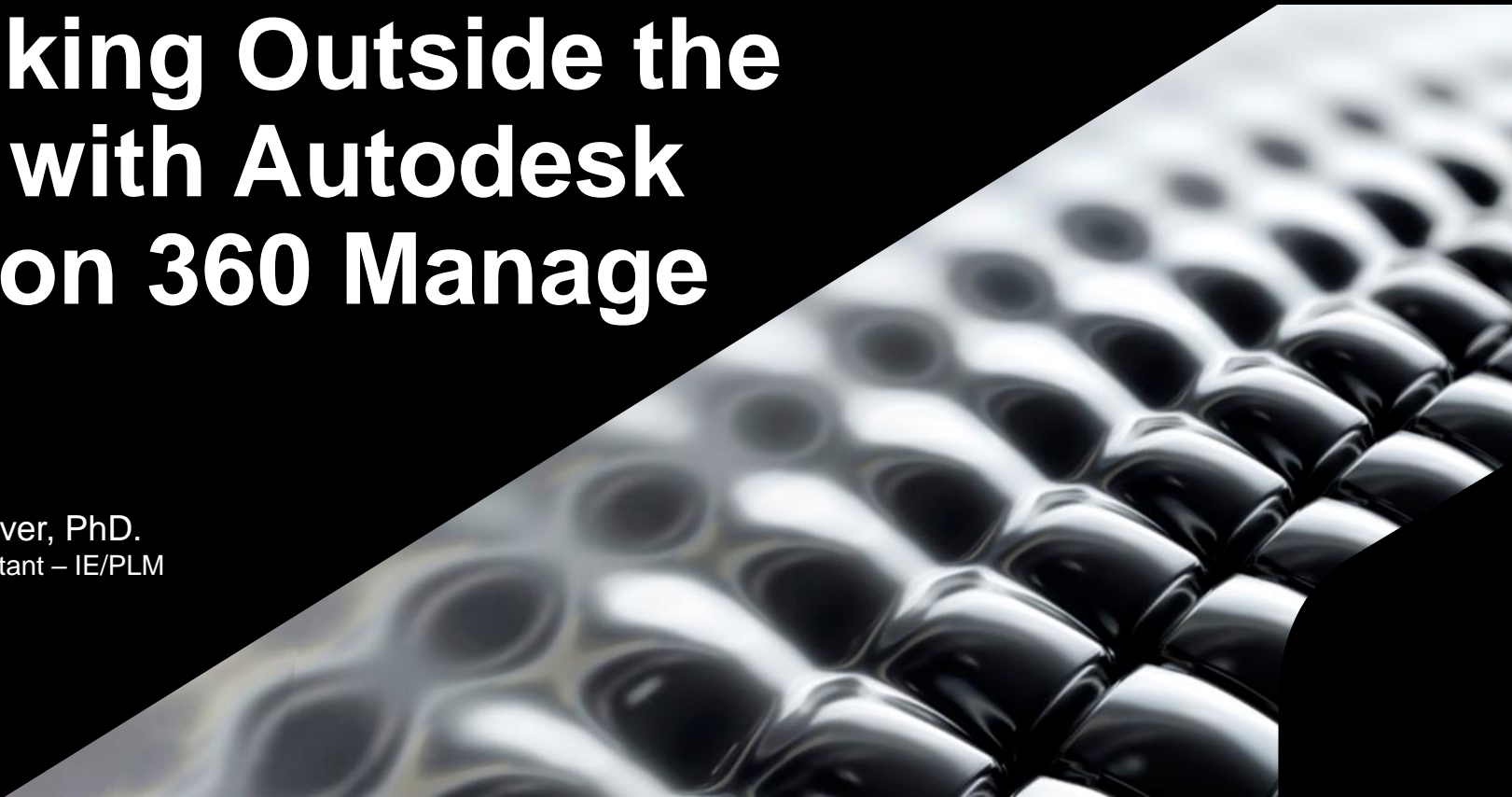




# Thinking Outside the Box with Autodesk Fusion 360 Manage

Dr. Scott Hoover, PhD.  
Solutions Consultant – IE/PLM



# INTRODUCTIONS



Dr. Scott Hoover, PhD

- Solutions Consultant – IE/PLM
- 10+ years at IMAGINiT
- Autodesk Certified Fusion 360 Manage Implementor
- Earned Doctorate in IE from the University of Louisville

# Learning Objectives

- Discover how different customers were able to use Autodesk Fusion 360 Manage to manage outside-the-box workflows.
- Learn about the challenges, solutions, and outcomes these customers realized by implementing these business processes.
- Assess which nontypical workflows you may be able to manage within Autodesk Fusion 360 Manage.
- Determine how to calculate a return on investment to justify the addition of these types of workflows to their tenant.

# Autodesk® Fusion 360 Manage

Autodesk® Fusion 360 Manage makes processes more efficient across your entire organization by providing a complete set of ready-to-use applications and templates

WHAT IT DOES ...



