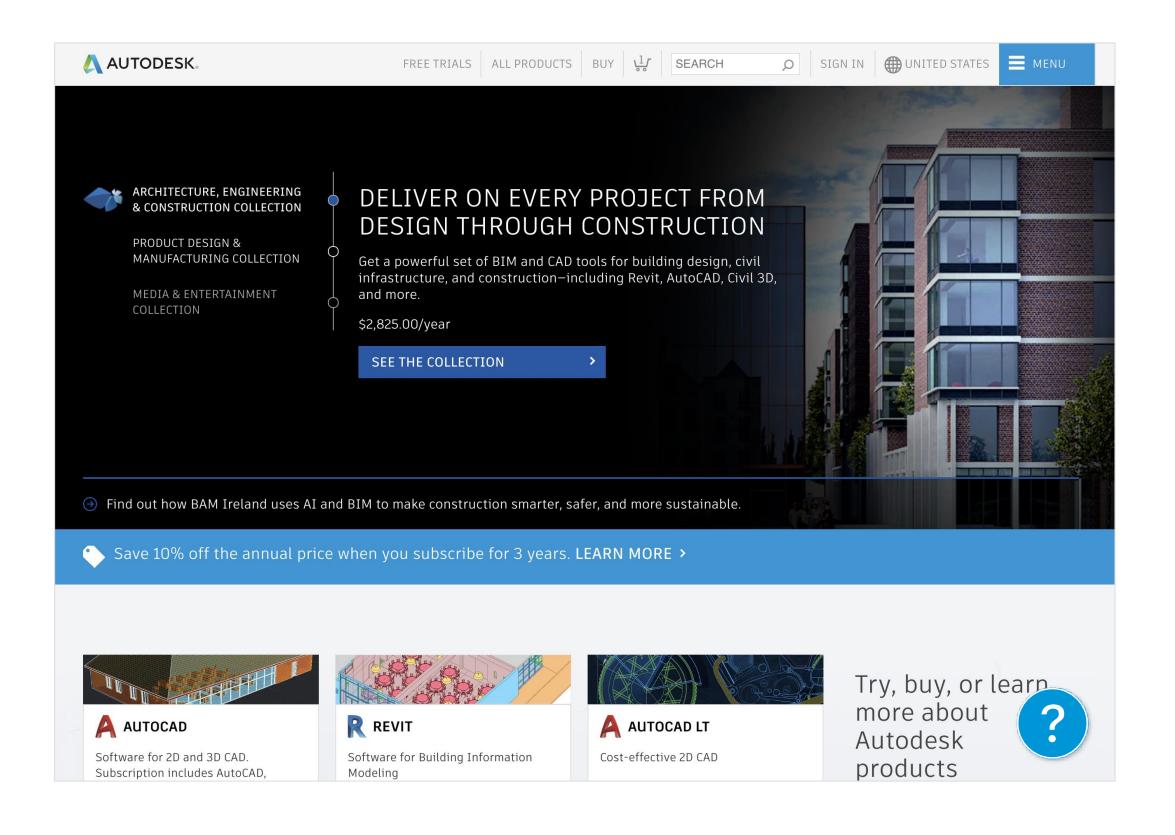
Germany



What's next?

