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About the speaker

Ian Turner – Sr. Product Manager

Former construction estimator for 17 years before switching to a mixture of implementing, selling and product managing 5D virtual construction software for the past 15 years.



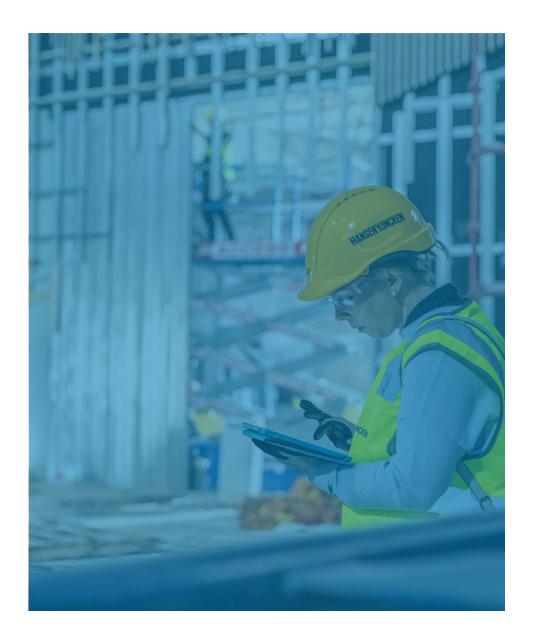
About the speaker

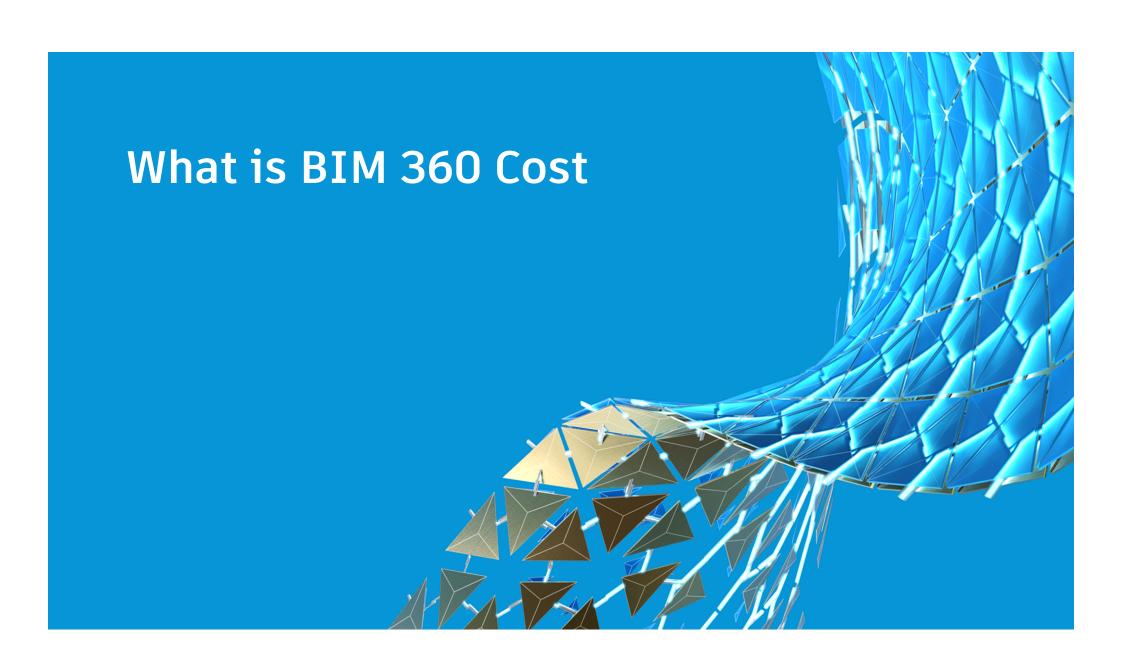
Esteban Corrales – Manage, Technical Solutions

Prior to coming to Autodesk 3 years ago, Esteban has spent 12 years in the Construction industry, working in roles such as a Precon Engineer, Project Engineer, and Project Manager on both Commercial and Renewable Energy Construction. He has spent the last 3 years working closely with customer to find process and technology improvements to help their day to day and buisness goals.

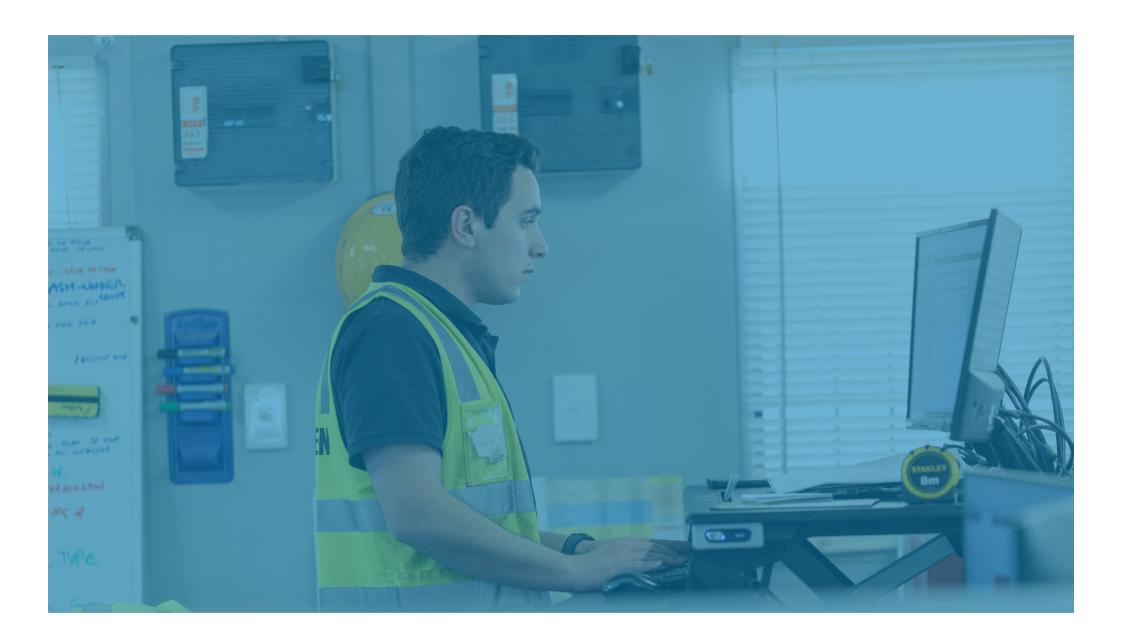
Agenda

- Introduction to BIM 360 Cost: What it is and who it's
 for How the site team view and manage cost and
 seamlessly coordinate with accounting so they what
 to pay, to whom and when
- Recap recent releases
- Preview what is coming



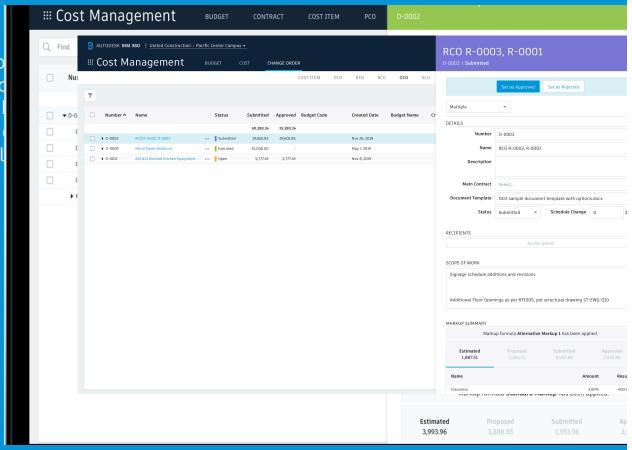






BIM 360 Cost Management

BIM 360 Cost adds powerful cost contro change management, and pay application workflows to the BIM 360 Platform, enal teams to minimize risk by managing all related construction activities in a single software.



How do we mitigate financial risk?

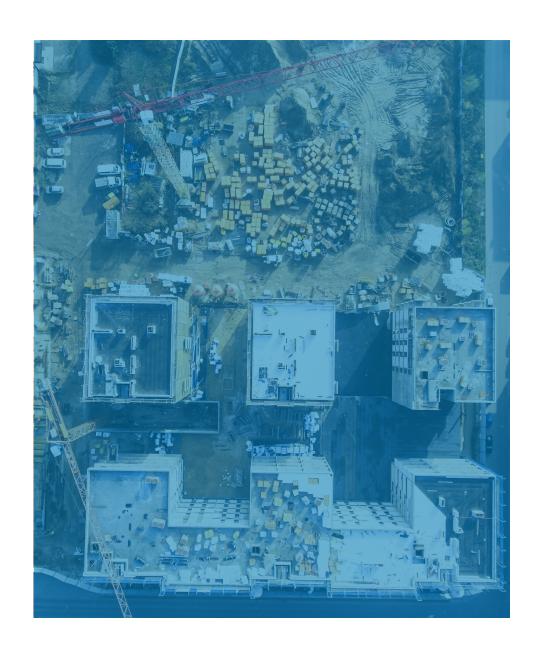




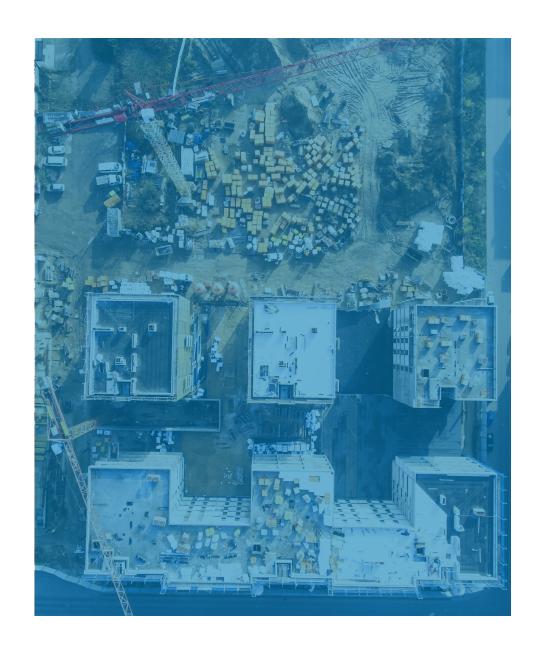




- Expenses and Pay Applications
- Supplier Owner Access
- Custom Calculated Budget Columns
- Document Generation Improvements



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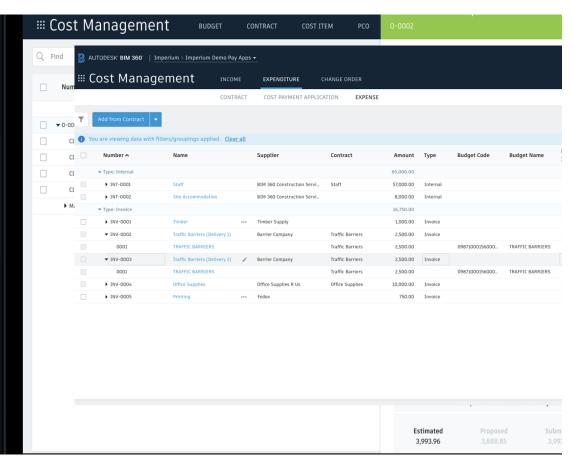
Expenses

WHAT IT IS

Functionality that enables teams to streamline the management of expenses and use up-to-date actual cost data for more accurate forecasting.