Item & BOM  
Management



Change  
Management



New Product  
Introduction



Quality Management



Supplier  
Collaboration



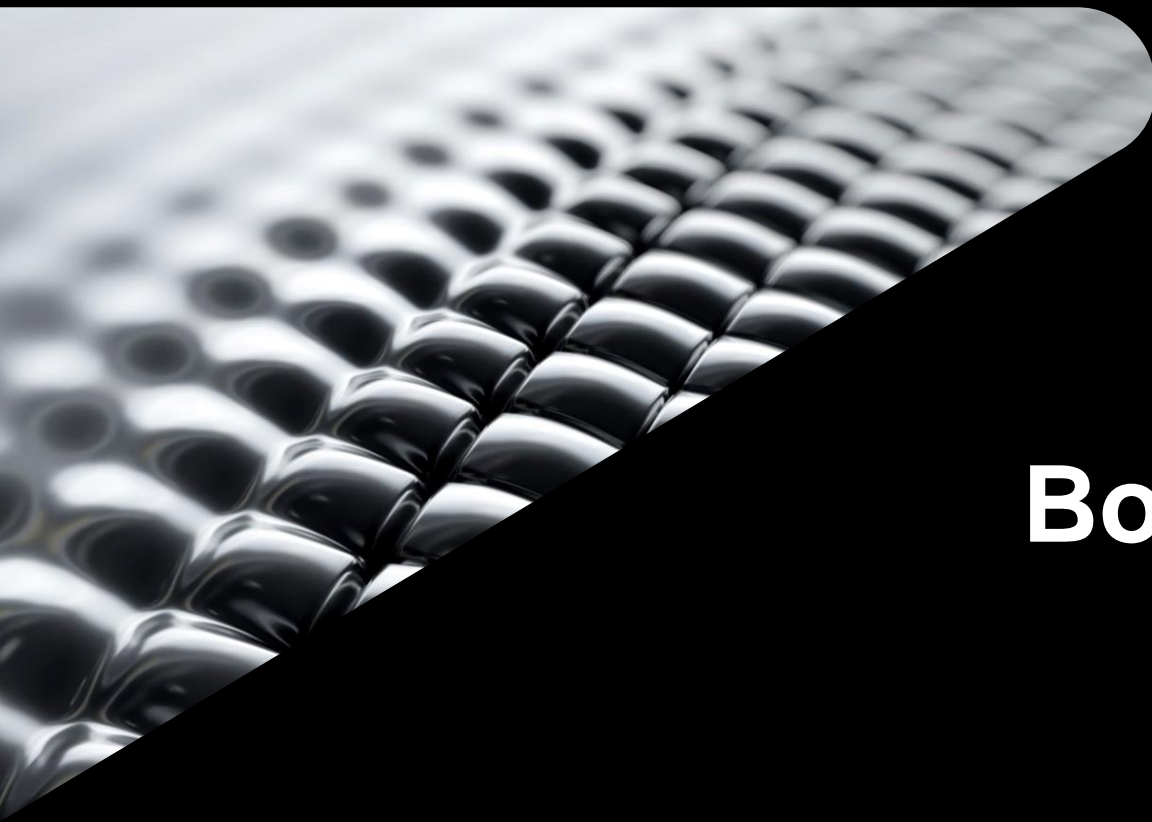
Configurable  
Templates

- Accident Reports
- Asset Management
- CE Marking / Compliance
- Customer Management
- Deviation / Waiver Request
- Engineering Order Mgmt.
- Engineering Product Mgmt.
- Field FMEA Failure Analysis
- Return Merchandise Auth.
- Supplier Audits
- and more ...

HOW IT DOES IT ...

Modern **cloud platform** built for security, configurability and scale

- |                               |   |  |
|-------------------------------|---|--|
| ▪ Interactive Workflow Engine | ▪ Task and Deliverable Tracking         | ▪ Document / File Management           |
| ▪ Drag & Drop Form Builder    | ▪ Lifecycle Stage Management            | ▪ Elastic eCommerce Scalability        |
| ▪ Role-Based User Interface   | ▪ Version Control and History           | ▪ Open Integration API                 |
| ▪ Granular Access Control     | ▪ Fast Search                           | ▪ Collaboration / Contextual Messaging |
| ▪ Dashboards and Reporting    | ▪ Classification / Data Standardization |  |



# Boa Technology

Molds

Color Samples

Fusion 360 Manage Scripts

# Managing Molds

## The Challenge:

- Vendor knowing when a mold needed to be scrapped and when new molds needed to be created


## The Solution:

2 Workspaces used to manage production molds:

- Mold Items (Revision Controlled WS)
  - Establishes all physical parameters of the mold
  - Relates the mold to the parts that it forms in the Parts & Assemblies WS
- Molds Project & Tracking (Basic Workspace with Workflow)
  - 1-to-1 relationship with Mold Item
  - Record created once Mold Item is released to In Design
  - Tracks mold lifecycle from Purchase Order release, construction & testing, until it is Production Certified
  - Captures daily Shot Counts of the mold via Grid Tab




# Managing Molds

## Mold Items (Rev Controlled)

 **BOA** *DIALED IN.*

Home > Mold Items (Rev Controlled)

M02124 - Lace Guide, Web, 10mm, Base Geometry - Lace Guide, Web

 Locked  06/09/2022  Obsolete

Item Details Associated Change Orders (1) Attachments (0) Change Log




Edit




### Mold Identification (1 of 6)

Mold M02124  
Legacy Mold Name Web Guide LP 1 10mm  
Platform Lace Guide

### Mold Counterpart In Workspace Projects & Tracking (2 of 6)

Mold Counterpart M02124 - Lace Guide, Web, 10mm, Base Geometry - Lace  
Mold Current State Scrap  
Current Total Shots 1492156.0 (Shots)  
Mold Life 1400000.0 (Shots)  
Shots Remaining -92156 (Shots)  
Mold % Remaining Life -6.58 (%)

M02124 - Lace Guide, Web, 10mm, Base Geometry - Lace Guide, Web, 10mm, Nylon - Lace Gui... [REV:OBS]   

 Locked  06/09/2022  Obsolete

Item Details Associated Change Orders (1) Attachments (0) Change Log

Edit

### Part Relationships (4 of 6)

	Part ID	Part Lifecycle	Part Material
Part 1	102133 - Lace Guide, Web, 10mm, Base Geometry [REV:F]	Production	
Part 2	107904 - Lace Guide, Web, 10mm, Nylon [REV:D]	Production	Plastic, PA66, Toughened, TORZEN T2000HSL NC01
Part 3	107619 - Lace Guide, Web, 10mm, Polycarbonate [REV:C]	Production	Plastic, PC, Makrolon 2605
Part 4	107620 - Lace Guide, Web, 10mm, Polypropylene [REV:C]	Production	Plastic, PP, Moplen EP332K
Part 5	107621 - Lace Guide, Web, 10mm, Soft Nylon [REV:C]	Production	Plastic, PA66, Super Toughened, Zytel ST801 NC010
Part 6			
Part 7			
Part 8			
Part 9			
Part 10			