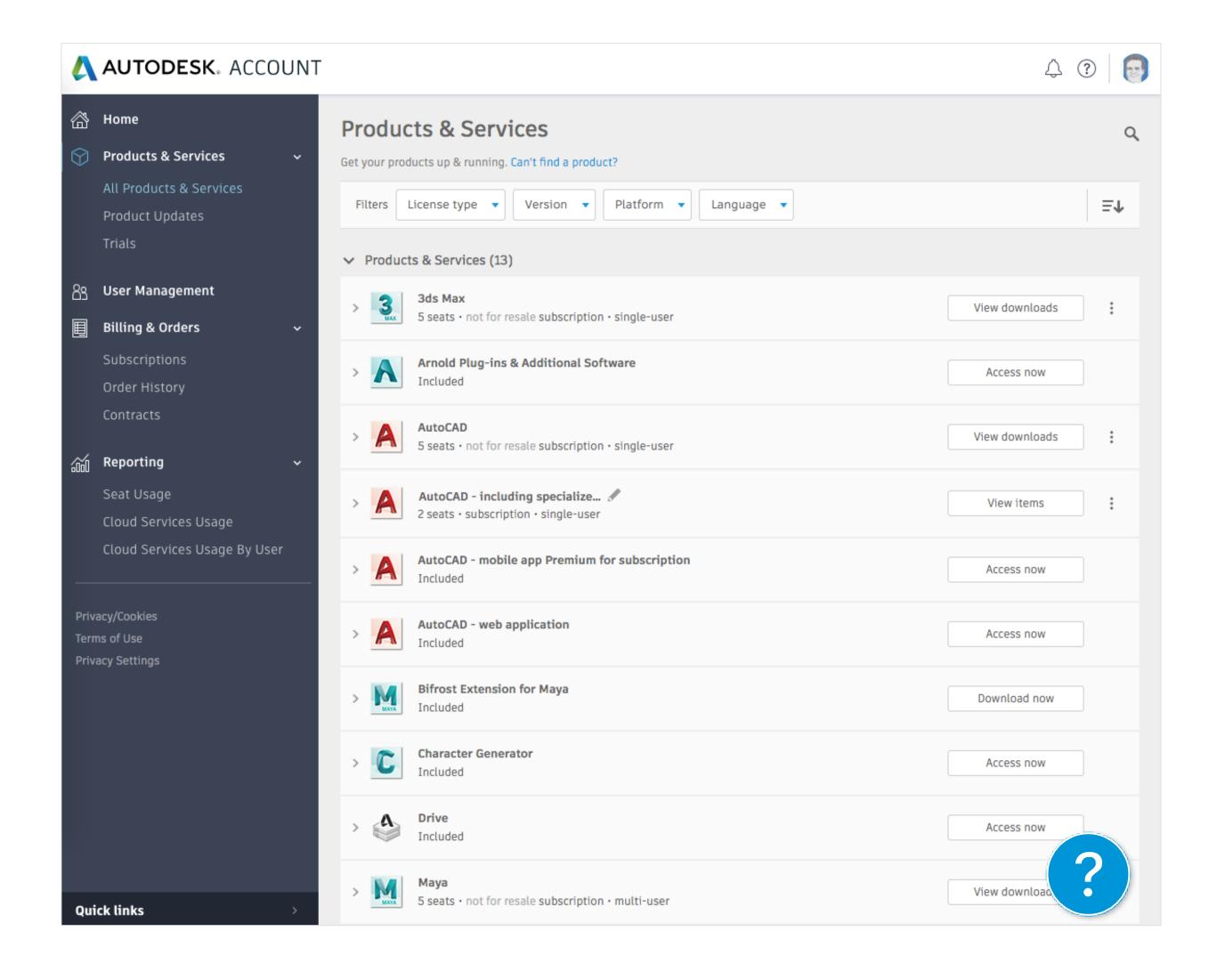


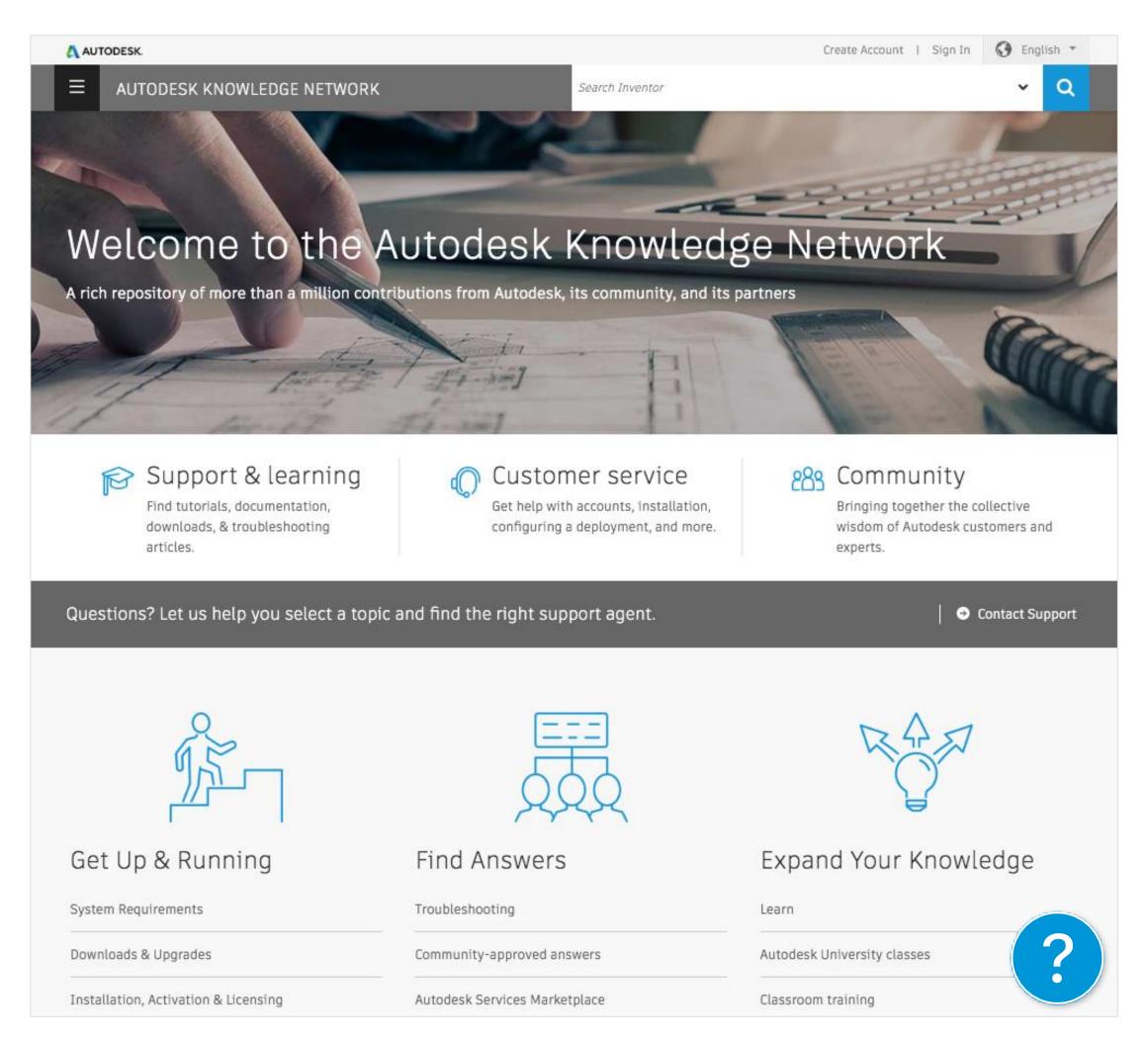
In the future





In the future





AUTODESK ACCOUNT

AUTODESK KNOWLEDGE NETWORK

In the future

- AUTOCAD
- AUTOCAD LT
- INFRAWORKS
- POWERMILL
- NAVISWORKS

- 3 3DS MAX
- EAGLE
- ALIAS
- ADVANCE STEEL