WHY WE BUILT IT

- Disconnect between tracking and management of invoices and expenses
- Teams reported poor status visibility on actual costs
- Tracking actual costs was a a time consuming and disorganized process



Pay Applications

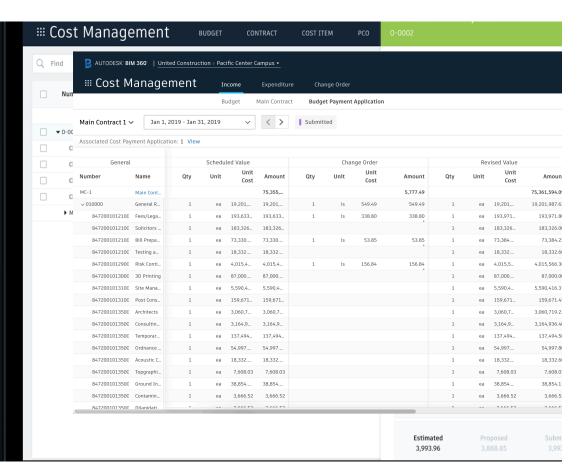
WHAT IT IS

Workflows that help to to automate the payment process, revisubmit and approve submissions and easily track payments. T achieved through three directly connected tabs:

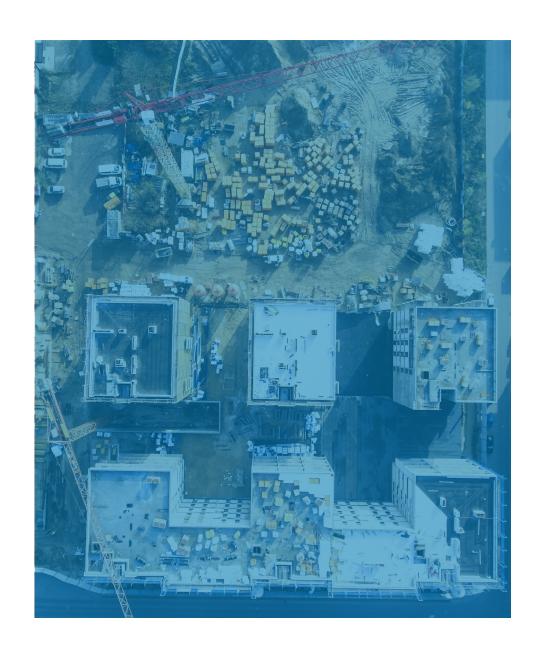
- Main Contract- Home of the main/prime contracts
- Cost Payment Application- Payment applications from Subcontractor to GC
- Budget Payment Application Payment Applications from 6 Owner

WHY WE BUILT IT

- Managing pay applications is a drawn-out repetitive process with high risk for error.
- The pay application process often involves several disconnected solutions.
- There's no real-time view of how payments affect the project budget.



- Expenses and Pay Applications
- Supplier Owner Access
- Custom Calculated Budget Columns
- Document Generation Improvements



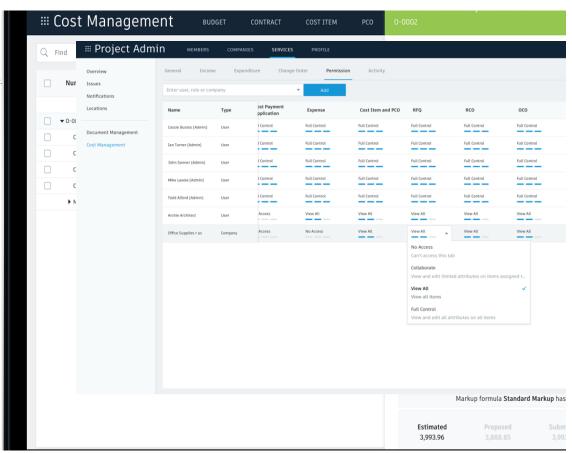
Supplier Owner Access

WHAT IT IS

Owner and Supplier permission level for specificabs within Cost Management to help teams streamline workflows and enhance collaboration.

WHY WE BUILT IT

- Previous workflow between suppliers and owners was disconnected and relied heavily on email
- Teams had limited to no visibility into the status of items



Available Collaborative Workflows

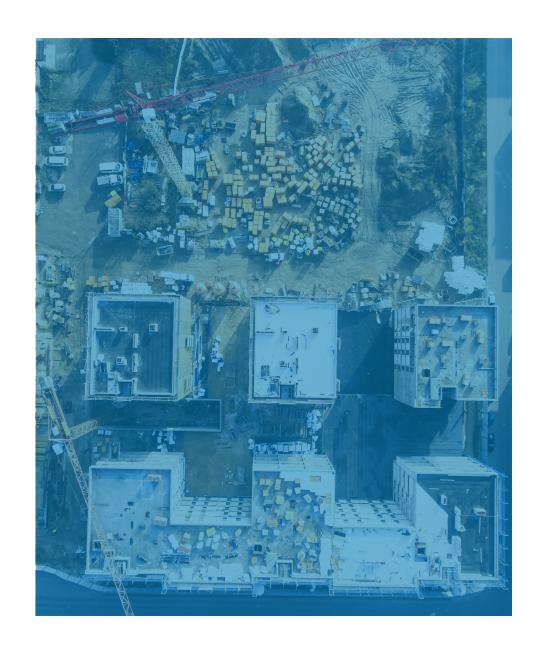
Suppliers:

- Supplier Contract Exhibits/Attachments: Upload and download
- Supplier Schedule of Values: Provide Schedule of Values breakdown
- Request for Quotation (RFQ), Provide work breakdown and propose a price, Upload/download attachments
- Supplier (Cost) Payment Application: Fill in payment application and submit to the contractor, View previous applications, Generate payment application documents, Upload/download attachments

Owners:

- Request for Change Order (RCO) Accept or reject RCO, Download RCO documents, Upload/download attachments
- Owner Change Orders (OCO): Approve or reject OCO, Download OCO documents, Upload/download attachments
- Owner (Budget) Payment Application: Approve or reject payment application, View previous applications, Download payment application documents, Upload/download attachments

- Expenses and Pay Applications
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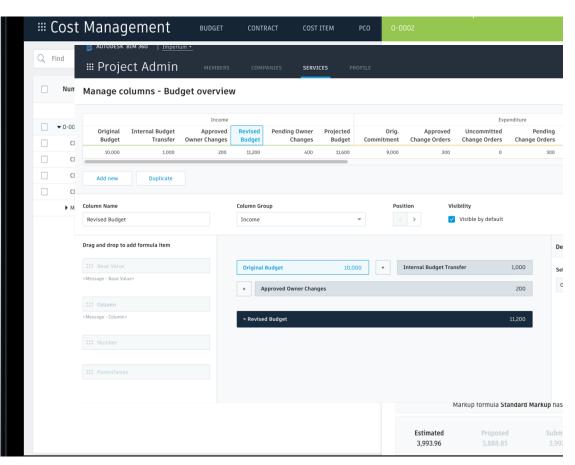
Custom Calculated Budget Columns

WHAT IT IS

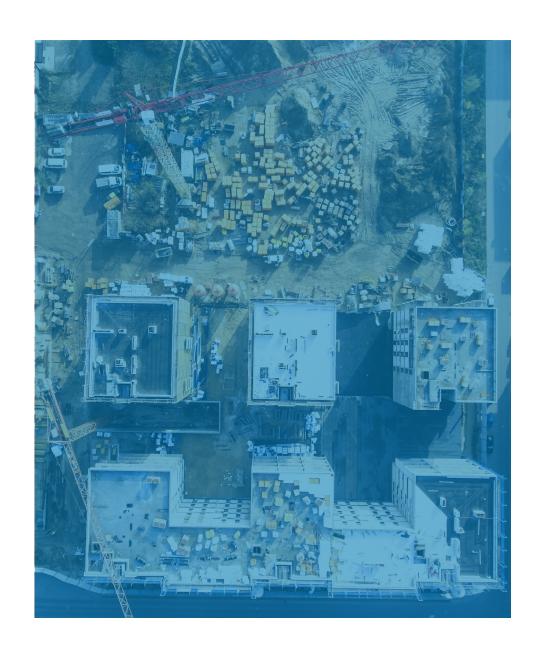
Ability for users to customize their budget view by renaming and/or ordering columns or adding in new columns with custom calculations

WHY WE BUILT IT

- Existing budget column naming and order may not t in line with company preferences
- Teams had to import budgets into excel to create custom calculations for reporting purposes such as owner and audit requirements
- Since calculations needed to be done in excel, there was no one, clear view of the budget



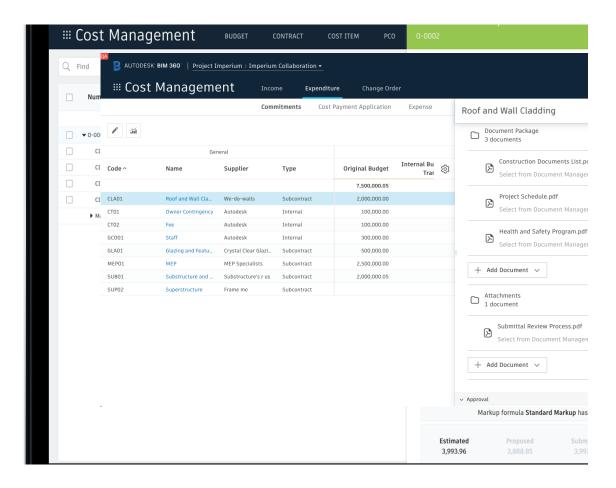
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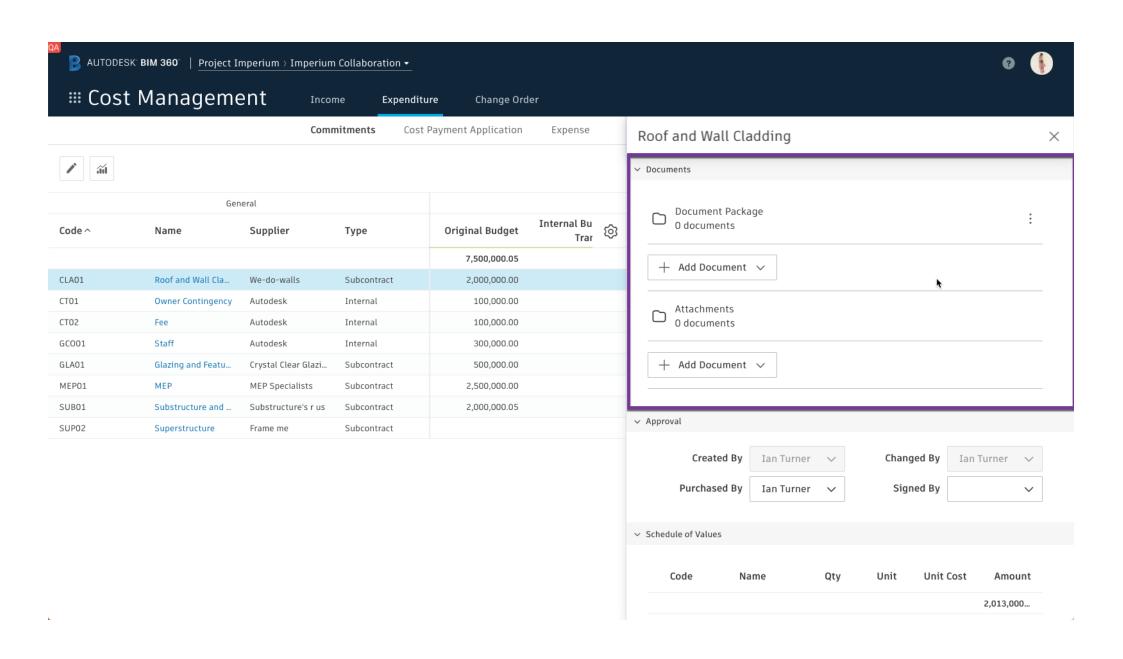