# Managing Molds

## Molds Projects and Tracking

[Home](#) > [Mold Projects & Tracking](#)

M02124 - Lace Guide, Web, 10mm, Base Geometry - Lace Guide, Web, 10mm, Nylon - Lace Guide, Web, 10mm, Nylon

🔒 Locked

📍 Scrap

No workflow actions available ▾

Revert workflow action ↶

Item Details

Mold Shot Record (276)

Workflow Actions

Milestones (0)

Mold / Overmold Pairings (0)

Edit

Mold Identification (1 of 12)

Mold	M02124 - Lace Guide, Web, 10mm, Base Geometry - Lace Guide, Web, 10mm, Nylon - Lace Guide, Web, 10mm, Nylon
Legacy Mold Name	Web Guide LP 1 10mm
Access Control:	Ryder Industries
Production Molder	
Vendor Part Number	21X480-06Q10
Vendor Mold Number	21X480-287

MOLD QUOTING (BOA PROPRIETARY) (2 of 12)

Mold Collaboration (3 of 12)

Project Information (4 of 12)

Mold Information (5 of 12)

Mold Capacity And Use (6 of 12)

Mold Life (# of shots)	1400000.0 (Shots)
Current Total Shots	1492156.0 (Shots)
Current Total Parts Created	11937248 (Parts)
Shots Remaining	-92156 (Shots)
% Capacity Expended	106.58 (%)
% Mold Life Remaining	-6.58 (%)
Shot Counter	1492156.0 (Shots)

[Home](#) > [Mold Projects & Tracking](#)

M02124 - Lace Guide, Web, 10mm, Base Geometry - Lace Guide, Web, 10mm, Nylon - Lace Guide, Web, 10mm, Nylon

🔒 Locked

📍 Scrap

No workflow actions available ▾

Revert workflow action ↶

Item Details

Mold Shot Record (276)

Workflow Actions

Milestones (0)

Mold / Overmold Pairings (0)

Attachments (0)

Edit

Add

Remove

	Date ↓	Maint/Change Type	Total Shots	Type	Notes
<input type="checkbox"/>	10/13/2021		1362445		
<input type="checkbox"/>	10/11/2021		1358802		
<input type="checkbox"/>	10/10/2021		1353502		
<input type="checkbox"/>	10/09/2021		1348149		
<input type="checkbox"/>	10/08/2021		1342838		
<input type="checkbox"/>	10/07/2021		1337596		
<input type="checkbox"/>	10/06/2021		1332434		
<input type="checkbox"/>	10/05/2021		1326888		
<input type="checkbox"/>	08/23/2021	Repair	0	Flash	
<input type="checkbox"/>	08/18/2021		1321581		
<input type="checkbox"/>	08/03/2021	Required Maintenance Complete!	0		
<input type="checkbox"/>	07/31/2021		1315353		
<input type="checkbox"/>	07/30/2021		1310899		
<input type="checkbox"/>	07/19/2021	Schedule Required Maintenance!	0	Maintenance/Change	Auto-Generated for Maintenance
<input type="checkbox"/>	07/18/2021		1307750		
<input type="checkbox"/>	07/17/2021		1304339		



# Color Samples

## The Challenge:

- The Boa team needed a new way to manage approved combinations of materials and colors

## The Solution:

### 3 workspaces used to manage Color Samples

- Color Samples (Basic Workspace with Workflow)
  - Derives data from the Color Target and Material workspaces
  - Record is a unique combination of the 2 selections
- Color Target (Basic Workspace)
  - Contains the metadata associated to the different colors
  - Captures RGB values to be able to show a color preview
- Materials (Basic Workspace)
  - Contains the metadata associated to the different materials

# Color Samples

Home > Color Target/Standard


## 17-1537 TPG

Item Details

[Approved Materials in this Color \(108\)](#)

Edit

### Color Details (1 of 3)

Color Standard Target	17-1537 TPG
Color Standard Type	Pantone
Color Reference Book	PANTONE FHI Paper TPG
Color Preview	

### Color References (2 of 3)

Color Hue Family	Brown
Color Appearance Category	Opaque
Standard Color Palette	Yes

## Plastic, POM, Iupital F20-03

Item Details

[Relationships \(108\)](#)

Edit

### Material Details (1 of 3)

Part Material	Plastic, POM, Iupital F20-03
Material Category	Plastic
Generic Material Classification	POM
Material Trade Name	Lupital
Vendor Description	F20-03

### RSL Compliance (2 of 3)

RSL Material Name	POM
Material Supplier	Mitsubishi
Sample Color	Natural
Sample Amount	100g
Test Report No.	A2210361392121 2021-

	A2200138611155 2020
	A2190253174122 2019
	A2180198392129 R1 20
	A2180198392177 -POM
	A217005181710401 20
Expiration Date	10/01/2022
Test Lab	CTI
RSL Status	Compliant

## CSA0005448 - 17-1537 TPG - Brown - POM

Sample Approved & Standard Created

No workflow actions available

Rev

Item Details

[Workflow Actions](#)

[Attachments \(1\)](#)


[Change](#)

Edit

### Create New Color Request (Boa) (1 of 9)

Color Sample ID	CSA0005448
Sample Supplier	Ryder
Sample Request Date	08/09/2022
Sample Target Date	08/12/2022
Sample Delivery in Days	-2
Submitted By	Zhou, Carol
Requested Boa Item Number	

### Select Color Target (Boa) (2 of 9)

Color Standard Target	<a href="#">17-1537 TPG</a>
Color Hue	Brown
Color Preview	
Standard Color Palette	Yes
RGB Value	175,91,95

### Select Material (Boa) (3 of 9)

Part Material	<a href="#">Plastic, POM, Iupital F20-03</a>
Material Category	Plastic
Material Type	POM
Material Trade Name	Lupital
Vendor Description	F20-03
Impact Test Requirement	17500.0

# Fusion 360 Manage JavaScript Code

## The Challenge:

- As Boa Technologies continued to grow Fusion Manage, it become difficult for the Admin to keep up with changes being made to different JavaScript code for different workspaces.