- VAULT

- FUSION 360
- BIM 360
- INVENTOR
- MAYA
- REVIT

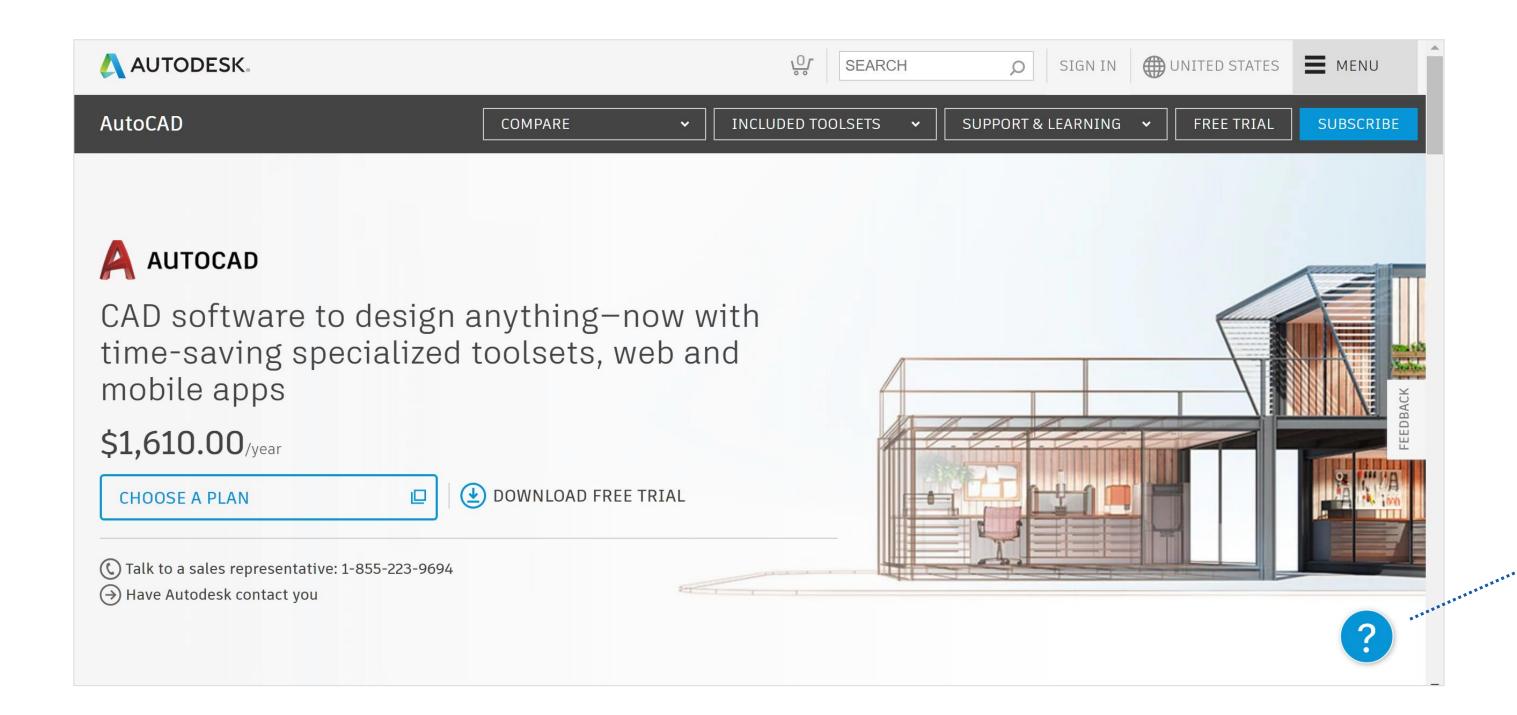


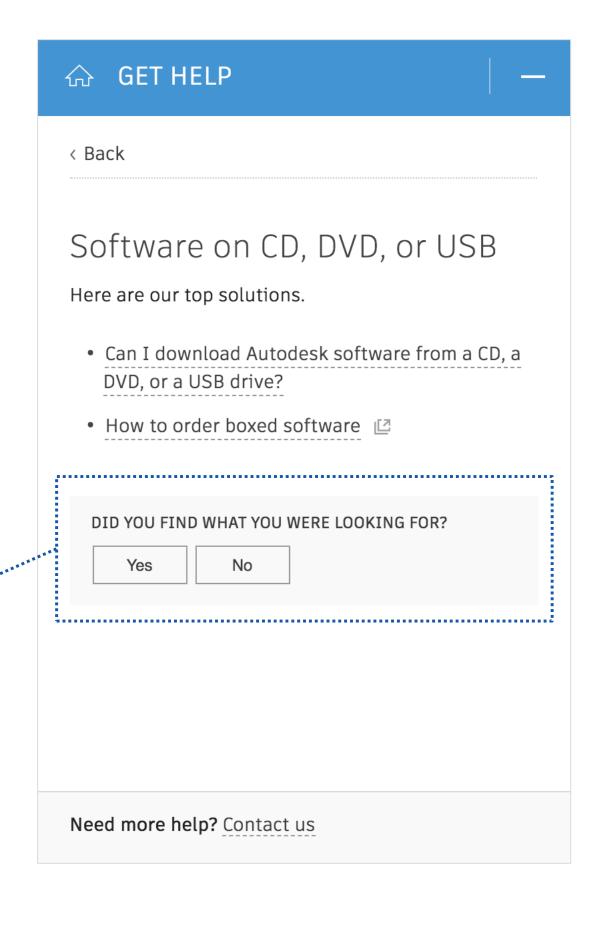
How you can help



Try it out

- Look for ? and find the right answers quicker
- The more you use it, the better it gets!





Your feedback on Universal Help

OPPORTUNITIES

What else could it do?

NOW NEXT Participate in research for STRENGTHS Universal Help (and other projects) What do you like? http://autode.sk/research WEAKNESSES What could be better? Questions?

and...Thank you!



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