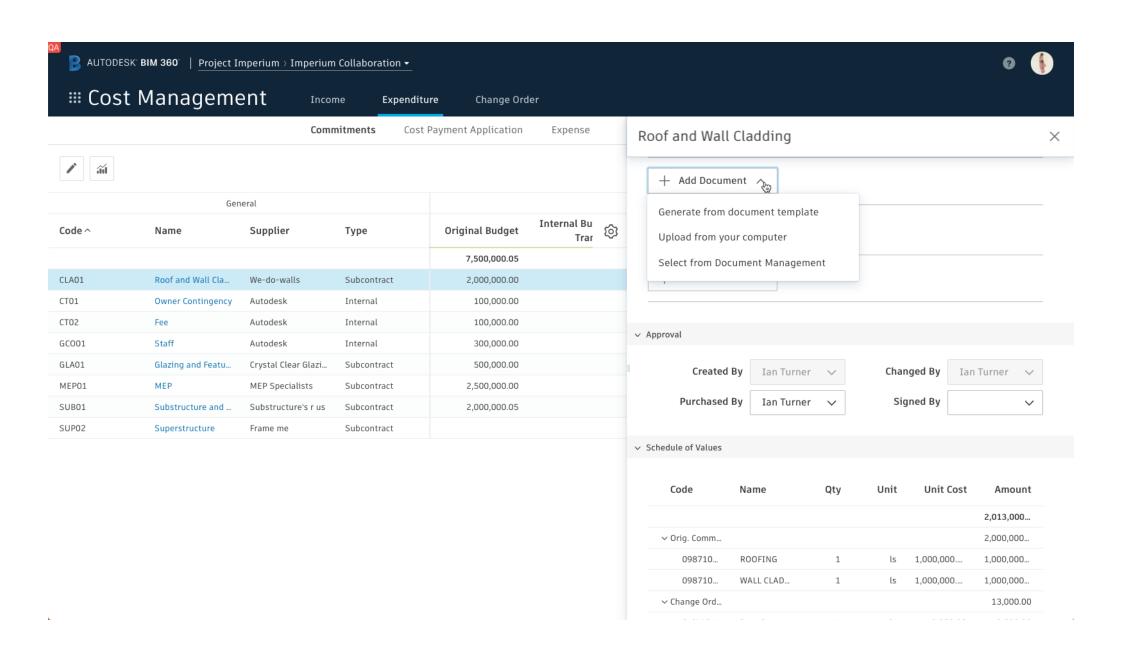
Document Generation Improvements

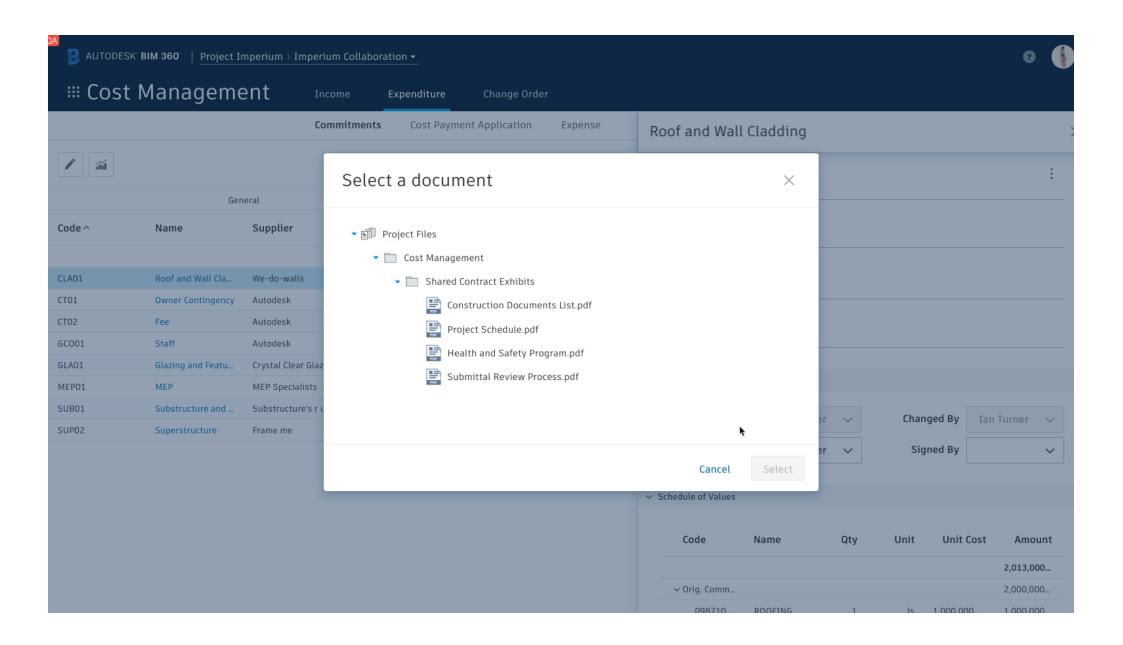
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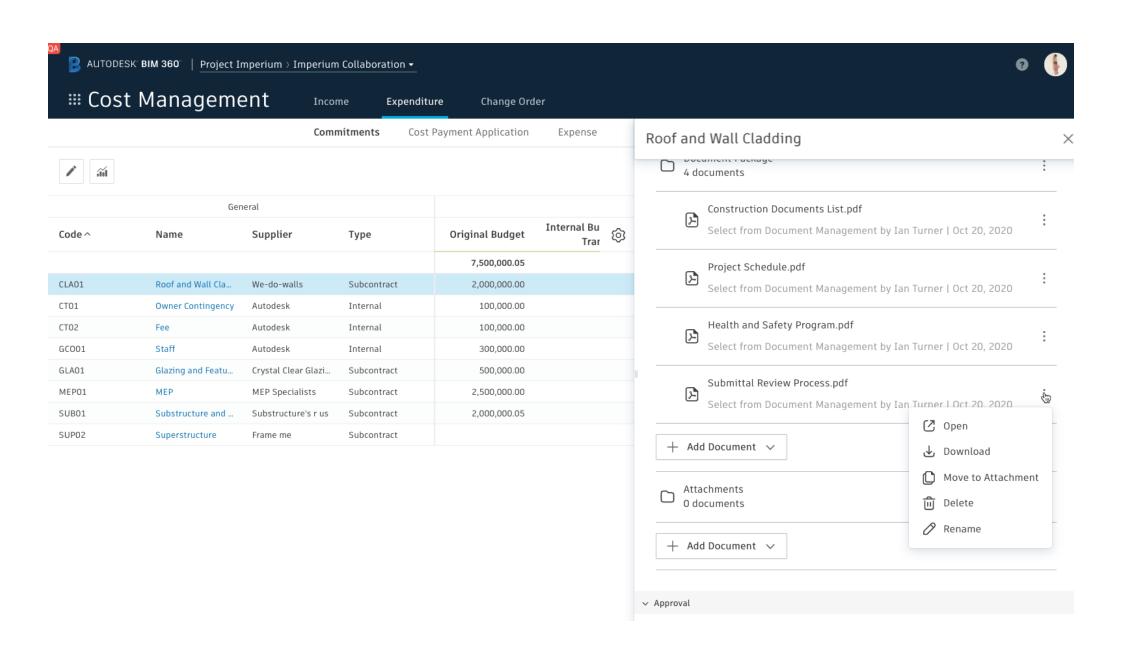
- Adds the functionality for users to collate multiple contract into one PDF 'package'
- Improvements to the functionality that reduces that time it takes to generate a document

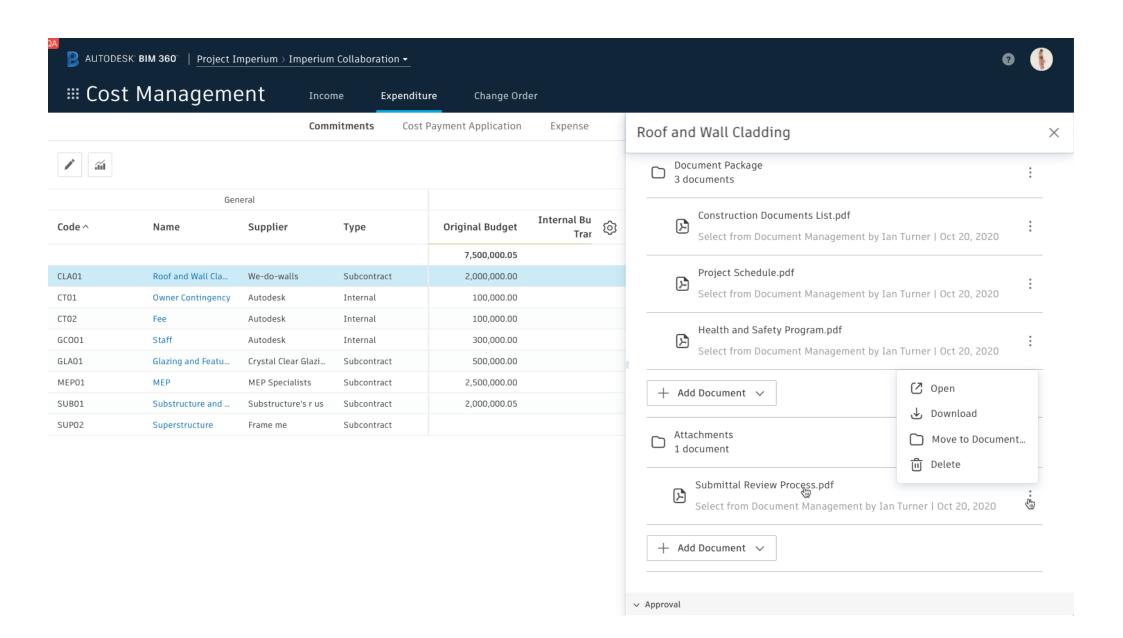












Document Generation Key Points

- Cross xCO eg RFQ documents carried to RCO carried to OCO
- Supplier Pay apps and Expenses to Owner Pay App
- Contracts and Exhibits
- Single merged PDF (assuming files can be converted, zip if not possible)
- Document Package and Attachments areas
- Move files between the two
- Electronic signatures

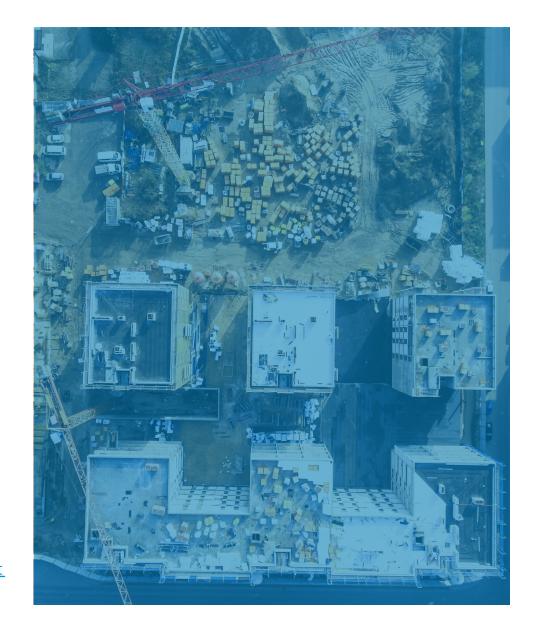
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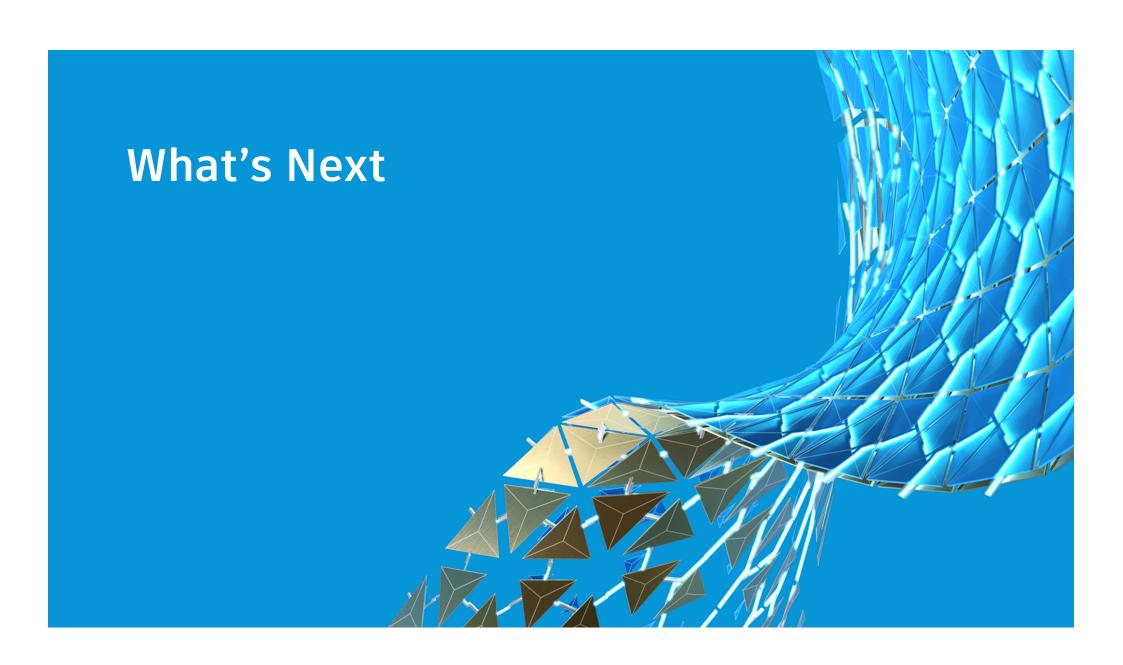
And much more.....