## The Solution:

- A revision-controlled workspace that manages each script that has been created in the system
- Attached a .js file to the record on the attachments tab
- Utilize the existing Change Order workspace to rev the script any time a change is made

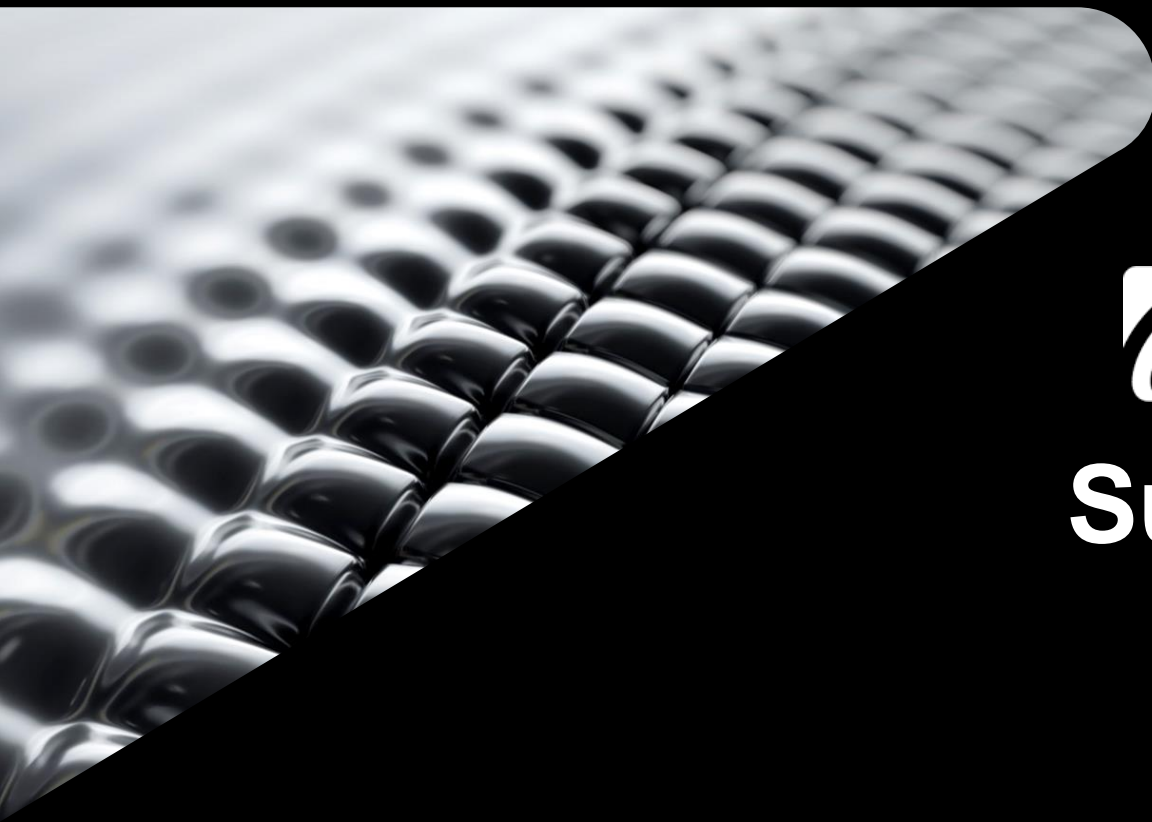
# Fusion 360 Manage JavaScript Code

The screenshot shows the Fusion 360 Manage JavaScript Code interface. At the top, the title bar displays 'Molds\_On\_Edit - Action' with a version dropdown set to '[REV:M]'. To the right of the title bar are icons for search, notifications, and help. Below the title bar, a status bar indicates 'Locked', '04/21/2022', and 'Production'. The main content area has a navigation bar with tabs: 'Item Details' (selected), 'Associated Change Order (1)', 'Managed Items (0)', 'Attachments (1)', and 'Change Log'. Below the navigation bar is an 'Edit' button. The 'General (1 of 1)' tab is active, showing a table of properties for the JavaScript code.

JavaScript Title	Molds_On_Edit
Type	Action
Where Used (Behaviors)	On Edit
Parent Workspace	Mold Projects & Tracking
Import Script Required	Yes
Linked to Import Scripts (If applicable)	ApprovalsFunctions - Library [REV:A] Write_Supplier_as_Owner - Library [REV:A] getUserName - Library [REV:A] isOwner - Library [REV:A]
Linked to Action Scripts (If import script)	
Description	This script performs the Notes, Notes email and Notes Log functions in Molds WF [WS]
Additional Notes	

# Boa's Outcomes

- Managing Molds
  - Proactive vs. Reactive
  - Reduce waste
- Color Samples
  - Eliminate software
- JavaScript Code
  - Revision Tracking



# Superior Essex

Test Requests & Tests

# Test Requests

## The Challenge:

- Superior Essex's previous system for Test Requests and tracking the Tests was an antiquated system that no one within the organization knew how to update
- Were not able keep up with changes to business
- Uploaded documentation tended to get corrupted
- Were not able to report on any KPIs

## The Solution:

- 2 Separate workspaces were created
  - Test Request
  - Tests

# Test Requests

TR07483 - PRJ-22021600114 - Miscellaneous PDC T

Locked Complete No workflow actions available Revert workflow action

Item Details Test Requested (5) Workflow Actions Relationships (1)