- Create PCOs from RFIs
- ACC Cloud Connect
- User Interface Customisation
- Document Storage
- In-module Activity History
- Reporting
- Electronic Signatures
- Usability Improvements

Full Details

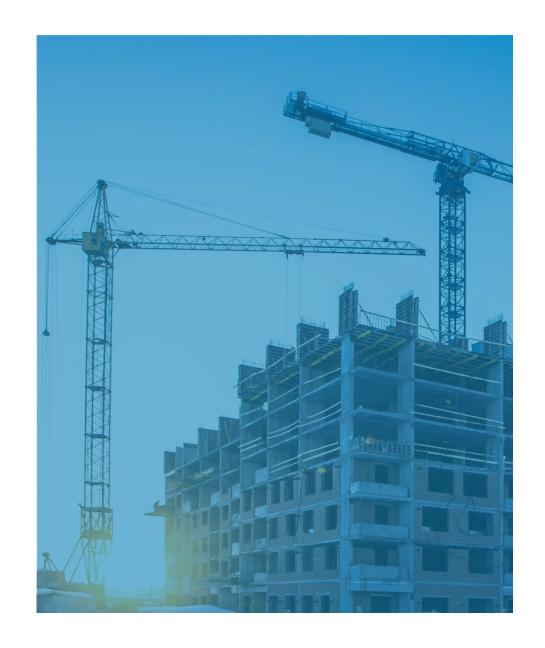
https://blogs.autodesk.com/bim360-release-notes/?s=cost





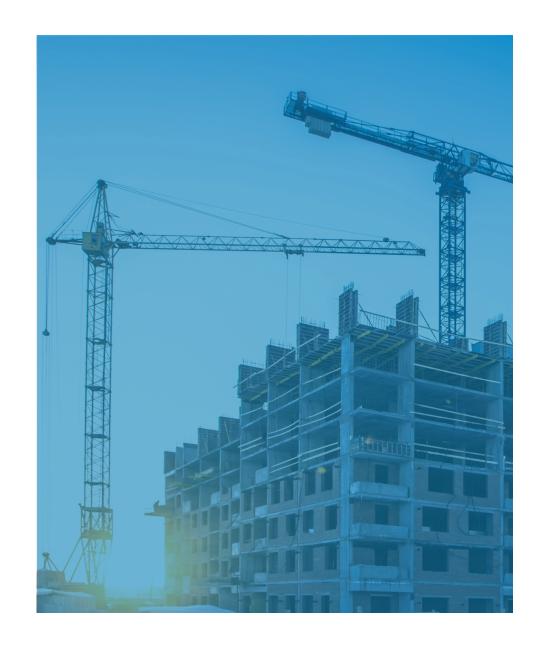
Upcoming Releases

- Workflow Engines
- Method Related Management Costs



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- Method Related Management Costs



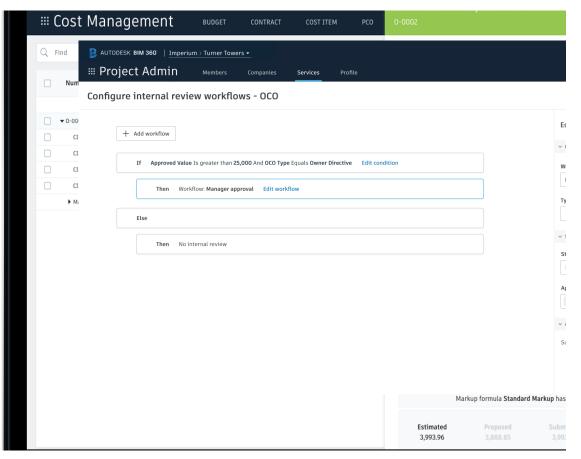
Workflow Engine Based Approvals

WHAT IT IS

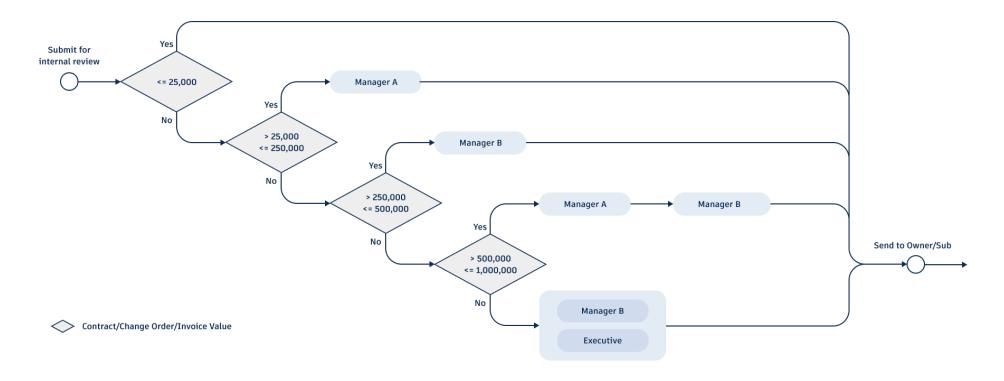
Adding the ability to configure and add rule-based approval workflows for change orders, contracts and expenses to ensure processes have been met before cost documents are sent out or paid

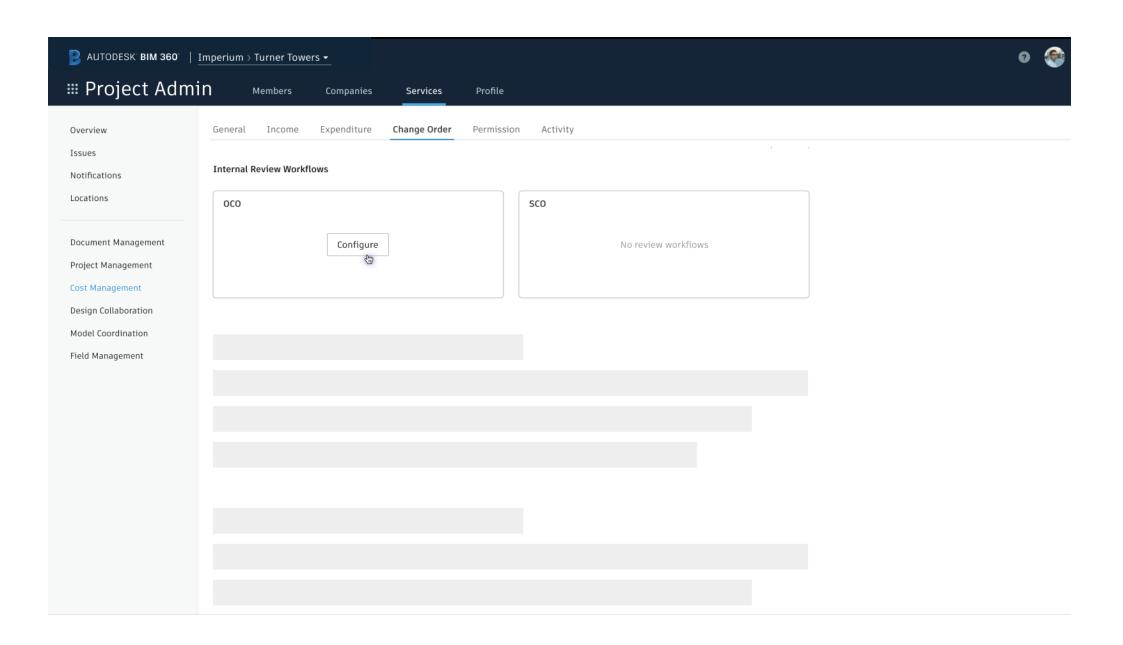
WHY WE'RE BUILDING IT

- Some companies have strict approval processes which need to be followed
- Implementing a workflow engine in cost will also facilitate other features and use cases in he future