Edit

Details (1 of 4)

Number TR07483  
Related Project PRJ-22021600114 - Miscellaneous PDC Testing  
Related Trial  
Description Item #1 - Plastic pellets.  
Item #2 - Lot# MHC-000038462 plastic pellets with processing issues  
TR Author Kron, Rodney  
Sample Retention Return to Sender  
Sample Disposition  
Print String (For Lab) NA  
Notes  
Class Critical  
Submit Date

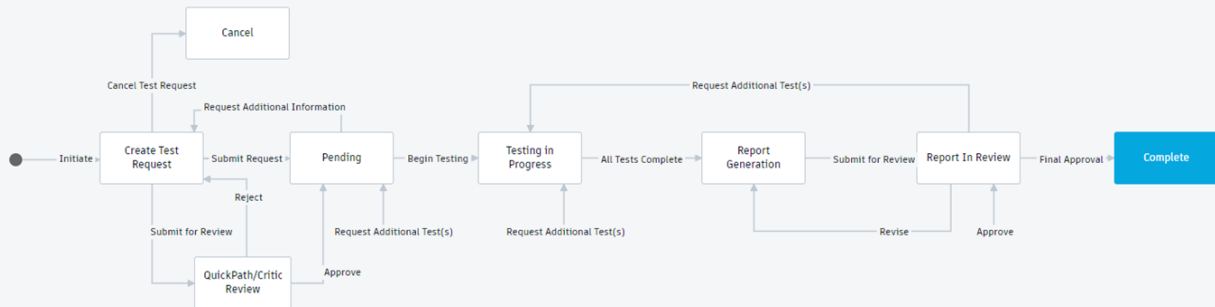
Priority

Priority Info 62

Approvals (2 of 4)

Predefined Approvers

Report Review Kron, Rodney



Home > Test Request

TR07483 - PRJ-22021600114 - Miscellaneous PDC Testing

Locked Complete No workflow actions available Revert workflow action

Item Details Test Requested (5) Workflow Actions Relationships (1) Attachments (1) Change Log

Edit

Add

Remove

Rank ↑	Test Requested	Details	Test Record	Status	Wait Time Before Test Began (Days)
<input type="checkbox"/> 1	- FTIR		TEST00000410 - TR07483 -	Complete	0.00
<input type="checkbox"/> 2	- ED XRF Qualitative Elemental Analysis		TEST00000413 - TR07483 -	Complete	0.00
<input type="checkbox"/> 3	ASTM D 3418 - DSC: Transition Temperatures, E		TEST00000409 - TR07483 -	Complete	0.00
<input type="checkbox"/> 4	- TGA (Requester must specify test method.)	Standard run.	TEST00000411 - TR07483 -	Complete	0.00
<input type="checkbox"/> 5	ASTM D 3835 - Capillary Rheometer	Temperatures to be determined by FTIR results.	TEST00000412 - TR07483 -	Complete	4.00



# Tests

Home > Tests

TEST00000410 - TR07483 - PR

Locked Complete No workflow actions available

Item Details Workflow Actions Hours

Edit

Details (1 of 2)

Number TEST00000410

Test - FTIR

Details

Test Request TR07483 - PRJ-22021600114 - Miscellaneous PDC Testing

Related Project PRJ-22021600114 - Miscellaneous PDC Testing

Related Trial

Notes

Class Critical

Priority

Priority Info 62

Statistics (2 of 2)

In Queue 0.00 (Days)

Pending 0.00 (Days)

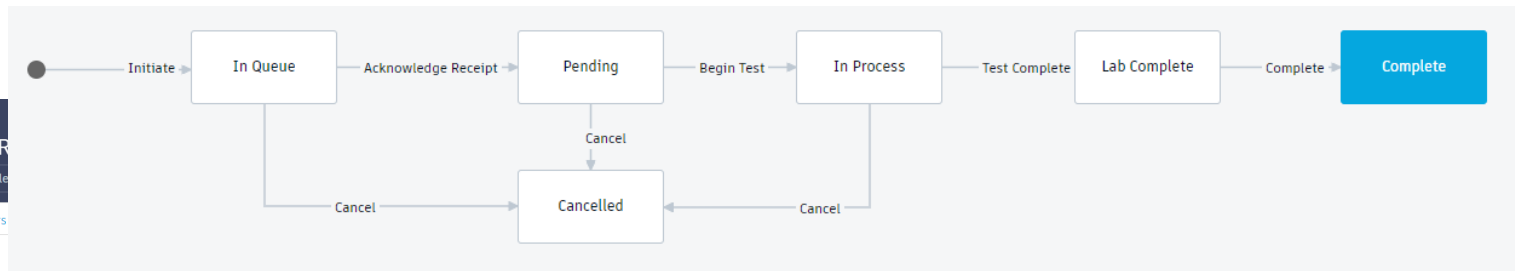
In Process 0.00 (Days)

Total Cycle Time 0.00 (Days)

Date Created 02/16/2022

Date Completed

Age 68



Home > Tests

TEST00000410 - TR07483 - PRJ-22021600114 - Miscellaneous PDC Testing - - FTIR

Locked Complete

No workflow actions available

Revert workflow action

Item Details

Workflow Actions

Hours Reporting (1)

Attachments (3)

Change Log

Edit

Add

Remove

Date

Resource

Hours

Comments



02/16/2022

Walters, Scott

1.00

testing and comparison

Total: 1

# Superior Essex's Outcomes

- Easy to Update
- Fear of lost data
- Continuous Improvement



# Owens Corning

Travel Request (Passport, Stamps, &  
Visa)

Time Sheets

# Travel Request & Passport, Stamps, & Visa

## The Challenge:

- Due to project requirements, many OC resources are required to travel both domestically and internationally
- Needed a process to track request for travel
- Also needed a way to track travel visas to ensure resources are not spending too much time in a single country