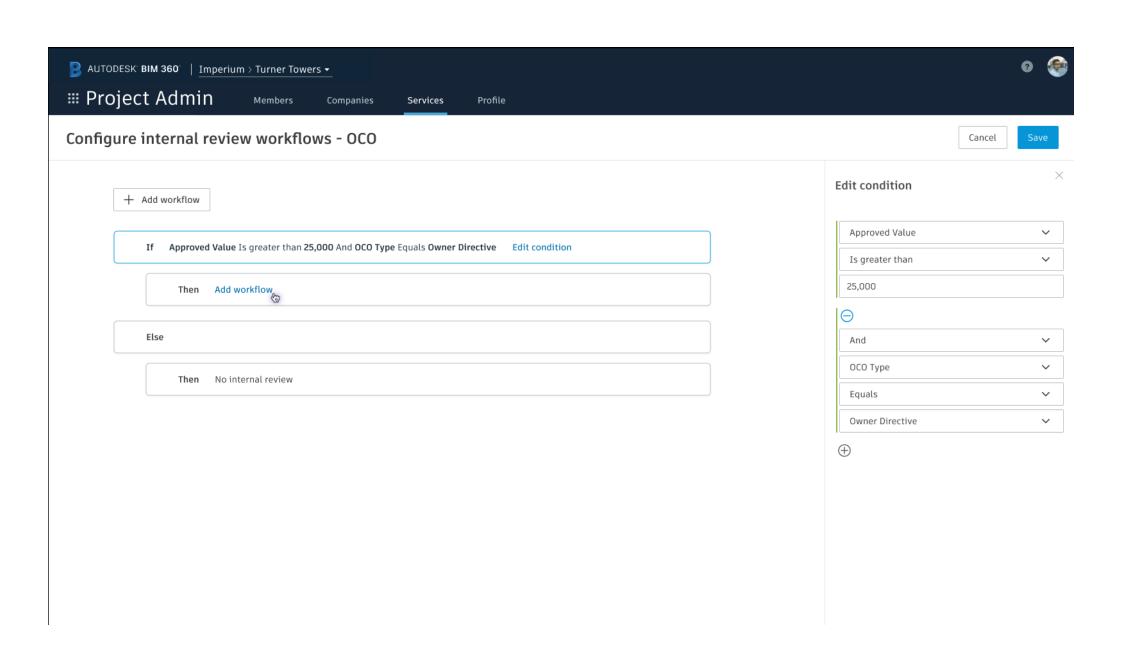
Workflow Engine Based Approvals



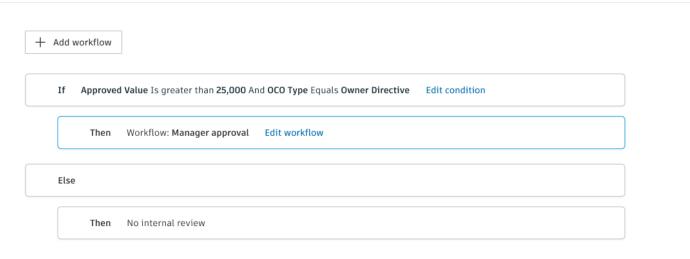


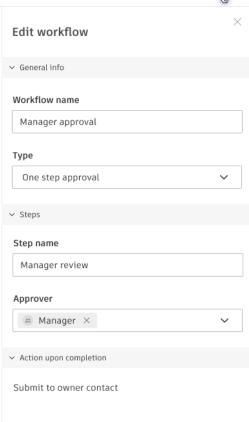


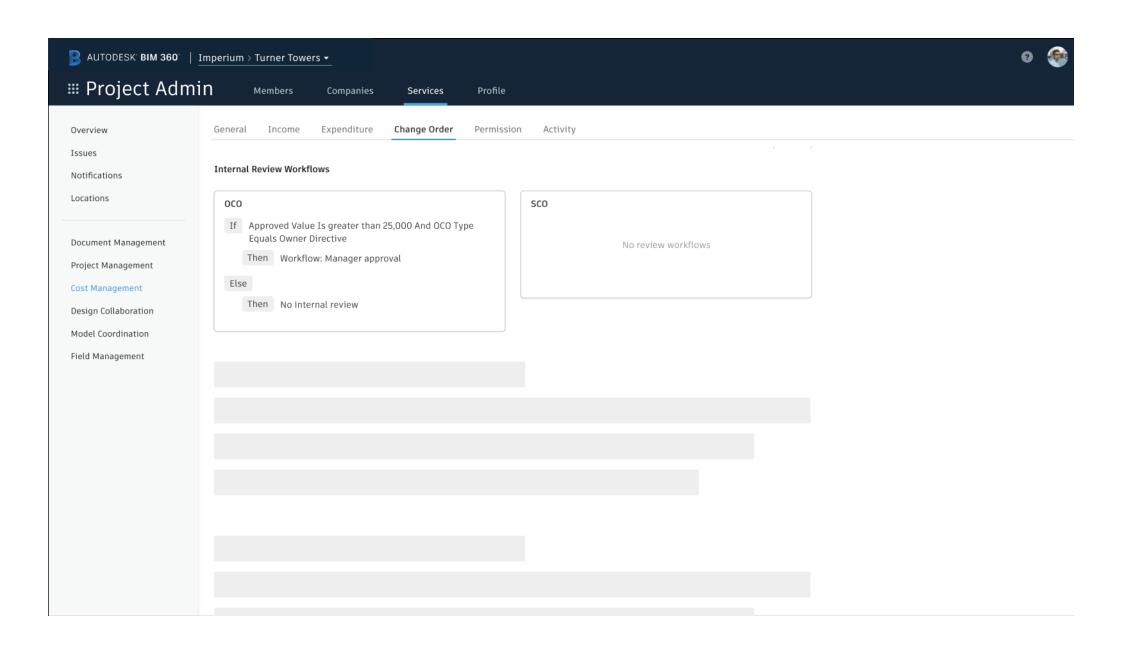


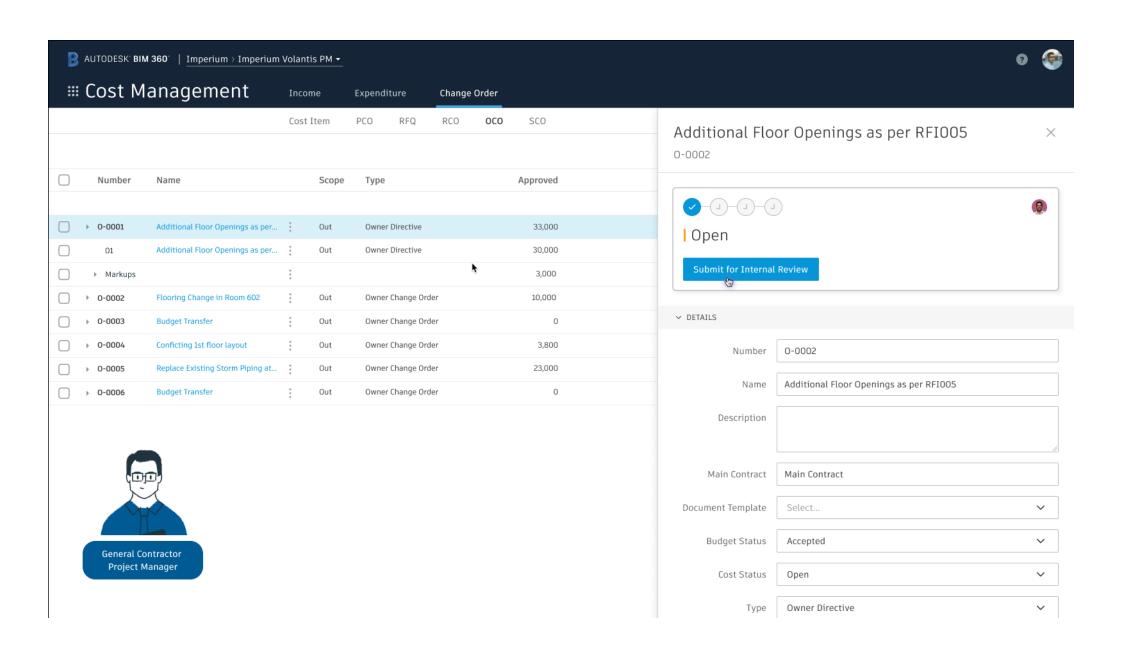


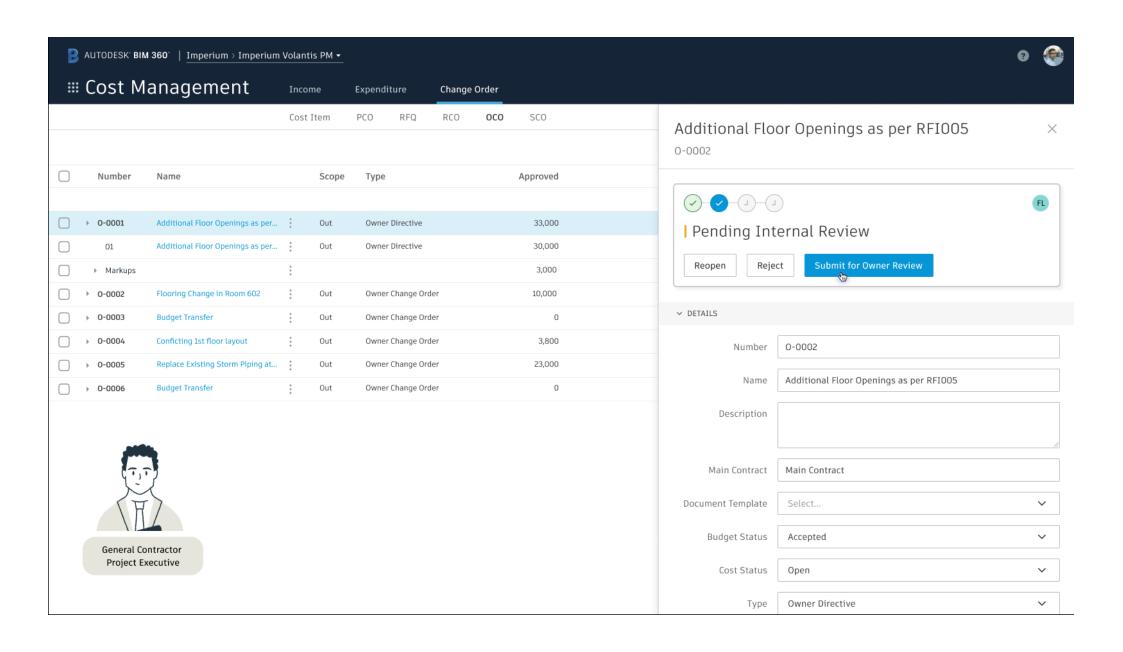


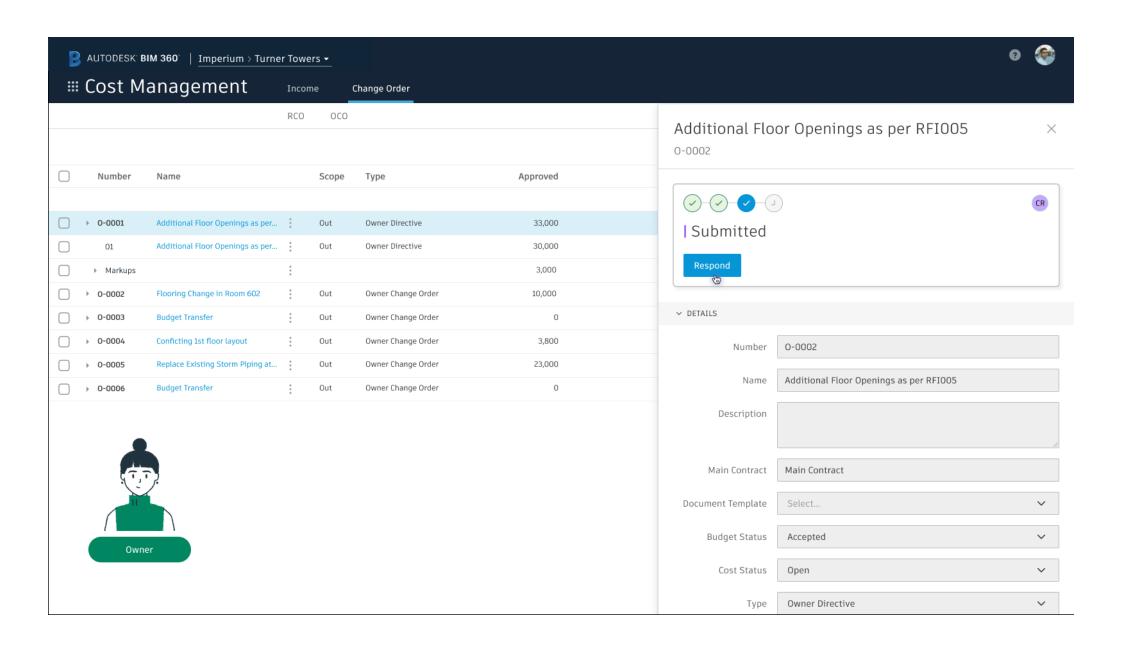


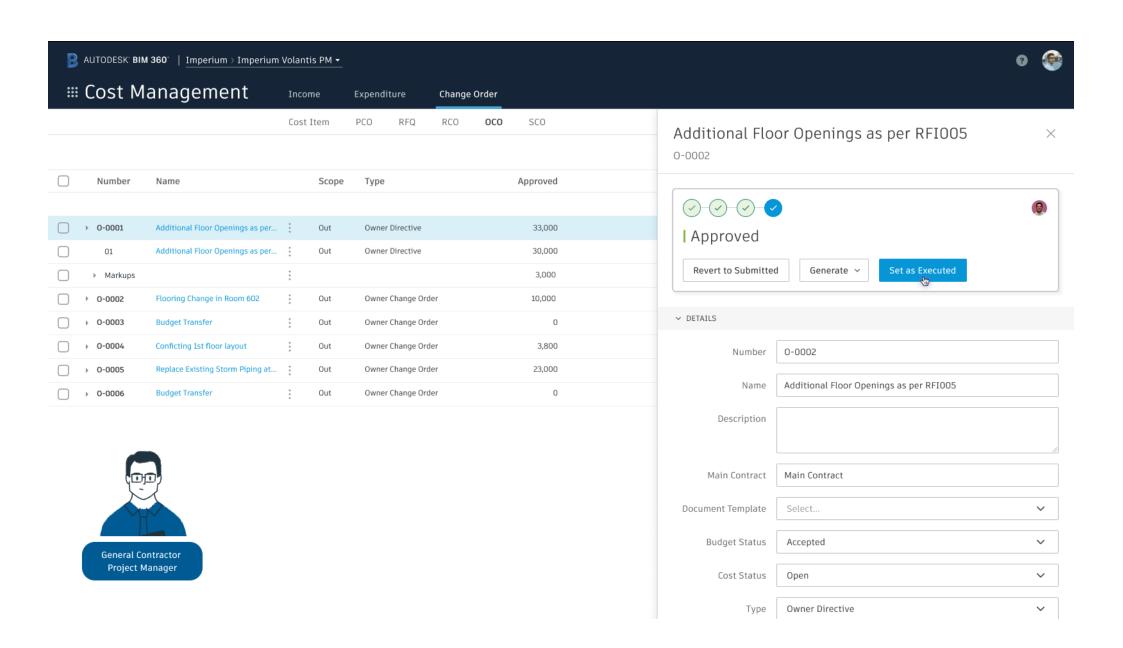


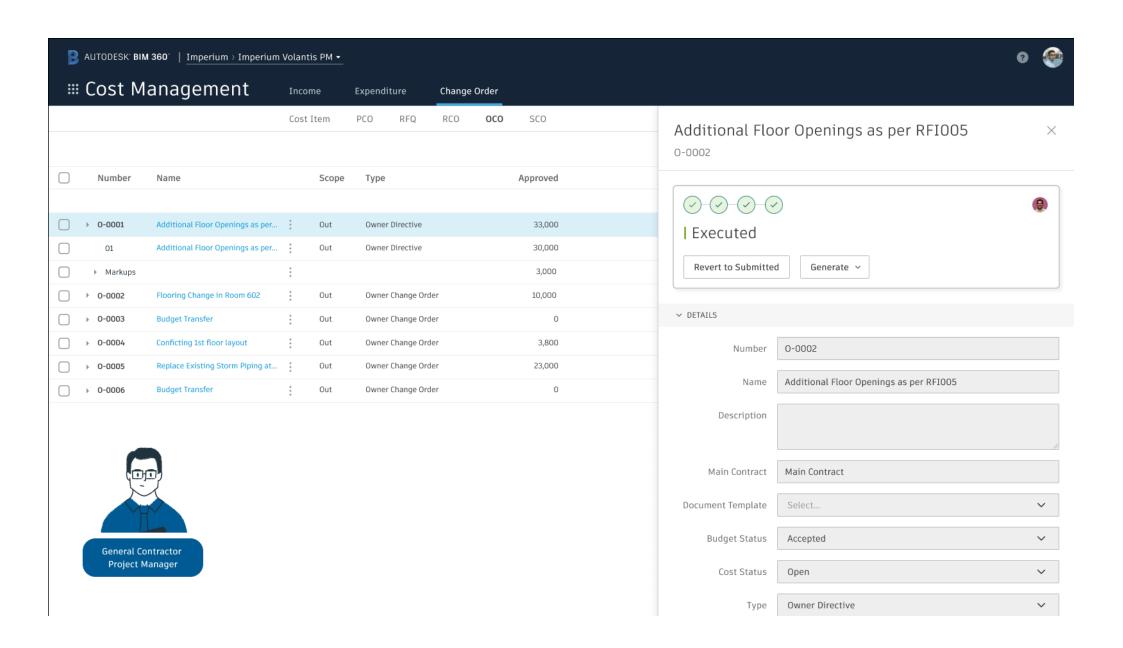






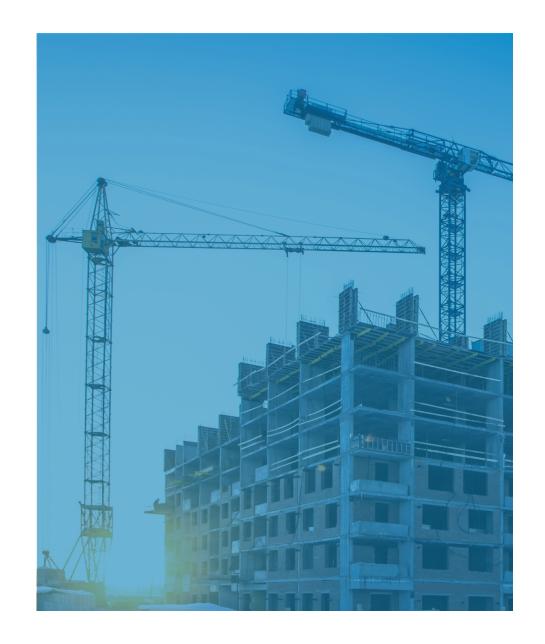