## The Solution:

- 3 Separate workspaces were created
  - Travel Request
  - Passport, Stamps, & Visa
  - Passport Request and Renewal

# Travel Request & Passport, Stamps, & Visa

Curry, Timothy - - 'United States of America - 2022-09-26 - 2022-09-30

📍 Approved for Travel, Confirm Actuals After Return

No workflow actions available

Revert workflow action

Item DetailsWorkflow ActionsAttachments (0)Change Log

Edit

Request (1 of 4)

Requestor

Curry, Timothy -

Confirm link to Passport Stamp and Visa profile

Curry, Timothy - United States of America - 2028-10-10

Requested Departure Date

09/26/2022

Requested Return Date

09/30/2022

Country of Visit

'United States of America

State of Visit

Louisiana

City of Visit

New Orleans

Reason for Travel

Presenting at Autodesk University 2022

Drive or Flight Request

Flight

Flight: Class of Travel

Economy

Flight: Cost of Airline Travel

555.00

Drive: Personal or Rental

\*N/A\*

Project Name

OC Leader 4A

Wills, Nathaniel -

OC Director 3B

Strait, Michael -

OC Director 3A

Vempati, Venkateswara -

OC Vice President

OC Divisional President

Curry, Timothy - United States of America - 2028-10-10

Item DetailsStamps (11)Change Log

Edit

Employee Information (1 of 3)

Employee

Curry, Timothy

Location

Granville, Ohio, United States of America

Passport Information (2 of 3)

Country of Issuance

'United States of America

Expiration Date

10/10/2028

Passport Expires in:

8Y 0M 31D

Visa Information (3 of 3)

	Country	Expires	Entries	Classification
Current Visa #1	India	11/20/2021	Multiple	Business
Current Visa #2	Russia	11/07/2021	Multiple	Business
Current Visa #3				
Current Visa #4				
Current Visa #5				
Current Visa #6				
Current Visa #7				
Current Visa #8				
Current Visa #9				

# Time Sheets

## The Challenge:

- The Owens Corning team needed a way to capture the amount of effort of resources being used on Capital Projects

## The Solution:

- 1 workspace was created
  - Utilizes the Grid Tab to capture time entries for specific projects

# Time Sheets

Curry, Timothy - 2022-08-07 - 2022-08-13

Create No workflow actions available

Item Details

Time Entry (24)

Workflow Actions

Change Log

Edit

Details (1 of 2)

Employee Curry, Timothy  
Manager CD Engineering - Digital Engineering - Nathan Wills  
Labor Rate 112.00  
Currency USD - \$  
Cost Center 96401028  
Week of 08/13/2022  
Start Date 08/07/2022  
End Date 08/13/2022  
1st Submission  
Hidden Employee Curry, Timothy -  
OC Leader 4A Wills, Nathaniel -  
OC Director 3B Strait, Michael -  
OC Director 3A Vempati, Venkateswara -

Curry, Timothy - 2022-08-07 - 2022-08-13

Create No workflow actions available

Item Details

Time Entry (24)

Workflow Actions

Change Log

Edit

Add

Remove

On-Site

Project Name

Hours

Work Center

<input type="checkbox"/>	<input type="checkbox"/>	Granville - Digital Engineer	1.00	T4 - Software / Subhost (PLM Administrator)
<input type="checkbox"/>	<input type="checkbox"/>	Tlaxcala - T3 - MER NA Expi	1.00	T4 - Software / Subhost (PLM Administrator)
<input type="checkbox"/>	<input type="checkbox"/>	<a href="#">Granville - Digital Engineer</a> <a href="#">Preview</a>		T4 - Software / Subhost (PLM Administrator)
<input type="checkbox"/>	<input type="checkbox"/>	Granville - Digital Engineer		T4 - Software / Subhost (PLM Administrator)
<input type="checkbox"/>	<input type="checkbox"/>	Non-Billable - On-Site (Cult	1.00	T4 - Software / Subhost (PLM Administrator)
<input type="checkbox"/>	<input type="checkbox"/>	Non-Billable - Autodesk Vai	2.25	T4 - Software / Subhost (PLM Administrator)
<input type="checkbox"/>	<input type="checkbox"/>	Non-Billable - Corporate Pr	1.00	T4 - Software / Subhost (PLM Administrator)
<input type="checkbox"/>	<input type="checkbox"/>	Non-Billable - Monthly Safe		T4 - Software / Subhost (PLM Administrator)
<input type="checkbox"/>	<input type="checkbox"/>	Non-Billable - Lifecycle Trai	1.00	T4 - Software / Subhost (PLM Administrator)
<input type="checkbox"/>	<input type="checkbox"/>	Non-Billable - Mentorship -		T4 - Software / Subhost (PLM Administrator)
<input type="checkbox"/>	<input type="checkbox"/>	Granville - Advanced Manul		T4 - Software / Subhost (PLM Administrator)

# MFG501232 - The Office Space: Utilizing “Other” Areas of Your PLM System

- **Learning Objective 1:** Learn how to view and manage the inner connectivity of workspaces.
- **Learning Objective 2:** Learn how to run reports developed to aid other departments in their requests for information.
- **Learning Objective 3:** Start thinking about which areas can be built for your company to use.
- **Learning Objective 4:** Learn about creating additional workspaces for ease of office management.

**Tomorrow – 1:30 PM**



**Timothy Curry**

PLM Systems Lead, Owens Corning





# Worlds Largest Tire Manufacturer

Vault Access

Compliance Workflow

# Vault Access

## Sample blank slide — subtitle (sentence case)

### The Challenge:

For certain projects, the Customer utilizes outside contractors to work on CAD models. This requires the customer to give the contractors access to their Vault. There was difficulty keeping up with who had access to the Vault and when their access should be removed.