Upcoming Releases

- Workflow Engines
- Method Related Management Costs



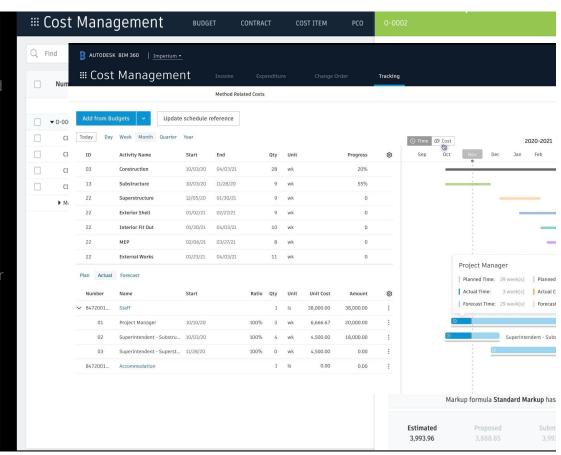
Method Related Management Costs

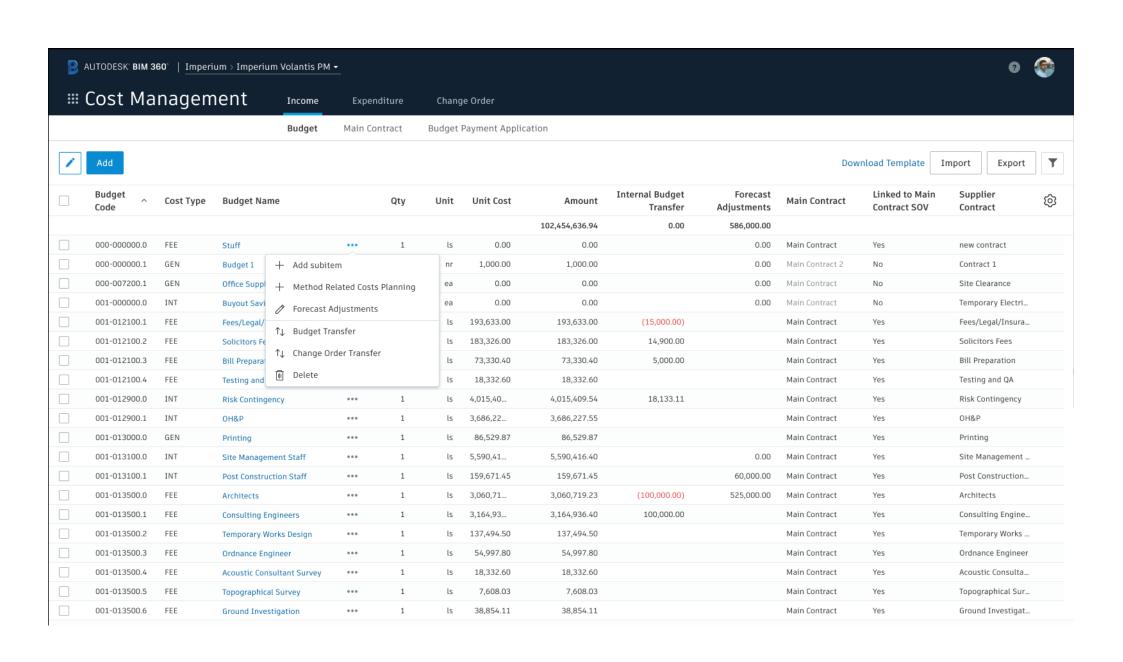
WHAT IT IS

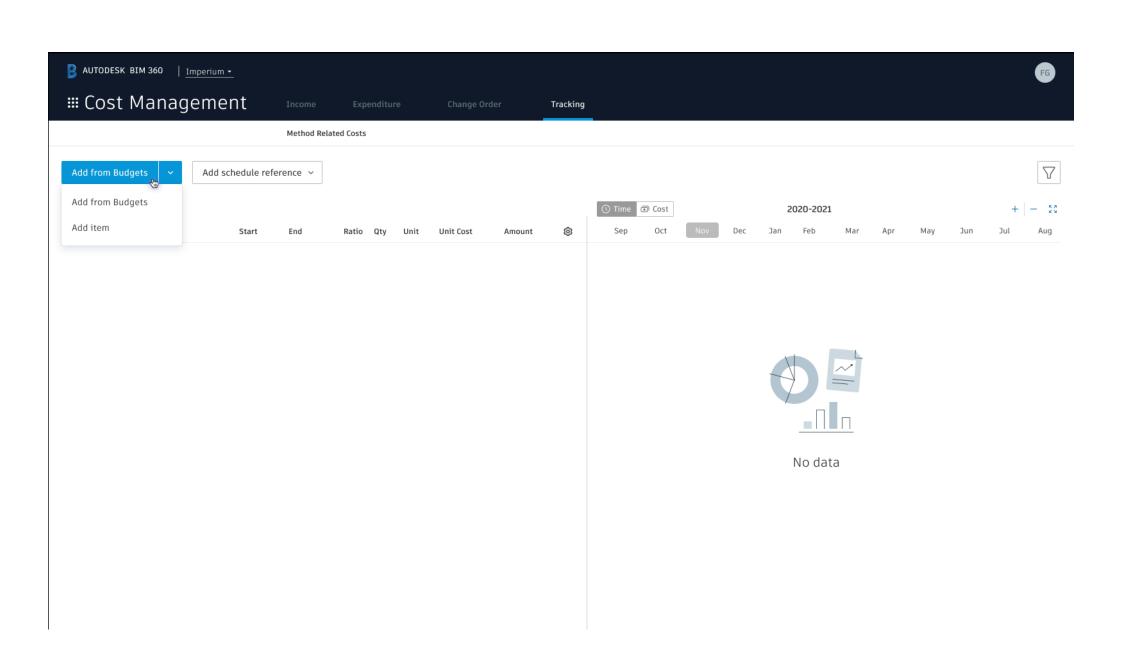
Adding the ability for users to plan, track actual and adjust forecast for method related management costs, sometimes referred to as General Conditions or preliminaries, in a visual way