### The Solution:

- 1 workspace was created
  - This workspace has a countdown field that updates daily. Once it reaches 0, the workflow is automatically moved, and a notification is sent to an individual to remind them to go into Vault and remove the users access unless an extension is needed.

# Vault Access

## VAC-000002 - Brazil Facility

📍 Create Request

Workflow actions ▾

Revert workflow action ↶

Item Details

Workflow Actions

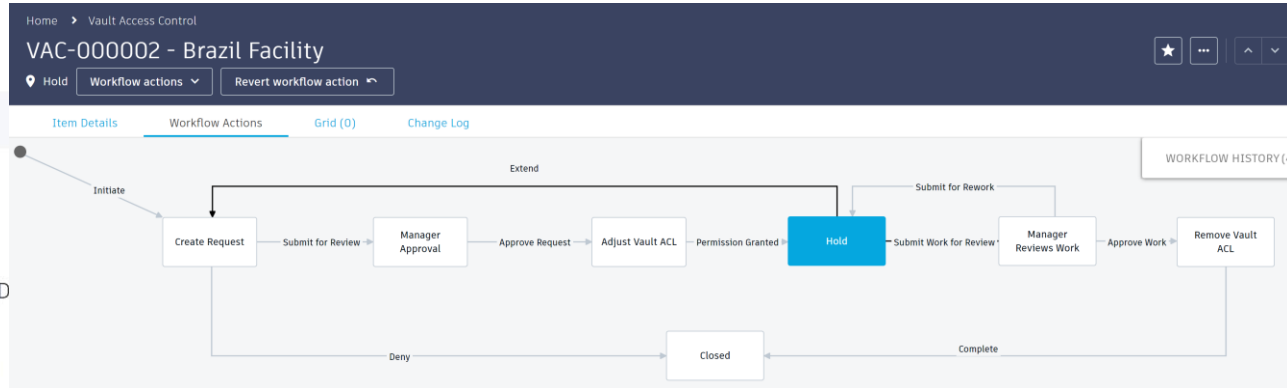
Grid (0)

Change Log

Edit

### General (1 of 1)

Vault Access Control ID VAC-000002  
Project Brazil Facility  
Project Engineer Hoover, Scott  
Location (Vault Folders) C:\Vault Workspace\D  
Vendor Acme Design Group  
Person Who Needs Access John Doe  
Today's Date 08/12/2022  
Access Expiration 10/31/2022



# Record Retention

## The Challenge:

The customers corporate policy requires that employees on a yearly basis remove any IP documents from their computers. They used to manage this process in a sharepoint workflow that had an IT incident.

## The Solution:

- 1 workspace was created
  - This workspaces has a countdown field that updates daily. Once it reaches 0, the workflow is automatically moved, and notifications are sent to each employee to notify them that they need to perform this task.

# Record Retention

RR-000003

 In Compliance

Workflow actions ▾

Revert workflow action ↶

Item Details

Workflow Actions

Change Log

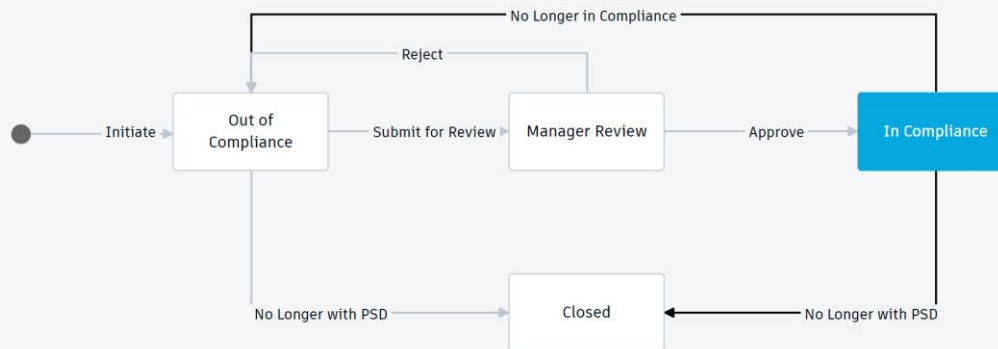
Edit

## General (1 of 2)

Record Retention ID RR-000003  
Name Hoover, Scott  
Manager? ☒  
Manager Name Hoover, Scott

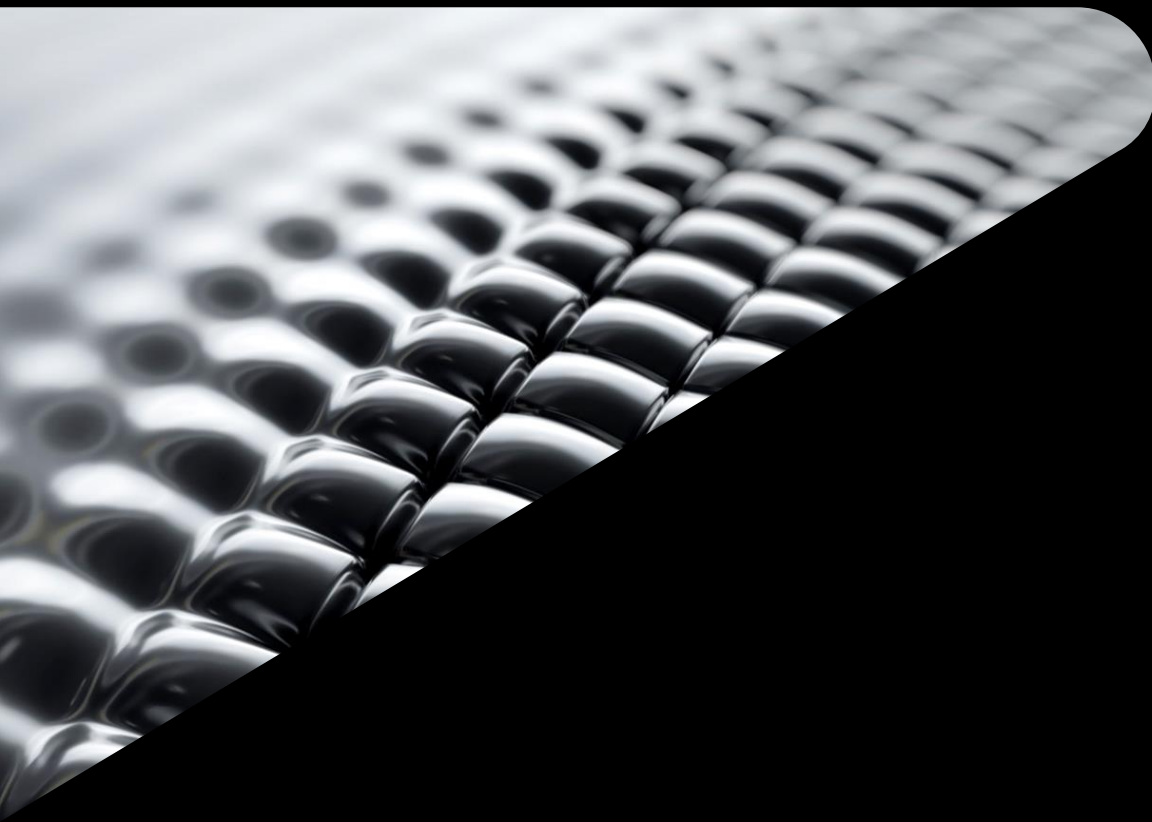
## Admin (2 of 2)