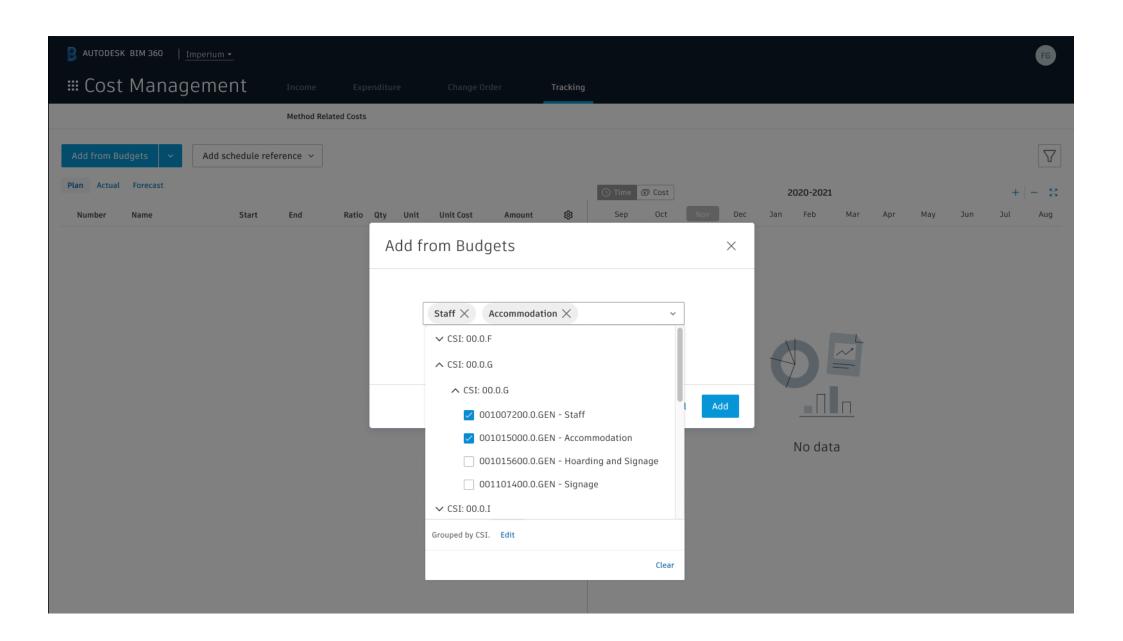
WHY WE'RE BUILDING IT

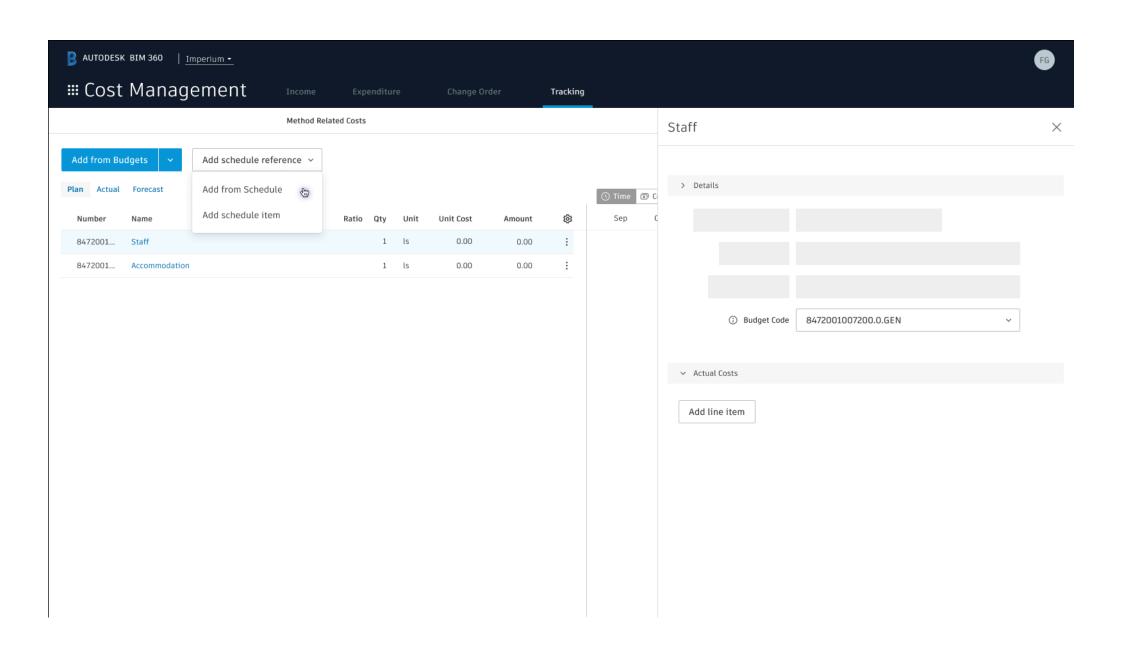
These types of costs can be circa 10% of a project cost and could be the difference between winning o losing a bid or under pricing so it's important to have a solid process for dealing with them

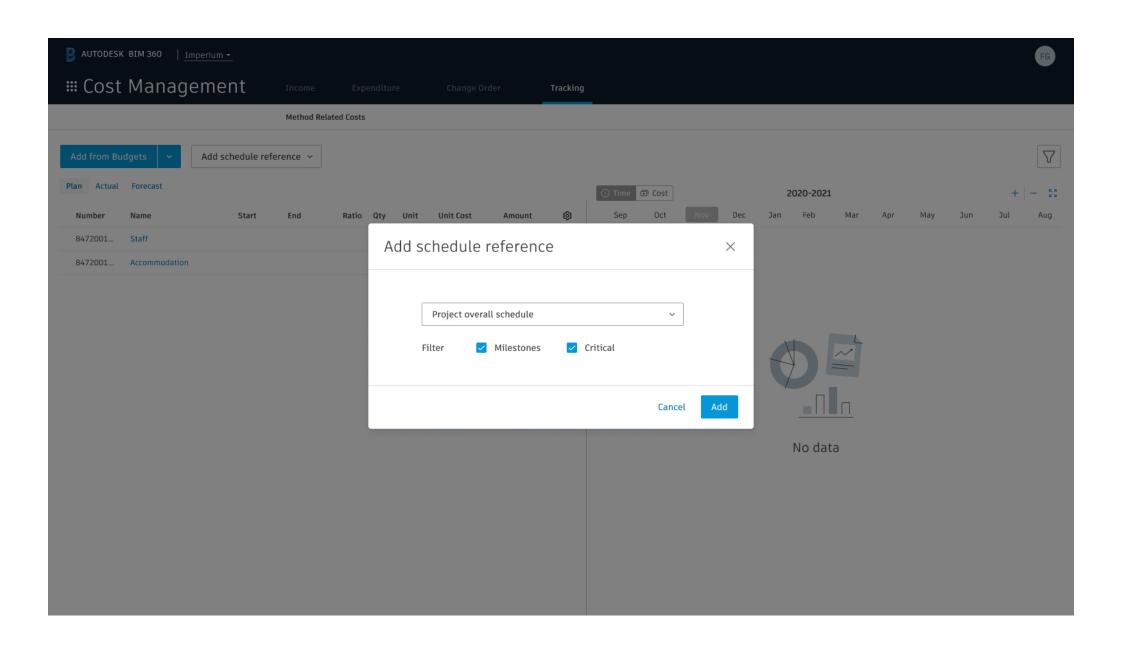


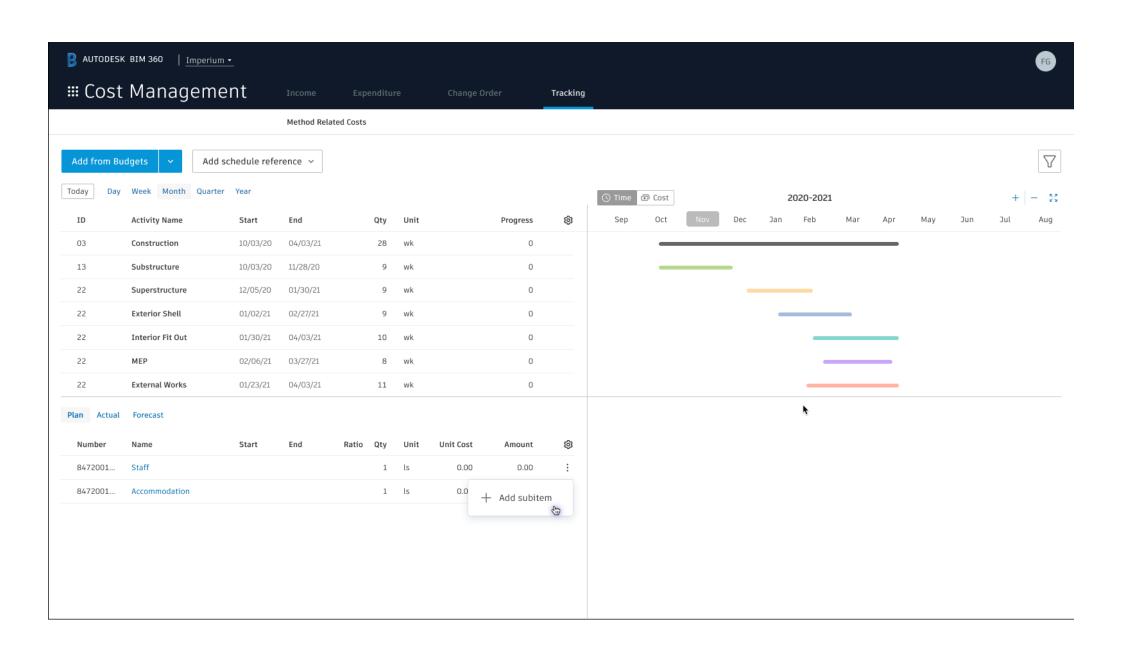














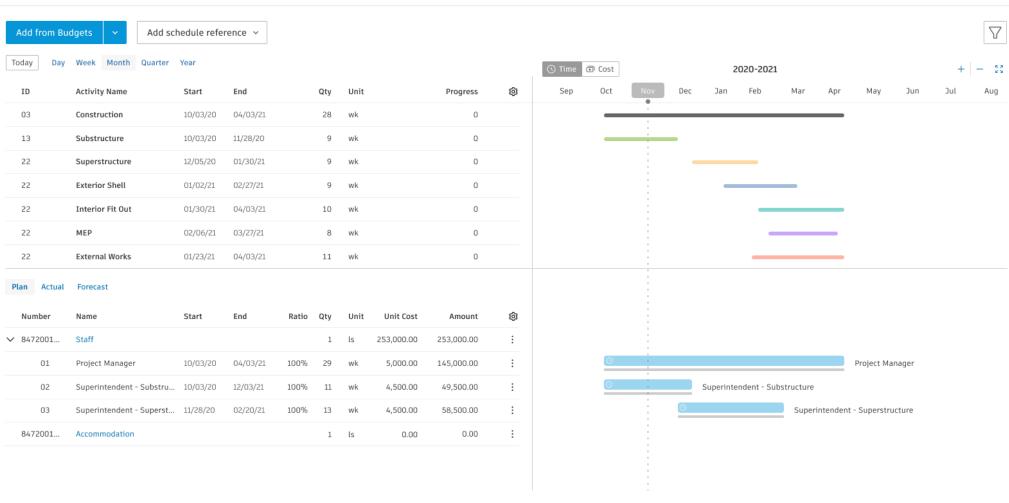
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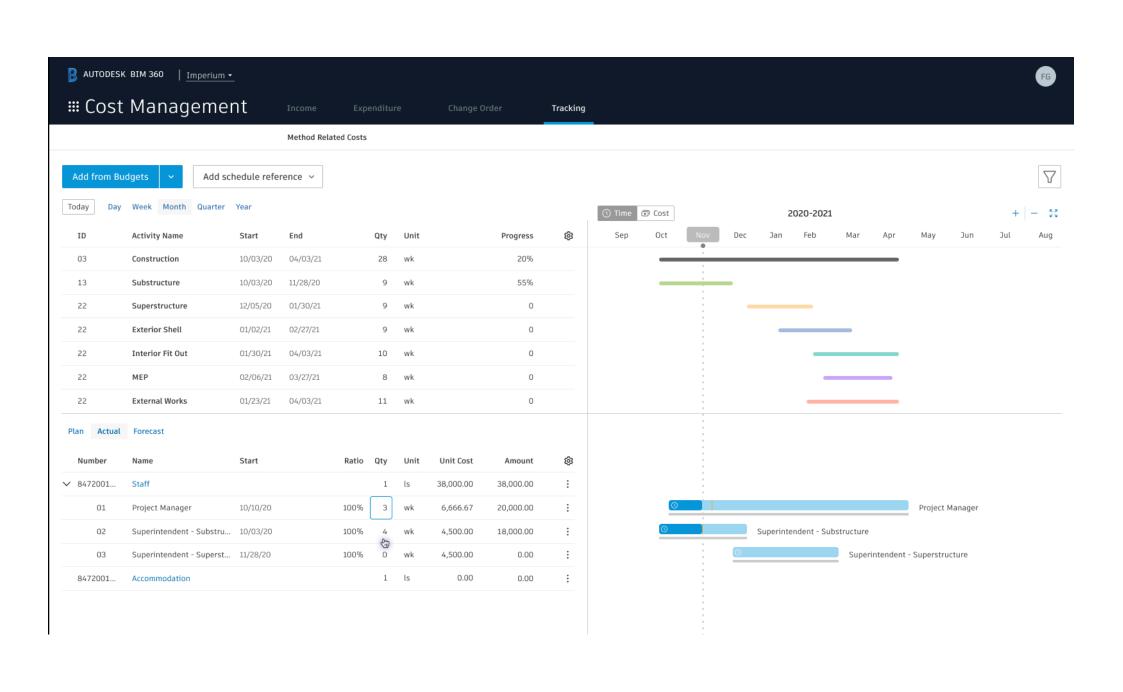
Expenditure