Days Remaining In Compliance 175.0



# Outcomes

- Managed a business process that could be used by anyone within the organization
- Allowing Users to get into the system before the organization begins utilizing the system for more complex workflows



# Shutterfly

Request for Quote (RFQ)

# RFQ

## The Challenge:

- Shutterfly's previous tools for sending out Requests for Quote was a time consuming, manual process
  - Required gathering data from multiple Google Sheets
  - Required drafting individual emails to each partner they wanted to submit the quote to

## The Solution:

- 2 Separate workspaces were created
  - RFQ Workspace
  - Partner Quote Workspace



# RFQ

Home > RFQ

## RFQ-000035 - NU000001 - Stainless Steel Mug

Waiting for Partner Response

Workflow actions

Item Details

Workflow Actions

Relationships

Edit

Details (1 of 3)

RFQ Number RFQ-000035

Date 04/13/2022

Show

Print

Close

### Report: Quotes Summary

Report result : 2 rows

Quote

	Product	RFQ Number	Partner	Partner Quote Number	Current State	Product Children	Initial MOQ	Reorder MOQ	Fulfillment Cost	Material Cost
+	NU000001 - Stainless Steel Mug	RFQ-000035 - NU000001 - Stainless Steel Mug	ALLENP		Quote Awarded	CH-NU000001-009 - Stainless Steel Mug - One Size REV:A	5000	1000	4.00	2.00
+	NU000001 - Stainless Steel Mug	RFQ-000035 - NU000001 - Stainless Steel Mug	S_HOOVER		Waiting for Partner Response	CH-NU000001-009 - Stainless Steel Mug - One Size REV:A	4000	2500	2.00	5.00

Quote Analysis

[View Report](#)

Home > Partner Quotes

## S\_HOOVER - QU0000232 - RFQ-000035 - NU000001 - Stainless Steel Mug

Waiting for Partner Response

Workflow actions

Revert workflow action

Item Details

Workflow Actions

Relationships (0)

Attachments (0)

Cost Information (1)

[Change Log](#)

Edit

Add

Remove

Product Children

Fulfillment C...

Material Cost

Internal Pack...

☐ CH-NU000001-009 - Stainless Steel Mug - One Size [REV:A]

2.00

5.00

0.50

# Outcomes

- Brought all information into one location to manage the RFQ process
- Reduced the effort required to pull all the information together to not only send out the RFQ, but to review and compare the Quote from the Partners

A close-up, black and white photograph of a textured surface, possibly a metal mesh or a woven fabric, with a grid of raised, rounded squares. The texture is diagonal, running from the bottom-left towards the top-right. The background is black.

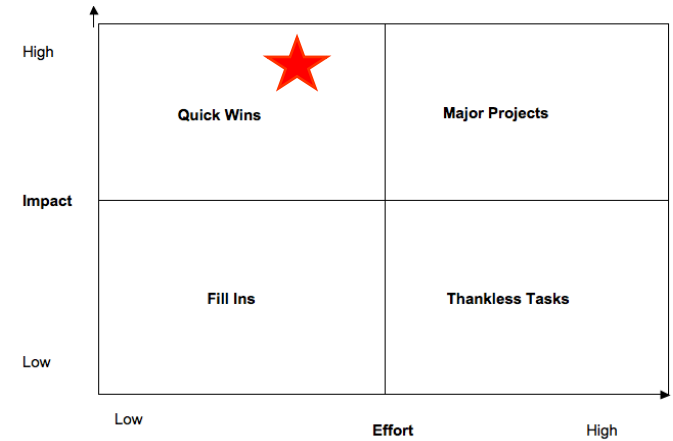
# **How To Determine Other Workflows**

# Other Business Areas to Consider

- Office procedures
  - Employee Training
  - On Boarding New Hires
- Other Business Workflows
  - Proposal/Contract Workflows
  - Inspections
  - Artwork/Packaging

# Quick Wins

- A process in the system that can be used quickly
  - Retain Stakeholder interest early
- Low Configuration
  - Simple to build and use
- Global Process
  - If you start with 10 licenses, ensure all 10 users can participate



# Return on Investment

- Understand the amount of time and effort required for the current process
  - Throughput
  - Cycle Time
  - Bottlenecks?
- Implement statistic tracking within the workspace to track Key Performance Indicators
- Proactive vs Reactive



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