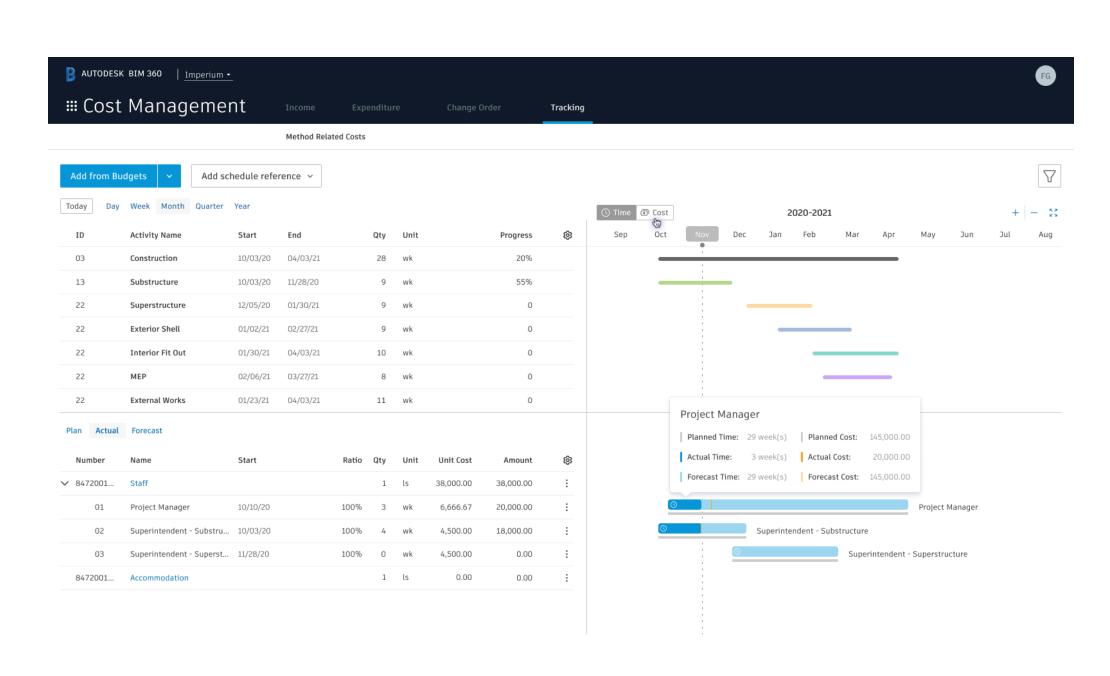
Change Order

Tracking

Method Related Costs







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4,500.00

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	01	Project Manager	10/10/20	100%	3	wk	6,666.67	20,000.00	:

03/27/21

04/03/21

02/06/21

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22

22

02

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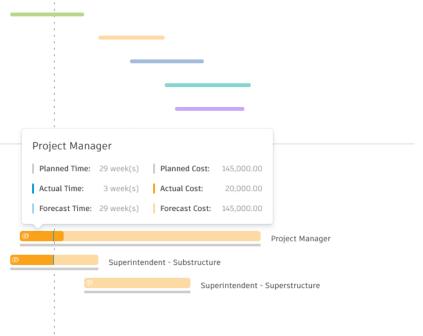
8472001... Accommodation

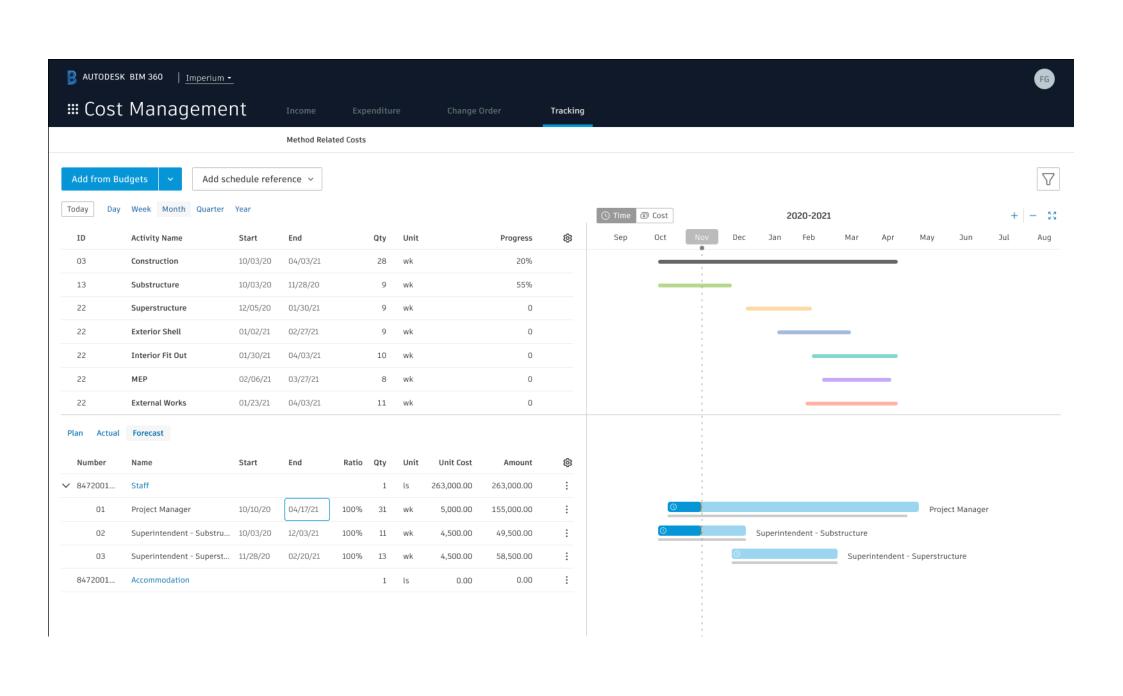
MEP

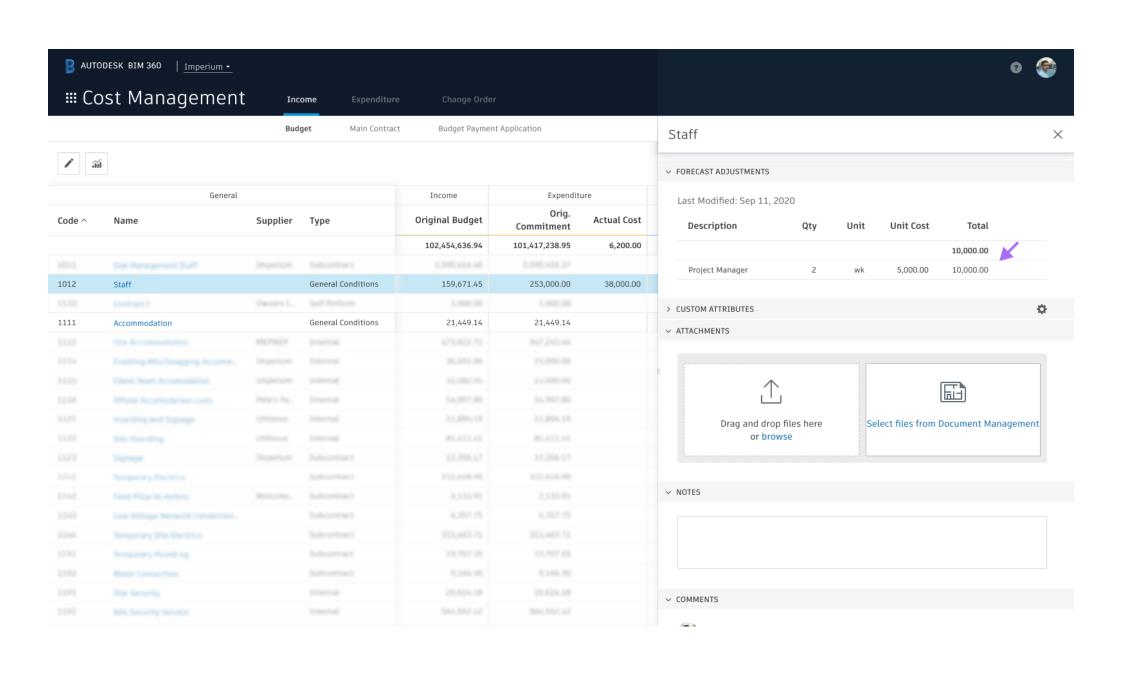
External Works

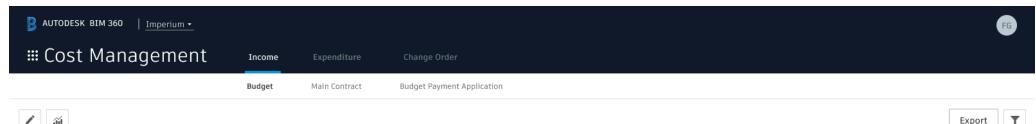
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	General			Income Expenditu		ure	re Forecast			Variance		
Code ^	Name	Supplier	Туре	Original Budget	Orig. Commitment	Actual Cost	Forecast Adjustments	Forecast Cost to	Forecast Final Cost	Variance	Forecast Variance	Con E
				102,454,636.94	101,417,238.95	6,200.00	586,000.00	102,096,723	102,102,923.95	1,049,932.49	463,932.49	
						× ×	0.00	5,590,406.37				
1012	Staff		General Conditions	159,671.45	253,000.00	38,000.00	10,000.00	225,000.00	263,000.00	(93,328.55)	(103,328.55)	
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1111	Accommodation		General Conditions	21,449.14	21,449.14		0.00	21,449.14	21,449.14	0.00	0.00	
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Recap

RECENT RELEASES

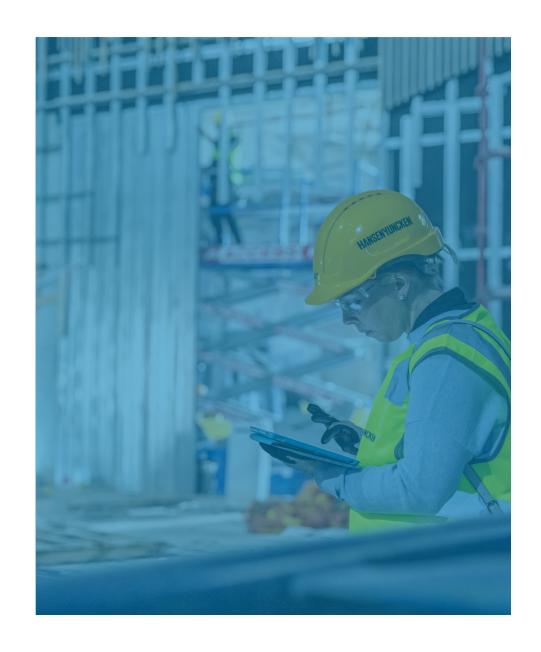
- Expenses and Pay Applications
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UPCOMING RELEASES

- Workflow Engine Based Approvals
- Method Related Management Costs

And.....

- RFQ to Many
- Budget to Multiple Contracts



How do we mitigate financial risk?







